

Report of Bank Pekao S.A. Group for the three quarters of 2014



Warsaw, November, 2014





Warsaw, November 2014

This document is a free translation of the Polish original. Terminology current in Anglo-Saxon countries has been used where practicable for the purposes of this translation in order to aid understanding. The binding Polish original should be referred to in matters of interpretation.

# Table of Contents

1		Highlights of Bank Pekao S.A. Group	3
2		Highlights of Bank Pekao S.A	4
3		Summary of Performance	5
4		External Environment	7
5		Internal Factors	12
	5.1	Description of the Group	12
	5.2	Changes in the Group's structure	12
	5.3	Changes in the Statutory Bodies of the Bank	12
	5.4	The Bank's shareholding structure	13
	5.5	Financial credibility ratings	14
	5.6	Achievements of Bank Pekao S.A.	15
	5.7	Awards	22
	5.8	Factors which will affect the results of the Group	23
6		Statement of Financial Position and Financial Results	24
	6.1	Structure of the consolidated statement of financial position – short form	24
	6.2	The consolidated income statement – presentation form	29
	6.3	The structure of the net profit	32
	6.4	Provisions, deferred tax assets and liabilities	35
	6.5	Net impairment losses	35
	6.6	Off-balance sheet items	35
	6.7	Capital adequacy	36
	6.8	Reconciliation of income statement – presentation form and long form	37
7		Quarterly Income Statement	39
	7.1	Consolidated income statement – long form	39
	7.2	Consolidated statement of comprehensive income	43
	7.3	Consolidated income statement – presentation form	43
8		Other Information	44
	8.1	Management Board position regarding the possibility of achieving previously published forecast	s .44
	8.2	The issuer's shares held by the Management and Supervisory Board Members	44
	8.3	Related party transactions	44
	8.4	Accounting principles adopted in the preparation of the report	44
	8.5	Seasonality or cyclical nature of the Bank's activity	44
	8.6	Issuance, redemption and repayment of debt securities	45
	8.7	Pending litigations	45
	8.8	Subsequent events	45

# 1 Highlights of Bank Pekao S.A. Group

	3 QUARTERS 2014	3 QUARTERS 2013	2013	2012
INCOME STATEMENT CONTINUED OPERATIONS – SELECTED ITEMS*				(in PLN million)
Operating income	5,509.7	5,599.4	7,493.6	7,789.9
Operating costs	(2,582.0)	(2,599.7)	(3,438.2)	(3,541.5)
Operating profit	2,927.7	2,999.7	4,055.4	4,248.4
Profit before income tax	2,499.8	2,526.1	3,432.9	3,619.4
Net profit for the period attributable to equity holders of the Bank	2,023.7	2,031.7	2,767.3	2,906.2
INCOME STATEMENT – SELECTED ITEMS				(in PLN million)
Operating income	5,509.7	5,671.1	7,565.3	7,952.8
Operating costs	(2,582.0)	(2,644.8)	(3,483.4)	(3,625.6)
Operating profit	2,927.7	3,026.3	4,081.9	4,327.2
Profit before income tax	2,499.8	2,547.4	3,454.2	3,664.3
Net profit for the period attributable to equity holders of the Bank	2,023.7	2,049.2	2,784.8	2,942.8
PROFITABILITY RATIOS				
Return on average equity (ROE)	11.4%	11.8%	12.0%	13.3%
Net interest margin	3.2%	3.4%	3.4%	3.7%
Non-interest income / operating income	37.2%	39.7%	39.6%	37.3%
Cost / income	46.9%	46.6%	46.0%	45.6%
STATEMENT OF FINANCIAL POSITION - SELECTED ITEMS		·		(in PLN million)
Total assets	163,751.8	150,993.6	158,521.7	150,754.7
Net loans and advances to customers**	110,530.3	101,064.4	103,937.3	97,558.5
Amounts due to customers	120,281.2	110,537.5	119,796.7	107,992.6
Debt securities issued	4,105.1	2,611.8	3,063.7	4,758.7
Equity	23,402.0	22,805.6	23,514.2	23,263.7
STATEMENT OF FINANCIAL POSITION STRUCTURE RATIOS				
Net loans / total assets	67.5%	66.9%	65.6%	64.7%
Securities / total assets	20.3%	18.2%	22.2%	19.5%
Deposits*** / total assets	76.0%	74.9%	77.5%	74.8%
Net loans / deposits***	88.9%	89.3%	84.6%	86.5%
Equity / total assets	14.3%	15.1%	14.8%	15.4%
Capital Adequacy Ratio (Basel III)	18.3%	18.7%	18.3%	18.1%
EMPLOYEES AND NETWORK		·		
Total number of employees	18,555	18,826	18,916	19,816
Number of outlets (Bank Pekao S.A. and PJSC UniCredit Bank)	999	1,000	1,001	1,040
Number of ATMs (Bank Pekao S.A. and PJSC UniCredit Bank)	1,826	1,848	1,847	1,919

\* As financial data of the three quarters of 2014 don't include results of PJSC UniCredit Bank – sold on July 16, 2013 – to ensure comparability, the section "Income statement continued operations – selected items" was added where for the previous periods only results of continued operations, i.e. excluding PJSC UniCredit Bank, are reported.

\*\* Including debt securities eligible for rediscounting at Central Bank and net investments in financial leases to customers.

\*\*\* Deposits include amounts due to customers and debt securities issued.

Note: Since the first quarter of 2013, to align the presentation to the standards implemented by the major Polish and European banks, in the income statement gains on disposal of available for sale financial assets and held to maturity investments are reported under trading result and thus in operating income, operating profit and respective ratios. In order to ensure comparability, data for 2012 have been restated in comparison to those previously published.

In relation to changes in accounting policy in 2013 (for description refer to the Note 4 to the Consolidated Financial Statement of Bank Pekao S.A. Group for the period ended on December 31, 2013) data for 2012 and for the three quarters of 2013 have been presented after appropriate restatements.

# 2 Highlights of Bank Pekao S.A.

	3 QUARTERS 2014	3 QUARTERS 2013	2013	2012
INCOME STATEMENT – SELECTED ITEMS				(in PLN million)
Operating income	5,301.8	5,414.9	7,187.3	7,510.2
Operating costs	(2,429.7)	(2,441.4)	(3,230.4)	(3,326.1)
Operating profit	2,872.1	2,973.5	3,956.9	4,184.1
Profit before income tax	2,461.6	2,600.8	3,436.4	3,592.9
Net profit for the period	2,014.7	2,123.5	2,800.0	2,925.3
PROFITABILITY RATIOS				
Return on average equity (ROE)	11.7%	12.5%	12.3%	13.6%
Net interest margin	3.2%	3.3%	3.3%	3.6%
Non-interest income / operating income	34.7%	38.1%	38.0%	35.8%
Cost / income	45.8%	45.1%	44.9%	44.3%
STATEMENT OF FINANCIAL POSITION – SELECTED ITEMS				(in PLN million)
Total assets	160,355.4	147,829.1	155,286.6	147,066.9
Net loans and advances to customers*	106,895.5	97,899.5	100,569.2	94,607.0
Amounts due to customers	120,360.4	110,352.4	119,868.7	108,104.5
Debt securities issued	3,094.8	1,788.9	2,240.5	3,966.1
Equity	22,786.8	22,201.3	22,848.7	22,716.6
STATEMENT OF FINANCIAL POSITION STRUCTURE RATIOS				
Net loans / total assets	66.7%	66.2%	64.8%	64.3%
Securities / total assets	20.6%	18.5%	22.6%	19.9%
Deposits** / total assets	77.0%	75.9%	78.6%	76.2%
Net loans / deposits**	86.6%	87.3%	82.4%	84.4%
Equity / total assets	14.2%	15.0%	14.7%	15.4%
Capital Adequacy Ratio (Basel III)	18.1%	18.6%	18.3%	18.0%
EMPLOYEES AND NETWORK				
Total number of employees	16,720	17,068	17,092	17,433
Number of outlets	999	1,000	1,001	1,001
Number of ATMs	1,826	1,848	1,847	1,845

\* Including debt securities eligible for rediscounting at Central Bank.

\*\* Deposits include amounts due to customers and debt securities issued.

Note: Since the first quarter of 2013, to align the presentation to the standards implemented by the major Polish and European banks, in the income statement gains on disposal of available for sale financial assets and held to maturity investments are reported under trading result and thus in operating income, operating profit and respective ratios. In order to ensure comparability, data for 2012 have been restated in comparison to those previously published.

In relation to changes in accounting policy in 2013 (for description refer to the Note 3 to the Unconsolidated Financial Statement of Bank Pekao S.A. for the period ended on December 31, 2013) comparable data for 2012 and for the three quarters of 2013 have been presented after appropriate restatements.

# 3 Summary of Performance

Net profit of Bank Pekao S.A. Group attributable to equity holders for the three quarters of 2014 amounted to PLN 2,023.7 million allowing return on average capital (ROE) at the level of 11.4% achieved with a strong capital base reflected by CAR at 18.3% (Basel III). Normalized ROE (return on minimum equity equivalent to CAR at 10%) amounted to 17.2%.

As financial data of the three quarters 2014 don't include results of PJSC UniCredit Bank – sold on July 16, 2013 – in the subsequent part of this chapter, financial information dynamics is discussed in comparable terms i.e. excluding PJSC UniCredit Bank from the three quarters of 2013.

The Group's net profit attributable to equity holders reported for the three quarters of 2014 in comparison to the three quarters of 2013 was lower by PLN 8.0 million, i.e. 0.4% mainly due to lower gains on disposal of available for sale financial assets with total net interest income, dividend income and income from equity investments higher by PLN 105.7 million i.e. 3.1% in this period thanks to higher volumes.

The strength of the liquidity structure of Bank Pekao S.A. Group is reflected by net loans to deposits ratio at 88.9% at the end of September 2014. This together with strong equity level enables for further sound and stable development of the Group's activities.

In the area of mortgage lending, the Bank continued its policy of offering only PLN mortgage loans. The residual stock of mortgage loans denominated in foreign currencies, almost entirely acquired as a result of the merger of the spun-off part of Bank BPH SA in 2007, represents only 4.4% of total loans of the Bank.

- In the three quarters of 2014, the Group's operating income amounted to PLN 5,509.7 million, a decrease of PLN 89.7 million, i.e. 1.6% in comparison with the three quarters of 2013 mainly due to lower gains on disposal of available for sale financial assets as compared with the same period of the previous year.
- Total net interest income, dividend income and income from equity investments in the three quarters of 2014 amounted to PLN 3,462.2 million and was higher by PLN 105.7 million, i.e. 3.1% compared to the previous year thanks to higher volumes fully compensating negative impact of lower interest rates. In the three quarters of 2014, average WIBOR 3M rate stood at the level of 2.67%, and was lower by 48 b.p. than in the three quarters of 2013.
- The Group's net non-interest income in the three quarters of 2014 amounted to PLN 2,047.5 million, a decrease of PLN 195.4 million, i.e. 8.7% in comparison with the three quarters of 2013 mainly due to lower trading result, in particular lower gains on disposal of available for sale financial assets as well as lower net fee and commission income.
- In the three quarter of 2014, the operating costs were kept under control and amounted to PLN 2,582.0 million. They
  were lower than the operating costs in the three quarters of 2013 by PLN 17.7 million, i.e. 0.7% despite new prudential
  charge of Banking Guarantee Fund introduced in the fourth quarter of 2013.
- The Group's net impairment losses on loans and off-balance sheet commitments amounted to PLN 424.4 million in the three quarters of 2014, a decrease of PLN 64.7 million, i.e. 13.2% as compared with the three quarters of 2013.

As at September 30, 2014, the ratio of impaired receivables to total receivables amounted to 6.9% and was better 0.4 p.p. in comparison to the end of 2013.

 As at the end of September 2014, the total amounts due to the Group's customers and debt securities issued amounted to PLN 124,386.3 million, an increase of PLN 1,525.9 million, i.e. 1.2% in comparison to the end of 2013 of which liabilities to Open Pensions Funds (OFE) decreased by PLN 5,376.2 million due to pension funds reform introduced in the first quarter of 2014. Excluding OFE, total amounts due to the Group's customers and debt securities issued increased by PLN 6,902.1 million, i.e. 6.1% in comparison to the end of 2013.

The total volume of retail customers deposits, Structured Certificates of Deposit and other amounted to PLN 54,348.1 million at the end of September 2014, an increase of PLN 2,931.8 million, i.e. 5.7% in comparison to the end of 2013. The value of net assets of investment funds managed by Pioneer Pekao TFI S.A. amounted to PLN 16,733.3 million at the end of September 2014, an increase of PLN 321.8 million, i.e. 2.0% in comparison to the end of 2013.

The total volume of corporate customers deposits, repo and sell-buy-back transactions, Certificates of Deposit, Pekao Bank Hipoteczny S.A. covered bonds, interest and other amounted to PLN 70,038.2 million at the end of September 2014, a decrease of PLN 1,405.9 million, i.e. 2.0% as compared to the end of 2013, excluding OFE an increase of PLN 3,970.3 million in comparison to the end of 2013.

• As at the end of September 2014, the volume of total customers' financing amounted to PLN 116,270.1 million, an increase of PLN 6,719.5 million, i.e. 6.1% in comparison to the end of 2013.

As at the end of September 2014, the volume of retail loans amounted to PLN 47,690.0 million, an increase of PLN 3,214.6 million, i.e. 7.2% in comparison to the end of 2013.

The volume of corporate loans, non-quoted securities, reverse repo transactions and securities issued by non-monetary entities increased by PLN 3,504.9 million, i.e. 5.4% as compared to the end of 2013 and amounted to PLN 68,580.1 million at the end of September 2014.

# 4 External Environment

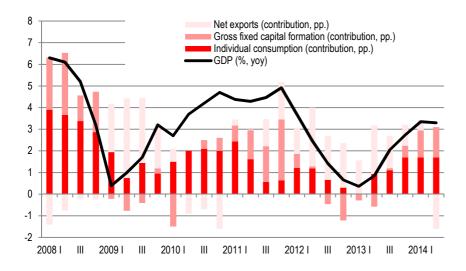
## Economic growth

In the second quarter of 2014, Poland's economic growth slowed following dynamic improvement in economic conditions in the first quarter of the year, which was among others supported by favourable weather conditions. Seasonally adjusted gross domestic product (GDP) growth decreased to 0.6% quarter on quarter in the second quarter from 1.1% quarter on quarter in the first quarter of 2014. The annual pace of economic growth at the level of 3.3% was at the similar pace as in the previous quarter (3.4%). Domestic demand improved further, increasing by 5.1% year on year vs. 3.0% year on year growth in the first quarter, however it should be noted that the expansion was largely driven by change in inventories, which contributed 1.8 p.p. to the domestic demand growth rate. For the first time since the fourth quarter of 2010 the foreign trade had a negative impact on the GDP growth. Net exports contributed to a reduction in pace of the GDP growth by 1.6 p.p. in the second quarter of 2014, while in the first quarter of the year the positive contribution of net exports to the GDP growth amounted to 0.5 p.p. In the second quarter of 2014, exports increased by 5.9% year on year and imports increased by 9.8% year on year.

Consumer demand has continuously supported domestic demand revival. Individual consumption of households increased by 2.8% year on year vs. 2.6% year on year increase in the first quarter of 2014. Private consumption growth was supported by further improvement in the labour market conditions and low inflation. The real wage bill in enterprise sector increased by 4.5% year on year in the second quarter of 2014 vs. 3.7% year on year increase in the previous quarter. At the same time investment activity remained at the high level. Gross fixed capital formation increased by 8.4% year on year in the second quarter as compared with 10.7% year on year increase in the first quarter 2014. Investment activity was supported by increased orders, easier access to bank financing and high level of corporate deposits.

In the second quarter of 2014, a number of factors emerged which are likely to contribute to visible slowdown in the economic growth pace and hence slower recovery. In particular, current ban on the Polish food exports to eastern markets and disruptions in trade between the European Union (EU) and Russia will negatively impact economic activity in Poland both directly (lower trade with Russia) and indirectly (lower increase in exports to the EU). The important risk factor is deteriorating economic outlook for the euro area, especially Germany, where business confidence indicators deteriorated recently, suggesting that German economy probably stalled in the third quarter after declining in the second quarter.

Beginning of the third quarter of 2014 characterized by visible decline in retail sales growth and activity in industrial sector started declining. PMI readings point towards further deterioration in manufacturing including continuation of the decline in new orders. As a consequence in the second half of 2014 the GDP is expected to expand at a slower pace than in the first half of the year, however in 2014 as a whole the GDP growth should be close to 3%.



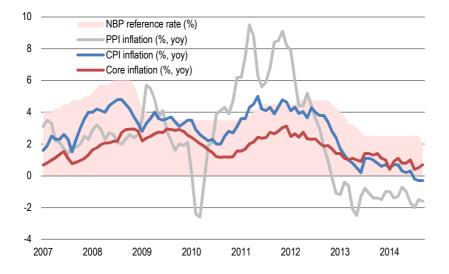
#### Inflation and monetary policy

In the first two months of the third quarter jointly average inflation declined compared to the average level of 0.3% year on year in the second quarter and remains below the lower limit of deviations from the inflation target of the National Bank of Poland at 1.5%. CPI in August 2014 amounted to -0.3% year on year.

Low inflation in August was due to fall in food prices by 2.3% year on year (largely due to low prices of vegetables and fruits). A significant prices reduction was also observed in case of education services (by 6.0% year on year), clothing and footwear (by 5.1% year on year) and transportation (by 1.5% year on year). The strongest price increases were recorded in case of alcoholic beverages and tobacco (by 3.8% year on year) and in the category of "communication" (by 3.9% year on year).

In the third quarter of 2014, the Monetary Policy Council (MPC) kept interest rates unchanged. At the meeting held in October 2014, the MPC decided to lower the reference rate by 50 b.p. (to the level of 2.0%) and the lombard rate by 100 b.p. (to the level of 3.0%). Scale and composition of reduction were a surprise to the markets. The reason to lower the reference rate by 50 b.p. was a time-concentration of monetary policy while the reason to lower the lombard rate by 100 b.p. and remain deposit rate unchanged at the level of 1.00% were to maintain symmetry between the deposit and reference rate on one hand and the reference and lombard rate on the other hand.

After the meeting held in November 2014, the MPC decided to keep the NBP interest rates unchanged.



### Currency exchange rate

In the third quarter of 2014, a slight weakening of the złoty vs. major currencies was observed. The EUR-PLN exchange rate increased from 4.16 at the end of June to 4.18 at the end of September, after reaching the level of 4.23 in the meantime. Most of the weakening took place in August and was predominantly caused by a situation in Ukraine and Russia as well as increased geopolitical and economic tension (sanctions and their expected impact on growth). Stabilization of situation afterwards facilitated appreciation of the złoty.

An important input for the changes that took place in the FX market in the third quarter of 2014 was significant strengthening of the US dollar vs EUR (from 1.37 at the end of the second quarter to 1.26 at the end of the third quarter), which translated into significant increase of the USD-PLN exchange rate (from 3.05 at the end of the second quarter to 3.30 at the end of the third quarter). Key factors that stimulated strengthening of the dollar vs euro were on the one hand the declarations of tightening of the monetary policy by the US Fed, and on the other hand the European Central Bank's declarations of imminent beginning of "quantitative easing" programs in the Eurozone. The trend of weakening of euro vs the dollar may be continued in the coming quarters.

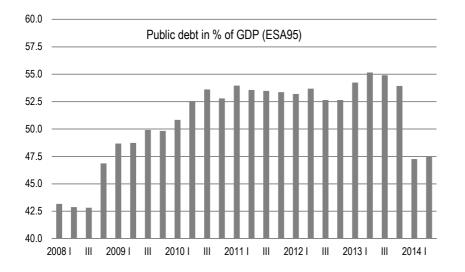
The factors that will have impact on the levels of the złoty in the nearest future are the outlook for economic growth (their deterioration in the past translated into weakening of the złoty) and the outlook of inflow of new EU funds, which will be a strongly stabilizing factor for the złoty.



### **Fiscal policy**

According to the preliminary estimates of the Ministry of Finance (MoF) after the eight months of 2014 the state budget deficit (cash basis) amounted to PLN 24.6 billion i.e. 51.9% of the annual limit of PLN 47.5 billion planed in the 2014 budget act. The official budget execution plan assumed the deficit execution in the analysed period to reach 81.8% of the plan. Budget revenues amounted to 66.4% of the plan, while expenditures reached 64.3% of the plan. Budget revenues exceeded the level planed in the execution plan by PLN 6.7 billion, while expenditures were PLN 5.4 billion lower than planned. Positive revenue developments mean that the 2014 deficit may amount to about PLN 35 billion vs. PLN 47.5 billion target. The 2015 budget bill assumes the deficit at PLN 46.1 billion with the GDP growth of 3.4% and the CPI inflation at 1.2%. The general government (ESA2010) deficit is estimated at 2.6-2.7% of the GDP in 2015 vs. 3.4% of the GDP expected for 2014.

At the end of the second quarter of 2014, the state public debt amounted to PLN 793.6 billion (47.5% of the GDP) vs. PLN 782.1 billion (47.3% of the GDP) at the end of the first quarter of 2014. The domestic debt increased by PLN 12.9 billion, while foreign debt decreased by PLN 1.4 billion. The domestic debt constituted 65.4% of the total public debt, while foreign debt accounted for 34.6%.



### **Banking sector**

According to the Polish Financial Supervision Authority (KNF) in January-September 2014 financial results of the banking sector improved compared to January-September 2013. Net profit increased by 10.4% year on year and amounted to PLN 13.0 billion. Result on core banking activity increased by 6.6% year on year, administration costs increased by 0.4% year on year, provisions and impairment losses increased by 6.9% year on year and result on other operating activity decreased by 37.7% year on year.

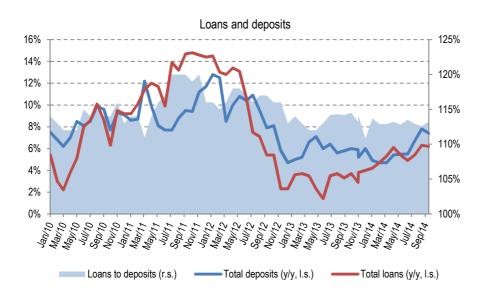
At the end of September 2014, banking sector assets amounted to PLN 1,537.7 billion, an increase of 7.6% year on year. Non-financial sector deposits and loans increased in that period by 8.3% and 5.9% year on year respectively.

According to the NBP data, at the end of September 2014 the volume of household deposits increased by 6.9% year on year. Stable growth in household deposits reflects the pace of growth in households income as well as changes in the structure of their assets. In case of corporate deposits, in September 2014 they were by 10.6% higher compared to September 2013. Increasing rate of growth in corporate deposits may result from lower, compared to the beginning of the year, propensity to invest, being affected by higher uncertainty resulting from less favorable outlook for the euro zone as well as the Ukrainian crisis.

In September 2014, the nominal growth of loans to households was equal to 5.3% year on year. The growth rate in loans to enterprises increased by 9.1% year on year.

Taking into consideration relatively stable macro environment e.g. stabilization of house prices, improving conditions on the labor market, record low interest rates, growth in retail loans can be considered as low. I the coming months it will probably remain moderate.

In case of loans to enterprises a further growth in demand is expected, but it pace will probably slow down. Given that the recovery in the economy may impact particular sectors in a different way and the situation in Ukraine might adversely affect financial results of some companies, it is expected that improvement in the quality of banks' loan portfolio will be limited.



# **5 Internal Factors**

# 5.1 Description of the Group

The Group's structure is presented in the Notes to the Condensed Consolidated Interim Financial Statements of Bank Pekao S.A. Group for the three quarters of 2014.

# 5.2 Changes in the Group's structure

## Acquisition of shares

On August 7, 2014, the Bank acquired 19.9% of the shares of Pekao Leasing Holding S.A. as a result of concluded agreement between UniCredit Leasing S.p.A as the Seller and Bank Pekao S.A. as the Buyer. Following the transaction, the Bank's share in equity and voting rights at the General Shareholders Meeting of Pekao Leasing Holding S.A. increased to 100%.

## Merger of the companies

On September 26, 2014, the Registry Court registered the merger of two subsidiaries of the Bank: Pekao Property S.A. (Acquiring Company) and Property Sp. z o.o. in liquidation (Target/Acquired Company). The merger was accomplished by the transfer of all assets of the Property Sp. z o.o. in liquidation to the Pekao Property S.A. in exchange for shares of Pekao Property S.A.

# 5.3 Changes in the Statutory Bodies of the Bank

## Supervisory Board

## Composition of the Supervisory Board:

SEPTEMBER 30, 2014	DECEMBER 31, 2013
Jerzy Woźnicki	Jerzy Woźnicki
Chairman of the Supervisory Board	Chairman of the Supervisory Board
Roberto Nicastro	Roberto Nicastro
Deputy Chairman of the Supervisory Board	Deputy Chairman of the Supervisory Board
Leszek Pawłowicz	Leszek Pawłowicz
Deputy Chairman of the Supervisory Board	Deputy Chairman of the Supervisory Board
Alessandro Decio	Alessandro Decio
Secretary of the Supervisory Board	Secretary of the Supervisory Board
Małgorzata Adamkiewicz	Małgorzata Adamkiewicz
Member of the Supervisory Board	Member of the Supervisory Board
Paweł Dangel	Paweł Dangel
Member of the Supervisory Board	Member of the Supervisory Board
Laura Penna	Laura Penna
Member of the Supervisory Board	Member of the Supervisory Board
Wioletta Rosołowska	Wioletta Rosołowska
Member of the Supervisory Board	Member of the Supervisory Board
Doris Tomanek	Doris Tomanek
Member of the Supervisory Board	Member of the Supervisory Board

### Management Board of the Bank

Composition of the Management Board:

SEPTEMBER 30, 2014	DECEMBER 31, 2013	
Luigi Lovaglio	Luigi Lovaglio	
President of the Management Board, CEO	President of the Management Board, CEO	
Diego Biondo	Diego Biondo	
Vice President of the Management Board	Vice President of the Management Board	
Andrzej Kopyrski	Andrzej Kopyrski	
Vice President of the Management Board	Vice President of the Management Board	
Grzegorz Piwowar	Grzegorz Piwowar	
Vice President of the Management Board	Vice President of the Management Board	
Stefano Santini	Stefano Santini	
Vice President of the Management Board	Vice President of the Management Board	
Marian Ważyński	Marian Ważyński	
Vice President of the Management Board	Vice President of the Management Board	

# 5.4 The Bank's shareholding structure

As at September 30, 2014, the share capital of Bank Pekao S.A. amounted to PLN 262,470,034 and it was divided into 262,470,034 shares.

On the date of submitting the report, the share capital of the Bank remained unchanged. The share of UniCredit S.p.A. and other shareholders in the share capital and the total number of votes at the General Meeting amounts for 50.10% and 49.90% respectively.

All the existing shares are ordinary bearer shares. There are no special preferences or limitations connected with the shares, or differences in the rights attached to them. The rights and obligations related to the shares are defined by the provisions of the Polish Commercial Companies Code and other applicable laws.

The shareholders of Bank Pekao S.A. owning directly or indirectly through their subsidiaries at least 5% of the total number of voting rights at the General Meeting of Bank Pekao S.A. are as follows:

SHAREHOLDER'S NAME	NUMBER OF SHARES AND VOTES AT THE GENERAL MEETING	SHARE IN SHARE CAPITAL AND TOTAL NUMBER OF VOTES AT THE GENERAL MEETING	NUMBER OF SHARES AND VOTES AT THE GENERAL MEETING	SHARE IN SHARE CAPITAL AND TOTAL NUMBER OF VOTES AT THE GENERAL MEETING
	SEPTEMBER	30, 2014	DECEMBER	31, 2013
UniCredit S.p.A.	131,497,488	50.10%	131,497,488	50.10%
Aberdeen Asset Management PLC	n/a	n/a	13,194,683	5.03%
Other shareholders (below 5%)	130,972,546	49.90%	117,777,863	44.87%
Total	262,470,034	100.00%	262,470,034	100.00%

On January 8, 2014 Management Board of Bank Pekao S.A. in the current report no. 1/2014 informed that the Bank received notification from Aberdeen Asset Management PLC (and/or acting on its behalf and its' affiliates) with its registered office in Aberdeen about reduction of the total number of votes at the General Meeting of the Bank below 5%, as the result of the sale of 50,000 shares in the Bank through a sale order executed on January 3, 2014. Prior to the sale, Aberdeen Asset Management PLC held 13,121,767 shares in the Bank, accounting for 5.0% of the overall number of shares in the Bank, representing the same number and percentage of the total votes at the General Meeting of the Bank. After the transaction, Aberdeen Asset Management PLC held 13,071,767 shares in Bank, i.e. 4.98% of the overall number of shares in the Bank, representing the same number and percentage of votes at the General Meeting of the Bank.

The Bank has not received any other notifications regarding changes in the ownership structure in accordance with par. 69 of the Act of July 29, 2005 on Public Offerings and Conditions Governing the Introduction of Financial Instruments to an Organized System of Trading, and on Public Companies.

# 5.5 Financial credibility ratings

Bank Pekao S.A. co-operates with three leading ratings agencies: Fitch Ratings, Standard and Poor's Ratings Services, and Moody's Investors Service. In the case of the first two, the ratings are provided on a solicited basis under relevant agreements and with respect to Moody's Investors Service, the ratings are unsolicited and they are based on publicly available information and review meetings.

As at September 30, 2014, Bank Pekao S.A.'s creditworthiness was rated as follows:

FITCH RATINGS	BANK PEKAO S.A.	POLAND
Long-term rating (IDR)	A-	A-
Short-term rating	F2	F2
Viability rating	a-	-
Support rating	2	-
Outlook	Stable	Stable
STANDARD AND POOR'S RATINGS SERVICES	BANK PEKAO S.A.	POLAND
Long-term rating	BBB+	A-
Short-term rating	A-2	A-2
Stand-alone credit profile	bbb+	-
Outlook	Stable	Stable
MOODY'S INVESTORS SERVICE LTD. (UNSOLICITED RATING)	BANK PEKAO S.A.	POLAND
Long-term foreign-currency deposit rating	A2	A2
Short-term deposit rating	Prime-1	Prime-1
Financial strength	C-	
Outlook	Negative	Stable / Negative*

\* Stable for Poland's economy and Negative for the Polish banking sector.

Bank Pekao S.A. has the highest Viability rating assigned by Fitch Ratings, the highest Stand-Alone Credit Profile rating assigned by Standard & Poor's Rating Services and the highest Financial strength rating assigned by Moody's Investors Service among banks rated by these agencies in Poland.

Fitch Ratings agency assigned the "A" rating to the covered bonds issued by Pekao Bank Hipoteczny S.A., a 100% subsidiary of Bank Pekao S.A. It is the highest rating ever awarded to the Polish debt securities issued by a private company. The reasons underlying the Agency's decision included the high rating assigned to Pekao Bank Hipoteczny S.A. (A-), legal regulations pertaining to the covered bonds collateral register, and the excess of collateral over the volume of bonds in issue, as declared by the bank. The high rating assigned to the covered bonds confirms Pekao Bank Hipoteczny's ability to issue securities offering a high level of security and raise long-term capital to fund its lending activity. In April 2014, during the last revision of rating the outlook for covered bonds was changed from Stable to Positive.

# 5.6 Achievements of Bank Pekao S.A.

Bank Pekao S.A. is a universal commercial bank providing a full range of banking services to individual and institutional clients, mainly in Poland. Bank Pekao S.A. Group includes financial institutions operating in banking, asset management, pension funds, brokerage services, leasing and factoring markets.

The Bank offers to its clients a broad distribution network with ATMs and outlets conveniently located throughout Poland.

	30.09.2014	31.12.2013
Total number of outlets	999	1,001
Total number of own ATMs	1,826	1,847

The Bank's clients can also make commission-free cash withdrawals from over 4.7 thousand of domestic network of Euronet ATMs as well as European network of the UniCredit Group ATMs.

As at the end of September 2014, the Bank maintained 5,170.7 thousand PLN-denominated current accounts, 283.2 thousand mortgage loan accounts and 606.1 thousand consumer loan accounts.

		(in thousand)
	30.09.2014	31.12.2013
Total number of PLN current accounts*	5,170.7	5,107.5
of which packages	3,852.3	3,781.5
Number of mortgage loans accounts**	283.2	267.5
of which PLN mortgage loans accounts	244.3	226.6
Number of consumer loan accounts ***	606.1	634.9

\* Number of accounts including accounts of pre-paid cards.

\*\* Retail customers accounts.

\*\*\* "Pożyczka Ekspresowa"(Express Loan).

# Individual clients

In the third quarter of 2014, the Bank continued activities focused on the acquiring of new customers. Since the beginning of the year, the Bank acquired 290 thousand of new customers, including 96.5 thousand of customers acquired in the third quarter of 2014.

The Bank accompanied its customers in a number of cultural and sport mass events promoting its modern package of mobile solutions. The Bank, in co-operation with the Great Orchestra of Christmas Charity, prepared for the consecutive time a dedicated prepaid card with the image of Woodstock Music Festival and promoted non-cash payments ensuring the opportunity to realize payments using payment cards at the festival. During the Pekao Szczecin Open tennis tournament, the Bank, strongly emphasizing its presence on local market, promoted "Mistrzowska oferta z Pekao SA" with the products specially prepared for this event: Mistrzowska Oferta Eurokonta, Pożyczka Ekspresowa, mortgage Ioan and discounts provided by partners of Discount Program.

Moreover, in September 2014, the Bank started its marketing campaigns promoting personal accounts for young persons – between 13 and 25 years of age. The Bank was focused on local actions, mainly in schools and universities.

#### Loans

In the area of mortgage loans, the Bank maintains strong position on the market. Since the beginning of 2014, sale of PLN mortgage loans stood at over PLN 5 billion and was by 13% higher as compared to the same period in the previous year. The Bank's share in volume of PLN mortgage loans at the end of September 2014 amounted to 17.8%, i.e. 0.3 p.p. increase in comparison to the end of September 2013.

In the third quarter of 2014, the Bank has taken a number of local and country-wide actions supporting sale of mortgage loans, including promotional campaigns in the Internet and internal communication channels and regularly participated in real estate fairs organized all over the country.

In the area of cash loans, the Bank was following the consequent strengthening of its position on the consumer goods financing market while maintaining a prudent credit risk policy and providing customers with the highest level of satisfaction. Sale of cash loans in the three quarters of 2014 amounted to nearly PLN 3.9 billion and was by over 20% higher in comparison to the same period of the previous year.

In the third quarter of 2014, the Bank simplified loan granting process which allow customers to apply for a loan and sign Express Loan agreement without visiting in the Bank's outlet.

Moreover, the Bank continued marketing activities on local markets throughout the country and actively promoted Express Loan in advertising campaigns, including TV and newspapers.

### Saving and investment products

Increase in savings volume in the third quarter of 2014 was supported by development of deposit and investment products offer and in the area of the Premium Personal Banking through the professional assistance of qualified Personal Advisers ensuring support in the field of individual finance management. The Bank's retail deposits increased by PLN 3.0 billion in comparison to December 2013, which was supported by significant increase in deposits placed through the Pekao24 system thanks to attractive e-deposits offer and dedicated communication addressed directly to clients.

In the third quarter of 2014, increased also the customers' interest in Lokata Elastyczna, which interest rate is linked with WIBOR 1M rate plus fixed margin in the entire period of deposit.

Moreover, the Bank implemented for distribution a bond sub-fund of Pioneer Obligacji i Dochodu conducted within Pioneer Funduszy Globalnych SFIO and started a new subscription of structure product Strukturyzowany Certyfikat Depozytowy Rynku Amerykańskiego with 100% capital protection at the end of investment and diversification of investment portfolio by assets associated with the American equity market.

### Brokerage activity

Bank Pekao S.A. Group offers a wide range of capital market products and services through retail brokerage entities: Dom Maklerski Pekao (Dom Maklerski), a subsidiary Centralny Dom Maklerski Pekao S.A. (CDM) and associated entity Dom Inwestycyjny Xelion Sp. z o.o. (Xelion).

As at the end of September 2014, the brokerage entities maintained over 359 thousand investment accounts, which was nearly 24% share in total of investment accounts in Poland according to data of The National Depository for Securities (KDPW). The main group of individual investors were customers using the Group's brokerage services through remote channels, in particular through the Internet.

As at the end of September 2014, the total value of assets deposited on investment accounts run by the Group's brokerage entities amounted to PLN 23.7 billion.

In the third quarter of 2014, the Group's brokerage entities implemented changes in the Rules of Rendering Brokerage Services in order to adjust to a new rule of settlement introduced by The National Depository for Securities and implemented changes associated with brokerage service development.

### **Payment cards**

The Bank in cooperation with one of the largest retail chains in Poland, carried out a project that allows transactions using payment cards. Within the project more than 13 thousand of POS terminals has been installed in more than 2.4 thousand locations, which confirms the Bank's products innovation.

Moreover, Bank Pekao S.A. promoting non-cash payments with the use of payment cards organized for debit and credit cards holders promotion and contest with attractive prizes.

In the third quarter of 2014, the Bank introduced to its offer for Personal Premium Banking customers a new dedicated debit card VISA Debit Gold with low running costs when personal account held at the Bank is actively used.

#### Pekao24 – electronic banking for individual clients

The Pekao24 electronic banking system is a convenient and safe system for accessing the accounts maintained by the Bank, Dom Maklerski and CDM. The system enables to manage the funds accumulated on the accounts through the Internet, fixed-line or mobile phone and through Contact Center.

The Bank's customers have also the opportunity to use mobile banking application dedicated to mobile phones and devices. Pekao24 mobile application is the most advanced mobile banking application on the market. It enables to execute most of the operations available via the Internet service and to access additional functionalities such as geo-location of ATMs, branches and stores as well as to track market information.

The number of Pekao24 clients systematically increases and as at the end of September 2014 amounted to 2,614.4 thousand. In the third quarter of 2014, 1,416.7 thousand clients logged into the electronic banking services.

As at the end of September 2014, the number of clients with an access to mobile banking amounted to 531.9 thousand. In the third quarter of 2014, 201.9 thousand of clients logged into the mobile service m.pekao24.pl and the Pekao24 mobile banking application.

		(in thousand)
	30.09.2014	31.12.2013
Number of individuals with an access to electronic banking Pekao24 as at the end of period	2,614.4	2,446.8
Number of individuals actively using electronic banking Pekao24*	1,416.7	1,352.0
Number of individuals with an access to mobile banking as at the end of period	531.9	373.1
Number of individuals actively using mobile banking**	201.9	149.1

\* A customer actively using electronic banking is a customer who logged in to the system at least once during the last quarter.

\*\* A customer actively using mobile banking is a customer who logged in to the mobile service m.pekao24.pl or the Pekao24mobile application at least once during the last quarter.

The most important projects realized in the area of the Pekao24 electronic banking in the third quarter of 2014 included:

- implementation in the Pekao24 internet system the possibility of signing cash loan agreement and loan disbursement on customer account without visiting the Bank's outlet,
- implementation of special offer "Wakacje z aplikacją mobilną Pekao24" ("Holiday with the Pekao24 mobile application") without charge for domestic payments in PLN executed in the Pekao24 mobile application in the period from July 1 to August 31, 2014.

#### **Private Banking**

In the third quarter of 2014, in the Private Banking area the Bank continued its activity focused on acquiring new customers and developing relationships with existing customers.

The scope of co-operation with customers was extended by servicing companies accounts run by owners or shareholders who are Private Banking customers. Customers, through contact with Private Banking advisor, have opportunity to make operational and investment orders both on individual as well as corporate accounts. The new solution provides customers with more efficient co-operation with the Bank and comprehensive service within the Bank. Moreover, the Private Banking customers have an access to a wide range of investment products offered by the Bank and Centralny Dom Maklerski.

Private Banking, in the co-operation with selected external partners, extended its offer by a unique solution associated with private intergenerational transfer and assets transferred in succession process.

In the investment area, the Private Banking activities were focused on diversification of portfolios towards increasing exposure on global investment strategies using the possibilities offered by foreign investment funds included in offer dedicated to Private Banking customers. Within the scope of close-end investment funds, the clients were offered investment certificates of ING (L) Senior Loans FIZ, PZU FIZ Forte and PZU FIZ Medyczny. Offer of open-end investment funds was extended by Subfundusz Pioneer Obligacji and Dochodu separated within Pioneer Fundusz Globalny Specjalistycznego Funduszu Inwestycyjnego Otwartego and Subfundusz Depozytowy (L), Subfundusz Stabilny Globalnej Alokacji, Subfundusz Obligacji Rynków Wschodzących (Waluta Lokalna) (L) and Subfundusz Zagranicznych Obligacji Rynków Wschodzących (L) separated within ING Specjalistyczny Fundusz Inwestycyjny Otwarty. There were also changes in regulations associated with insurance of Plan Inwestycyjny Prestiż involving extension a list of insurance equity funds for a next 11 solutions representing investment strategies that complement the existing offer. Currently, within the insurance of Plan Inwestycyjny Prestiż, there are 51 insurance equity funds, including 3 funds in model portfolio formula. Since September 2014, the Bank continuous organization of meetings with customers during which the experts of co-operating investment funds were discussing current situation on financial markets and appropriate investment solutions.

In the lending area of Private Banking customers, the Bank initiated a series of projects associated with adjustment of financing offer to expectations of the wealthiest customers, including the mortgage area financing.

## Small and micro enterprises (SME)

Service of SME customers is provided by dedicated Business Clients Advisers, responsible for identification of clients' needs and selection of appropriate products and services. The service is conducted by Advisers located in universal retail outlets and specialized Business Customers Centers.

In the third quarter of 2014, the Bank continued development of strategy and package of activities aimed at increasing the attractiveness of the Bank as an institution supporting the development of the agro-food sector in Poland.

Further activities focused on enhancing the offer for farmers were conducted. A new IT solution ("AGRO KREDYTY" system) which simplify loan granting process was implemented and a dedicated network of mobile advisers was launched in order to improve the effectiveness in the agro-food sector.

The Bank's activities in this sector was supported by countrywide marketing campaign, including both external and internal channels of communication.

### Electronic banking for SME clients

Business customers of Bank Pekao S.A. use the systems of electronic banking such as the PekaoFirma24, the Pekao24 for entrepreneurs and the PekaoBIZNES<sup>24</sup>. Main system offered to clients within Pakiet Mój Biznes (My Business Package) is the PekaoFirma24 electronic banking system. It is a comprehensive platform containing the Internet, mobile banking application with unlimited transaction capabilities and telephone channel. The PekaoFirma24 system allows customers to use the banking products and services and manage their funds conveniently and intuitively.

As at the end of September 2014, 238.8 thousand clients had an access to the electronic banking systems, of which 156.9 thousand are active clients. The number of business clients with an access to electronic banking systems increased by 15.3 thousand compared to the end of 2013.

		(in thousand)
	30.09.2014	31.12.2013
Number of business clients (SME) with an access to electronic banking systems as at the end of period	238.8	223.5
Number of business clients (SME) actively using electronic banking systems*	156.9	147.2

A customer actively using electronic banking is a customer who logged in to the systems at least once during the last quarter.

As at the end of September 2014, 11.3 thousand clients had an access to mobile banking application, of which 7.9 thousand are active clients. The number of business clients with an access to mobile banking application increased by 4.3 thousand compared to the end of 2013.

	(in thousand)
30.09.2014	31.12.2013
11.3	7.0
7.9	5.3
	11.3

A customer actively using mobile banking is a customer who logged in to the system at least once during the last quarter.

# **Corporate clients**

Bank Pekao S.A. as the leader in servicing large and medium-sized companies has one of the widest product offers for corporate clients on the market.

The model of corporate client service is based on the superior role of a dedicated banking adviser who is responsible for the identification the client's needs and selection, in co-operation with product's specialists, appropriate banking products and services.

The service of large companies is conducted on an individual basis by advisers located in the Large Companies Department at the Bank's Head Office, which is divided into industry service offices.

The service of the financial institutions and public finance sector entities is conducted by the specialized entity at the level of the Bank's Head Office as well as dedicated advisers in the Corporate Centers.

The services for medium-sized companies are conducted in the Regional Corporate Centers, which are organized in microregion structures, in order to provide comprehensive banking and advisory services.

The corporate clients of the Bank benefit from a full range of standard credit and deposit products as well as from transactional services. Bank Pekao S.A. is a leading organizer of investment project financing, mergers and acquisitions and debt securities issues. The Bank offers a wide range of products of money markets and currency exchange, both within the scope of current operations and long-term hedging structures of client's exposures such as currency risk and interest rate risk. The Bank's product offer also includes financial services such as granting guarantees for national and foreign transactions as well as financial services provided through leasing and factoring subsidiaries.

In the third quarter of 2014, the Bank extended the scope of co-operation with corporate clients and strengthened its market position in the area of servicing medium and large-sized corporate clients.

### **Transactional services**

Within the scope of implementation of a New Settlement Model by Izba Rozliczeniowa Gield Towarowych (the Commodity Clearing House), Bank Pekao S.A. since the third quarter of 2014 acts as a House Members' Payer Bank and is one of eight banks participating in settlements of transactions of purchase/sale of energy on the Polish Power Exchange. Co-operation with the Commodity Clearing House enables the Bank to acquire new volumes of transactions in settlements conducted under the New Settlement Model both from existing and prospective clients – members of the Commodity Clearing House.

In the third quarter of 2014, in the electronic banking system PekaoBIZNES<sup>24</sup> the range of system users rights electronically parameterized was extended significantly reducing order execution. Manual and paper form of applications has been replaced by online contact with the Bank what positively influenced on efficiency and convenient management of bank accounts. Currently, ca. 96% of the total applications for the PekaoBIZNES<sup>24</sup> users rights is processed automatically.

In the third quarter of 2014, thanks to attractive offer of transactional banking a further increase in a scale of external payments was recorded. Both, the number and volume of the Bank's foreign incoming and outgoing payments increased in comparison to the same period of 2013.

In the third quarter of 2014, over 14% increase in the number of domestic external payments was also recorded in comparison to the same period of 2013.

### Investment banking, structured finance and commercial real estate

In the third quarter of 2014, Bank Pekao S.A. strengthened its position as a significant provider of structured financing in Poland. Volume of new transactions exceeded PLN 2.4 billion and was similar to the level achieved in the same period of 2013.

In the area of syndicated financing, the Bank was engaged, among others, in the following transactions:

- participation in financing of a project from mining sector. The total amount of financing amounted to PLN 1 billion and the Bank's share in the transaction amounted to PLN 333 million,
- participation in financing of a project from retail sector. The total amount of financing amounted to PLN 420 million and the Bank's share in the transaction amounted to PLN 210 million,
- participation together with other financial institutions in loan granted to a company operating in the mining sector. The total amount of financing amounted to USD 2.5 billion and the Bank's share in the transaction amounted to USD 200 million.

### Comprehensive services for the public finance sector

In the third quarter of 2014, the Bank consequently strengthens its leading position in public sector financing, participating in the current and direct financing of the local governments in Poland as well as in structuring of infrastructure projects within this sector. Currently, the Bank provides budgets servicing every second Polish metropolis and every third voivodeship in Poland.

The largest projects of public sector financing are the following agreements for:

- bonds issue of the one of voivodeships in the amount of PLN 113.5 million,
- city budget financing for the amount of PLN 66 million,
- bond issue for a company operating in transportation sector in the amount up to PLN 80 million and increased scope of current servicing of this company,
- long-term loan for one of the cities in the amount of PLN 190 million,
- bonds issue for an entity associated with one of voivodeships in the amount of PLN 50 million.

### Financial markets and commercial debt instruments of the capital market

In the area of organization and servicing of commercial debt securities issuance, as at September 30, 2014, Bank Pekao S.A. took the first place with market share of over 21% (based on the Rating & Market Bulletin published by Fitch Poland).

At the end of the third quarter of 2014, the market position of the Bank in each category was as follows:

- 1<sup>st</sup> place on corporate bonds market and corporate revenue bonds market (with maturities over 365 days) with a share of nearly 25%,
- 2<sup>nd</sup> place in the segment of short-term debt securities with over 23% market share,
- 2<sup>nd</sup> place in the area of mortgage bonds with over 26% market share,
- 2<sup>nd</sup> place on municipal bonds market (with maturities over 365 days) with a share of nearly 27%.

The Bank conducted, among others, the following commercial debt securities issues:

- the issue of 3-year bonds for the amount of PLN 100 million conducted for a company operating in wholesale trade industry,
- the issue of 5-year bonds for the amount of PLN 100 million conducted for a company operating in wholesale trade industry,
- the issue of 5-year bonds for the amount of PLN 140 million conducted for a company operating in restaurant industry,
- the issue of 3-year bonds for the amount of PLN 184.8 million conducted for a domestic bank,
- the issue of 5-year bonds for the amount of PLN 170 million conducted for a domestic bank.

In addition, in the third quarter of 2014, the Bank signed, among others, new agreements for servicing of debt securities issues for a company operating in transportation sector for the amount of PLN 75.5 million and agreement on debt securities issue for municipal utility company for the amount of PLN 98 million.

# 5.7 Awards

#### Forbes magazine - Bank Pekao S.A. in the ranking "Najlepsze Banki dla Biznesu" (The Best Banks for business)

In the ranking "Najlepsze Banki dla Biznesu" (The Best Banks for business) organized by magazine Forbes, Bank Pekao S.A. took the second place in the best account for SME category. Prestigious magazine distinguished package "Mój Biznes Mobilny" for the most economical solution within "Forbes basket" i.e. variety of offer and mobile service. According to the magazine editors, there are the most important parameters considered by entrepreneurs in evaluation of corporate account offer.

#### Bank Gospodarstwa Krajowego - Bank Pekao S.A. Leader of de minimis guarantees

Bank Pekao S.A. was honored with the statue of Leader of de minimis guarantees for realization of governmental program de minimis guarantees for micro, small and medium enterprises at a conference organized by Bank Gospodarstwa Krajowego.

The Bank is one of the most active banks participating in the program. Till the end of August 2014, the Bank granted over 7.1 thousand de minimis guarantees with a value of PLN 1.5 billion.

Within the de minimis guaratnees program, enterprises can obtain guarantee as collateral of operating and investment loan. Loans are offered by Bank Gospodarstwa Krajowego through lending banks. It is the first governmental program where the risk associated with guarantees granted is taken over by the Treasury.

# 5.8 Factors which will affect the results of the Group

After significant acceleration of economic growth in the first half of 2014, in the third quarter significant signals of weakening of leading indicators, both domestically and abroad were observed. That suggests caution with regard to expectations of economic growth in the coming quarters. At the current stage of economic cycle expectations play a significant role, both among consumers and among enterprises. Consumers experience increasing real wage bill that they can spend on consumption. However, socio-political uncertainty resulting from concerns about the economic situation in Europe may reduce propensity to spend and limit increase in real consumer demand. Similar situation can be seen among entrepreneurs. Financial results are positive and some enterprises had already started the investment cycle. However, signs of possible slowdown of growth in Western Europe may postpone investment decisions in companies which are planning such activities now.

In this context, outlook for economic growth in the coming quarters will to a large extend depend on the situation abroad. Internal dynamics remains positive: real wage bill in the corporate sector, employment and investments are increasing with additional support of EU funds from the new financial perspective 2014-2020. On the other hand, new orders and forecasts of production are declining due to external situation.

The MPC decided not to reduce the interest rates in November 2014 what increases the likelihood of remaining the interest rates unchanged in 2015, however it is still expected to lower these rates at the beginning of 2015. Particularly important should be the MPC's decisions regarding the level of the lombard rate, which determines the level of the maximum rate of interest (four times), among other, for consumer loan. Each subsequent reduction of this rate directly translate into the maximum level of interest rates of consumer loans, below the level set so far by market factors.

In the upcoming months some other negative developments for the banking sector are possible. Further reduction of interchange fees is likely. Contributions to the Bank Guarantee Fund may be raised as well. It is also possible that new supervisory recommendations will negatively affect some business areas. The possibility of introducing unfavorable, for the banking sector, solutions related to the existing portfolio of mortgage loans denominated in foreign currencies should be also considered as a risk factor.

# 6 Statement of Financial Position and Financial Results

Consolidated income statement containing cumulated items for the period from 1 January to 30 September, 2014 and 2013 respectively was presented in the Condensed Consolidated Interim Financial Statements of Bank Pekao S.A. Group for the three quarters of 2014.

In relation to changes in accounting policy in 2013 (for description refer to the Note 4 to the Consolidated Financial Statement of Bank Pekao S.A. Group for the period ended on December 31, 2013) data for the three quarters of 2013 in the Condensed Consolidated Interim Financial Statements of Bank Pekao S.A. Group for the three quarters of 2014 as well as in the Report on activities of Bank Pekao S.A. Group for the third quarter of 2014 have been presented after appropriate restatements.

The Report on activities of Bank Pekao S.A. Group for the third quarter of 2014 includes statement of financial position in a short form and income statement in a presentation form as well as the key, selected items from these statements were discussed.

Since the first quarter of 2013, to align the presentation to the standards implemented by the major Polish and European banks, in the income statement gains on disposal of available for sale financial assets and held to maturity investments are reported under trading result and thus in operating income, operating profit and respective ratios.

# 6.1 Structure of the consolidated statement of financial position – short form

The balance sheet of Bank Pekao S.A. determines the amount of total assets in balance sheet and the structure of the assets and liabilities of the Group. As at the end of September 2014, the total assets of Bank Pekao S.A. constitutes 97.9% of the total assets of the whole Group.

400570	30.09.20	30.09.2014		)13	0110105
ASSETS	PLN MILLION	STRUCTURE	PLN MILLION	STRUCTURE	CHANGE
Cash and due from Central Bank	3,896.9	2.4%	4,191.2	2.6%	(7.0%)
Loans and advances to banks*	6,468.9	4.0%	7,554.5	4.8%	(14.4%)
Loans and advances to customers**	110,530.3	67.5%	103,937.3	65.6%	6.3%
Securities***	33,190.4	20.3%	35,184.1	22.2%	(5.7%)
Investments in associates	171.1	0.1%	176.0	0.1%	(2.8%)
Property, plant and equipment and intangible assets	2,147.1	1.3%	2,216.2	1.4%	(3.1%)
Other assets	7,347.1	4.4%	5,262.4	3.3%	39.6%
Total assets	163,751.8	100.0%	158,521.7	100.0%	3.3%

The table below presents the Group's statement of financial position - short form.

\* Including net investments in financial leases to banks.

\*\* Including debt securities eligible for rediscounting at Central Bank and net investments in financial leases to customers.

\*\*\* Including financial assets held for trading and other financial instruments at fair value through profit and loss.

	30.09.20	)14	31.12.20	)13	01141105
EQUITY AND LIABILITIES	PLN MILLION	STRUCTURE	PLN MILLION	STRUCTURE	CHANGE
Amounts due to Central Bank	1.0	0.0%	1.0	0.0%	0.0%
Amounts due to other banks	8,391.9	5.1%	6,417.7	4.0%	30.8%
Amounts due to customers	120,281.2	73.5%	119,796.7	75.6%	0.4%
Debt securities issued	4,105.1	2.5%	3,063.7	1.9%	34.0%
Other liabilities	7,570.6	4.6%	5,728.4	3.7%	32.2%
Total equity, including	23,402.0	14.3%	23,514.2	14.8%	(0.5%)
non-controlling interests	27.5	0.0%	94.3	0.1%	(70.8%)
Total equity and liabilities	163,751.8	100.0%	158,521.7	100.0%	3.3%

### Customers' Financing

### Customer structure of loans and advances

		(In PLN million)
30.09.2014	31.12.2013	CHANGE
115,408.9	108,734.9	6.1%
101,253.4	96,727.3	4.7%
47,690.0	44,475.4	7.2%
53,563.4	52,251.9	2.5%
10,382.0	9,428.2	10.1%
3,773.5	2,579.4	46.3%
475.0	357.6	32.8%
108.9	48.1	126.4%
(5,462.5)	(5,203.3)	5.0%
110,530.3	103,937.3	6.3%
861.2	815.7	5.6%
116,270.1	109,550.6	6.1%
	115,408.9           101,253.4           47,690.0           53,563.4           10,382.0           3,773.5           475.0           108.9           (5,462.5)           110,530.3           861.2	115,408.9         108,734.9           101,253.4         96,727.3           47,690.0         44,475.4           53,563.4         52,251.9           10,382.0         9,428.2           3,773.5         2,579.4           475.0         357.6           108.9         48.1           (5,462.5)         (5,203.3)           110,530.3         103,937.3           861.2         815.7

\* Including debt securities eligible for rediscounting at Central Bank and net investments in financial leases to customers.

\*\* Including interest and receivables in transit.

\*\*\* Securities issued by non-monetary entities being loans equivalents.

\*\*\*\* Total customers' financing includes loans and advances at nominal value and securities issued by non-monetary entities.

As at the end of September 2014, the volume of total customers' financing amounted to PLN 116,270.1 million, an increase of PLN 6,719.5 million, i.e. 6.1% in comparison to the end of 2013.

As at the end of September 2014, the volume of retail loans amounted to PLN 47,690.0 million, an increase of PLN 3,214.6 million, i.e. 7.2% in comparison to the end of 2013.

In the area of mortgage lending, the Bank continued its policy of offering only PLN mortgage loans. The residual stock of mortgage loans denominated in foreign currencies, almost entirely acquired as a result of the merger of the spun-off part of Bank BPH SA in 2007, represents only 4.4% of total loans of the Bank.

The volume of corporate loans, non-quoted securities, reverse repo transactions and securities issued by non-monetary entities increased by PLN 3,504.9 million, i.e. 5.4% as compared to the end of 2013 and amounted to PLN 68,580.1 million at the end of September 2014.

(in DLN million)

#### **Receivables and impairment losses**

	30.09.2014	31.12.2013	CHANGE	
Gross receivables*	115,632.8	108,853.6	6.2%	
Not impaired	107,678.7	100,940.4	6.7%	
Impaired	7,954.1	7,913.2	0.5%	
Impairment losses	(5,462.5)	(5,203.3)	5.0%	
Interest	360.0	287.0	25.4%	
Total net receivables	110,530.3	103,937.3	6.3%	

\* Including debt securities eligible for rediscounting at Central Bank, net investments in financial leases to customers, non-quoted securities, reverse repo and buy-sell-back transactions.

As at September 30, 2014, the ratio of impaired receivables to total receivables amounted to 6.9% and was better 0.4 p.p. in comparison to the end of 2013.

Impairment losses as at the end of September 2014 amounted to PLN 5,462.5 million.

#### Loans and advances to customers by currency\*

	30.09.2014		31.12.201	3	CHANGE
	PLN MILLION	STRUCTURE	PLN MILLION	STRUCTURE	CHANGE
Denominated in PLN	95,346.9	82.2%	89,461.3	82.0%	6.6%
Denominated in foreign currencies**	20,645.9	17.8%	19,679.3	18.0%	4.9%
Total	115,992.8	100.0%	109,140.6	100.0%	6.3%
Impairment losses	(5,462.5)	х	(5,203.3)	Х	5.0%
Total net	110,530.3	x	103,937.3	х	6.3%

\* Including interest and receivables in transit.

\*\* Including indexed loans.

The currency structure of loans and advances to customers is dominated by amounts expressed in the Polish złoty; as at the end of September 2014, their share was 82.2%. The largest portion of foreign currency loans and advances to customers were represented by those denominated in EUR (59.6%), CHF (24.9%) and USD (15.0%).

#### Loans and advances to customers by contractual maturities\*

	30.09.2014		31.12.201	3	CHANGE
	PLN MILLION	STRUCTURE	PLN MILLION	STRUCTURE	CHANGE
Current and up to 1 month	17,449.5	15.0%	14,441.7	13.2%	20.8%
1 to 3 months	4,448.0	3.8%	3,076.5	2.8%	44.6%
3 months to 1 year	10,015.7	8.6%	11,092.7	10.2%	(9.7%)
1 to 5 years	36,144.4	31.2%	35,103.8	32.2%	3.0%
Over 5 years	47,460.2	40.9%	45,068.3	41.3%	5.3%
Other	475.0	0.5%	357.6	0.3%	32.8%
Total	115,992.8	100.0%	109,140.6	100.0%	6.3%
Impairment losses	(5,462.5)	х	(5,203.3)	Х	5.0%
Total net	110,530.3	x	103,937.3	x	6.3%

Including interest and receivables in transit.

Loans and advances with maturity over 5 years represents 40.9% of total loans and advances (mainly attributed to mortgage loans and receivables for which the maturity date already passed).

#### External sources of financing

(in PLN million) 31.12.2013 CHANGE 30.09.2014 Amounts due to Central Bank 1.0 1.0 0.0% Amounts due to other banks 8,391.9 6,417.7 30.8% 120,281.2 119,796.7 0.4% Amounts due to customers 4,105.1 3,063.7 34.0% Debt securities issued Total external sources of financing 132,779.2 129,279.1 2.7%

The deposit base is widely diversified and the deposits sourced from retail and corporate customers. In addition, the Group uses also funds borrowed on the interbank market. The Group is not dependent on any single customer nor group of customers.

#### **Total customer savings**

			(In PLIN million)
	30.09.2014	31.12.2013	CHANGE
Amounts due to corporate	60,914.5	64,965.6	(6.2%)
Non-financial entities	43,236.9	45,411.0	(4.8%)
Non-banking financial entities	9,973.6	13,734.0	(27.4%)
Budget entities	7,704.0	5,820.6	32.4%
Retail deposits	53,754.9	50,777.2	5.9%
Repo and sell-buy-back transactions	5,136.6	3,665.7	40.1%
Other*	475.2	388.2	22.4%
Amounts due to customers	120,281.2	119,796.7	0.4%
Debt securities issued, of which	4,105.1	3,063.7	34.0%
Structured Certificates of Deposit (SCD)	203.8	334.0	(39.0%)
Certificates of Deposit	2,876.1	1,901.9	51.2%
Pekao Bank Hipoteczny S.A. covered bonds	1,003.2	816.2	22.9%
Interest	22.0	11.6	89.7%
Amounts due to customers and debt securities issued, total	124,386.3	122,860.4	1.2%
Investment funds of Pioneer Pekao TFI	16,733.3	16,411.5	2.0%
Bond and money market funds	10,396.5	9,416.8	10.4%
Balanced funds	3,358.4	3,688.0	(8.9%)
Equity funds	2,978.4	3,306.7	(9.9%)
including distributed through the Group's network	16,183.4	15,609.6	3.7%

\* Other item includes interest and funds in transit.

As at the end of September 2014, the total amounts due to the Group's customers and debt securities issued amounted to PLN 124,386.3 million, an increase of PLN 1,525.9 million, i.e. 1.2% in comparison to the end of 2013 of which liabilities to Open Pensions Funds (OFE) decreased by PLN 5,376.2 million due to pension funds reform introduced in the first quarter of 2014. Excluding OFE, total amounts due to the Group's customers and debt securities issued increased by PLN 6,902.1 million, i.e. 6.1% in comparison to the end of 2013.

The total volume of retail customers deposits, Structured Certificates of Deposit and other amounted to PLN 54,348.1 million at the end of September 2014, an increase of PLN 2,931.8 million, i.e. 5.7% in comparison to the end of 2013. The value of net assets of investment funds managed by Pioneer Pekao TFI S.A. amounted to PLN 16,733.3 million at the end of September 2014, an increase of PLN 321.8 million, i.e. 2.0% in comparison to the end of 2013.

The total volume of corporate customers deposits, repo and sell-buy-back transactions, Certificates of Deposit, Pekao Bank Hipoteczny S.A. covered bonds, interest and other amounted to PLN 70,038.2 million at the end of September 2014, a decrease of PLN 1,405.9 million, i.e. 2.0% as compared to the end of 2013, excluding OFE an increase of PLN 3,970.3 million in comparison to the end of 2013.

(in PLN million)

### Amounts due to customers by currency\*

	30.09.2014		31.12	CHANGE	
	PLN MILLION	STRUCTURE	PLN MILLION	STRUCTURE	CHANGE
Denominated in PLN	100,863.2	83.9%	101,473.0	84.7%	(0.6%)
Denominated in foreign currencies	19,418.0	16.1%	18,323.7	15.3%	6.0%
Total	120,281.2	100.0%	119,796.7	100.0%	0.4%

Including interest and amounts due in transit.

The bulk of the amounts due to customers are denominated in the Polish currency and its share as at the end of September 2014 amounted to 83.9%. The majority of amounts due to customers denominated in foreign currencies were in EUR (64.1%) and USD (31.6%).

#### Amounts due to customers by contractual maturities

	30.09.2014		31.12.2013		CHANGE
	PLN MILLION	STRUCTURE	PLN MILLION	STRUCTURE	CHANGE
Current accounts and overnight deposits	61,347.5	51.2%	55,417.3	46.4%	10.7%
Term deposits	58,458.5	48.8%	63,991.2	53.6%	(8.6%)
Total deposits	119,806.0	100.0%	119,408.5	100.0%	0.3%
Interest accrued	191.1	Х	209.1	Х	(8.6%)
Funds in transit	284.1	Х	179.1	Х	58.6%
Total	120,281.2	x	119,796.7	x	0.4%

## 6.2 The consolidated income statement – presentation form

Net profit of Bank Pekao S.A. Group attributable to equity holders for the three quarters of 2014 amounted to PLN 2,023.7 million allowing return on average capital (ROE) at the level of 11.4% achieved with a strong capital base reflected by CAR at 18.3% (Basel III). Normalized ROE (return on minimum equity equivalent to CAR at 10%) amounted to 17.2%.

As financial data of the three quarters of 2014 don't include results of PJSC UniCredit Bank – sold on July 16, 2013 – in the subsequent part of this chapter results of the three quarters of 2013 are additionally presented excluding PJSC UniCredit Bank and financial information dynamics is discussed in comparable terms.

The Group's net profit attributable to equity holders reported for the three quarters of 2014 in comparison to the three quarters of 2013 was lower by PLN 8.0 million, i.e. 0.4% mainly due to lower gains on disposal of available for sale financial assets with total net interest income, dividend income and income from equity investments higher by PLN 105.7 million i.e. 3.1% in this period thanks to higher volumes.

The strength of the liquidity structure of Bank Pekao S.A. Group is reflected by net loans to deposits ratio at 88.9% at the end of September 2014. This together with strong equity level enables for further sound and stable development of the Group's activities.

	3 QUARTERS 2014	3 QUARTERS 2013 (excluding PJSC UniCredit Bank)	3 QUARTERS 2013	CHANGE (excluding PJSC UniCredit Bank)
Net interest income	3,403.9	3,308.2	3,369.9	2.9%
Dividend income and income from equity investments	58.3	48.3	48.2	20.7%
Total net interest income, dividend income and other income from equity investments	3,462.2	3,356.5	3,418.1	3.1%
Net fee and commission income	1,544.1	1,584.1	1,595.3	(2.5%)
Trading result	435.4	589.0	586.7	(26.1%)
Net other operating income and expenses	68.0	69.8	71.0	(2.6%)
Net non-interest income	2,047.5	2,242.9	2,253.0	(8.7%)
Operating income	5,509.7	5,599.4	5,671.1	(1.6%)
Operating costs	(2,582.0)	(2,599.7)	(2,644.8)	(0.7%)
Operating profit	2,927.7	2,999.7	3,026.3	(2.4%)
Net result on other provisions	(3.1)	(3.4)	(3.4)	(8.8%)
Net impairment losses on loans and off-balance sheet commitments	(424.4)	(489.1)	(494.4)	(13.2%)
Net result on investment activities	(0.4)	18.9	18.9	х
Profit before tax	2,499.8	2,526.1	2,547.4	(1.0%)
Income tax expense	(466.2)	(487.6)	(491.4)	(4.4%)
Net profit for the period	2,033.6	2,038.5	2,056.0	(0.2%)
Attributable to equity holders of the Bank	2,023.7	2,031.7	2,049.2	(0.4%)
Attributable to non-controlling interest	9.9	6.8	6.8	45.6%

### The consolidated income statement – presentation form

### **Operating income**

In the three quarters of 2014, the Group's operating income amounted to PLN 5,509.7 million, a decrease of PLN 89.7 million, i.e. 1.6% in comparison with the three quarters of 2013 mainly due to lower gains on disposal of available for sale financial assets as compared with the same period of the previous year.

(in PI N million)

### Total net interest income, dividend income and income from equity investments

(in PLN million) 3 QUARTERS 2014 3 QUARTERS 2013 **3 QUARTERS 2013** CHANGE (excluding PJSC UniCredit Bank) (excluding PJSC UniCredit Bank) 4,750.3 5,099.4 5,192.8 (6.8%) Interest income Interest expense (1,346.4) (1,791.2) (1,822.9) (24.8%) 3,403.9 3,308.2 3,369.9 2.9% Net interest income 22.1% Dividend income 8.3 6.8 6.7 41.5 Income from equity investments 50.0 41.5 20.5% Total net interest income, dividend income and income from 3,462.2 3,356.5 3,418.1 3.1% equity investments

Total net interest income, dividend income and income from equity investments in the three quarters of 2014 amounted to PLN 3,462.2 million and was higher by PLN 105.7 million, i.e. 3.1% compared to the previous year thanks to higher volumes fully compensating negative impact of lower interest rates. In the three quarters of 2014, average WIBOR 3M rate stood at the level of 2.67%, and was lower by 48 b.p. than in the three quarters of 2013.

#### Net non-interest income

				(in PLN million)
	3 QUARTERS 2014	3 QUARTERS 2013 (excluding PJSC UniCredit Bank)	3 QUARTERS 2013	CHANGE (excluding PJSC UniCredit Bank)
Fee and commission income	1,908.9	1,960.4	1,979.6	(2.6%)
Fee and commission expense	(364.8)	(376.3)	(384.3)	(3.1%)
Net fee and commission income	1,544.1	1,584.1	1,595.3	(2.5%)
Trading result	435.4	589.0	586.7	(26.1%)
of which gains on disposal of AFS assets	129.5	249.7	249.7	(48.1%)
Net other operating income and expense	68.0	69.8	71.0	(2.6%)
Net non-interest income	2,047.5	2,242.9	2,253.0	(8.7%)

The Group's net non-interest income in the three quarters of 2014 amounted to PLN 2,047.5 million, a decrease of PLN 195.4 million, i.e. 8.7% in comparison with the three quarters of 2013 mainly due to lower trading result, in particular lower gains on disposal of available for sale financial assets as well as lower net fee and commission income.

The table below presents the Group's net fee and commission income divided according to the main areas of the activity.

				(in PLN million)
	3 QUARTERS 2014	3 QUARTERS 2013 (excluding PJSC UniCredit Bank)	3 QUARTERS 2013	CHANGE (excluding PJSC UniCredit Bank)
Net fee and commission income	1,544.1	1,584.1	1,595.3	(2.5%)
on loans	330.1	323.4	323.4	2.1%
on cards	317.5	334.2	332.1	(5.0%)
capital market related	269.4	288.0	288.0	(6.5%)
other	627.1	638.5	651.8	(1.8%)

The Group's net fee and commission income in the three quarters of 2014 amounted to PLN 1,544.1 million and was lower by PLN 40.0 million, i.e. 2.5% in comparison with the three quarters of 2013, mainly due to lower cards related fee affected by interchange fee rate reduction in July 2014 and lower capital market related fee.

Capital market related net fee and commission income which includes investment fund, pension fund and brokerage commission was lower by PLN 18.6 million, i.e. 6.5% in the three quarters of 2014 in comparison with the three quarters of 2013 due to both: unfavourable market conditions also associated with the situation in Ukraine and as a result of the pension funds reform introduced in the first quarter of 2014.

### **Operating costs**

In the three quarter of 2014, the operating costs were kept under control and amounted to PLN 2,582.0 million. They were lower than the operating costs in the three quarters of 2013 by PLN 17.7 million, i.e. 0.7% despite new prudential charge of Banking Guarantee Fund introduced in the fourth quarter of 2013.

				(in PLN million)
	3 QUARTERS 2014	3 QUARTERS 2013 (excluding PJSC UniCredit Bank)	3 QUARTERS 2013	CHANGE (excluding PJSC UniCredit Bank)
Personnel expenses	(1,435.4)	(1,414.2)	(1,435.3)	1.5%
Other administrative expenses	(901.4)	(928.2)	(949.5)	(2.9%)
Depreciation and amortization	(245.2)	(257.3)	(260.0)	(4.7%)
Operating costs	(2,582.0)	(2,599.7)	(2,644.8)	(0.7%)

In the three quarters of 2014, cost / income ratio amounted to 46.9% in comparison with 46.4% in the three quarters of 2013 (excluding PJSC UniCredit Bank).

As at the end of September 2014, the Group employed 18,555 employees (in the Bank and the companies consolidated under full consolidation method) as compared to 18,916 employees as at the end of 2013.

As at the end of September 2014, the Bank employed 16,720 employees as compared to 17,092 employees as at the end of 2013.

# 6.3 The structure of the net profit

The structure of the net profit of the Group is presented in the table below:

			(in PLN million)
	3 QUARTERS 2014	3 QUARTERS 2013	CHANGE
Net profit of Bank Pekao S.A.	2,014.7	2,123.5	(5.1%)
Entities consolidated under full method			
Pekao Leasing Sp. z o.o.	44.5	25.5	74.5%
Centralny Dom Maklerski Pekao S.A.	32.2	27.2	18.4%
Pekao Pioneer PTE S.A.	13.9	9.6	44.8%
Pekao Bank Hipoteczny S.A.	7.9	8.6	(8.1%)
Pekao Faktoring Sp. z o.o.	5.8	7.1	(18.3%)
Pekao Financial Services Sp. z o.o.	5.5	4.9	12.2%
Centrum Bankowości Bezpośredniej Sp. z o.o.	2.2	1.7	29.4%
Pekao Leasing Holding S.A. <sup>1</sup>	0.8	27.6	(97.1%)
Centrum Kart S.A.	0.4	1.2	(66.7%)
FPB "Media" Sp. z o.o.	0.2	0.3	(33.3%)
Pekao Fundusz Kapitałowy Sp. z o.o.	0.2	0.5	(60.0%)
Pekao Telecentrum Sp. z o.o. w likwidacji	0.1	0.1	0.0%
Property Sp. z o.o. w likwidacji <sup>2</sup>	-	(0.1)	х
Pekao Property S.A. <sup>2</sup>	(0.4)	0.8	х
PJSC UniCredit Bank <sup>3</sup>	-	17.5	х
Entities valued under the equity method			
Pioneer Pekao Investment Management S.A.	41.0	34.5	18.8%
Krajowa Izba Rozliczeniowa S.A.	8.2	6.6	24.2%
Dom Inwestycyjny Xelion sp. z o.o.	0.8	0.4	100.0%
Exclusions and consolidation adjustments 4	(154.3)	(248.3)	(37.9%)
Net profit of the Group attributable to equity holders of the Bank	2,023.7	2,049.2	(1.2%)
Net profit of the Group attributable to equity holders of the Bank – continued operations	2,023.7	2,031.7	(0.4%)

1 The result of Pekao Leasing Holding S.A. for three quarters 2013 mainly include the dividend received from Pekao Leasing Sp. z o.o.

2 On September 26, 2014, the merger of Pekao Property S.A. and Property Sp. z o.o. w likwidacji was accomplished.

3 On July 16, 2013, the Bank sold 100% shares of PJSC UniCredit Bank based in Kiev to UniCredit S.p.A. based in Rome.

4 Includes, among others, transactions within the Group (including dividends from subsidiaries for the previous year) and net profit attributable to noncontrolling interest.

## The results of Bank Pekao S.A.

The main items from the Bank's income statement in presentation form are as follows:

	3 QUARTERS 2014	3 QUARTERS 2013	CHANGE
Net interest income	3,308.8	3,210.1	3.1%
Dividend income	153.5	143.8	6.7%
Total net interest income and dividend income	3,462.3	3,353.9	3.2%
Net non-interest income	1,839.5	2,061.0	(10.7%)
Operating income	5,301.8	5,414.9	(2.1%)
Operating costs	(2,429.7)	(2,441.4)	(0.5%)
Operating profit	2,872.1	2,973.5	(3.4%)
Net result on other provisions	(1.7)	(3.1)	(45.2%)
Net impairment losses on loans and off-balance sheet commitments	(408.1)	(456.9)	(10.7%)
Net result on investment activities	(0.7)	87.3	х
Profit before tax	2,461.6	2,600.8	(5.4%)
Net profit for the period	2,014.7	2,123.5	(5.1%)

In the three quarters of 2014, the Bank's net profit amounted to PLN 2,014.7 million, decrease of PLN 108.8 million, i.e. 5.1% in comparison to the three quarters of 2013.

The Bank's operating profit reported for the three quarters of 2014 was lower by 3.4% in comparison with the three quarters of 2013 due to lower operating income affected mainly by lower gains on disposal of available for sale financial assets with operating costs lower by 0.5%.

The main Bank's financial information are as follows:

	30.09.2014	31.12.2013	CHANGE
Total gross loans in PLN million*	97,446.2	93,186.8	4.6%
Impaired receivables to total receivables in %	6.7%	7.1%	(0.4) p.p.
Total deposits in PLN million*	114,803.1	115,843.7	(0.9%)
Repo and sell-buy-back transactions in PLN million	5,136.6	3,665.7	40.1%
Structured Certificates of Deposit in PLN million	203.8	334.0	(39.0%)
Certificates of Deposit in PLN million	2,876.1	1,901.9	51.2%
Total assets in PLN million	160,355.4	155,286.6	3.3%
Investment funds distributed through the Bank's network in PLN million	15,172.1	14,628.6	3.7%
Capital adequacy ratio (Basel III) in %	18.1%	18.3%	(0.2) p.p.

The nominal value.

The volume of gross loans of the Bank's clients as at the end of September 2014 amounted to PLN 97,446.2 million, increasing by PLN 4,259.4 million, i.e. 4.6% as compared to the end of 2013. At the end of September 2014, the total volume of retail loans amounted to PLN 46,826.6 million and volume of corporate loans amounted to PLN 50,619.6 million.

The total amounts due to the Bank's customers (including customer deposits, repo and sell-buy-back transactions, Structured Certificates of Deposit, Certificates of Deposit) amounted to PLN 123,019.6 million and increased by PLN 1,274.3 million, i.e. 1.0% compared to the end of 2013, of which liabilities to Open Pensions Funds decreased by PLN 5,376.2 million due to pension funds reform introduced in the first quarter of 2014.

The value of net assets of investment funds managed by Pioneer Pekao TFI S.A. and distributed by the Bank's network increased by PLN 543.5 million, i.e. 3.7% as compared to the end of 2013.

(in PLN million)

### Results of the Bank's major related entities

#### Pioneer Pekao Investment Management S.A. – PPIM

In the three quarters of 2014, consolidated net profit of PPIM amounted to PLN 83.7 million compared with PLN 70.4 million in comparable period of 2013. The Bank's share in the company's profit was **PLN 41.0 million**.

#### Pekao Leasing Sp. z o.o. – Pekao Leasing

In the three quarters of 2014, Pekao Leasing reported a net profit of PLN 44.5 million (the Bank's share equaled to **PLN 39.6** million) compared with PLN 25.5 million in the three quarters of 2013. Pekao Leasing result for 2014 on top of positive commercial income includes positive impact of VAT settlements.

#### Centralny Dom Maklerski Pekao S.A. - CDM

In the three quarters of 2014, net profit of CDM amounted to PLN 32.2 million compared with PLN 27.2 million profit earned in the same period of 2013.

#### Pekao Pioneer PTE S.A. – PTE

In the three quarters of 2014, PTE reported net profit of PLN 13.9 million (the Bank's share equaled to **PLN 9.1 million**) compared with net profit of PLN 9.6 million in the same period of 2013. The higher profit was achieved as a result of the Guarantee Fund settlement in the first half of 2014, conducted after transfer of assets from Open Pensions Funds (OFE) to The Social Insurance Institution (ZUS) as a consequence of pension funds reform.

### Pekao Bank Hipoteczny S.A. – Pekao Bank Hipoteczny

In the three quarters of 2014, Pekao Bank Hipoteczny reported a net profit of **PLN 7.9 million** compared with PLN 8.6 million in the three quarters of 2013.

#### Pekao Faktoring Sp. z o.o. – Pekao Faktoring

In the three quarters of 2014, Pekao Faktoring reported a net profit of **PLN 5.8 million** compared with PLN 7.1 million in the same period of 2013.

### Dom Inwestycyjny Xelion Sp. z o.o. - Xelion

In the three quarters of 2014, Xelion reported a net profit of PLN 1.63 million (the Bank's share equaled to **PLN 0.82 million**) and it was higher than the profit earned in the three quarters of 2013 in the amount of PLN 0.79 million.

# 6.4 Provisions, deferred tax assets and liabilities

				(in PLN million)
	GROUP		BANK PEKAO S.A.	
	30.09.2014	31.12.2013	30.09.2014	31.12.2013
Total provisions	374.5	393.5	371.2	391.4
of which:				
provisions for off-balance sheet commitments	85.1	113.9	88.5	116.9
provisions for liabilities to employees	249.8	241.5	247.3	239.2
other provisions	39.6	38.1	35.4	35.3
Deferred tax liabilities	2.4	3.3	-	-
Deferred tax assets	865.1	895.3	656.9	680.2

# 6.5 Net impairment losses

					(in PLN million)
	GROUP		BANK PEKAO S.A.		
	3 QUARTERS 2014	3 QUARTERS 2013 (excluding PJSC UniCredit Bank)	3 QUARTERS 2013	3 QUARTERS 2014	3 QUARTERS 2013
Impairment losses on loans	(453.5)	(450.9)	(456.1)	(436.7)	(434.9)
Impairment losses on off-balance sheet commitments	29.1	(38.2)	(38.3)	28.6	(22.0)
Total	(424.4)	(489.1)	(494.4)	(408.1)	(456.9)

The Group's net impairment losses on loans and off-balance sheet commitments amounted to PLN 424.4 million in the three quarters of 2014, a decrease of PLN 64.7 million, i.e. 13.2% as compared with the three quarters of 2013 (excluding PJSC UniCredit Bank in the three quarters of 2013).

The Bank's net impairment losses on loans and off-balance sheet commitments amounted to PLN 408.1 million in the three quarters of 2014, a decrease of PLN 48.8 million i.e. 10.7% as compared with the three quarters of 2013.

# 6.6 Off-balance sheet items

			(in PLN million)
	30.09.2014	31.12.2013	CHANGE
Contingent liabilities granted and received	53,296.6	47,411.7	12.4%
Liabilities granted:	38,829.3	38,175.0	1.7%
financial	25,702.3	27,097.7	(5.1%)
guarantees	13,127.0	11,077.3	18.5%
Liabilities received:	14,467.3	9,236.7	56.6%
financial	2,318.8	111.8	20.7 times
guarantees	12,148.5	9,124.9	33.1%
Derivative financial instruments	224,747.5	187,401.9	19.9%
interest rate transactions	139,496.3	116,772.1	19.5%
transactions in foreign currency and in gold	83,623.0	69,566.6	20.2%
transactions based on commodities and equity securities	1,628.2	1,063.2	53.1%
Other	32,072.3	33,185.3	(3.4%)
Total off-balance sheet items	310,116.4	267,998.9	15.7%

#### 6.7 Capital adequacy

A basic measure of capital adequacy is total capital ratio. Since January 1, 2014 banks are obliged to apply new rules to calculate capital ratios due to entering into force a Regulation of the European Parliament and of the Council (EU) No 575/2013 of June 26, 2013 on prudential requirements for credit institutions and investment firms and amending Regulation (EU) No 648/2012.

Capital ratios, capital requirements and own funds have been calculated in accordance with the above mentioned Regulation using so-called national options consistent with guidelines used by the Polish Financial Supervision Authority (KNF) for interim reporting. In particular, this applies to the risk weights for claims secured by mortgages, which are consistent with Resolution No. 76/2010 of the Polish Financial Supervision Authority of March 10, 2010 as amended.

The minimum value of the total capital ratio required by law cannot be lower than 8%, while according to the recommendation of EBA (European Banking Authority) and PFSA capital adequacy ratio should remain at level not lower than 12% and the Tier 1 ratio not lower than 9%. At the end of September 2014 the total capital ratio of Bank Pekao S.A. Group amounted to 18.3% and was more than twice the minimum value required by the law and significantly higher than the level recommended by the EBA and the PFSA.

		(in PLN thousand)
CAPITAL REQUIREMENT	30.09.2014	31.12.2013
Credit risk	7,550,104	7,277,933
Exceeding large exposure limits	0	0
Market risk	185,203	127,683
Delivery and contractor risk	363,388	195,919
Exceeding exposure concentration limit	0	0
Operational risk	708,785	1,054,131
Total capital requirement	8,807,480	8,655,666
Capital for capital adequacy ratio calculation		
Tier 1 capital	20,122,179	19,836,692
Tier 2 capital	0	0
Capital for capital adequacy ratio calculation	20,122,179	19,836,692
Total capital adequacy ratio (%)	18.3%	18.3%
Ratio CT 1 / CET1	18.3%	18.3%

The table below presents the basic data concerning the Group capital adequacy as at September 30, 2014 and December 31, 2013 according to the new rules of Basel III.

Total capital adequacy ratio as at the end of September 2014 remained at the stable level in comparison to December 2013. Total capital requirement increased by 1.8% and own funds increased by 1.4% in this period.

The increase of total capital requirement as at the end of September 2014 was mainly due to increase of capital requirement for credit risk (driven by higher loans volume in the Bank), counterparty risk and market risk with simultaneous significant decrease in capital requirement for operational risk due to advanced method AMA model change.

The strengthening of the Group's own funds base in 2014 is mainly a consequence of a decision of the Ordinary General Meeting of Bank Pekao S.A. to allocate the net profit of Bank Pekao S.A. for 2013 in the amount of PLN 185.8 million for the own funds of the Bank and lower unrealized loss on available for sale portfolio.

#### 6.8 Reconciliation of income statement – presentation form and long form

#### Consolidated income statement for the three quarters of 2014

INCOME STATEMENT – PRESENTATION FORM'S ITEMS	LONG FORM'S ITEMS RECLASSIFFIED TO PRESENTATION FORM	3 QUARTERS 2014	LN thousand
Net interest income		3,403,923	
Dividend income and income from equity investments		58,311	
	Dividend income	8,298	
	Gains (losses) on subsidiaries and associates	50,013	
Total net interest income, dividend income and other income from equity investments		3,462,234	
Net fee and commission income	Net fee and commission income	1,544,085	
Trading result		435,447	
	Result on financial assets and liabilities held for trading	321,722	
	Result on fair value hedge accounting	(15,715)	
	Net result on other financial instruments at fair value through profit and loss	-	
	Gains (losses) on disposal of available for sale financial assets and held to maturity investments	129,455	
	(Gains) losses on disposal of financial liabilities	(15)	
Net other operating income and expenses		<u>67,999</u>	
	Net other operating income and expenses	69,251	
	less - Refunding of administrative expenses	(2,336)	/1
	Gains (losses) on disposal of loans and other financial receivables	1,084	
Net non-interest income		2,047,531	
Operating income		5,509,765	
Operating costs		<u>(2,582,093)</u>	
	Personnel expenses	(1,435,352)	
	Other administrative expenses	(903,820)	
	Refunding of administrative expenses	2,336	/1
	Depreciation and amortization	(245,257)	
Operating profit		2,927,672	
Net result on other provisions	Net result on other provisions	(3,051)	
Net impairment losses on loans and off-balance sheet commitments		<u>(424,362)</u>	
	Net impairment losses on loans	(453,457)	
	Net impairment provision for off-balance sheet commitments	29,095	
Net result on investment activities		<u>(421)</u>	
	(Gains) losses on disposal of property, plant and equipment and intangible assets.	(421)	
	Impairment losses on subsidiaries and associates	-	
	Gains (losses) on disposal of subsidiaries and associates	-	
Profit before income tax		2,499,838	
Income tax expense	Income tax expense	(466,257)	
Net profit for the period	Net profit for the period	2,033,581	
Attributable to equity holders of the Bank	Attributable to equity holders of the Bank	2,023,691	
Attributable to non-controlling interest	Attributable to non-controlling interest	9,890	

1/ In the long form the item "Refunding of administrative expenses" included in the item "Net other operating income/expenses", in a presentation form included in "Operating cost".

#### Consolidated income statement for the three quarters of 2013 (continued and discontinued operations)

	·	·	LN thousan
INCOME STATEMENT – PRESENTATION FORM'S ITEMS	LONG FORM'S ITEMS RECLASSIFFIED TO PRESENTATION FORM	3 QUARTERS 2013	COMMENTS
Net interest income		<u>3,369,895</u>	
Dividend income and income from equity investments		<u>48,253</u>	
	Dividend income	6,756	
	Gains (losses) on subsidiaries and associates	41,497	
Total net interest income, dividend income and other income from equity investments		3,418,148	
Net fee and commission income	Net fee and commission income	1,595,253	
Trading result		586,708	
	Result on financial assets and liabilities held for trading	351,600	
	Result on fair value hedge accounting	(11,355)	
	Net result on other financial instruments at fair value through profit and loss	-	
	Gains (losses) on disposal of available for sale financial assets and held to maturity investments	249,678	
	(Gains) losses on disposal of financial liabilities	(3,215)	
Net other operating income and expenses		71,024	
	Net other operating income and expenses	74,823	
	less - Refunding of administrative expenses	(3,718)	/1
	(Gains) losses on disposal of loans and other financial receivables	(81)	
Net non-interest income		2,252,985	
Operating income		5,671,133	
Operating costs		<u>(2,644,862)</u>	
	Personnel expenses	(1,435,318)	
	Other administrative expenses	(953,224)	
	Refunding of administrative expenses	3,718	/1
	Depreciation and amortization	(260,038)	
Operating profit		3,026,271	
Net result on other provisions	Net result on other provisions	<u>(3,380)</u>	
Net impairment losses on loans and off-balance sheet commitments		<u>(494,402)</u>	
	Net impairment losses on loans	(456,135)	
	Net impairment provision for off-balance sheet commitments	(38,267)	
Net result on investment activities		<u>18,922</u>	
	Gains (losses) on disposal of property, plant and equipment and intangible assets.	18,922	
	Impairment losses on subsidiaries and associates	-	
	Gains (losses) on disposal of subsidiaries and associates	-	
Profit before income tax		2,547,411	
Income tax expense	Income tax expense	<u>(491,424)</u>	
Net profit for the period	Net profit for the period	2,055,987	
Attributable to equity holders of the Bank	Attributable to equity holders of the Bank	2,049,196	
Attributable to non-controlling interest	Attributable to non-controlling interest	6,791	

1/ In the long form the item "Refunding of administrative expenses" included in the item "Net other operating income/expenses", in a presentation form included in "Operating cost".

### 7 Quarterly Income Statement

#### 7.1 Consolidated income statement – long form

Consolidated income statement for 2014 - Provided for comparability purposes.

		Q1 2014	·		Q2 2014			Q3 2014	
	CONTINUED	DISCONTINUED	TOTAL	CONTINUED OPERATIONS	DISCONTINUED OPERATIONS	TOTAL	CONTINUED OPERATIONS	DISCONTINUED	TOTAL
Interest income	1,571,029	-	1,571,029	1,584,757	-	1,584,757	1,594,530	-	1,594,530
Interest expense	(440,956)	-	(440,956)	(444,851)	-	(444,851)	(460,586)	-	(460,586)
Net interest income	1,130,073	-	1,130,073	1,139,906	-	1,139,906	1,133,944	-	1,133,944
Fee and commission income	631,965	-	631,965	664,663	-	664,663	612,307	-	612,307
Fee and commission expense	(119,066)	-	(119,066)	(138,499)	-	(138,499)	(107,285)	-	(107,285)
Net fee and commission income	512,899	-	512,899	526,164	-	526,164	505,022	•	505,022
Dividend income	-	-	-	8,189	-	8,189	109	-	109
Result on financial assets and liabilities held for trading	105,443	-	105,443	111,177	-	111,177	105,102	•	105,102
Result on fair value hedge accounting	(10,725)	-	(10,725)	(3,392)	-	(3,392)	(1,598)	-	(1,598)
Net result on other financial instruments at fair value through profit and	_								
loss	•	-	-	-	-	-	-	-	-
Gains (losses) on disposal of:	414	-	414	35,490	-	35,490	94,620	-	94,620
loans and other financial receivables	414	-	414	670	-	670	-	-	-
available for sale financial assets and held to maturity investments	17	-	17	34,820	-	34,820	94,618	-	94,618
financial liabilities	(17)	-	(17)	-	-	-	2	-	2
Operating income	1,738,104	-	1,738,104	1,817,534	-	1,817,534	1,837,199	-	1,837,199
Net impairment losses on financial assets and off-balance sheet commitments:	(147,502)	-	(147,502)	(142,666)	-	(142,666)	(134,194)		(134,194)
loans and other financial receivables	(149,004)	-	(149,004)	(131,271)	-	(131,271)	(173,182)	-	(173,182)
off-balance sheet commitments	1,502	-	1,502	(11,395)	-	(11,395)	38,988	-	38,988
Net result on financial activity	1,590,602	-	1,590,602	1,674,868	-	1,674,868	1,703,005	-	1,703,005

#### Consolidated income statement for 2014 - cont.

		Q1 2014	İ		Q2 2014			Q3 2014	
_	CONTINUED OPERATIONS	DISCONTINUED OPERATIONS	TOTAL	CONTINUED OPERATIONS	DISCONTINUED OPERATIONS	TOTAL	CONTINUED OPERATIONS	DISCONTINUED OPERATIONS	CONTINUED OPERATIONS
Administrative expenses	(776,702)	-	(776,702)	(784,046)	-	(784,046)	(778,424)	-	(778,424)
personnel expenses	(471,380)	-	(471,380)	(484,010)	-	(484,010)	(479,962)	-	(479,962)
other administrative expenses	(305,322)	-	(305,322)	(300,036)	-	(300,036)	(298,462)	-	(298,462)
Depreciation and amortization	(81,945)	-	(81,945)	(81,049)	-	(81,049)	(82,263)	-	(82,263)
Net result on other provisions	(1,188)	-	(1,188)	(1,962)	-	(1,962)	99	-	99
Net other operating income and expenses	34,237	-	34,237	22,337	-	22,337	12,677	-	12,677
Operating costs	(825,598)	-	(825,598)	(844,720)	-	(844,720)	(847,911)	-	(847,911)
Gains (losses) on subsidiaries and associates	19,282	-	19,282	15,411	-	15,411	15,320	-	15,320
Gains (losses) on disposal of property, plant and equipment, and intangible assets	(333)	-	(333)	(210)	-	(210)	122	-	122
Profit before income tax	783,953	-	783,953	845,349	-	845,349	870,536	-	870,536
Income tax expense	(146,017)	-	(146,017)	(154,786)	-	(154,786)	(165,454)	-	(165,454)
Net profit for the period	637,936	-	637,936	690,563	-	690,563	705,082	-	705,082
Attributable to equity holders of the Bank	634,244	-	634,244	685,077	•	685,077	704,370	-	704,370
Attributable to non-controlling interest	3,692	-	3,692	5,486	-	5,486	712	-	712

#### Consolidated income statement for 2013 - Provided for comparability purposes.

oblisondated medine statement for											(in P	LN thousand)
		Q1 2013			Q2 2013			Q3 2013		Q4 2013		
	CONTINUED OPERATIONS	DISCONTINUED OPERATIONS	TOTAL									
Interest income	1,849,493	48,138	1,897,631	1,675,097	39,333	1,714,430	1,574,875	5,877	1,580,752	1,581,477	-	1,581,477
Interest expense	(714,219)	(15,663)	(729,882)	(593,902)	(13,812)	(607,714)	(483,123)	(2,199)	(485,322)	(445,810)	-	(445,810)
Net interest income	1,135,274	32,475	1,167,749	1,081,195	25,521	1,106,716	1,091,752	3,678	1,095,430	1,135,667	-	1,135,667
Fee and commission income	632,137	7,958	640,095	660,174	9,661	669,835	668,109	1,556	669,665	675,467	-	675,467
Fee and commission expense	(112,752)	(2,935)	(115,687)	(131,727)	(3,683)	(135,410)	(131,860)	(1,385)	(133,245)	(127,876)	-	(127,876)
Net fee and commission income	519,385	5,023	524,408	528,447	5,978	534,425	536,249	171	536,420	547,591	-	547,591
Dividend income	-	•	-	6,751	-	6,751	5	-	5	-	-	-
Result on financial assets and liabilities held for trading	110,439	(6,503)	103,936	119,422	3,901	123,323	124,089	252	124,341	113,457	-	113,457
Result on fair value hedge accounting	(4,654)	-	(4,654)	(2,381)	-	(2,381)	(4,320)	-	(4,320)	(6,068)	-	(6,068)
Net result on other financial instruments at fair value through profit and loss	-	-	-	-	-	-	-	-	-	-	-	-
Gains (losses) on disposal of:	54,155	-	54,155	152,801	-	152,801	39,426	-	39,426	58,757	-	58,757
loans and other financial receivables	(81)	-	(81)	-	-	-	-	-	-	14	-	14
available for sale financial assets and held to maturity investments	57,565	-	57,565	152,922	-	152,922	39,191	-	39,191	58,677	-	58,677
financial liabilities	(3,329)	-	(3,329)	(121)	-	(121)	235	-	235	66	-	66
Operating income	1,814,599	30,995	1,845,594	1,886,235	35,400	1,921,635	1,787,201	4,101	1,791,302	1,849,404	-	1,849,404
Net impairment losses on financial assets and off-balance sheet commitments:	(163,279)	(1,727)	(165,006)	(156,143)	(3,916)	(160,059)	(169,765)	428	(169,337)	(169,248)	-	(169,248)
loans and other financial receivables	(155,538)	(1,727)	(157,265)	(156,090)	(3,916)	(160,006)	(139,292)	428	(138,864)	(199,979)	-	(199,979)
off-balance sheet commitments	(7,741)	-	(7,741)	(53)	-	(53)	(30,473)	-	(30,473)	30,731	-	30,731
Net result on financial activity	1,651,320	29,268	1,680,588	1,730,092	31,484	1,761,576	1,617,436	4,529	1,621,965	1,680,156	-	1,680,156

#### Consolidated income statement for 2013 - cont.

		Q1 2013			Q2 2013			Q3 2013			Q4 2013	
	CONTINUED OPERATIONS	DISCONTINUED OPERATIONS	TOTAL									
Administrative expenses	(769,179)	(19,995)	(789,174)	(796,473)	(19,519)	(815,992)	(780,431)	(2,945)	(783,376)	(753,939)	-	(753,939)
personnel expenses	(462,431)	(9,825)	(472,256)	(478,470)	(10,082)	(488,552)	(473,272)	(1,238)	(474,510)	(445,857)	-	(445,857)
other administrative expenses	(306,748)	(10,170)	(316,918)	(318,003)	(9,437)	(327,440)	(307,159)	(1,707)	(308,866)	(308,082)	-	(308,082)
Depreciation and amortization	(86,227)	(1,279)	(87,506)	(86,597)	(1,271)	(87,868)	(84,518)	(146)	(84,664)	(86,320)	-	(86,320)
Net result on other provisions	(643)	-	(643)	(1,672)	-	(1,672)	(1,065)	-	(1,065)	17,041	-	17,041
Net other operating income and expenses	22,229	1,069	23,298	14,155	279	14,434	37,229	(138)	37,091	28,599		28,599
Operating costs	(833,820)	(20,205)	(854,025)	(870,587)	(20,511)	(891,098)	(828,785)	(3,229)	(832,014)	(794,619)	-	(794,619)
Gains (losses) on subsidiaries and associates	14,854	-	14,854	12,835	-	12,835	13,808	-	13,808	17,928	-	17,928
Gains (losses) on disposal of property, plant and equipment, and intangible assets	41	-	41	16,976	-	16,976	1,905	-	1,905	3,354	-	3,354
Profit before income tax	832,395	9,063	841,458	889,316	10,973	900,289	804,364	1,300	805,664	906,819	-	906,819
Income tax expense	(167,712)	(1,687)	(169,399)	(165,522)	(2,196)	(167,718)	(154,336)	29	(154,307)	(167,816)	-	(167,816)
Net profit for the period	664,683	7,376	672,059	723,794	8,777	732,571	650,028	1,329	651,357	739,003	-	739,003
Attributable to equity holders of the Bank	662,481	7,376	669,857	721,696	8,777	730,473	647,537	1,329	648,866	735,583	-	735,583
Attributable to non-controlling interest	2,202	-	2,202	2,098	-	2,098	2,491	-	2,491	3,420	-	3,420

#### 7.2 Consolidated statement of comprehensive income

Consolidated statement of comprehensive income for 2014 and 2013 (continued and discontinued operations)

						(in P	LN thousand)
	Q1 2014	Q2 2014	Q3 2014	Q1 2013	Q2 2013	Q3 2013	Q4 2013
Net profit	637,936	690,563	705,082	672,059	732,571	651,357	739,003
Attributable to equity holders of the Bank	634,244	685,077	704,370	669,857	730,473	648,866	735,583
Attributable to non-controlling interest	3,692	5,486	712	2,202	2,098	2,491	3,420
Other comprehensive income							
Items that are or may be reclassified subsequently to profit or loss:							
Foreign currency translation differences	5	6	(8)	22,194	5,014	(1,511)	(132)
Change in fair value of available-for-sale financial assets	36,868	322,991	127,131	(152,160)	(314,574)	(118,201)	26,313
Change in fair value of cash flow hedges	(11,416)	113,138	74,877	17,221	(48,395)	69,742	(3,736)
Income tax expense on other comprehensive income	(4,836)	(82,865)	(38,381)	21,422	68,074	9,428	(4,290)
Items that will never be reclassified to profit or loss:							
Re-measurements of the defined benefit liabilities	-	-	-	-	-	-	(41,524)
Tax on items that will never be reclassified to profit or loss	-	-	-	-	-	-	7,890
Other comprehensive income (net)	20,621	353,270	163,619	(91,323)	(289,881)	(40,542)	(15,479)
Total comprehensive income	658,557	1,043,833	868,701	580,736	442,690	610,815	723,524
Attributable to equity holders of the Bank	654,865	1,038,347	867,989	578,534	440,592	608,324	720,104
Attributable to non-controlling interest	3,692	5,486	712	2,202	2,098	2,491	3,420

#### 7.3 Consolidated income statement – presentation form

Consolidated income statement for 2014 and 2013 (continued and discontinued operations)

						(in F	LN thousand)
	Q1 2014	Q2 2014	Q3 2014	Q1 2013	Q2 2013	Q3 2013	Q4 2013
Net interest income	1,130,073	1,139,906	1,133,944	1,167,749	1,106,716	1,095,430	1,135,667
Dividend income and income from equity investments	19,282	23,600	15,429	14,854	19,586	13,813	17,928
Total net interest income, dividend income and other income from equity investments	1,149,355	1,163,506	1,149,373	1,182,603	1,126,302	1,109,243	1,153,595
Net fee and commission income	512,899	526,164	505,022	524,408	534,425	536,420	547,591
Trading result	94,718	142,605	198,124	153,518	273,743	159,447	166,132
Net other operating income and expenses	32,856	22,995	12,148	22,177	13,349	35,498	26,890
Net non-interest income	640,473	691,764	715,294	700,103	821,517	731,365	740,613
Operating income	1,789,828	1,855,270	1,864,667	1,882,706	1,947,819	1,840,608	1,894,208
Operating costs	(856,852)	(865,083)	(860,158)	(875,640)	(902,775)	(866,447)	(838,536)
Operating profit	932,976	990,187	1,004,509	1,007,066	1,045,044	974,161	1,055,672
Net result on other provisions	(1,188)	(1,962)	99	(643)	(1,672)	(1,065)	17,041
Net impairment losses on loans and off- balance sheet commitments	(147,502)	(142,666)	(134,194)	(165,006)	(160,059)	(169,337)	(169,248)
Net result on investment activities	(333)	(210)	122	41	16,976	1,905	3,354
Profit before income tax	783,953	845,349	870,536	841,458	900,289	805,664	906,819
Income tax expense	(146,017)	(154,786)	(165,454)	(169,399)	(167,718)	(154,307)	(167,816)
Net profit for the period	637,936	690,563	705,082	672,059	732,571	651,357	739,003
Attributable to equity holders of the Bank	634,244	685,077	704,370	669,857	730,473	648,866	735,583
Attributable to non-controlling interest	3,692	5,486	712	2,202	2,098	2,491	3,420

### 8 Other Information

## 8.1 Management Board position regarding the possibility of achieving previously published forecasts

The Bank has not published the forecast of the financial results for 2014.

#### 8.2 The issuer's shares held by the Management and Supervisory Board Members

According to information available to the Bank as at the date of submitting of this report, the members of the Bank's management and supervisory bodies held 73,535 shares of Bank Pekao S.A.

The table below presents the number of shares held by the Management Board Members:

	AS AT THE		
	FOR THE THIRD QUARTER OF 2014	FOR THE FIRST HALF OF 2014	CHANGE
Luigi Lovaglio	64,035	64,035	0
Diego Biondo	9,500	9,500	0
Total	73,535	73,535	0

#### 8.3 Related party transactions

In the third quarter of 2014, the Bank and its subsidiaries have not concluded any significant transactions (single or aggregate) with related entities other than those executed on arm's length.

In the third quarter of 2014, the Bank and its subsidiaries did not provide any sureties or guarantees in respect of loans or advances to an entity or a subsidiary of such entity, as a result of which the total value of existing sureties and guarantees would have equaled or exceeded 10% of the Bank's equity.

#### 8.4 Accounting principles adopted in the preparation of the report

Accounting principles adopted in the preparation of the report are described in the Notes to the Condensed Consolidated Interim Financial Statements of Bank Pekao S.A. Group for the three quarters of 2014.

#### 8.5 Seasonality or cyclical nature of the Bank's activity

The demand for the financial services offered by the Bank is stable with no material impact of seasonal changes. Due to the nature of the Bank's activity, it is not subject to seasonal or cyclical changes.

#### 8.6 Issuance, redemption and repayment of debt securities

#### **Structured Certificates of Deposit**

Structured Certificates of Deposit are investment products for the Bank's clients that form an alternative to traditional banks' deposits. The total value of the Bank's liabilities relating to these products amounted to PLN 203.8 million (principal value) as at the end of September 2014. There are 3 issues of Structured Certificates of Deposit open in PLN with the maximum maturity date set at March 24, 2016. Those liabilities that mature in 2015 and 2016 account for 34.3%, and 65.7% of its total value, respectively.

#### **Certificates of Deposit**

Certificates of Deposit are investment products denominated in PLN that guarantee 100% protection of invested funds also in case of termination before redemption date. The total value of the Bank's liabilities under these products amounted to PLN 2,876.1 million (principal value) as at the end of September 2014. There are 19 issues of Certificates of Deposit, and the maturity date up to 3 months accounts for 49.4%, up to 6 months accounts for 18.1% and up to 1 year accounts for 32.5% of its total value.

#### Pekao Leasing Sp. z o.o. bonds

The total value of the company's liabilities under bonds amounted to PLN 48.0 million as at September 30, 2014 with the maturity date up to 1 month.

#### Pekao Bank Hipoteczny S.A. covered bonds

The total value of liabilities due to covered bonds amounted to PLN 1,022.6 million as at September 30, 2014. The liabilities under covered bonds with maturity date up to 1 year account for 0.7%, with maturity date from 3 up to 5 years account for 29.9% and with maturity date from 5 up to 10 years account for 69.4% of the total nominal value.

#### 8.7 Pending litigations

In the third quarter of 2014, the number of the legal proceedings pending before courts, arbitration bodies or public administration authorities in respect of the Group's liabilities was 560 with the total value amounting to PLN 1,122.6 million. The number of legal proceedings in respect of receivables was 9,993 with the total value of PLN 1,057.9 million.

In the third quarter of 2014, there were no legal proceedings relating to the liabilities and/or receivables of the Group in which asserted claims accounted for at least 10% of the Bank's own funds.

In the opinion of the Bank none of the individual pending proceedings before any courts, arbitration bodies or public administration authorities during the third quarter of 2014, nor the proceedings in aggregate pose any threat to the Bank's financial liquidity.

#### 8.8 Subsequent events

No significant events occurred after the balance sheet date which were not reflected in the financial statements.



Condensed Consolidated Interim Financial Statements of Bank Pekao S.A. Group for the three quarters of 2014



Warsaw, November 2014

This document is a free translation of the Polish original. Terminology current in Anglo-Saxon countries has been used where practicable for the purposes of this translation in order to aid understanding. The binding Polish original should be referred to in matters of interpretation.

## Table of content

Consolidated income statement3
Consolidated statement of comprehensive income5
Consolidated statement of financial position6
Consolidated statement of changes in equity7
Consolidated cash flow statement10
Notes to financial statements20
1. General information20
2. Group structure
3. Statement of compliance23
4. Significant accounting policies
5. Accounting estimates
6. Risk management
7. Operating segments52
8. Interest income and expense
9. Fee and commission income and expense
10. Dividend income57
11. Result on financial assets and liabilities held for trading .57
12. Gains (losses) on disposal58
13. Administrative expenses58
14. Depreciation and amortization58
15. Net other operating income and expenses
16. Net impairment losses on financial assets and off-balance sheet commitments60
17. Gains (losses) on subsidiaries and associates62
18. Gains (losses) on disposal of property, plant and equipment, and intangible assets62
19. Basic components of income tax charge in the income statement and equity62
20. Earnings per share for continued and discontinued operations
21. Dividend payment63
22. Cash and balances with Central Bank
23. Loans and advances to banks65
24. Financial assets and liabilities held for trading66

	25. Derivative financial instruments (held for trading)
	26. Loans and advances to customers
	27. Receivables from financial leases71
	28. Hedge accounting73
	29. Investment (placement) securities75
	30. Assets and liabilities held for sale and discontinued operations
	31. Intangible assets77
	32. Property, plant and equipment77
	33. Assets pledged as security for liabilities
	34. Amounts due to other banks79
	35. Amounts due to customers80
	36. Debt securities issued81
	37. Provisions
	38. Contingent commitments83
	39. Related party transactions85
	40. Subsequent events99
Ann	exes to the financial statements
	Annex 1
	New standards, interpretations and amendments to published standards that have been approved and published by the European Union and are effective from 1 January 2014I
	Annex 2
	New standards, interpretations and amendments to published standards that have been approved and published by the European Union but are effective from the date after the balance sheet date.
	Annex 3
	New standards, interpretations and amendments to published standards that have been published by the International Accounting Standards Board (IASB) and not yet approved by the European Union IV
	Annex 4

Glossary	
----------	--

## Consolidated income statement

(in PLN thousand)

	NOTE -		3 QUARTERS 2014 OM 01.01.2014 TO 30.	09.2014		3 QUARTERS 2013 FROM 01.01.2013 TO 30.09.2013 RESTATED			
	NUTE -	CONTINUED OPERATIONS	DISCONTINUED OPERATIONS	TOTAL	CONTINUED OPERATIONS	DISCONTINUED OPERATIONS	TOTAL		
Interest income	8	4 750 316	-	4 750 316	5 099 465	93 348	5 192 813		
Interest expense	8	(1 346 393)	-	(1 346 393)	(1 791 244)	(31 674)	(1 822 918)		
Net interest income		3 403 923	-	3 403 923	3 308 221	61 674	3 369 895		
Fee and commission income	9	1 908 935	-	1 908 935	1 960 420	19 175	1 979 595		
Fee and commission expense	9	(364 850)	-	(364 850)	(376 339)	(8 003)	(384 342)		
Net fee and commission income		1 544 085	-	1 544 085	1 584 081	11 172	1 595 253		
Dividend income	10	8 298	-	8 298	6 756	-	6 756		
Result on financial assets and liabilities held for trading	11	321 722	-	321 722	353 950	(2 350)	351 600		
Result on fair value hedge accounting	28	(15 715)	-	(15 715)	(11 355)	-	(11 355)		
Gains (losses) on disposal of:	12	130 524	-	130 524	246 382	-	246 382		
loans and other financial receivables		1 084	-	1 084	(81)	-	(81)		
available for sale financial assets and held to maturity investments		129 455	-	129 455	249 678	-	249 678		
financial liabilities		(15)	-	(15)	(3 215)	-	(3 215)		
Operating income		5 392 837	-	5 392 837	5 488 035	70 496	5 558 531		
Net impairment losses on financial assets and off-balance sheet commitments:	16	(424 362)	-	(424 362)	(489 187)	(5 215)	(494 402)		
loans and other financial receivables		(453 457)	-	(453 457)	(450 920)	(5 215)	(456 135)		
off-balance sheet commitments		29 095	-	29 095	(38 267)	-	(38 267)		
Net result on financial activity		4 968 475	-	4 968 475	4 998 848	65 281	5 064 129		
Administrative expenses	13	(2 339 172)	-	(2 339 172)	(2 346 083)	(42 459)	(2 388 542)		
personnel expenses		(1 435 352)	-	(1 435 352)	(1 414 173)	(21 145)	(1 435 318)		
other administrative expenses		(903 820)	-	(903 820)	(931 910)	(21 314)	(953 224)		
Depreciation and amortization	14	(245 257)	-	(245 257)	(257 342)	(2 696)	(260 038)		
Net result on other provisions		(3 051)	-	(3 051)	(3 380)	-	(3 380)		
Net other operating income and expenses	15	69 251	-	69 251	73 613	1 210	74 823		
Operating costs		(2 518 229)	-	(2 518 229)	(2 533 192)	(43 945)	(2 577 137)		
Gains (losses) on subsidiaries and associates	17	50 013	-	50 013	41 497	-	41 497		
Gains (losses) on disposal of property, plant and equipment, and intangible assets	18	(421)	-	(421)	18 922	-	18 922		
Profit before income tax		2 499 838	-	2 499 838	2 526 075	21 336	2 547 411		
Income tax expense	19	(466 257)	-	(466 257)	(487 570)	(3 854)	(491 424)		
Net profit for the period		2 033 581	-	2 033 581	2 038 505	17 482	2 055 987		
1. Attributable to equity holders of the Bank		2 023 691	-	2 023 691	2 031 714	17 482	2 049 196		
2. Attributable to non-controlling interests		9 890	-	9 890	6 791	-	6 791		
Earnings per share (in PLN per share)	20		-						
basic for the period		7.71	-	7.71	7.74	0.07	7.81		
diluted for the period		7.71	-	7.71	7.74	0.07	7.81		

## Consolidated income statement

(in PLN thousand)

	NOTE —		III QUARTER 2014 RIOD FROM 01.07.2014 TO 30.09.2014 PERIOD FI			III QUARTER 2013 D FROM 01.07.2013 TO 30.09.2013 RESTATED			
	NOTE -	CONTINUED OPERATIONS	DISCONTINUED OPERATIONS	TOTAL	CONTINUED OPERATIONS	DISCONTINUED OPERATIONS	TOTAL		
Interest income	8	1 594 530	-	1 594 530	1 574 875	5 877	1 580 752		
Interest expense	8	(460 586)	-	(460 586)	(483 123)	(2 199)	(485 322)		
Net interest income		1 133 944	-	1 133 944	1 091 752	3 678	1 095 430		
Fee and commission income	9	612 307	-	612 307	668 109	1 556	669 665		
Fee and commission expense	9	(107 285)	-	(107 285)	(131 860)	(1 385)	(133 245)		
Net fee and commission income		505 022	-	505 022	536 249	171	536 420		
Dividend income	10	109	-	109	5	-	5		
Result on financial assets and liabilities held for trading	11	105 102	-	105 102	124 089	252	124 341		
Result on fair value hedge accounting	28	(1 598)	-	(1 598)	(4 320)	-	(4 320)		
Gains (losses) on disposal of:	12	94 620	-	94 620	39 426	-	39 426		
loans and other financial receivables		-	-	-	-	-	-		
available for sale financial assets and held to maturity investments		94 618	-	94 618	39 191	-	39 191		
financial liabilities		2	-	2	235	-	235		
Operating income		1 837 199	-	1 837 199	1 787 201	4 101	1 791 302		
Net impairment losses on financial assets and off-balance sheet commitments:	16	(134 194)	-	(134 194)	(169 765)	428	(169 337)		
loans and other financial receivables		(173 182)	-	(173 182)	(139 292)	428	(138 864)		
off-balance sheet commitments		38 988	-	38 988	(30 473)	-	(30 473)		
Net result on financial activity		1 703 005	-	1 703 005	1 617 436	4 529	1 621 965		
Administrative expenses	13	(778 424)	-	(778 424)	(780 431)	(2 945)	(783 376)		
personnel expenses		(479 962)	-	(479 962)	(473 272)	(1 238)	(474 510)		
other administrative expenses		(298 462)	-	(298 462)	(307 159)	(1 707)	(308 866)		
Depreciation and amortization	14	(82 263)	-	(82 263)	(84 518)	(146)	(84 664)		
Net result on other provisions		99	-	99	(1 065)	-	(1 065)		
Net other operating income and expenses	15	12 677	-	12 677	37 229	(138)	37 091		
Operating costs		(847 911)	-	(847 911)	(828 785)	(3 229)	(832 014)		
Gains (losses) on subsidiaries and associates	17	15 320	-	15 320	13 808	-	13 808		
Gains (losses) on disposal of property, plant and equipment, and intangible assets	18	122	-	122	1 905	-	1 905		
Profit before income tax		870 536	-	870 536	804 364	1 300	805 664		
Income tax expense	19	(165 454)	-	(165 454)	(154 336)	29	(154 307)		
Net profit for the period		705 082	-	705 082	650 028	1 329	651 357		
1. Attributable to equity holders of the Bank		704 370	-	704 370	647 537	1 329	648 866		
2. Attributable to non-controlling interests		712	-	712	2 491	-	2 491		
Earnings per share (in PLN per share)	20								
basic for the period		2.68	-	2.68	2.46	0.01	2.47		
diluted for the period		2.68	-	2.68	2.46	0.01	2.47		

### Consolidated statement of comprehensive income

(in PLN thousand)

	NOTE	III QUARTER 2014 PERIOD FROM 01.07.2014 TO 30.09.2014	3 QUARTERS 2014 PERIOD FROM 01.01.2014 TO 30.09.2014	III QUARTER 2013 PERIOD FROM 01.07.2013 TO 30.09.2013 RESTATED	3 QUARTERS 2013 PERIOD FROM 01.01.2013 TO 30.09.2013 RESTATED
Net profit for the period		705 082	2 033 581	651 357	2 055 987
1. Attributable to equity holders of the Bank		704 370	2 023 691	648 866	2 049 196
2. Attributable to non-controlling interests		712	9 890	2 491	6 791
Other comprehensive income					
Item that are or may be reclassified subsequently to profit or loss:					
Foreign currency translation differences		(8)	3	(1 511)	25 697
Change in fair value of available-for-sale financial assets		127 131	486 990	(118 201)	(584 935)
Change in fair value of cash flow hedges		74 877	176 599	69 742	38 568
Tax on items that are or may be reclassified subsequently to profit or loss	19	(38 381)	(126 082)	9 428	98 924
Items that will never be reclassified to profit or loss:					
Remeasurements of the defined benefit liabilities		-	-	-	-
Tax on items that will never be reclassified to profit or loss		-	-	-	-
Other comprehensive income (net of tax)		163 619	537 510	(40 542)	(421 746)
Total comprehensive income		868 701	2 571 091	610 815	1 634 241
1. Attributable to equity holders of the Bank		867 989	2 561 201	608 324	1 627 450
2. Attributable to non-controlling interests		712	9 890	2 491	6 791

## Consolidated statement of financial position

(in PLN thousand)

	NOTE	30.09.2014	31.12.2013	30.09.2013 RESTATED
ASSETS				
Cash and due from Central Bank	22	3 896 916	4 191 229	7 154 809
Bill of exchange eligible for rediscounting at Central Bank		110	230	245
Loans and advances to banks	23	6 462 833	7 547 785	7 514 396
Financial assets held for trading	24	529 245	188 377	1 346 976
Derivative financial instruments (held for trading)	25	3 437 874	1 996 934	2 078 056
Loans and advances to customers	26	107 526 519	101 012 515	98 352 912
Receivables from finance leases	27	3 009 759	2 931 248	2 715 494
Hedging instruments	28	407 148	250 186	244 749
Investments (placement) securities	29	32 661 154	34 995 737	26 169 409
1. Available for sale		31 082 243	33 033 967	23 902 772
2. Held to maturity		1 578 911	1 961 770	2 266 637
Assets held for sale	30	32 684	45 864	62 430
Investments in associates		171 070	176 002	158 074
Intangible assets	31	605 895	626 571	619 188
Property, plant and equipment	32	1 541 236	1 589 636	1 646 901
Investment properties		40 876	31 131	31 412
Income tax assets		866 330	995 766	968 515
1. Current tax assets		1 232	100 446	74 051
2. Deferred tax assets		865 098	895 320	894 464
Other assets		2 562 188	1 942 501	1 930 032
TOTAL ASSETS		163 751 837	158 521 712	150 993 598
EQUITY AND LIABILITIES				
Liabilities				
Amounts due to Central Bank	22	965	985	975
Amounts due to other banks	34	8 391 931	6 417 657	9 076 566
Financial liabilities held for trading	24	238 874	309 742	467 064
Derivative financial instruments (held for trading)	25	3 442 736	2 051 501	2 093 360
Amounts due to customers	35	120 281 209	119 796 706	110 537 473
Hedging instruments	28	1 230 210	1 007 884	1 201 272
Fair value hedge adjustments of hedged items due to interest rate risk		-	2 084	3 372
Debt securities issued	36	4 105 141	3 063 737	2 611 787
Liabilities associated with assets held for sale	30	-	-	-
Income tax liabilities		82 181	5 016	4 637
1. Current tax liabilities		79 764	1 753	1 785
2. Deferred tax liabilities		2 417	3 263	2 852
Provisions	37	374 520	393 537	392 158
Other liabilities		2 202 049	1 958 692	1 799 318
TOTAL LIABILITIES		140 349 816	135 007 541	128 187 982
Equity				
Share capital		262 470	262 470	262 470
Other capital and reserves		21 038 168	20 564 611	20 593 967
Retained earnings and profit for the period		2 073 852	2 592 802	1 858 284
Total equity attributable to equity holders of the Bank		23 374 490	23 419 883	22 714 721
Non - controlling interests		27 531	94 288	90 895
TOTAL EQUITY		23 402 021	23 514 171	22 805 616
TOTAL LIABILITIES AND EQUITY		163 751 837	158 521 712	150 993 598

### Consolidated statement of changes in equity

(in PLN thousand)

#### For the period from 1 January 2014 to 30 September 2014

EQUITY ATTRIBUTABLE TO EQUITY HOLDERS OF THE BANK												
				OTH	ER CAPITAL AN	D RESERVES						
	SHARE CAPITAL	TOTAL OTHER CAPITAL AND RESERVES	SHARE PREMIUM	GENERAL BANKING RISK FUND	OTHER RESERVE CAPITAL	REVALUATION RESERVES	FOREIGN CURRENCY TRANSLATION DIFFERENCES	OTHER	RETAINED EARNINGS AND PROFIT FOR THE PERIOD	TOTAL EQUITY ATTRIBUTABLE TO EQUITY HOLDERS OF THE BANK	NON - CONTROLLING INTERESTS	TOTAL EQUITY
Equity as at 1.01.2014	262 470	20 564 611	9 137 221	1 937 850	9 070 200	50 117	1 238	367 985	2 592 802	23 419 883	94 288	23 514 171
Management options	-	184	-	-	-	-	-	184	-	184	-	184
Options exercised (share issue)	-	-	-	-	-	-	-	-	-	-	-	-
Revaluation of management options	-	184	-	-	-	-	-	184	-	184	-	184
Comprehensive income	-	537 510	-	-	-	537 507	3	-	2 023 691	2 561 201	9 890	2 571 091
Remeasurements of the defined benefit liabilities (net of tax)	-	-	-	-	-	-	-	-	-	-	-	-
Revaluation of available-for-sale investments (net of tax)	-	394 462	-	-	-	394 462	-	-	-	394 462	-	394 462
Revaluation of hedging financial instruments (net of tax)	-	143 045	-	-	-	143 045	-	-	-	143 045	-	143 045
Foreign currency translation differences	-	3	-	-	-	-	3	-	-	3	-	3
Net profit for the period	-	-	-	-	-	-	-	-	2 023 691	2 023 691	9 890	2 033 581
Appropriation of retained earnings	-	(71 561)	-	-	(74 942)	-	-	3 381	(2 542 641)	(2 614 202)	(4 823)	(2 619 025)
Dividend paid	-	-	-	-	-	-	-	-	(2 614 202)	(2 614 202)	(4 823)	(2 619 025)
Profit appropriation to other reserves including consolidation adjustments	-	(71 561)	-	-	(74 942)	-	-	3 381	71 561	-	-	-
Other	-	7 424	-	-	7 424	-	-	-	-	7 424	(71 824)	(64 400)
Acquisition of non-controlling interests	-	7 424	-	-	7 424	-	-	-	-	7 424	(71 824)	(64 400)
Equity as at 30.09.2014	262 470	21 038 168	9 137 221	1 937 850	9 002 682	587 624	1 241	371 550	2 073 852	23 374 490	27 531	23 402 021

Notes to the financial statements presented on pages 12 – 99 and annexes to the financial statements presented on pages I - VII constitute an integral part of the condensed consolidated interim financial statements.

Bank Pekao S.A. - Report of Bank Pekao S.A. Group for the three quarters of 2014

### Consolidated statement of changes in equity (cont)

#### For the period from 1 January 2013 to 31 December 2013

EQUITY ATTRIBUTABLE TO EQUITY HOLDERS OF THE BANK												
				OTH	ER CAPITAL AN	D RESERVES			_			
	SHARE CAPITAL	TOTAL OTHER CAPITAL AND RESERVES	SHARE PREMIUM	GENERAL BANKING RISK FUND	OTHER RESERVE CAPITAL	REVALUATION RESERVES	FOREIGN CURRENCY TRANSLATION DIFFERENCES	OTHER	RETAINED EARNINGS AND PROFIT FOR THE PERIOD	TOTAL EQUITY ATTRIBUTABLE TO EQUITY HOLDERS OF THE BANK	NON - CONTROLLING INTERESTS	TOTAL EQUITY
Equity as at 1.01.2013	262 470	20 011 970	9 137 221	1 737 850	8 364 152	508 021	(128 768)	393 494	2 896 975	23 171 415	92 237	23 263 652
Management options	-	(9 860)	-	-	-	-	-	(9 860)	-	(9 860)	(33)	(9 893)
Options exercised (share issue)	-	-	-	-	-	-	-	-	-	-	-	-
Revaluation of management options	-	(9 860)	-	-	-	-	-	(9 860)	-	(9 860)	(33)	(9 893)
Comprehensive income	-	(445 164)	-	-	-	(457 904)	12 740	-	2 792 718	2 347 554	10 211	2 357 765
Remeasurements of the defined benefit liabilities (net of tax)	-	(33 634)	-	-	-	(33 634)	-	-	-	(33 634)	-	(33 634)
Revaluation of available-for-sale investments (net of tax)	-	(452 484)	-	-	-	(452 484)	-	-	-	(452 484)	-	(452 484)
Revaluation of hedging financial instruments (net of tax)	-	28 214	-	-	-	28 214	-	-	-	28 214	-	28 214
Foreign currency translation differences	-	12 740	-	-	-	-	12 740	-	7 939	20 679	-	20 679
Net profit for the period	-	-	-	-	-	-	-	-	2 784 779	2 784 779	10 211	2 794 990
Appropriation of retained earnings	-	707 080	-	200 000	489 405	-	-	17 675	(2 909 204)	(2 202 124)	(8 127)	(2 210 251)
Dividend paid	-	-	-	-	-	-	-	-	(2 202 124)	(2 202 124)	(8 127)	(2 210 251)
Profit appropriation	-	707 080	-	200 000	489 405	-	-	17 675	(707 080)	-	-	-
Other	-	300 585	-	-	216 643	•	117 266	(33 324)	(187 687)	112 898	-	112 898
Sale of net assets of PJSC UniCredit Bank	-	297 757	-	-	213 815	-	117 266	(33 324)	(184 356)	113 401	-	113 401
Other consolidation adjustments	-	2 828	-	-	2 828	-	-	-	(3 331)	(503)	-	(503)
Equity as at 31 December 2013	262 470	20 564 611	9 137 221	1 937 850	9 070 200	50 117	1 238	367 985	2 592 802	23 419 883	94 288	23 514 171

Notes to the financial statements presented on pages 12 – 99 and annexes to the financial statements presented on pages I - VII constitute an integral part of the condensed consolidated interim financial statements.

Bank Pekao S.A. - Report of Bank Pekao S.A. Group for the three quarters of 2014

### Consolidated statement of changes in equity (cont)

(in PLN thousand)

#### For the period from 1 January 2013 to 30 September 2013

EQUITY ATTRIBUTABLE TO EQUITY HOLDERS OF THE BANK												
				OTHE	ER CAPITAL AN	D RESERVES			_			
	SHARE CAPITAL	TOTAL OTHER CAPITAL AND RESERVES	SHARE PREMIUM	GENERAL BANKING RISK FUND	OTHER RESERVE CAPITAL	REVALUATION RESERVES	FOREIGN CURRENCY TRANSLATION DIFFERENCES	OTHER	RETAINED EARNINGS AND PROFIT FOR THE PERIOD	TOTAL EQUITY ATTRIBUTABLE TO EQUITY HOLDERS OF THE BANK	NON - CONTROLLING INTERESTS	TOTAL EQUITY
Equity as at 1.01.2013	262 470	20 011 970	9 137 221	1 737 850	8 364 152	508 021	(128 768)	393 494	2 896 975	23 171 415	92 237	23 263 652
Management options	-	4 579	-	-	-	-	-	4 579	-	4 579	(6)	4 573
Options exercised (share issue)	-	-	-	-	-	-	-	-	-	-	-	-
Revaluation of management options	-	4 579	-	-	-	-	-	4 579	-	4 579	(6)	4 573
Comprehensive income	-	(429 685)	-	-	-	(442 557)	12 872	-	2 057 135	1 627 450	6 791	1 634 241
Remeasurements of the defined benefit liabilities (net of tax)	-	-	-	-	-	-	-	•	-	-	-	-
Revaluation of available-for-sale investments (net of tax)	-	(473 797)	-	-	-	(473 797)	-	-	-	(473 797)	-	(473 797)
Revaluation of hedging financial instruments (net of tax)	-	31 240	-	-	-	31 240	-	-	-	31 240	-	31 240
Foreign currency translation differences	-	12 872	-	-	-	-	12 872	-	7 939	20 811	-	20 811
Net profit for the period	-	-	-	-	-	-	-	-	2 049 196	2 049 196	6 791	2 055 987
Appropriation of retained earnings	-	707 256	-	200 000	489 581	-	-	17 675	(2 909 380)	(2 202 124)	(8 127)	(2 210 251)
Dividend paid	-	-	-	-	-	-	-	-	(2 202 124)	(2 202 124)	(8 127)	(2 210 251)
Profit appropriation	-	707 256	-	200 000	489 581	-	-	17 675	(707 256)	-	-	-
Other	-	299 847	-	-	215 905	-	117 266	(33 324)	(186 446)	113 401	-	113 401
Sale of net assets of PJSC UniCredit Bank	-	297 757	-	-	213 815	-	117 266	(33 324)	(184 356)	113 401	-	113 401
Other consolidation adjustments	-	2 090	-	-	2 090	-	-	-	(2 090)	-	-	-
Equity as at 30 September 2013	262 470	20 593 967	9 137 221	1 937 850	9 069 638	65 464	1 370	382 424	1 858 284	22 714 721	90 895	22 805 616

### Consolidated cash flow statement

(in PLN thousand)

	NOTE	III QUARTER 2014 PERIOD FROM 01.07.2014 TO 30.09.2014	3 QUARTERS 2014 PERIOD FROM 01.01.2014 TO 30.09.2014	III QUARTER 2013 PERIOD FROM 01.07.2013 TO 30.09.2013 RESTATED	3 QUARTERS 2013 PERIOD FROM 01.01.2013 TO 30.09.2013 RESTATED
Cash flow from operating activities – indirect method					
Net profit for the period		704 370	2 023 691	648 866	2 049 196
Adjustments for:		3 550 892	(5 131 905)	2 276 419	190 212
Depreciation and amortization	14	82 263	245 257	82 996	256 416
Share of profit (loss) of associates		(15 320)	(50 013)	(13 808)	(41 498)
(Gains) losses on investing activities		(94 633)	(128 927)	(23 731)	(251 235)
Net interest income		(1 133 944)	(3 403 923)	(1 095 430)	(3 369 895)
Dividend income	10	(109)	(8 298)	(5)	(6 756)
Interest received		1 546 921	4 634 362	1 580 011	5 172 033
Interest paid		(455 381)	(1 353 918)	(596 243)	(2 007 311)
Income tax		166 631	467 102	193 992	498 036
Income tax paid		(183 410)	(395 154)	(201 126)	(607 586)
Change in loans and advances to banks		(49 564)	271 537	(227 488)	(631 612)
Change in financial assets held for trading		455 051	(342 188)	(3 607)	(745 184)
Change in derivative financial instruments (assets)		(716 640)	(1 440 940)	320 438	571 041
Change in loans and advances to customers and bill of exchange eligible for rediscounting at Central Bank		(780 816)	(6 440 547)	(1 606 366)	(3 268 358)
Change in receivables from finance leases		(24 176)	(78 511)	(18 966)	2 437
Change in investment (placement) securities		(393 073)	(873 865)	(73 697)	(727 898)
Change in other assets		(279 961)	(536 160)	2 479 313	2 280 376
Change in amounts due to banks		1 730 807	1 975 429	3 864 720	1 298 941
Change in financial liabilities held for trading		14 869	(70 868)	53 503	220 486
Change in derivative financial instruments (liabilities)		709 097	1 391 235	(287 953)	(527 438)
Change in amounts due to customers		5 565 211	501 212	1 632 189	2 675 475
Change in debt securities issued		(13 018)	123 432	3 334	15 655
Change in provisions		(35 562)	(19 017)	36 986	32 652
Change in other liabilities		(2 544 351)	400 858	(3 822 643)	(648 565)
Net cash flows from operating activities		4 255 262	(3 108 214)	2 925 285	2 239 408
Cash flow from investing activities					
Investing activity inflows		96 198 546	275 013 202	108 955 703	332 593 686
Sale of investment securities		96 032 241	274 423 703	108 803 953	331 956 498
Sale of intangible assets and property, plant and equipment		1 540	3 062	1 863	4 927
Dividend received	10	109	8 298	5	6 756
Other investing inflows		164 656	578 139	149 882	625 505
Investing activity outflows		(102 508 438)	(271 240 056)	(105 663 892)	(329 736 627)
Acquisition of investment securities		(102 427 558)	(271 076 397)	(105 612 990)	(329 549 380)
Acquisition of intangible assets and property, plant and equipment		(80 880)	(163 659)	(50 902)	(187 247)
Net cash flows from investing activities		(6 309 892)	3 773 146	3 291 811	2 857 059

## Consolidated cash flow statement (cont)

(in PLN thousand)

	NOTE	III QUARTER 2014 PERIOD FROM 01.07.2014 TO 30.09.2014	3 QUARTERS 2014 PERIOD FROM 01.01.2014 TO 30.09.2014	III QUARTER 2013 PERIOD FROM 01.07.2013 TO 30.09.2013 RESTATED	3 QUARTERS 2013 PERIOD FROM 01.01.2013 TO 30.09.2013 RESTATED
Cash flows from financing activities					
Financing activity inflows		2 242 199	4 799 673	340 392	2 082 273
Issue of debt securities	36	2 242 199	4 799 673	340 392	2 082 273
Financing activity outflows		(1 767 620)	(6 570 662)	(1 984 264)	(6 397 291)
Redemption of debt securities	36	(1 703 220)	(3 892 060)	(1 984 264)	(4 195 167)
Dividends and other payments to shareholders		-	(2 614 202)	-	(2 202 124)
Acquisition of non-controlling interests		(64 400)	(64 400)	-	-
Net cash flows from financing activities		474 579	(1 770 989)	(1 643 872)	(4 315 018)
Total net cash flows		(1 580 051)	(1 106 057)	4 573 224	781 449
including: effect of exchange rate fluctuations on cash and cash equivalents held		62 916	82 087	(95 774)	55 491
Net change in cash and cash equivalents		(1 580 051)	(1 106 057)	4 573 224	781 449
Cash and cash equivalents at the beginning of the period		11 089 856	10 615 862	9 023 015	12 814 790
Cash and cash equivalents at the end of the period		9 509 805	9 509 805	13 596 239	13 596 239

## Unconsolidated Financial Statements of Bank Pekao S.A.

(in PLN thousand)

#### Unconsolidated Income Statement of Bank Pekao S.A.

	III QUARTER 2014 PERIOD FROM 01.07.2014 TO 30.09.2014	3 QUARTERS 2014 PERIOD FROM 01.01.2014 TO 30.09.2014	III QUARTER 2013 PERIOD FROM 01.07.2013 TO 30.09.2013 RESTATED	3 QUARTERS 2013 PERIOD FROM 01.01.2013 TO 30.09.2013 RESTATED
Interest income	1 547 897	4 608 529	1 528 893	4 965 024
Interest expense	(446 165)	(1 299 741)	(468 295)	(1 754 868)
Net interest income	1 101 732	3 308 788	1 060 598	3 210 156
Fee and commission income	560 867	1 754 625	612 869	1 798 504
Fee and commission expense	(108 768)	(366 661)	(132 885)	(376 087)
Net fee and commission income	452 099	1 387 964	479 984	1 422 417
Dividend income	101	153 548	-	143 779
Result on financial assets and liabilities held for trading	101 774	311 765	120 353	345 389
Result on fair value hedge accounting	(1 598)	(15 715)	(4 320)	(11 355)
Gains (losses) on disposal of:	93 978	129 882	39 426	246 382
loans and other financial receivables	-	1 084	-	(81)
available for sale financial assets and held to maturity investments	93 976	128 813	39 191	249 678
financial liabilities	2	(15)	235	(3 215)
Operating income	1 748 086	5 276 232	1 696 041	5 356 768
Net impairment losses on financial assets and off-balance sheet commitments:	(130 158)	(408 151)	(165 498)	(456 936)
loans and other financial receivables	(168 942)	(436 792)	(135 468)	(434 898)
off-balance sheet commitments	38 784	28 641	(30 030)	(22 038)
Net result on financial activity	1 617 928	4 868 081	1 530 543	4 899 832
Administrative expenses	(734 864)	(2 202 448)	(733 999)	(2 202 482)
personnel expenses	(437 682)	(1 304 761)	(427 575)	(1 276 548)
other administrative expenses	(297 182)	(897 687)	(306 424)	(925 934)
Depreciation and amortization	(77 993)	(231 286)	(80 336)	(244 571)
Net result on other provisions	146	(1 662)	(1 015)	(3 102)
Net other operating income and expenses	13 513	29 627	34 335	63 815
Operating costs	(799 198)	(2 405 769)	(781 015)	(2 386 340)
Gains (losses) on subsidiaries and associates	-	-	69 972	69 972
Gains (losses) on disposal of property, plant and equipment, and intangible assets	13	(698)	(361)	17 339
Profit before income tax	818 743	2 461 614	819 139	2 600 803
Income tax expense	(158 085)	(446 906)	(159 410)	(477 293)
Net profit	660 658	2 014 708	659 729	2 123 510
Earnings per share (in PLN per share)				
basic for the period	2.52	7.68	2.51	8.09
diluted for the period	2.52	7.68	2.51	8.09

## Unconsolidated Financial Statements of Bank Pekao S.A.

(in PLN thousand)

#### Unconsolidated Statement of Comprehensive Income of Bank Pekao S.A.

	III QUARTER 2014 PERIOD FROM 01.07.2014 TO 30.09.2014	3 QUARTERS 2014 PERIOD FROM 01.01.2014 TO 30.09.2014	III QUARTER 2013 PERIOD FROM 01.07.2013 TO 30.09.2013 RESTATED	3 QUARTERS 2013 PERIOD FROM 01.01.2013 TO 30.09.2013 RESTATED
Net profit	660 658	2 014 708	659 729	2 123 510
Other comprehensive income				
Items that are or may be reclassified subsequently to profit or loss:				
Foreign currency translation differences	(8)	3	(351)	(18)
Change in fair value of available-for-sale financial assets	127 457	486 915	(118 434)	(584 219)
Change in fair value of cash flow hedges	74 877	176 599	69 742	38 568
Tax on items that are or may be reclassified subsequently to profit or loss	(38 444)	(126 068)	9 252	103 674
Items that will never be reclassified to profit or loss:				
Remeasurements of the defined benefit liabilities	-	-	-	-
Tax on items that will never be reclassified to profit or loss	-	-	-	-
Other comprehensive income (net of tax)	163 882	537 449	(39 791)	(441 995)
Total comprehensive income	824 540	2 552 157	619 938	1 681 515

## Unconsolidated statement of financial position

(in PLN thousand)

#### Unconsolidated Statement of Financial Position of Bank Pekao S.A.

	30.09.2014	31.12.2013	30.09.2013 RESTATED
ASSETS			
Cash and due from Central Bank	3 896 907	4 191 223	7 154 803
Bill of exchange eligible for rediscounting at Central Bank	110	230	245
Loans and advances to banks	6 552 725	7 653 801	7 556 532
Financial assets held for trading	541 443	188 377	1 346 976
Derivative financial instruments (held for trading)	3 445 140	1 999 346	2 084 467
Loans and advances to customers	106 895 407	100 569 013	97 899 212
Hedging instruments	407 148	250 186	244 749
Investment (placement) securities	32 524 770	34 845 508	26 017 944
1. Available for sale	31 019 472	32 956 784	23 826 034
2. Held to maturity	1 505 298	1 888 724	2 191 910
Assets held for sale	32 684	32 587	32 7 1 9
Investments in subsidiaries	857 513	793 113	793 113
Investments in associates	29 427	29 427	29 427
Intangible assets	582 599	601 571	596 233
Property, plant and equipment	1 522 463	1 564 688	1 549 050
Investment properties	24 084	25 981	26 262
Income tax assets	656 994	777 715	745 942
1. Current tax assets	116	97 549	72 152
2. Deferred tax assets	656 878	680 166	673 790
Other assets	2 386 005	1 763 864	1 751 388
TOTAL ASSETS	160 355 419	155 286 630	147 829 062
EQUITY AND LIABILITIES	100 000 110	100 200 000	111 020 002
Liabilities			
Amounts due to Central Bank	965	985	975
Amounts due to other banks	6 697 258	4 754 732	7 681 486
Financial liabilities held for trading	238 874	309 742	467 064
Derivative financial instruments (held for trading)	3 446 648	2 054 385	2 094 581
Amounts due to customers	120 360 360	119 868 743	110 352 434
Hedging instruments	1 230 210	1 007 884	1 201 272
Fair value hedge adjustments of hedged items due to interest rate risk	-	2 084	3 372
Debt securities issued	3 094 758	2 240 452	1 788 946
Income tax liabilities	78 100	-	
1. Current tax liabilities	78 100		
2. Deferred tax liabilities	-	-	
Provisions	371 242	391 396	390 177
Other liabilities	2 050 165	1 807 524	1 647 413
TOTAL LIABILITIES	137 568 580	132 437 927	125 627 720
	101 300 300	1JL <del>1</del> JI JLI	123 021 720
Equity Share capital	262 470	262 470	262 470
Other capital and reserves	20 509 661	19 970 192	19 999 321
Retained earnings and profit for the period	2 014 708	2 616 041	1 939 551
	22 786 839	22 848 703	22 201 342
TOTAL LIABILITIES AND EQUITY	160 355 419	155 286 630	147 829 062

### Unconsolidated Financial Statements of Bank Pekao S.A.

### Unconsolidated statement of changes in equity of Bank Pekao S.A

For the period from 1 January 2014 to 30 September 2014

		OTHER CAPITAL AND RESERVES								
	SHARE CAPITAL	TOTAL OTHER CAPITAL AND RESERVES	SHARE Premium	GENERAL BANKING RISK FUND	OTHER RESERVE CAPITAL	REVALUATION RESERVES	FOREIGN CURRENCY TRANSLATION DIFFERENCES	OTHER	RETAINED EARNINGS AND PROFIT FOR THE PERIOD	TOTAL EQUITY
Equity as at 1.01.2014	262 470	19 970 192	9 137 221	1 937 850	8 610 711	49 713	1 238	233 459	2 616 041	22 848 703
Management options	-	181	-	-	-	-	-	181	-	181
Options exercised (share issue)	-	-	-	-	-	-	-	-	-	-
Revaluation of management options	-	181	-	-	-	-	-	181	-	181
Comprehensive income	-	537 449	-	-	-	537 446	3	-	2 014 708	2 552 157
Remeasurements of the defined benefit liabilities (net of tax)	-	-	-	-	-	-	-	-	-	-
Revaluation of available-for-sale investments (net of tax)	-	394 401	-	-	-	394 401	-	-	-	394 401
Revaluation of hedging financial instruments (net of tax)	-	143 045	-	-	-	143 045	-	-	-	143 045
Foreign currency translation differences	-	3	-	-	-	-	3	-	-	3
Net profit for the period	-	-	-	-	-	-	-	-	2 014 708	2 014 708
Appropriation of retained earnings	-	1 839	-	-	1 839	-	-	-	(2 616 041)	(2 614 202)
Dividend paid	-	-	-	-	-	-	-	-	(2 614 202)	(2 614 202)
Profit appropriation	-	1 839	-	-	1 839	-	-	-	(1 839)	-
Equity as at 30.09.2014	262 470	20 509 661	9 137 221	1 937 850	8 612 550	587 159	1 241	233 640	2 014 708	22 786 839

15

(in PLN thousand)

### Unconsolidated statement of changes in equity

For the period from 1 January 2013 to 31 December 2013

		OTHER CAPITAL AND RESERVES					DETAILED			
	SHARE CAPITAL	TOTAL OTHER CAPITAL AND RESERVES	SHARE PREMIUM	GENERAL Banking Risk Fund	OTHER RESERVE CAPITAL	REVALUATION RESERVES	FOREIGN CURRENCY TRANSLATION DIFFERENCES	OTHER	RETAINED EARNINGS AND PROFIT FOR THE PERIOD	TOTAL EQUITY
Equity as at 1.01.2013	262 470	19 699 944	9 137 221	1 737 850	8 073 570	506 966	1 388	242 949	2 754 196	22 716 610
Management options	-	(9 490)	-	-	-	-	-	(9 490)	-	(9 490)
Options exercised (share issue)	-	-	-	-	-	-	-	-	-	-
Revaluation of management options	-	(9 490)	-	-	-	-	-	(9 4 9 0)	-	(9 490)
Comprehensive income	-	(457 403)	-	-	-	(457 253)	(150)	-	2 800 000	2 342 597
Remeasurements of the defined benefit liabilities (net of tax)	-	(33 618)	-	-	-	(33 618)	-	-	-	(33 618)
Revaluation of available-for-sale investments (net of tax)	-	(451 849)	-	-	-	(451 849)	-	-	-	(451 849)
Revaluation of hedging financial instruments (net of tax)	-	28 214	-	-	-	28 214	-	-	-	28 214
Foreign currency translation differences	-	(150)	-	-	-	-	(150)	-	-	(150)
Net profit for the period	-	-	-	-	-	-	-	-	2 800 000	2 800 000
Appropriation of retained earnings	-	736 031	-	200 000	536 031	-	-	-	(2 938 155)	(2 202 124)
Dividend paid	-	-	-	-	-	-	-	-	(2 202 124)	(2 202 124)
Profit appropriation	-	736 031	-	200 000	536 031	-	-	-	(736 031)	-
Other	-	1 110	-	-	1 110	-	-	-	-	1 110
Sale of shares in PJSC UniCredit Bank	-	1 110	-	-	1 110	-	-	-	-	1 110
Equity as at 31.12.2013	262 470	19 970 192	9 137 221	1 937 850	8 610 711	49 713	1 238	233 459	2 616 041	22 848 703

### Unconsolidated statement of changes in equity

(in PLN thousand)

#### For the period from 1 January 2013 to 30 September 2013

		OTHER CAPITAL AND RESERVES					RETAINED			
	SHARE CAPITAL	TOTAL OTHER CAPITAL AND RESERVES	SHARE PREMIUM	GENERAL BANKING RISK FUND	OTHER RESERVE CAPITAL	REVALUATION RESERVES	FOREIGN CURRENCY TRANSLATION DIFFERENCES	OTHER	EARNINGS AND PROFIT FOR THE PERIOD	TOTAL EQUITY
Equity as at 1.01 2013	262 470	19 699 944	9 137 221	1 737 850	8 073 570	506 966	1 388	242 949	2 754 196	22 716 610
Management options	-	4 231	-	-	-	-	-	4 231	-	4 231
Options exercised (share issue)	-	-	-	-	-	-	-	-	-	-
Revaluation of management share options	-	4 231	-	-	-	-	-	4 231	-	4 231
Comprehensive income	-	(441 995)	-	-	-	(441 977)	(18)	-	2 123 510	1 681 515
Remeasurements of the defined benefit liabilities (net of tax)	-	-	-	-	-	-	-	-	-	-
Revaluation of available-for-sale investments (net of tax)	-	(473 217)	-	-	-	(473 217)	-	-	-	(473 217)
Revaluation of hedging financial instruments (net of tax)	-	31 240	-	-	-	31 240	-	-	-	31 240
Foreign currency translation differences	-	(18)	-	-	-	-	(18)	-	-	(18)
Net profit for the period	-	-	-	-	-	-	-	-	2 123 510	2 123 510
Appropriation of retained earnings	-	736 031	-	200 000	536 031	-	-	-	(2 938 155)	(2 202 124)
Dividend paid	-	-	-	-	-	-	-	-	(2 202 124)	(2 202 124)
Profit appropriation	-	736 031	-	200 000	536 031	-	-	-	(736 031)	-
Other	-	1 110	-	-	1 110	-	-	-	-	1 110
Sale of shares in PJSC UniCredit Bank	-	1 110	-	-	1 110	-	-	-	-	1 110
Equity as at 30.09. 2013	262 470	19 999 321	9 137 221	1 937 850	8 610 711	64 989	1 370	247 180	1 939 551	22 201 342

## Unconsolidated Financial Statements of Bank Pekao S.A.

(in PLN thousand)

#### Unconsolidated Cash Flow Statement of Bank Pekao S.A.

	III QUARTER 2014 PERIOD FROM 01.07.2014 TO 30.09.2014	3QUARTERS 2014 PERIOD FROM 01.01.2014 TO 30.09.2014	III QUARTER 2013 PERIOD FROM 01.07.2013 TO 30.09.2013 RESTATED	3 QUARTERS 2013 PERIOD FROM 01.01.2013 TO 30.09.2013 RESTATED
Cash flow from operating activities – indirect method				
Net profit for the period	660 658	2 014 708	659 729	2 123 510
Adjustments for:	3 733 202	(5 085 166)	1 583 033	(14 855)
Depreciation and amortization	77 993	231 286	79 410	243 645
(Gains) losses on investing activities	(93 881)	(128 007)	(21 464)	(249 651)
Net interest income	(1 101 732)	(3 308 788)	(1 060 598)	(3 210 156)
Dividend income	(101)	(153 548)	-	(143 779)
Interest received	1 500 365	4 493 202	1 528 038	4 940 596
Interest paid	(438 998)	(1 308 015)	(576 946)	(1 929 546)
Income tax	158 084	446 905	169 823	438 408
Income tax paid	(178 668)	(382 234)	(186 266)	(575 371)
Change in loans and advances to banks	(41 029)	338 366	(192 588)	(625 581)
Change in financial assets held for trading	442 853	(353 204)	(3 607)	(731 008)
Change in derivative financial instruments (assets)	(718 372)	(1 445 794)	324 362	566 110
Change in loans and advances to customers and bill of exchange eligible for rediscounting at Central Bank	(683 954)	(6 253 310)	(1 634 403)	(3 045 657)
Change in investment (placement)securities	(391 795)	(870 944)	(73 195)	(725 706)
Change in other assets	(365 682)	(611 792)	703 595	1 361 348
Change in amounts due to banks	1 746 371	1 943 073	3 911 617	1 375 732
Change in financial liabilities held for trading	14 869	(70 868)	53 503	220 486
Change in derivative financial instruments (liabilities)	710 904	1 392 263	(290 722)	(534 915)
Change in amounts due to customers	5 597 106	509 596	1 605 655	2 378 167
Change in debt securities issued	(1 510)	(946)	3 431	13 715
Change in provisions	(35 445)	(20 154)	36 551	16 687
Change in other liabilities	(2 464 176)	467 747	(2 793 163)	201 621
Net cash flows from operating activities	4 393 860	(3 070 458)	2 242 762	2 108 655
Cash flow from investing activities				
Investing activity inflows	96 126 169	275 017 318	108 952 558	332 612 449
Sale of investment securities	95 962 375	274 343 539	108 803 953	331 896 297
Sale of intangible assets and property, plant and equipment	677	727	76	1 831
Dividend received	101	153 548	-	143 779
Other investing inflows	163 016	519 504	148 529	570 542
Investing activity outflows	(102 491 684)	(271 168 031)	(105 610 478)	(329 587 179)
Acquisition of investment securities	(102 413 678)	(271 010 898)	(105 564 331)	(329 484 911)
Acquisition of intangible assets and property, plant and equipment	(78 006)	(157 133)	(46 147)	(102 268)
Net cash flows from investing activities	(6 365 515)	3 849 287	3 342 080	3 025 270

## Unconsolidated Financial Statements of Bank Pekao S.A.

(in PLN thousand)

	III QUARTER 2014 PERIOD FROM 01.07.2014 TO 30.09.2014	3QUARTERS 2014 PERIOD FROM 01.01.2014 TO 30.09.2014	III QUARTER 2013 PERIOD FROM 01.07.2013 TO 30.09.2013 RESTATED	3 QUARTERS 2013 PERIOD FROM 01.01.2013 TO 30.09.2013 RESTATED
Cash flows from financing activities				
Financing activity inflows	2 241 980	4 737 040	340 900	2 063 300
Issue of debt securities	2 241 980	4 737 040	340 900	2 063 300
Financing activity outflows	(1 767 620)	(6 570 662)	(1 983 370)	(6 410 860)
Redemption of debt securities	(1 703 220)	(3 892 060)	(1 983 370)	(4 208 736)
Dividends and other payments to shareholders	-	(2 614 202)	-	(2 202 124)
Acquisition of shares in subsidiaries	(64 400)	(64 400)	-	-
Net cash flows from financing activities	474 360	(1 833 622)	(1 642 470)	(4 347 560)
Total net cash flows	(1 497 295)	(1 054 793)	3 942 372	786 365
including: effect of exchange rate fluctuations on cash and cash equivalents held	62 168	79 983	(43 615)	56 309
Net change in cash and cash equivalents	(1 497 295)	(1 054 793)	3 942 372	786 365
Cash and cash equivalents at the beginning of the period	11 057 533	10 615 031	9 663 473	12 819 480
Cash and cash equivalents at the end of the period	9 560 238	9 560 238	13 605 845	13 605 845

### Notes to financial statements

(in PLN thousand)

The accompanying notes to the financial statements constitute an integral part of the condensed consolidated interim financial statements.

### **1. General information**

Bank Polska Kasa Opieki Spółka Akcyjna (hereafter 'Bank Pekao S.A.' or 'the Bank'), with its headquarters in Warsaw 00-950, Grzybowska Street 53/57, was incorporated on 29 October 1929 in the Commercial Register of the District Court in Warsaw and has been continuously operating since its incorporation.

Bank Pekao S.A. is registered in the National Court Registry – Enterprise Registry of the Warsaw District Court XII Commercial Division of the National Court Registry in Warsaw under the reference number KRS 0000014843.

Bank Pekao S.A. Capital Group ('Group' or 'Bank Pekao S.A. Group') is part of the UniCredit S.p.A. Group with its seat in Roma, Italy.

The condensed consolidated interim financial statements of Bank Pekao S.A. Capital Group for the period from 1 January 2014 to 30 September 2014 contain financial information of the Bank and its subsidiaries (together referred to as the 'Group'), and the associates accounted for using equity method.

### 2. Group structure

The Group consists of Bank Pekao S.A. as the parent entity and the following subsidiaries:

NAME OF ENTITY	LOCATION	CORE ACTIVITY	PERCENTAGE OF THE GROUP'S OWNERSHIP RIGHTS IN SHARE CAPITAL/ VOTING		
			30.09.2014	31.12.2013	
Pekao Bank Hipoteczny S.A.	Warsaw	Banking	100.00	100.00	
Centralny Dom Maklerski Pekao S.A.	Warsaw	Brokerage	100.00	100.00	
Pekao Leasing Sp. z o.o. (*)	Warsaw	Leasing services	36.49	36.49	
Pekao Leasing Holding S.A., including:	Warsaw	Leasing services	100.00	80.10	
Pekao Leasing Sp. z o.o.	Warsaw	Leasing services	63.51	50.87	
Pekao Faktoring Sp. z o.o.	Lublin	Factoring services	100.00	100.00	
Pekao Pioneer Powszechne Towarzystwo Emerytalne S.A.	Warsaw	Pension fund management	65.00	65.00	
Centrum Kart S.A.	Warsaw	Financial support	100.00	100.00	
Pekao Financial Services Sp. z o.o.	Warsaw	Transfer agent	100.00	100.00	
Centrum Bankowości Bezpośredniej Sp. z o.o.	Cracow	Call - center services	100.00	100.00	
Pekao Property S.A., including:	Warsaw	Real estate development	100.00	100.00	
FPB - Media Sp. z o.o.	Warsaw	Real estate development	100.00	-	
Property Sp. z o.o. (w likwidacji), including:	Warsaw	Pending liquidation	-	100.00	
FPB - Media Sp. z o.o.	Warsaw	Real estate development	-	100.00	
Pekao Fundusz Kapitałowy Sp. z o.o.	Warsaw	Business consulting	100.00	100.00	
Pekao Telecentrum Sp. z o.o. (w likwidacji)	Warsaw	Pending liquidation	100.00	100.00	

(\*)The total share of the Group in Pekao Leasing Sp. z o.o. equity is 100.00% (36.49% directly and 63.51% via Pekao Leasing Holding S.A.).

As at 30 September 2014, all subsidiaries of the Bank have been consolidated.

#### Associates

Bank Pekao S.A. Capital Group has an interest in the following associates:

NAME OF ENTITY	LOCATION	CORE ACTIVITY	PERCENTAGE OF THE GROUP'S OWNERSHIP RIGHTS IN SHARE CAPITAL/ VOTING		
			30.09.2014	31.12.2013	
Dom Inwestycyjny Xelion Sp. z o.o. (*)	Warsaw	Financial intermediary	50.00	50.00	
Pioneer Pekao Investment Management S.A.	Warsaw	Asset management	49.00	49.00	
Krajowa Izba Rozliczeniowa S.A. (**)	Warsaw	Clearing house	34.44	34.44	
CPF Management	Tortola, British Virgin Islands	Financial brokerage – not operating	40.00	40.00	
Polish Banking System S.A. (in liquidation)	Warsaw	Pending liquidation	48.90	48.90	
PPU Budpress Sp. z o.o. (in liquidation)	Żyrardów	Pending liquidation	36.20	36.20	

(\*) The Group has no control over the entity due to provisions in the Company's Articles of Association.

(\*\*) The Group's ownership rights in voting is 15.00%.

As at 30 September 2014, the Group held no shares in entities under joint control.

#### Changes in the Group structure

#### Merger of Pekao Property S.A. with Property Sp. z o.o. w likwidacji

On 26 September 2014 Pekao Property S.A. (the acquiring entity) merged with Property Sp. z o.o. w likwidacji (the acquired entity). The main purpose of the transaction was to decrease general costs of the combined entities.

For the merger purposes, Pekao Property S.A. issued shares that was taken up by the Bank, the shareholder of Property Sp. z o.o. w likwidacji, in exchange for the assets of liabilities of Property Sp. z o.o. w likwidacji that was contributed into Pekao Property S.A. As a result of the above transaction, the share capital of Pekao Property S.A. was increased by PLN 16 046 thousand through the issue of 160 464 shares with a nominal value of PLN 100 each share.

The merger transaction was classified as intragroup transaction and recognized at book value. Pekao Property S.A. as the acquiring entity recognized the assets and liabilities of the acquired entity at their book values, adjusted exclusively for the purpose of aligning the accounting principles. Pursuant to the transaction, neither goodwill nor badwill was recognized.

The above accounting policy is consistent with the policy of UniCredit Group, adopted by the Group and applicable for business combination under common control.

The assets and liabilities of Property Sp. z o.o. w likwidacji that was contributed to Pekao Property S.A. at the merger day are presented in the below table.

ITEM	26 SEPTEMBER 2014
Cash	2 905
Loans and advances to customers	13 760
Other assets	48
TOTAL ASSETS	16 713
Other liabilities	1
TOTAL LIABILITIES	1
TOTAL NET ASSETS	16 712

The Group incurred acquisition-related costs of PLN 13 thousand. These costs have been included in "Administrative

(in PLN thousand)

expenses" in the consolidated income statement.

#### Acquisition of additional interests in subsidiaries

On 7 August 2014, the Bank acquired the remaining 19.90% of the issued shares of Pekao Leasing Holding S.A. for a purchase consideration of PLN 64 400 thousand. The Group now holds 100% share in the equity of Pekao Leasing Holding S.A. As a result of the transaction the Group also increased its total share in the equity of Pekao Leasing Sp. z o.o. to 100% (36.49% via Bank and 63.51% via Pekao Leasing Holding S.A.). The carrying amount of the non-controlling interests in Pekao Leasing Holding S.A. and Pekao Leasing Sp. z o.o. on the date of acquisition was PLN 71 824 thousand. The Group derecognized non-controlling interests amounting to PLN 71 824 thousand and recorded an increase in equity attributable to equity holders of the Bank amounting to PLN 7 424 thousand.

The effect of changes in the ownership interest of Pekao Leasing Holding S.A. and Pekao Leasing Sp. z o.o. on the equity attributable to equity holders of the Bank during the reporting period is presented in the table below.

	3 QUARTERS 2014	3 QUARTERS 2013
Carrying amount of non-controlling interests acquired	71 824	-
Consideration paid to non-controlling interests	(64 400)	-
Increase in equity attributable to equity holders of the Bank	7 424	-

### 3. Statement of compliance

The condensed consolidated interim financial statements of the Bank Pekao S.A. Capital Group have been prepared in accordance with International Accounting Standard 34 'Interim Financial Reporting' (IAS 34) as adopted by the European Union and other applicable regulations.

These financial statements do not include all information required for annual financial statements, and shall be read in conjunction with the consolidated financial statements of the Bank Pekao S.A. Capital Group for the year ended 31 December 2013.

The consolidated financial statements of the Bank Pekao S.A. Capital Group as at and for the year ended 31 December 2013 are available upon request at the Bank's registered office at the Local Court for the Capital City of Warsaw, XII Commercial Division of the National Court Register, Warsaw, Czerniakowska Street 100 or at the Bank's website, www.pekao.com.pl

In accordance with the Decree of the Ministry of Finance dated 19 February 2009 on current and periodic information provided by issuers of securities and the conditions for recognition as equivalent information required by the law of a non-Member State (Official Journal from 2014, item 133) the Bank is required to publish the financial report for the nine months period ended 30 September 2014, i.e. current interim period.

The condensed consolidated interim financial statements have been prepared in Polish Zloty, and all amounts are stated in PLN thousand, unless indicated otherwise.

The financial data presented in condensed consolidated interim financial statements of the Group were prepared in the way ensuring their comparability.

These condensed consolidated interim financial statements were authorized for issue by the Management Board on 7th November 2014.

### 4. Significant accounting policies

#### **General information**

The condensed consolidated interim financial statements of the Bank Pekao S.A. Capital Group have been prepared based on the following valuation principles:

- at fair value for derivatives, financial assets and liabilities held for trading, financial assets recognized at fair value through profit or loss and available-for-sale financial assets, except for those for which fair value cannot be reliably measured,
- at amortized cost for other financial assets, including loans and advances and other financial liabilities,
- at historical cost for non-financial assets and liabilities, and available-for-sale financial assets, for which fair value cannot be reliably measured,
- non-current assets (or disposal groups) classified as held for sale are recognized at the lower of the carrying amount or the fair value less costs to sell.

In the three quarters of 2014 the Group did not amend its accounting policy in respect to valuation of assets and liabilities and profit measurement in comparison to the previous period. The accounting policies applied by the Group in these condensed consolidated interim financial statements are the same as those applied by the Group in the consolidated financial statements of Bank Pekao S.A. Capital Group for the year ended 31 December 2013. Those accounting policies have been applied uniformly to all presented reporting period and by all entities of the Group.

Amendments to published standards and interpretations, which are effective from 1 January 2014, had no material impact on these condensed consolidated interim financial statements (Annex 1 to the Financial Statements).

The Group has changed the accounting policy in respect to consolidation due to requirements of new standard IFRS 10 'Consolidated financial statements'. IFRS 10 identifies the control concept as the factor deciding whether an entity is to be consolidated. The Group controls an entity when the Group has power over an entity, is exposed to or has rights to variable returns from its involvement with the entity and has the ability to affect these returns through its power over the entity. The existing consolidation scope has not changed as a result of application of requirements of new standard IFRS 10.

The financial statements do not take into account amendments to standards and interpretations that are awaiting approval by the European Union or have been approved by the European Union, but are not yet binding (Annex 2 and Annex 3 to the Financial Statements).

In the Group's opinion, amendments to standards and interpretations will not have a material impact on the consolidated financial statements of the Group, with the exception of IFRS 9 'Financial Instruments'.

New regulations constitute a part of changes designed to replace IAS 39 'Financial Instruments: Recognition and Measurement'. The main changes introduced by the new standard are as follows:

- new categorisation of financial assets,
- new criteria of assets classification to the group of financial assets measured at amortized cost,
- new principles for recognition of changes in fair value measurement of capital investment in financial instruments,
- elimination of the necessity to separate embedded derivatives from financial assets.

The majority of IAS 39 requirements relating to financial liabilities classification and valuation were transferred to IFRS 9 unchanged.

The standard was extended by parts concerning principles of measurement at amortized cost as well as principles of hedge accounting application.

The Group is currently assessing the impact of the IFRS 9 implementation on its financial statements. Due to the nature of the Group, it is expected that these changes will have a significant impact on the Group's financial instruments valuation and presentation.

#### **Comparative data**

In 2013 the Group changed its accounting policies in respect to recognition of revenue from sale of insurance products linked to loans and in respect to presentation of actuarial gains or losses from the measurement of the defined benefit plans obligations. The changes were detailed in the consolidated financial statements of Bank Pekao S.A. Capital Group for the year ended 31 December 2013.

Due to introduction of the changes the comparative data of the Group for the three quarters of 2013 and the third quarter of 2013 and as at 30 September 2013 were restated.

The restatement of comparative data due to the change of accounting policies in respect to recognition of revenue from sale of insurance products linked to loans resulted in a decrease of the net profit for the three quarters of 2013 by the amount of PLN 13 530 thousand and a decrease of the total equity as at 30 September 2013 by the amount of PLN 208 660 thousand.

The restatement of comparative data due to the change of accounting policies in respect to presentation of actuarial gains or losses from the measurement of the defined benefit plans obligations resulted in an increase of the retained earnings as at 30 September 2013 by the amount of PLN 11 171 thousand and a decrease of other capital and reserves (revaluation reserves) by the same amount. The change had no impact on the net profit for the three quarters of 2013.

The impact of the changes in accounting policies on comparative data in statement of financial position, income statement, statement of comprehensive income and cash flow statement is presented in the below tables.

#### Consolidated statement of financial position

ASSETS	30.09.2013 (BEFORE RESTATEMENT)	RESTATEMENT	30.09.2013 (AFTER RESTATEMENT)
Loans and advances to customers	98 610 517	(257 605)	98 352 912
Deferred tax assets	845 519	48 945	894 464
Other assets	51 746 222	-	51 746 222
TOTAL ASSETS	151 202 258	(208 660)	150 993 598

LIABILITIES			
Liabilities	30.09.2013 (BEFORE RESTATEMENT)	RESTATEMENT	30.09.2013 (AFTER RESTATEMENT)
TOTAL LIABILITIES	128 187 982	-	128 187 982

EQUITY	30.09.2013 (BEFORE RESTATEMENT)	RESTATEMENT	30.09.2013 (AFTER RESTATEMENT)
Share capital	262 470	-	262 470
Other capital and reserves	20 605 138	(11 171)	20 593 967
Retained earnings and profit for the period	2 055 773	(197 489)	1 858 284
Total equity attributable to equity holders of the Bank	22 923 381	(208 660)	22 714 721
Non - controlling interests	90 895	-	90 895
TOTAL EQUITY	23 014 276	(208 660)	22 805 616
TOTAL LIABILITIES AND EQUITY	151 202 258	(208 660)	150 993 598

(in PLN thousand)

#### Consolidated income statement

	3 QUARTERS 2013 PERIOD FROM 01.01.2013 TO 30.09.2013 CONTINUED AND DISCONTINUED OPERATIONS (BEFORE RESTATEMENT)	RESTATEMENT	3 QUARTERS 201 PERIOD FROM 01.01.2013 TO 30.09.2013 CONTINUED AND DISCONTINUED OPERATIONS (AFTER RESTATEMENT)
Interest income	5 103 666	89 147	5 192 813
Interest expense	(1 822 918)	-	(1 822 918)
Net interest income	3 280 748	89 147	3 369 895
Fee and commission income	2 085 446	(105 851)	1 979 595
Fee and commission expense	(384 342)	-	(384 342)
Net fee and commission income	1 701 104	(105 851)	1 595 253
Dividend income	6 756	-	6 756
Result on financial assets and liabilities held for trading	351 600	-	351 600
Result on fair value hedge accounting	(11 355)	-	(11 355)
Gains (losses) on disposal of:	246 382	-	246 382
loans and other financial receivables	(81)	-	(81)
available for sale financial assets and held to maturity investments	249 678	-	249 678
financial liabilities	(3 215)	-	(3 215)
Operating income	5 575 235	(16 704)	5 558 531
Net impairment losses on financial assets and off-balance sheet commitments:	(494 402)	-	(494 402)
loans and other financial receivables	(456 135)	-	(456 135)
off-balance sheet commitments	(38 267)	-	(38 267)
Net result on financial activity	5 080 833	(16 704)	5 064 129
Administrative expenses	(2 388 542)	-	(2 388 542)
personnel expenses	(1 435 318)	-	(1 435 318)
other administrative expenses	(953 224)	-	(953 224)
Depreciation and amortization	(260 038)	-	(260 038)
Net result on other provisions	(3 380)	-	(3 380)
Net other operating income and expenses	74 823	-	74 823
Operating costs	(2 577 137)	-	(2 577 137)
Gains (losses) on subsidiaries and associates	41 497	-	41 497
Gains (losses) on disposal of property, plant and equipment, and intangible assets	18 922	-	18 922
Profit before income tax	2 564 115	(16 704)	2 547 411
Income tax expense	(494 598)	3 174	(491 424)
Net profit for the period	2 069 517	(13 530)	2 055 987
1. Attributable to equity holders of the Bank	2 062 726	(13 530)	2 049 196
2. Attributable to non-controlling interests	6 791	-	6 791

EARNINGS PER SHARE (IN PLN PER SHARE)		
basic for the period	7.86	7.81
diluted for the period	7.86	7.81

(in PLN thousand)

#### Consolidated income statement

	III QUARTER 2013 PERIOD FROM 01.07.2013 TO 30.09.2013 CONTINUED AND DISCONTINUED OPERATIONS (BEFORE RESTATEMENT)	RESTATEMENT	III QUARTER 2013 PERIOD FROM 01.07.2013 TO 30.09.2013 CONTINUED AND DISCONTINUED OPERATIONS (AFTER RESTATEMENT)
Interest income	1 549 568	31 184	1 580 752
Interest expense	(485 322)	-	(485 322)
Net interest income	1 064 246	31 184	1 095 430
Fee and commission income	708 928	(39 263)	669 665
Fee and commission expense	(133 245)	-	(133 245)
Net fee and commission income	575 683	(39 263)	536 420
Dividend income	5	-	5
Result on financial assets and liabilities held for trading	124 341	-	124 341
Result on fair value hedge accounting	(4 320)	-	(4 320)
Gains (losses) on disposal of:	39 426	-	39 426
loans and other financial receivables	-	-	-
available for sale financial assets and held to maturity investments	39 191	-	39 191
financial liabilities	235	-	235
Operating income	1 799 381	(8 079)	1 791 302
Net impairment losses on financial assets and off-balance sheet commitments:	(169 337)	-	(169 337)
loans and other financial receivables	(138 864)	-	(138 864)
off-balance sheet commitments	(30 473)	-	(30 473)
Net result on financial activity	1 630 044	(8 079)	1 621 965
Administrative expenses	(783 376)	-	(783 376)
personnel expenses	(474 510)	-	(474 510)
other administrative expenses	(308 866)	-	(308 866)
Depreciation and amortization	(84 664)	-	(84 664)
Net result on other provisions	(1 065)	-	(1 065)
Net other operating income and expenses	37 091	-	37 091
Operating costs	(832 014)	-	(832 014)
Gains (losses) on subsidiaries and associates	13 808	-	13 808
Gains (losses) on disposal of property, plant and equipment, and intangible assets	1 905	-	1 905
Profit before income tax	813 743	(8 079)	805 664
Income tax expense	(155 842)	1 535	(154 307)
Net profit for the period	657 901	(6 544)	651 357
1. Attributable to equity holders of the Bank	655 410	(6 544)	648 866
2. Attributable to non-controlling interests	2 491	-	2 491

EARNINGS PER SHARE (IN PLN PER SHARE)		
basic for the period	2.50	2.47
diluted for the period	2.50	2.47

(in PLN thousand)

#### Consolidated statement of comprehensive income

	3 QUARTERS 2013 PERIOD FROM 01.01.2013 TO 30.09.2013 CONTINUED AND DISCONTINUED OPERATIONS (BEFORE RESTATEMENT)	RESTATEMENT	3 QUARTERS 2013 PERIOD FROM 01.01.2013 TO 30.09.2013 CONTINUED AND DISCONTINUED OPERATIONS (AFTER RESTATEMENT)
Net profit for the period	2 069 517	(13 530)	2 055 987
1. Attributable to equity holders of the Bank	2 062 726	(13 530)	2 049 196
2. Attributable to non-controlling interests	6 791	-	6 791
Other comprehensive income	-	-	-
Item that are or may be reclassified subsequently to profit or loss:			
Foreign currency translation differences	25 697	-	25 697
Change in fair value of available-for-sale financial assets	(584 935)	-	(584 935)
Change in fair value of cash flow hedges	38 568	-	38 568
Tax on items that are or may be reclassified subsequently to profit or loss	98 924	-	98 924
Items that will never be reclassified to profit or loss:			
Remeasurements of the defined benefit liabilities	-	-	-
Tax on items that will never be reclassified to profit or loss	-	-	-
Other comprehensive income (net of tax)	(421 746)	-	(421 746)
Total comprehensive income	1 647 771	(13 530)	1 634 241
1. Attributable to equity holders of the Bank	1 640 980	(13 530)	1 627 450
2. Attributable to non-controlling interests	6 791	-	6 791

	III QUARTER 2013 PERIOD FROM 01.07.2013 TO 30.09.2013 CONTINUED AND DISCONTINUED OPERATIONS (BEFORE RESTATEMENT	RESTATEMENT	III QUARTER 2013 PERIOD FROM 01.07.2013 TO 30.09.2013 CONTINUED AND DISCONTINUED OPERATIONS (AFTER RESTATEMENT)
Net profit for the period	657 901	(6 544)	651 357
1. Attributable to equity holders of the Bank	655 410	(6 544)	648 866
2. Attributable to non-controlling interests	2 491	-	2 491
Other comprehensive income	-	-	
Item that are or may be reclassified subsequently to profit or loss:			
Foreign currency translation differences	(1 511)	-	(1 511)
Change in fair value of available-for-sale financial assets	(118 201)	-	(118 201)
Change in fair value of cash flow hedges	69 742	-	69 742
Tax on items that are or may be reclassified subsequently to profit or loss	9 428	-	9 428
Items that will never be reclassified to profit or loss:			
Remeasurements of the defined benefit liabilities	-	-	-
Tax on items that will never be reclassified to profit or loss	-	-	-
Other comprehensive income (net of tax)	(40 542)	-	(40 542)
Total comprehensive income	617 359	(6 544)	610 815
1. Attributable to equity holders of the Bank	614 868	(6 544)	608 324
2. Attributable to non-controlling interests	2 491	-	2 491

(in PLN thousand)

#### Consolidated cash flow statement

	3 QUARTERS 2013 PERIOD FROM 01.01.2013 TO 30.09.2013 (BEFORE RESTATEMENT)	RESTATEMENT	3 QUARTERS 2013 PERIOD FROM 01.01.2013 TO 30.09.2013 (BEFORE RESTATEMENT)
Cash flow from operating activities – indirect method			
Net profit for the period	2 062 726	(13 530)	2 049 196
Adjustments for:	176 682	13 530	190 212
Depreciation and amortization	256 416	-	256 416
Share of profit (loss) of associates	(41 498)	-	(41 498)
(Gains) losses on investing activities	(251 235)	-	(251 235)
Net interest income	(3 369 895)	-	(3 369 895)
Dividend income	(6 756)	-	(6 756)
Interest received	5 172 033	-	5 172 033
Interest paid	(2 007 311)	-	(2 007 311)
Income tax	501 210	(3 174)	498 036
Income tax paid	(607 586)	-	(607 586)
Change in loans and advances to banks	(631 612)	-	(631 612)
Change in financial assets held for trading	(745 184)	-	(745 184)
Change in derivative financial instruments (assets)	571 041	-	571 041
Change in loans and advances to customers and bill of exchange eligible for rediscounting at Central Bank	(3 285 062)	16 704	(3 268 358)
Change in receivables from finance leases	2 437	-	2 437
Change in investment (placement) securities	(727 898)	-	(727 898)
Change in other assets	2 280 376	-	2 280 376
Change in amounts due to banks	1 298 941	-	1 298 941
Change in financial liabilities held for trading	220 486	-	220 486
Change in derivative financial instruments (liabilities)	(527 438)	-	(527 438)
Change in amounts due to customers	2 675 475	-	2 675 475
Change in debt securities issued	15 655	-	15 655
Change in provisions	32 652	-	32 652
Change in other liabilities	(648 565)	-	(648 565)
Net cash flows from operating activities	2 239 408	-	2 239 408
Cash flow from investing activities			
Net cash flows from investing activities	2 857 059	-	2 857 059
Cash flows from financing activities			
Net cash flows from financing activities	(4 315 018)	-	(4 315 018)
Total net cash flows	781 449	-	781 449
including: effect of exchange rate fluctuations on cash and cash equivalents held	55 491	-	55 491
Net change in cash and cash equivalents	781 449	-	781 449
Cash and cash equivalents at the beginning of the period	12 814 790	-	12 814 790
Cash and cash equivalents at the end of the period	13 596 239	-	13 596 239

(in PLN thousand)

Unconsolidated statement of financial position

ASSETS	30.09.2013 (BEFORE RESTATEMENT)	RESTATEMENT	30.09.2013 (AFTER RESTATEMENT)
Loans and advances to customers	98 156 817	(257 605)	97 899 212
Deferred tax assets	624 845	48 945	673 790
Other assets	49 256 060	-	49 256 060
TOTAL ASSETS	148 037 722	(208 660)	147 829 062

LIABILITIES			
Liabilities	30.09.2013 (BEFORE RASTATEMENT)	RESTATEMENT	30.09.2013 (AFTER RESTATEMENT)
TOTAL LIABILITIES	125 627 720	-	125 627 720

EQUITY	30.09.2013 (BEFORE RASTATEMENT)	RESTATEMENT	30.09.2013 (AFTER RESTATEMENT)
Share capital	262 470	-	262 470
Other capital and reserves	20 010 492	(11 171)	19 999 321
Retained earnings and profit for the period	2 137 040	(197 489)	1 939 551
TOTAL EQUITY	22 410 002	(208 660)	22 201 342
TOTAL LIABILITIES AND EQUITY	148 037 722	(208 660)	147 829 062

(in PLN thousand)

#### Unconsolidated income statement

	3 QUARTERS 2013 PERIOD FROM 01.01.2013 TO 30.09.2013 (BEFORE RESTATEMENT)	RESTATEMENT	3 QUARTERS 2013 PERIOD FROM 01.01.2013 TO 30.09.2013 (AFTER RESTATEMENT)
Interest income	4 875 877	89 147	4 965 024
Interest expense	(1 754 868)	-	(1 754 868)
Net interest income	3 121 009	89 147	3 210 156
Fee and commission income	1 904 355	(105 851)	1 798 504
Fee and commission expense	(376 087)	-	(376 087)
Net fee and commission income	1 528 268	(105 851)	1 422 417
Dividend income	143 779	-	143 779
Result on financial assets and liabilities held for trading	345 389	-	345 389
Result on fair value hedge accounting	(11 355)	-	(11 355)
Gains (losses) on disposal of:	246 382	-	246 382
loans and other financial receivables	(81)	-	(81)
available for sale financial assets and held to maturity investments	249 678	-	249 678
financial liabilities	(3 215)	-	(3 215)
Operating income	5 373 472	(16 704)	5 356 768
Net impairment losses on financial assets and off-balance sheet commitments:	(456 936)	-	(456 936)
loans and other financial receivables	(434 898)	-	(434 898)
off-balance sheet commitments	(22 038)	-	(22 038)
Net result on financial activity	4 916 536	(16 704)	4 899 832
Administrative expenses	(2 202 482)	-	(2 202 482)
personnel expenses	(1 276 548)	-	(1 276 548)
other administrative expenses	(925 934)	-	(925 934)
Depreciation and amortization	(244 571)	-	(244 571)
Net result on other provisions	(3 102)	-	(3 102)
Net other operating income and expenses	63 815	-	63 815
Operating costs	(2 386 340)	-	(2 386 340)
Gains (losses) on subsidiaries and associates	69 972	-	69 972
Gains (losses) on disposal of property, plant and equipment, and intangible assets	17 339	-	17 339
Profit before income tax	2 617 507	(16 704)	2 600 803
Income tax expense	(480 467)	3 174	(477 293)
Net profit for the period	2 137 040	(13 530)	2 123 510

EARNINGS PER SHARE (IN PLN PER SHARE)		
basic for the period	8.14 8.0	.09
diluted for the period	81/ 81	.09

(in PLN thousand)

#### Unconsolidated income statement

	III QUARTER 2013 PERIOD FROM 01.07.2013 TO 30.09.2013 (BEFORE RESTATEMENT)	RESTATEMENT	II QUARTER 2013 PERIOD FROM 01.07.2013 TO 30.09.2013 (AFTER RESTATEMENT)
Interest income	1 497 709	31 184	1 528 893
Interest expense	(468 295)	-	(468 295)
Net interest income	1 029 414	31 184	1 060 598
Fee and commission income	652 132	(39 263)	612 869
Fee and commission expense	(132 885)	-	(132 885)
Net fee and commission income	519 247	(39 263)	479 984
Dividend income	-	-	-
Result on financial assets and liabilities held for trading	120 353	-	120 353
Result on fair value hedge accounting	(4 320)	-	(4 320)
Gains (losses) on disposal of:	39 426	-	39 426
loans and other financial receivables	-	-	-
available for sale financial assets and held to maturity investments	39 191	-	39 191
financial liabilities	235	-	235
Operating income	1 704 120	(8 079)	1 696 041
Net impairment losses on financial assets and off-balance sheet commitments:	(165 498)	-	(165 498)
loans and other financial receivables	(135 468)	-	(135 468)
off-balance sheet commitments	(30 030)	-	(30 030)
Net result on financial activity	1 538 622	(8 079)	1 530 543
Administrative expenses	(733 999)	-	(733 999)
personnel expenses	(427 575)	-	(427 575)
other administrative expenses	(306 424)	-	(306 424)
Depreciation and amortization	(80 336)	-	(80 336)
Net result on other provisions	(1 015)	-	(1 015)
Net other operating income and expenses	34 335	-	34 335
Operating costs	(781 015)	-	(781 015)
Gains (losses) on subsidiaries and associates	69 972	-	69 972
Gains (losses) on disposal of property, plant and equipment, and intangible assets	(361)	-	(361)
Profit before income tax	827 218	(8 079)	819 139
Income tax expense	(160 945)	1 535	(159 410)
Net profit for the period	666 273	(6 544)	659 729

EARNINGS PER SHARE (IN PLN PER SHARE)		
basic for the period	2.54	2.51
diluted for the period	2.54	2.51

(in PLN thousand)

#### Unconsolidated statement of comprehensive income

	3 QUARTERS 2013 PERIOD FROM 01.01.2013 TO 30.09.2013 (BEFORE RESTATEMENT)	RESTATEMENT	# QUARTERS 2013 PERIOD FROM 01.01.2013 TO 30.09.2013 (AFTER RESTATEMENT)
Net profit for the period	2 137 040	(13 530)	2 123 510
Other comprehensive income			
Item that are or may be reclassified subsequently to profit or loss:			
Foreign currency translation differences	(18)	-	(18)
Change in fair value of available-for-sale financial assets	(584 219)	-	(584 219)
Change in fair value of cash flow hedges	38 568	-	38 568
Tax on items that are or may be reclassified subsequently to profit or loss	103 674	-	103 674
Items that will never be reclassified to profit or loss:			
Remeasurements of the defined benefit liabilities	-	-	-
Tax on items that will never be reclassified to profit or loss	-	-	-
Other comprehensive income (net of tax)	(441 995)	-	(441 995)
Total comprehensive income	1 695 045	(13 530)	1 681 515

	III QUARTER 2013 PERIOD FROM 01.07.2013 TO 30.09.2013 (BEFORE RESTATEMENT)	RESTATEMENT	III QUARTER 2013 PERIOD FROM 01.07.2013 TO 30.09.2013 (AFTER RESTATEMENT)
Net profit the period	666 273	(6 544)	659 729
Other comprehensive income			
Item that are or may be reclassified subsequently to profit or loss:			
Foreign currency translation differences	(351)	-	(351)
Change in fair value of available-for-sale financial assets	(118 434)	-	(118 434)
Change in fair value of cash flow hedges	69 742	-	69 742
Tax on items that are or may be reclassified subsequently to profit or loss	9 252	-	9 252
Items that will never be reclassified to profit or loss:			
Remeasurements of the defined benefit liabilities	-	-	-
Tax on items that will never be reclassified to profit or loss	-	-	-
Other comprehensive income (net of tax)	(39 791)	-	(39 791)
Total comprehensive income	626 482	(6 544)	619 938

(in PLN thousand)

#### Unconsolidated cash flow statement

	3 QUARTERS 2013 PERIOD FROM 01.01.2013 TO 30.09.2013 (BEFORE RESTATEMENT)	RESTATEMENT	3 QUARTERS 2013 PERIOD FROM 01.01.2013 TO 30.09.2013 (AFTER RESTATEMENT)
Cash flow from operating activities – indirect method			
Net profit for the period	2 137 040	(13 530)	2 123 510
Adjustments for:	(28 385)	13 530	(14 855)
Depreciation and amortization	243 645	-	243 645
(Gains) losses on investing activities	(249 651)	-	(249 651)
Net interest income	(3 210 156)	-	(3 210 156)
Dividend income	(143 779)	-	(143 779)
Interest received	4 940 596	-	4 940 596
Interest paid	(1 929 546)	-	(1 929 546)
Income tax	441 582	(3 174)	438 408
Income tax paid	(575 371)	-	(575 371)
Change in loans and advances to banks	(625 581)	-	(625 581)
Change in financial assets held for trading	(731 008)	-	(731 008)
Change in derivative financial instruments (assets)	566 110	-	566 110
Change in loans and advances to customers and bill of exchange eligible for rediscounting at Central Bank	(3 062 361)	16 704	(3 045 657)
Change in investment (placement) securities	(725 706)	-	(725 706)
Change in other assets	1 361 348	-	1 361 348
Change in amounts due to banks	1 375 732	-	1 375 732
Change in financial liabilities held for trading	220 486	-	220 486
Change in derivative financial instruments (liabilities)	(534 915)	-	(534 915)
Change in amounts due to customers	2 378 167	-	2 378 167
Change in debt securities issued	13 715	-	13 715
Change in provisions	16 687	-	16 687
Change in other liabilities	201 621	-	201 621
Net cash flows from operating activities	2 108 655	-	2 108 655
Cash flow from investing activities			
Net cash flows from investing activities	3 025 270	-	3 025 270
Cash flows from financing activities			
Net cash flows from financing activities	(4 347 560)	-	(4 347 560)
Total net cash flows	786 365	-	786 365
including: effect of exchange rate fluctuations on cash and cash equivalents held	56 309	-	56 309
Net change in cash and cash equivalents	786 365	-	786 365
Cash and cash equivalents at the beginning of the period	12 819 480	-	12 819 480
Cash and cash equivalents at the end of the period	13 605 845	-	13 605 845

#### 5. Accounting estimates

The preparation of interim financial statements in accordance with IFRS requires the Management Board of the Bank to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expenses.

The estimates at balance sheet date reflect market conditions on that date (e.g. market prices, interest rates, exchange rates).

Although the estimates are based on the best knowledge concerning current conditions and activities of the Group, the actual results may differ from those estimates.

In preparing these interim financial statements, the significant judgments made by management in applying the Group's accounting policies were the same as those that applied to the consolidated financial statements as at and for the year ended 31 December 2013 taking into account reasons and sources of uncertainty expected at the balance sheet day, except for the additional estimates of the fair value of derivatives.

Starting from the first quarter of 2014 the Group includes the adjustment for own credit risk (Debt Valuation Adjustment - DVA) and additional cost/revenues related with the financing of the positions that are not fully secured by cash (Funding Valuation Adjustment - FVA). The first correction is based on two main elements. The first one (related to the transaction) is the current and potential counterparty exposure to credit risk of the Group, the second ones are parameters of credit quality assessment of the Group - PD (Probability-of-Default) and LGD (Loss-Given-Default). The exposure equals to the fair value calculated on the basis of market quotations under the assumption of lack of credit risk, including potential future market changes, while PD and LGD parameters are estimated based on external ratings. Additionally, the cash and no-cash collateral posted by the Group is taken into account.

The FVA calculation is based on the current and potential exposure and financing-margin, estimated by comparing the profitability of liquid and illiquid instruments with the same credit risk.

During the nine months period ended 30 September 2014 the most significant estimates are as follows:

- impairment of financial assets and off-balance sheet commitments,
- fair value measurement for derivative financial instruments.

#### 6. Risk management

#### Credit risk

The credit risk management process and measurement methods have not changed in relation to those described in the consolidated financial statements of the Bank Pekao S.A. Capital Group for the year ended 31 December 2013.

The tables below present the loan portfolio quality depending on percentage distribution of rating classes for exposures encompassed by internal rating models.

The distribution of rated portfolio for individual client segment (excluding impairment allowances)

	MORTGAGE LOANS			CONSUMER LOANS			NOT INSTALLMENT LOANS		
RATING	PD RANGE -	NOMINAL VALUE		PD RANGE	NOMINA	LVALUE	PD RANGE	NOMINAL VALUE	
CLASS	PD RANGE -	30.09.2014	31.12.2013	PDRANGE	30.09.2014 31.12.2013		PDRANGE	30.09.2014	31.12.2013
1	0.00% <= PD < 0.19%	3.9%	4.9%	0.00% <= PD < 0.30%	4.2%	4.8%	0.00% <= PD < 0.01%	0.7%	0.7%
2	0.19% <= PD < 0.24%	9.9%	10.6%	0.30% <= PD < 0.50%	6.5%	6.8%	0.01% <= PD < 0.03%	10.0%	10.2%
3	0.24% <= PD < 0.31%	28.9%	29.5%	0.50% <= PD < 0.60%	4.1%	4.8%	0.03% <= PD < 0.04%	2.8%	2.8%
4	0.31% <= PD < 0.40%	44.7%	41.9%	0.60% <= PD < 0.80%	5 11.1%	12.1%	0.04% <= PD < 0.07%	7.0%	7.1%
5	0.40% <= PD < 0.61%	4.8%	5.0%	0.80% <= PD < 1.30%	5 15.7%	17.0%	0.07% <= PD < 0.15%	16.8%	17.3%
6	0.61% <= PD < 1.02%	1.1%	1.1%	1.30% <= PD < 2.10%	21.9%	20.3%	0.15% <= PD < 0.25%	17.6%	18.0%
7	1.02% <= PD < 2.20%	1.7%	1.9%	2.10% <= PD < 3.70%	18.7%	16.7%	0.25% <= PD < 0.59%	9.3%	9.6%
8	2.20% <= PD < 6.81%	1.7%	1.9%	3.70% <= PD < 7.20%	7.8%	7.2%	0.59% <= PD < 1.20%	10.1%	10.3%
9	6.81% <= PD < 14.10%	0.9%	1.0%	7.20% <= PD < 15.40%	3.2%	3.2%	1.20% <= PD < 2.58%	4.9%	5.1%
10	14.10% <= PD < 100.00%	2.4%	2.2%	15.40% <= PD < 100.00%	6.8%	7.1%	2.58% <= PD < 100.00%	20.8%	18.9%
Total		100.0%	100.0%		100.0%	100.0%		100.0%	100.0%

The distribution of rated portfolio for SME clients (excluding impairment allowances)

	PD RANGE	NOMINAL	VALUE
RATING CLASS	PD RANGE	30.09.2014	31.12.2013
1	0.00% <= PD < 0.11%	1.5%	1.4%
2	0.11% <= PD < 0.22%	4.2%	4.1%
3	0.22% <= PD < 0.45%	9.3%	9.7%
4	0.45% <= PD < 1.00%	16.3%	16.5%
5	1.00% <= PD < 2.10%	18.3%	19.3%
6	2.10% <= PD < 4.00%	15.7%	15.8%
7	4.00% <= PD < 7.00%	12.7%	12.8%
8	7.00% <= PD < 12.00%	8.9%	8.4%
9	12.00% <= PD < 22.00%	7.0%	6.8%
10	22.00% <= PD < 100.00%	6.1%	5.2%
Total		100.0%	100.0%

The distribution of rated portfolio for corporate clients (excluding impairment allowances)

RATING CLASS	PD RANGE	NOMINAL VALUE		
	PD RANGE	30.09.2014	31.12.2013	
1	0.00% <= PD < 0.15%	7.2%	8.7%	
2	0.15% <= PD < 0.27%	10.5%	10.8%	
3	0.27% <= PD < 0.45%	16.8%	17.9%	
4	0.45% <= PD < 0.75%	14.8%	12.9%	
5	0.75% <= PD < 1.27%	14.0%	11.9%	
6	1.27% <= PD < 2.25%	11.2%	9.0%	
7	2.25% <= PD < 4.00%	4.0%	8.5%	
8	4.00% <= PD < 8.50%	14.9%	16.7%	
9	8.50% <= PD < 100.00%	6.6%	3.6%	
Total		100.0%	100.0%	

For specialized lending, the Group adopts slotting criteria approach within internal rating method which uses supervisory categories in the process of assigning risk weight categories.

The distribution of the portfolio exposure to specialized lending (excluding impairment allowances)

SUPERVISORY CATEGORY		NOMINAL VALUE
	30.09.2014	31.12.2013
High	16.6%	16.2%
Good	71.9%	76.4%
Satisfactory	8.9%	4.2%
Low	2.6%	3.2%
Total	100.0%	100.0%

#### Qualitative analysis of Group's financial assets

The Group exposures to credit risk with impairment recognized, broken down by delays in repayment

	LOANS AND ADVANCES TO BANKS (*)		LOANS AND ADVANCES TO CUSTOMERS (*)	
	30.09.2014	31.12.2013	30.09.2014	31.12.2013
GROSS CARRYING AMOUNT OF EXPOSURE INDIVIDUALLY	IMPAIRED			
- not past due	-	-	604 255	1 198 456
- up to 1 month	-	-	91 176	106 104
- between 1 month and 3 months	-	-	115 440	465 519
- between 3 months and 1 year	-	-	1 363 423	480 219
- between 1 year and 5 years	16 397	18 089	2 077 746	2 185 912
- above 5 years	-	-	1 099 879	891 043
Total gross carrying amount	16 397	18 089	5 351 919	5 327 253
ALLOWANCE FOR IMPAIRMENT				
- not past due	-	-	(234 158)	(353 300)
- up to 1 month	-	-	(26 089)	(50 808)
- between 1 month and 3 months	-	-	(66 222)	(134 547)
- between 3 months and 1 year	-	-	(461 865)	(187 465)
- between 1 year and 5 years	(16 397)	(9 788)	(1 245 567)	(1 215 406)
- above 5 years	-	-	(887 296)	(764 625)
Total allowance for impairment	(16 397)	(9 788)	(2 921 197)	(2 706 151)
Net carrying amount of exposure individually impaired	•	8 301	2 430 722	2 621 102
GROSS CARRYING AMOUNT OF EXPOSURE COLLECTIVELY	' IMPAIRED			
- not past due	-	-	81 234	79 187
- up to 1 month	-	-	26 409	34 588
- between 1 month and 3 months	-	-	52 702	31 796
- between 3 months and 1 year	-	-	373 082	419 020
- between 1 year and 5 years	-	-	1 453 999	1 499 976
- above 5 years	9 800	15 662	647 681	554 932
Total gross carrying amount	9 800	15 662	2 635 107	2 619 499
ALLOWANCE FOR IMPAIRMENT				
- not past due	-	-	(48 630)	(47 205)
- up to 1 month	-	-	(13 223)	(17 655)
- between 1 month and 3 months	-	-	(27 749)	(16 259)
- between 3 months and 1 year	-	-	(218 363)	(243 582)
- between 1 year and 5 years	-	-	(1 169 943)	(1 164 615)
- above 5 years	(9 800)	(15 662)	(615 798)	(534 163)
Total allowance for impairment	(9 800)	(15 662)	(2 093 706)	(2 023 479)

(\*) Loans and advances to banks and loans and advances to customers include receivables from financial leases.

The Group exposures to credit risk with no impairment recognized, broken down by delays in repayment

	LOANS AND	ADVANCES TO	LOA	LOANS AND ADVANCES TO CUSTOMERS (*)				
	BANKS (*)		CORPOR	ATE	RETAIL	-		
-	30.09.2014	31.12.2013	30.09.2014	31.12.2013	30.09.2014	31.12.2013		
GROSS CARRYING AMOUNT OF EXPOSURE	E WITH NO IMPAIR	RMENT						
- not past due	6 469 337	7 546 525	61 563 016	57 931 568	44 036 627	40 549 982		
- up to 30 days	-	-	619 857	558 198	1 016 563	1 349 761		
- between 30 days and 60 days	-	-	112 988	141 798	222 258	187 471		
- above 60 days	-	-	146 250	171 797	288 251	303 184		
Total gross carrying amount	6 469 337	7 546 525	62 442 111	58 803 361	45 563 699	42 390 398		
IBNR PROVISION								
- not past due	(407)	(300)	(205 225)	(216 141)	(142 385)	(124 897)		
- up to 30 days	-	-	(5 330)	(5 031)	(55 502)	(86 629)		
- between 30 days and 60 days	-	-	(1 910)	(1 989)	(24 206)	(22 280)		
- above 60 days	-	-	(1 307)	(1 219)	(11 778)	(15 443)		
Total IBNR provision	(407)	(300)	(213 772)	(224 380)	(233 871)	(249 249)		
Net carrying amount of exposure with no impairment	6 468 930	7 546 225	62 228 339	58 578 981	45 329 828	42 141 149		

(\*) Loans and advances to banks and loans and advances to customers include receivables from financial leases and bills of exchange eligible for rediscounting at Central Bank.

The Group exposures to credit risk, broken down by impairment triggers criteria

	LOANS AND ADVANCES TO BANKS (*)		LOANS AND ADVANCES TO CUSTOMERS (*)	
	30.09.2014	31.12.2013	30.09.2014	31.12.2013
IMPAIRED EXPOSURES				
Gross carrying amount	26 197	33 751	7 987 026	7 946 752
Allowance for impairment	(26 197)	(25 450)	(5 014 903)	(4 729 630)
Total net carrying amount	-	8 301	2 972 123	3 217 122
Exposures with impairment triggers for which no impairment has been identi	fied			
Gross carrying amount, in this:	-	-	74 559	154 064
Exposure with collateral value included in expected discounted cash flow, in this:	-	-	74 559	154 064
- Past due exposures	-	-	22 722	42 524
IBNR provision	-	-	(3 007)	(3 588)
Total net carrying amount	-	-	71 552	150 476
Exposures with no impairment triggers				
Gross carrying amount	6 469 337	7 546 525	107 931 251	101 039 695
IBNR provision	(407)	(300)	(444 636)	(470 041)
Total net carrying amount	6 468 930	7 546 225	107 486 615	100 569 654

(\*) Loans and advances to banks and loans and advances to customers include receivables from financial leases and bills of exchange eligible for rediscounting at Central Bank.

Classification of exposures to debt securities according to Standard & Poor's ratings as at 30 September 2014

	DEBT SECURITIES					
RATING	HELD FOR TRADING	AVAILABLE FOR SALE	HELD TO MATURITY	REPO TRANSACTIONS	TOTAL	
AA+ to AA-	-	1 274 323	-	-	1 274 323	
A+ to A-	462 719	15 786 981	743 485	5 763 754	22 756 939	
BBB+ to BBB-	-	251 581	-	-	251 581	
no rating	66 526	13 751 111(*)	835 426(**)	-	14 653 063	
Total	529 245	31 063 996	1 578 911	5 763 754	38 935 906	

(\*) Including NBP bills in the amount of PLN 13 070 509 thousand. (\*\*) Including NBP bills in the amount of PLN 835 426 thousand.

#### Classification of exposures to debt securities according to Standard & Poor's ratings as at 31 December 2013

	DEBT SECURITIES					
RATING	HELD FOR TRADING	AVAILABLE FOR SALE	HELD TO MATURITY	REPO TRANSACTIONS	TOTAL	
AA+ to AA-	-	262 534	-	-	262 534	
A+ to A-	188 377	17 667 014	1 124 015	5 694 771	24 674 177	
BBB+ to BBB-	-	248 865	-	-	248 865	
no rating	-	14 836 974(*)	837 755(**)	-	15 674 729	
Total	188 377	33 015 387	1 961 770	5 694 771	40 860 305	

(\*) Including NBP bills in an amount of PLN 14 159 186 thousand.

(\*\*) Including NBP bills in an amount of PLN 837 755 thousand.

Classification of exposures to derivative financial instruments according to Standard & Poor's ratings as at 30 September	ſ
2014	

		DERIVATIVES								
	TR/	ADING DERIVATIVES		DERIVA	TIVE HEDGING INSTRU	IMENTS				
RATING -	BANKS	OTHER FINANCIAL INSTITUTIONS	NON-FINANCIAL ENTITIES	BANKS	OTHER FINANCIAL INSTITUTIONS	NON-FINANCIAL ENTITIES	TOTAL			
AA+ to AA-	136 076	-	-	8 117	-	-	144 193			
A+ to A-	2 091 968	208 422	-	351 350	-	-	2 651 740			
BBB+ to BBB-	191 744	-	199	3 626	-	-	195 569			
BB+ to BB-	-	-	3 628	-	-	-	3 628			
B+ to B-	-	-	157	-	-	-	157			
no rating	478 364	71 763	255 553	38 178	5 877	-	849 735			
Total	2 898 152	280 185	259 537	401 271	5 877	-	3 845 022			

Classification of exposures to derivative financial instruments according to Standard & Poor's ratings as at 31 December 2013

DATINO	Т	RADING DERIVATIVES	i de la companya de l	DERIVAT	IVE HEDGING INSTRU	IMENTS	
RATING	BANKS	OTHER FINANCIAL INSTITUTIONS	NON-FINANCIAL ENTITIES	BANKS	OTHER FINANCIAL INSTITUTIONS	NON-FINANCIAL ENTITIES	TOTAL
AAA	8	-	-	-	-	-	8
AA+ to AA-	88 394	-	-	11 492	-	-	99 886
A+ to A-	1 290 956	31 507	-	116 674	-	-	1 439 137
BBB+ to BBB-	193 747	-	1 446	23 945	-	-	219 138
BB+ to BB-	31 553	-	2 861	-	-	-	34 414
B+ to B-	-	-	1 141	-	-	-	1 141
no rating	123 624	18 558	213 141	9 527	4 316	84 232	453 398
Total	1 728 282	50 065	218 589	161 638	4 316	84 232	2 247 122

#### Forbearance

The identifying process of Forborne exposures has not changed in relation to the one described in the consolidated financial statements of the Bank Pekao S.A. Capital Group for the year ended 31 December 2013.

The below table presents the value of forborne exposures

	30.09.2014	31.12.2013
LOANS AND ADVANCES		
Non impaired exposures		
Gross carrying amount	539 138	408 582
IBNR provision	(30 049)	(30 901)
Net carrying amount	509 089	377 681
Impaired exposures		
Gross carrying amount	2 422 320	2 440 750
Allowance for impairment	(912 076)	(886 095)
Net carrying amount	1 510 244	1 554 655
Total net carrying amount of forborne exposures	2 019 333	1 932 336

#### Credit exposures towards Ukraine

As at 30 September 2014, the Group carried the level of net balance sheet exposures towards Ukraine amounting to PLN 910 million (0.6% of total Bank Pekao Group exposures).

The majority of the mentioned amount refers to exposures in the form of interbank placements from which 50% will be repaid up to 2015 and 50% up to 2017. The remaining part of exposures refer to two international corporate groups.

The Group is strictly monitoring evolution of the situation in the country, however the nature of our exposures do not pose any treat in the overall quality of our assets.

The below table presents the Group's exposure towards the Ukrainian entities

	30.09.2014	31.12.2013
Balance sheet exposures		
Loans and advances to banks	670 422	611 436
Loans and advances to customers	258 456	244 195
Total gross carrying amount	928 878	855 631
IBNR provision / Allowance for impairment	(19 336)	(15 825)
Total net carrying amount	909 542	839 806
Off-balance sheet exposure		
Credit lines granted	3 938	3 895
Total gross carrying amount	3 938	3 895
IBNR provision	(11)	(11)
Total net carrying amount	3 927	3 884

#### Market risk of the trading book

The model of market risk measurement has not changed in relation to the one described in the consolidated financial statements of the Bank Pekao S.A. Capital Group for the year ended 31 December 2013.

The table below presents the market risk exposure of the trading portfolio of the Group measured by Value at Risk in the period from 1 January to 30 September 2014 and in 2013:

	30.09.2014	MINIMUM VALUE	AVERAGE VALUE	MAXIMUM VALUE
foreign currency exchange risk	975	11	420	2 183
interest rate risk	2 234	936	1 772	3 546
Trading portfolio	2 532	872	1 795	3 354

	31.12.2013	MINIMUM VALUE	AVERAGE VALUE	MAXIMUM VALUE
foreign currency exchange risk	34	11	493	2 676
interest rate risk	1 361	802	1 383	2 997
Trading portfolio	1 022	831	1 457	3 236

#### Interest rate risk of the banking book

The measurement method of interest rate risk of the banking book has not changed in relation to the one described in the consolidated financial statements of the Bank Pekao S.A Group for the year ended 31 December 2013.

The following table shows the distribution of sensitivity of net interest income (NII) to the change of interest rates by 100 basis points and the sensitivity of the economic capital of the Group (EVE) to the change of interest rates by 200 basis points as at 30 September 2014 and as at 31 December 2013.

SENSITIVITY IN %	30.09.2014	31.12.2013
NII	(8.82)	(7.41)
EVE	(1.59)	(1.81)

#### Foreign currency exchange risk

The foreign currency exchange risk management process has not changed in relation to the one described in the consolidated financial statements of the Bank Pekao S.A. Capital Group for the year ended 31 December 2013.

The table below presents the Group's foreign currency risk profile measured by Value at Risk:

CURRENCY	30.09.2014	31.12.2013
Currencies total (*)	1 088	229

(\*) VaR presented in 'Currencies total' is VaR for the whole portfolio and includes correlations among currencies. The VAR in 'Currencies total' is mainly generated by EUR.

#### Liquidity risk

The liquidity risk management process has not changed in relation to the one described in the consolidated financial statements of Bank Pekao S.A. Capital Group for the year ended 31 December 2013.

The tables below present adjusted liquidity gap and structure of financial liabilities and derivatives transactions maturity.

Adjusted liquidity gap

30.09.2014	UP TO 1 MONTH	BETWEEN 1 AND 3 MONTHS	BETWEEN 3 MONTHS AND 1 YEAR	BETWEEN 1 AND 5 YEARS	OVER 5 YEARS	TOTAL
Periodic gap	9 421 159	(3 936 194)	6 768 063	23 201 405	(36 321 767)	(867 334)
Cumulated gap		5 484 965	12 253 028	35 454 433	(867 334)	

31.12.2013	UP TO 1 MONTH	BETWEEN 1 AND 3 MONTHS	BETWEEN 3 MONTHS AND 1 YEAR	BETWEEN 1 AND 5 YEARS	OVER 5 YEARS	TOTAL
Periodic gap	2 399 257	(3 274 548)	11 145 607	22 422 083	(33 405 685)	(713 286)
Cumulated gap		(875 291)	10 270 316	32 692 399	(713 286)	

Structure of financial liabilities by contractual maturity

30.09.2014	UP TO 1 MONTH	BETWEEN 1 AND 3 MONTHS	BETWEEN 3 MONTHS AND 1 YEAR	BETWEEN 1 AND 5 YEARS	OVER 5 YEARS	TOTAL
BALANCE SHEET LIABILITIES						
Amounts due to banks (*)	5 308 293	128 698	264 544	979 977	1 952 856	8 634 368
Amounts due to customers	90 408 887	14 815 696	14 373 074	761 701	47 449	120 406 807
Debt securities issued	1 650	2 866 704	2 978 329	1 143 116	1 459 574	8 449 373
Financial liabilities held for trading	-	-	-	135 768	103 106	238 874
Total	95 718 830	17 811 098	17 615 947	3 020 562	3 562 985	137 729 422
OFF-BALANCE SHEET COMMITMENTS (**)						
Financial liabilities granted	25 702 309	-	-	-	-	25 702 309
Guarantees issued	13 127 028	-	-	-	-	13 127 028
Total	38 829 337		-	-	•	38 829 337

(\*) Including Central Bank. (\*\*) Exposure amounts from financing-related off-balance sheet commitments granted and guarantees issued have been allocated to earliest tenors, for which an outflow of assets from the Group is possible based on contracts entered into by the Group. However, the expected flows by the Group from off-balance exposures are actually significantly lower and are differently distributed in time than those indicated above. The above is a consequence of considerable diversification of amounts due to customers and stages of life of individual contracts. Risk monitoring and management in relation to the outflow of assets from off-balance exposures are provided by the Group on continuous basis. The Group estimates also more probable flows that are presented in Tables 'Adjusted liquidity gap'.

Structure of financial liabilities by contractual maturity

31.12.2013	UP TO 1 MONTH	BETWEEN 1 AND 3 MONTHS	BETWEEN 3 MONTHS AND 1 YEAR 1	BETWEEN AND 5 YEARS	OVER 5 YEARS	TOTAL
BALANCE SHEET LIABILITIES						
Amounts due to banks (*)	1 995 036	1 514 087	240 399	910 209	2 119 511	6 779 242
Amounts due to customers	96 230 388	12 882 381	10 407 193	590 427	56 339	120 166 728
Debt securities issued	1 403 210	616 232	259 491	341 839	727 072	3 347 844
Financial liabilities held for trading	-	-	163 892	93 692	52 158	309 742
Total	99 628 634	15 012 700	11 070 975	1 936 167	2 955 080	130 603 556
OFF-BALANCE SHEET COMMITMENTS (**)						
Financial liabilities granted	27 097 699	-	-	-	-	27 097 699
Guarantees issued	11 077 303	-	-	-	-	11 077 303
Total	38 175 002	-	-	-	-	38 175 002

(\*) Including Central Bank.

(\*\*) Exposure amounts from financing-related off-balance sheet commitments granted and guarantees issued have been allocated to earliest tenors, for which an outflow of assets from the Group is possible based on contracts entered into by the Group. However, the expected flows by the Group from off-balance exposures are actually significantly lower and are differently distributed in time than those indicated above. The above is a consequence of considerable diversification of amounts due to customers and stages of life of individual contracts. Risk monitoring and management in relation to the outflow of assets from off-balance exposures are provided by the Group on continuous basis. The Group estimates also more probable flows that are presented in Tables 'Adjusted liquidity gap'.

The financial cash flows associated with off-balance sheet derivative transactions

Off-balance sheet derivative transactions settled by the Group in net amounts include:

- Interest Rate Swaps (IRS),
- Forward Rate Agreements (FRA),
- Foreign currency options and options for gold,
- Interest rate options (Cap/Floor),
- Options based on equity securities,
- Commodity swaps.

Off-balance sheet derivative transactions settled by the Group in gross amounts include:

- Cross-Currency Interest Rate Swaps (CIRS),
- Foreign currency forward contracts,
- Foreign currency swaps (fx-swap),
- Forward contracts based on securities.

Liabilities from off-balance sheet derivatives transactions settled in net amounts

	UP TO 1 MONTH	BETWEEN 1 AND 3 MONTHS	BETWEEN 3 MONTHS AND 1 YEAR	BETWEEN 1 AND 5 YEARS	OVER 5 YEARS	TOTAL
30.09.2014	15 223	53 973	168 878	2 052 800	1 254 276	3 545 150
31.12.2013	37 843	82 418	170 401	1 221 091	505 495	2 017 248

Cash nows related to on-balance sheet derivative transactions settled in gross amounts										
UP TO 1 MONTH	BETWEEN 1 AND 3 MONTHS	BETWEEN 3 MONTHS AND 1 YEAR	BETWEEN 1 AND 5 YEARS	OVER 5 YEARS	TOTAL					
16 258 879	9 464 977	3 946 622	7 531 500	2 972 523	40 174 501					
16 194 691	9 430 623	4 068 444	8 228 858	2 998 566	40 921 182					
9 764 808	6 875 868	6 488 004	4 182 888	4 639 247	31 950 815					
9 740 758	6 880 310	6 361 312	4 606 934	4 966 904	32 556 218					
	16 258 879 16 194 691 9 764 808	UP TO 1 MONTH         1 AND 3 MONTHS           16 258 879         9 464 977           16 194 691         9 430 623           9 764 808         6 875 868	UP TO 1 MONTH         BETWEEN 1 AND 3 MONTHS         3 MONTHS AND 1 YEAR           16 258 879         9 464 977         3 946 622           16 194 691         9 430 623         4 068 444           9 764 808         6 875 868         6 488 004	UP TO 1 MONTH         BETWEEN 1 AND 3 MONTHS         3 MONTHS AND 1 YEAR         3 MONTHS 1 AND 5 YEARS           16 258 879         9 464 977         3 946 622         7 531 500           16 194 691         9 430 623         4 068 444         8 228 858           9 764 808         6 875 868         6 488 004         4 182 888	UP TO 1 MONTH         BETWEEN 1 AND 3 MONTHS         3 MONTHS AND 1 YEAR         BETWEEN 1 AND 5 YEARS         OVER 5 YEARS           16 258 879         9 464 977         3 946 622         7 531 500         2 972 523           16 194 691         9 430 623         4 068 444         8 228 858         2 998 566           9 764 808         6 875 868         6 488 004         4 182 888         4 639 247					

Cash flows related to off-balance sheet derivative transactions settled in gross amounts

#### **Operational risk**

In August 2014 UniCredit received a joint decision of Banca d'Italia and the involved foreign authorities, including Polish Financial Supervision Authority, in respect to authorization of implementation of significant change to the advanced measurement approach of capital requirement for operational risk, which is also used by the Bank. The change concerns: improvement of integration of external, internal and scenario data, widening the class of statistical distributions used in modeling, streamlining the fitting procedure, increasing the sensitivity to capital allocation risk and improving the stability model. The capital requirement for operational risk has decreased by PLN 328 million as a result of the change. Within the remaining scope the process of operational risk management has not been significantly changed in relation to the one presented in consolidated financial statement of Bank Pekao S.A. Capital Group for the year ended 31 December 2013.

#### Fair value of financial assets and liabilities

### Financial instruments that are measured at fair value in the consolidated statement of financial position of the Group

The measurement of fair value of financial instruments, for which market values from active markets are available, is based on market quotations of a given instrument (mark-to-market).

The measurement of fair value of Over-the-counter ('OTC') derivatives and instruments with limited liquidity (i.e. for which no market quotations are available), is made on the basis of other instruments quotations on active markets by replication thereof using a number of valuation techniques, including the estimation of present value of future cash flows (mark-to-model).

As of 30 September 2014 and on 31 December 2013, the Group classified the financial assets and liabilities measured at fair value into the following three categories based on the valuation method:

- Level 1: mark-to-market, applies exclusively to quoted securities,
- Level 2: mark-to-model valuation with model parameterization, based on quotations from active markets for given type
  of instrument. This method applies to illiquid government, municipal, corporate and central bank debt securities, linear
  and non-linear derivative instruments of interest rate markets (including forward transactions on debt securities), equity
  instruments, commodities and foreign currency exchange, except for those cases that meet the criteria belonging
  to Level 3,
- Level 3: mark-to-model valuation with partial model parameterization, based on estimated risk factors. This method is
  applicable to corporate and municipal debt securities and for linear and non-linear derivative instruments of interest rate
  and foreign currency exchange markets for which unobservable parameters (e.g. credit risk factors) are recognized as
  significant.

The measurement at fair value is performed directly by a unit within Risk Management Division, independent from front-office units. The methodology of fair value measurement, including the changes of its parameterization are subject to approval of Assets and Liabilities Committee (ALCO). The adequacy of measurement methods is subject to on-going analysis and periodical reviews in framework of model risk management. Within the same unit, assessment of adequacy and significance of risk factors is performed, including assignment of valuation models to appropriate method class, according to established principles of classification. The principles of classification are regulated by internal procedures and subject to approval of the Management Board Member, responsible for the Financial Division.

30.09.2014	LEVEL 1	LEVEL 2	LEVEL 3	TOTAL
Assets:	17 527 462	17 600 799	328 249	35 456 510
Financial assets held for trading	462 719	6 235	60 291	529 245
Derivative financial instruments, including:	-	3 436 305	1 569	3 437 874
- Banks	-	2 902 128	-	2 902 128
- Customers	-	534 177	1 569	535 746
Hedging instruments, including:	-	407 148	-	407 148
- Banks	-	401 271	-	401 271
- Customers	-	5 877	-	5 877
Securities available for sale	17 064 743	13 751 111	266 389	31 082 243
Liabilities:	238 874	4 672 946	-	4 911 820
Financial liabilities held for trading	238 874	-	-	238 874
Derivative financial instruments, including:	-	3 442 736	-	3 442 736
- Banks	-	3 074 430	-	3 074 430
- Customers	-	368 306	-	368 306
Hedging instruments, including:	-	1 230 210	-	1 230 210
- Banks	-	1 230 210	-	1 230 210
- Customers	-	-	-	-

31.12.2013	LEVEL 1	LEVEL 2	LEVEL 3	TOTAL
Assets:	18 121 702	17 081 469	266 293	35 469 464
Financial assets held for trading	188 377	-	-	188 377
Derivative financial instruments, including:	-	1 994 309	2 625	1 996 934
- Banks	-	1 728 274	-	1 728 274
- Customers	-	266 035	2 625	268 660
Hedging instruments, including:	-	250 186	-	250 186
- Banks	-	161 638	-	161 638
- Customers	-	88 548	-	88 548
Securities available for sale	17 933 325	14 836 974	263 668	33 033 967
Liabilities:	309 742	3 059 385	-	3 369 127
Financial liabilities held for trading	309 742	-	-	309 742
Derivative financial instruments, including:	-	2 051 501	-	2 051 501
- Banks	-	1 741 216	-	1 741 216
- Customers	-	310 285	-	310 285
Hedging instruments, including:	-	1 007 884	-	1 007 884
- Banks	-	1 007 884	-	1 007 884
- Customers	-	-	-	-

(in PLN thousand)

Change in fair value of financial instruments measured at fair value according to Level 3 by the Group

			•	
3 QUARTERS 2014	FINANCIAL ASSETS HELD FOR TRADING	DERIVATIVE FINANCIAL INSTRUMENTS (ASSETS)	SECURITIES AVAILABLE FOR SALE	DERIVATIVE FINANCIAL INSTRUMENTS (LIABILITIES)
Opening balance	-	2 625	263 668	-
Increases, including:	11 474 031	495	7 623	-
Reclassification	-	-	-	-
Acquisition	11 473 432	-	-	-
Settlement	-	-	-	-
Gains on financial instruments	599	495	7 623	-
recognized in the income statement	599	495	7 623	-
Decreases, including:	(11 413 740)	(1 551)	(4 902)	-
Reclassification	-	-	-	-
Settlement/redemption	(1 370 497)	(1 551)	(4 902)	-
Sale	(10 043 026)	-	-	-
Losses on financial instruments	(217)	-	-	-
recognized in the income statement	(217)	-	-	-
recognized in revaluation reserves	-	-	-	-
Closing balance	60 291	1 569	266 389	-
Unrealized income from financial instruments held in portfolio at the end of the period, recognized in:	(144)	156	3 066	-
Income statement:	45	156	2 801	-
net interest income	45	-	2 801	-
result on financial assets and liabilities held for trading	-	156	-	-
Other comprehensive income	(189)	-	265	-

2013	FINANCIAL ASSETS HELD FOR TRADING	DERIVATIVE FINANCIAL INSTRUMENTS (ASSETS)	SECURITIES AVAILABLE FOR SALE	DERIVATIVE FINANCIAL INSTRUMENTS (LIABILITIES)
Opening balance	306 977	24 360	962 867	24 360
Increases, including:	17 652 369	12 905	11 541	-
Reclassification	-	12 905	-	-
Acquisition	17 652 369	-	-	-
Gains on financial instruments	-	-	11 541	-
recognized in the income statement	-	-	11 540	-
recognized in revaluation reserves	-	-	1	-
Decreases, including:	(17 959 346)	(34 640)	(710 740)	(24 360)
Reclassification	-	(24 360)	(699 084)	(24 360)
Settlement/redemption	(970 080)	(7 621)	(11 656)	-
Sale	(16 989 266)	-	-	-
Losses on financial instruments	-	(2 659)	-	-
recognized in the income statement	-	(2 659)	-	-
Closing balance	-	2 625	263 668	-
Unrealized income from financial instruments held in portfolio at the end of the period, recognized in:	-	(528)	351	-
Income statement:	-	(528)	350	-
net interest income	-	-	350	-
result on financial assets and liabilities held for trading	-	(528)	-	-
Other comprehensive income	-	-	1	-

Transfers from Level 1 to 2 are based on availability of active market quotations as at the end of the reporting period.

Transfers from Level 2 to 3 takes place if observable valuation parameter is changed to an unobservable one or if a new unobservable parameter is applied, provided the change results in significant impact on the valuation of instrument. Transfer from Level 3 to Level 2 takes place if unobservable valuation parameter is changed to an observable one, or the impact of unobservable parameter becomes insignificant. The transfers between levels take place on date and at the end of the reporting period.

In the period from 1 January till to 30 September 2014, there was no transfer of instruments measured at fair value between Level 1 and Level 2.

In the period from 1 January till to 30 September 2014 financial instruments were not transferred from Level 2 to Level 3.

In the period from 1 January till to 30 September 2014 corporate bonds were transferred from Level 3 to Level 2.

The impact of estimated parameters on measurement of financial instruments for which the Group applies fair value valuation according to Level 3 as at 30 Septemebr 2014 and 31 December 2013 is as follows:

FINANCIAL	FAIR VALUE AS AT 30.09.2014	VALUATION TECHNIQUE UNOBSERVABLE		ALTERNATIVE FACTOR RANGE	E AS AT 30.09.2014	
ASSET/LIABILITY	AG AT 50.05.2014	VALUATION TECHNIQUE	FACTOR	(WEIGHTED AVERAGE)	POSITIVE SCENARIO	NEGATIVE SCENARIO
Interest rate	4 156 -	Discounted cash flow	PD	54%-100%	176	-
derivatives	4 150 -	Discounted cash flow	LGD	32%-40%	148	(148)
Corporate debt securities	248 779	Discounted cash flow	Credit spread	0.7%-1.4%	3 726	(15)

FINANCIAL	FAIR VALUE	FAIR VALUE AS AT 31.12.2013 VALUATION TECHNIQUE		ALTERNATIVE	CTOR RANGE AS AT 31.12.201	
ASSET/LIABILITY	AG AT 51.12.2015	VALUATION TECHNIQUE	FACTOR	(WEIGHTED AVERAGE)	POSITIVE SCENARIO	NEGATIVE SCENARIO
Interest rate	3 624 -	Discounted cash flow	PD	18%-32%	158	(30)
derivatives	5 024 -	Discounted cash flow	LGD	39%-49%	36	(36)
Corporate debt securities	252 225	Discounted cash flow	Credit spread	0.5%-1.3%	4 620	-

### Financial instruments that are not measured at fair value in the consolidated statement of financial position of the Group

The Group also holds financial instruments which are not presented at fair value in the financial statements. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

As of 30 September 2014 and on 31 December 2013, the Group classified the financial assets and liabilities not measured at fair value in the consolidated statement of financial position into the following three categories based on the valuation level:

- Level 1: mark-to-market. Applies to government securities quoted on the liquid market and cash,
- Level 2: mark-to-model valuation with model parameterization, based on quotations from active markets for given type of instrument. This method applies to interbank deposits, own issues, illiquid government, municipal, corporate and central bank debt securities,
- Level 3: mark-to-model valuation with partial model parameterization, based on estimated risk factors. This
  method is applicable to corporate and municipal debt securities and loans and deposits for which the applied credit risk
  factor (an unobservable parameter) is recognized significant.

In case of certain groups of financial assets, recognized at the amount to be received with impairment considered, the fair value was assumed to be equal to carrying amount. The above applies in particular to cash and other financial assets and liabilities.

In the case of loans for which no quoted market values are available, the fair values presented are generally estimated using valuation techniques taking into consideration the assumption, that at the moment when the loan is granted its fair value is equal to its carrying amount. Fair value of non-impaired loans is equal to the sum of future expected cash flows, discounted at the balance sheet date. The discount rate is defined as the appropriate market risk-free rate plus the credit risk margin and current sales margin (taking commission income into consideration) for the given loan products group. The margin is computed on loans granted during last three months broken down by loan product groups and maturity. For the purpose of the fair value of foreign currency loans estimation, the margin on PLN loans adjusted by the cross-currency basis swap quotes is used. The fair value of impaired loans is defined as equal to the sum of expected recoveries, discounted with the use of effective interest rate, since the average expected recovery values take the element of credit risk fully into consideration. In case of loans without repayment schedule (loans in current account, overdrafts and credit cards), the fair value was assumed as equal to the carrying amount.

For the Group's capital exposure, for which no active market prices are available and market values are unattainable, the Group does not measure their fair value. Such exposures include companies from financial sector, associated with the use of the financial and banking infrastructure and payment card services and companies taken-over as a result of debt restructuring.

Since no quoted market prices are available for deposits, their fair values have been generally estimated using valuation techniques with the assumption that the fair value of a deposit at the moment of its receipt is equal to its carrying amount. The fair value of term deposits is equal to the sum of future expected cash flows, discounted at the relevant balance sheet date. The cash flow discount rate is defined as the relevant market risk-free rate, increased by the sales margin. The margin is computed on deposits acquired during last three months broken down by deposit product groups and maturity. In case of short term deposits (current deposits, overnights, saving accounts), the fair value was assumed as equal to the carrying amount.

The fair value of deposits and loans, apart from mortgage loans denominated in PLN and CHF for which prepayment model is used, is calculated based on contractual cash flows.

The mark-to-model valuation of own issue debt instruments is based on the method of discounting the future cash flows. Variable cash flows are estimated based upon rates adopted for specific markets (depending upon issue specifications). Both the fixed and implied cash flows are discounted using interbank money market rates.

20.00.0044	CARRYING			OF WHICH:		
30.09.2014	AMOUNT	FAIR VALUE —	LEVEL 1	LEVEL 2	LEVEL 3	
Assets						
Cash and due from Central Bank	3 896 916	3 896 916	2 393 917	1 502 999	-	
Loans and advance to banks	6 462 833	6 486 111	-	3 045 786	3 440 325	
Loans and advances to customers (*)	107 526 629	105 541 659	-	5 801 346	99 740 313	
Receivables from financial leases	3 009 759	3 059 516	-	-	3 059 516	
Debt securities held to maturity	1 578 911	1 594 505	759 074	835 431	-	
Total Assets	122 475 048	120 578 707	3 152 991	11 185 562	106 240 154	
Liabilities						
Amounts due to Central Bank	965	966	-	-	966	
Amounts due to other banks	8 391 931	8 446 944	-	4 435 509	4 011 435	
Amounts due to customers	120 281 209	119 902 006	-	5 140 069	114 761 937	
Debt securities issued	4 105 141	4 129 057	-	4 129 057	-	
Total Liabilities	132 779 246	132 478 973	•	13 704 635	118 774 338	

(\*) Including bills of exchange eligible for rediscounting at Central Bank.

24.40.0042	CARRYING	FAIR VALUE		OF WHICH:	
31.12.2013	AMOUNT	FAIR VALUE	LEVEL 1	LEVEL 2	LEVEL 3
Assets					
Cash and due from Central Bank	4 191 229	4 191 229	2 104 621	2 086 608	-
Loans and advance to banks	7 547 785	7 548 960	-	4 466 311	3 082 649
Loans and advances to customers (*)	101 012 745	100 116 126	-	7 914 160	92 201 966
Receivables from financial leases	2 931 248	3 031 583	-	-	3 031 583
Debt securities held to maturity	1 961 770	1 984 030	1 146 271	837 759	-
Total Assets	117 644 777	116 871 928	3 250 892	15 304 838	98 316 198
Liabilities					
Amounts due to Central Bank	985	985	-	-	985
Amounts due to other banks	6 417 657	6 471 531	-	2 761 626	3 709 905
Amounts due to customers	119 796 706	119 429 152	-	3 667 699	115 761 453
Debt securities issued	3 063 737	3 070 638	-	3 070 638	-
Total Liabilities	129 279 085	128 972 306	-	9 499 963	119 472 343

(\*) Including bills of exchange eligible for rediscounting at Central Bank.

#### 7. Operating segments

Segment reporting is based on the application of the management model ('Model'), in which the main criteria for segmentation in Group reporting is the classification of customers based on their profile and service model.

The Model assumes that budgeting and monitoring of results at the segments' level is focused on all components of the income statement up to the gross profit level. Therefore, the income from the segment's activities as well as operating costs related to those activities (including direct and allocated costs) and other components of income statement are attached to each segment.

The Group settles transactions between segments on an arm's length basis by applying current market prices. Fund transfers between retail, private, corporate and investment banking departments, and the Asset and Liabilities Committee (ALCO) and other units are based on market prices applicable to the funds' currency and maturity, including liquidity margins.

#### **Operating segments**

The operating segments of the Group are as follows:

- Retail banking all banking activities related to retail customers (excluding private banking customers), small and micro
  companies with annual turnover not exceeding PLN 20 million, as well as the results of the subsidiaries, and shares
  in net profit of associates accounted for using the equity method, that are assigned to the retail banking activity,
- Private banking all banking activities related to the most affluent individual customers,
- Corporate and Investment banking all banking activities related to the medium and large companies, interbank
  market, debt securities and other instruments, and results of the subsidiaries that are assigned to the Corporate
  and Investment banking activity,
- Asset and Liabilities Committee and other supervision and monitoring of fund transfers, other activities centrally
  managed as well as the results of the subsidiaries and shares in net profit of associates accounted for using equity
  method that are not assigned to other segments.

(in PLN thousand)

Operating segments reporting for the period from 1 January to 30 September 2014

	RETAIL	PRIVATE		CORPORATE AND	ASSETS AND LIABILITIES	TOTAL
	BANKING	BANKING	CONTINUED OPERATIONS	DISCONTINUED OPERATIONS	COMMITTEE AND OTHER (*)	IUIAL
Net interest income	1 943 905	30 358	1 119 732	-	368 239	3 462 234
Net non-interest income	1 254 020	22 144	708 856	-	62 511	2 047 531
Operating income	3 197 925	52 502	1 828 588	-	430 750	5 509 765
Personnel expenses	(861 648)	(17 305)	(195 314)	-	(361 085)	(1 435 352)
Other administrative expenses	(1 038 302)	(20 334)	(313 956)	-	471 108	(901 484)
Depreciation and amortization	(120 572)	(826)	(15 404)	-	(108 455)	(245 257)
Operating costs	(2 020 522)	(38 465)	(524 674)	-	1 568	(2 582 093)
Operating profit	1 177 403	14 037	1 303 914	-	432 318	2 927 672
Net result on other provisions	(561)	329	(2 302)	-	(517)	(3 051)
Net impairment losses on financial assets and off- balance sheet commitments	(188 470)	369	(234 994)	-	(1 267)	(424 362)
Net result on investment activities	54	-	223	-	(698)	(421)
Profit before income tax	988 426	14 735	1 066 841	-	429 836	2 499 838
Income tax expense (continued operations)						(466 257)
Income tax expense (discontinued operations)						-
Net profit for the period (continued operations)						2 033 581
Net profit for the period (discontinued operations)						-
Attributable to equity holders of the Bank						2 023 691
Attributable to non-controlling interests						9 890
Allocated assets	52 932 169	230 235	100 774 197	-	(1 686 828)	152 249 773
Unallocated assets						11 502 064
Total assets						163 751 837
Allocated liabilities	61 332 447	6 763 618	69 182 701	-	(3 077 961)	134 200 805
Unallocated liabilities						29 551 032
Total liabilities						163 751 837

(\*) Including intercompany transactions within Bank Pekao S.A. Group.

(in PLN thousand)

Operating segments reporting for the period from 1 January to 30 September 2013

	RETAIL	PRIVATE		CORPORATE AND STMENT BANKING	ASSETS AND LIABILITIES	TOTAL
	BANKING	BANKING BANKING CONTINUE OPERATION		DISCONTINUED OPERATIONS	COMMITTEE AND OTHER (*)	IUIAL
Net interest income	1 866 716	25 596	1 155 922	61 674	308 240	3 418 148
Net non-interest income	1 328 086	23 395	836 399	10 032	55 073	2 252 985
Operating income	3 194 802	48 991	1 992 321	71 706	363 313	5 671 133
Personnel expenses	(833 969)	(13 422)	(208 085)	(21 145)	(358 697)	(1 435 318)
Other administrative expenses	(1 083 292)	(20 300)	(299 764)	(21 314)	475 164	(949 506)
Depreciation and amortization	(119 995)	(877)	(17 975)	(2 696)	(118 495)	(260 038)
Operating costs	(2 037 256)	(34 599)	(525 824)	(45 155)	(2 028)	(2 644 862)
Operating profit	1 157 546	14 392	1 466 497	26 551	361 285	3 026 271
Net result on other provisions	(34)	(2 283)	(1 813)	-	750	(3 380)
Net impairment losses on financial assets and off- balance sheet commitments	(218 190)	2 036	(255 513)	(5 215)	(17 520)	(494 402)
Net result on investment activities	2 104	-	(518)	-	17 336	18 922
Profit before income tax	941 426	14 145	1 208 653	21 336	361 851	2 547 411
Income tax expense (continued operations)						(487 570)
Income tax expense (discontinued operations)				(3 854)		(3 854)
Net profit for the period (continued operations)						2 038 505
Net profit for the period (discontinued operations)				17 482		17 482
Attributable to equity holders of the Bank						2 049 196
Attributable to non-controlling interests						6 791
Allocated assets	48 051 706	347 908	92 492 451	-	874 321	141 766 386
Unallocated assets						9 227 212
Total assets						150 993 598
Allocated liabilities	55 494 003	6 406 475	65 673 937	-	(3 948 631)	123 625 784
Unallocated liabilities						27 367 814
Total liabilities						150 993 598

(\*) Including intercompany transactions within Bank Pekao S.A. Group.

(in PLN thousand)

Reconciliation of operating income for reportable segments

	III QUARTER 2014	III QUARTER 2013
Total operating income for reportable segments	5 509 765	5 671 133
Share in gains (losses) from associates	(50 013)	(41 497)
Net other operating income and expenses	(69 251)	(74 823)
Refunding of administrative expenses	2 336	3 718
Operating income	5 392 837	5 558 531

#### **Geographical segment**

The operating activity of Bank Pekao S.A. Group is concentrated in Poland through the network of branches and the subsidiaries.

The below table presents information about operating activity of the Group according to the geographical segments:

	POLAND	UKRAINE (DISCOUNTINUED OPERATIONS)	TOTAL
3 QUARTERS 2014			
Net profit for the period attributable to equity holders of the Bank	2 023 691	-	2 023 691
Segment assets	163 751 837	-	163 751 837
3 QUARTERS 2013			
Net profit for the period attributable to equity holders of the Bank	2 031 714	17 482	2 049 196
Segment assets	150 993 598	-	150 993 598

### 8. Interest income and expense

Interest income

	III QUARTER 2014	3 QUARTERS 2014	III QUARTER 2013	3 QUARTERS 2013
Loans and other receivables from customers	1 287 447	3 807 979	1 230 183	4 035 990
Interbank placements	38 031	112 991	37 327	148 322
Reverse repo transactions	28 245	75 442	18 913	69 384
Investment securities	208 839	642 971	252 331	801 833
Hedging derivatives	29 795	101 651	37 163	126 506
Financial assets held for trading	2 173	9 282	4 835	10 778
Total	1 594 530	4 750 316	1 580 752	5 192 813

#### Interest expense

	III QUARTER 2014	3 QUARTERS 2014	III QUARTER 2013	3 QUARTERS 2013
Deposits from customers	(392 165)	(1 157 841)	(408 171)	(1 538 891)
Interbank deposits	(4 224)	(20 622)	(9 337)	(32 970)
Repo transactions	(23 485)	(62 348)	(23 259)	(76 304)
Loans and advances received	(12 434)	(38 629)	(12 971)	(43 765)
Debt securities issued	(28 278)	(66 953)	(31 584)	(130 988)
Total	(460 586)	(1 346 393)	(485 322)	(1 822 918)

#### 9. Fee and commission income and expense

#### Fee and commission income

	III QUARTER 2014	3 QUARTERS 2014	III QUARTER 2013	3 QUARTERS 2013
Accounts maintenance, payment orders and cash transactions	170 360	506 344	177 148	536 931
Payment cards	190 744	629 872	228 540	663 592
Loans and advances	100 344	291 557	98 131	282 472
Investment products sales intermediation	68 268	204 309	71 789	220 304
Securities operations	33 563	87 364	27 248	82 215
Custody activity	15 168	46 201	13 126	40 007
Pension and investment funds service fees	12 560	40 327	17 126	48 932
Guarantees, letters of credit and similar transactions	12 881	37 844	12 058	39 287
Other	8 419	65 117	24 499	65 855
Total	612 307	1 908 935	669 665	1 979 595

#### Fee and commission expense

	III QUARTER 2014	3 QUARTERS 2014	III QUARTER 2013	3 QUARTERS 2013
Payment cards	(90 618)	(312 388)	(114 201)	(331 473)
Money orders and transfers	(5 504)	(15 490)	(5 935)	(15 881)
Securities and derivatives operations	(3 649)	(13 344)	(4 601)	(13 470)
Accounts maintenance	(898)	(2 300)	(1 091)	(3 909)
Custody activity	(2 775)	(8 057)	(2 346)	(6 522)
Pension funds management charges	(187)	(1 749)	(548)	(1 773)
Acquisition services	(1 334)	(2 479)	(693)	(1 269)
Other	(2 320)	(9 043)	(3 830)	(10 045)
Total	(107 285)	(364 850)	(133 245)	(384 342)

#### 10. Dividend income

	III QUARTER 2014	3 QUARTERS 2014	III QUARTER 2013	3 QUARTERS 2013
Issuers of securities available for sale	109	8 298	5	6 756
Total	109	8 298	5	6 756

### 11. Result on financial assets and liabilities held for trading

	III QUARTER 2014	3 QUARTERS 2014	III QUARTER 2013	3 QUARTERS 2013
Foreign currency exchange result	85 374	254 268	105 428	301 291
Gains (losses) on derivatives	20 095	62 596	15 815	42 435
Gains (losses) on securities	(367)	4 858	3 098	7 874
Total	105 102	321 722	124 341	351 600

(in PLN thousand)

#### 12. Gains (losses) on disposal

Realized gains

	III QUARTER 2014	3 QUARTERS 2014	III QUARTER 2013	3 QUARTERS 2013
Loans and other financial receivables	-	1 084	-	1
Available for sale financial assets – debt instruments	85 518	120 433	39 191	249 678
Available for sale financial assets – equity instruments	9 100	9 100	-	-
Debt securities issued	2	5	286	357
Total	94 620	130 622	39 477	250 036

Realized losses

	III QUARTER 2014	3 QUARTERS 2014	III QUARTER 2013	3 QUARTERS 2013
Loans and other financial receivables	-	-	-	(82)
Available for sale financial assets – debt instruments	-	(78)	-	-
Debt securities issued	-	(20)	(51)	(3 572)
Total	-	(98)	(51)	(3 654)
Net realized profit	94 620	130 524	39 426	246 382

#### 13. Administrative expenses

#### Personnel expenses

	III QUARTER 2014	3 QUARTERS 2014	III QUARTER 2013	3 QUARTERS 2013
Wages and salaries	(406 144)	(1 208 576)	(395 739)	(1 196 299)
Insurance and other charges related to employees	(70 406)	(217 099)	(74 514)	(224 937)
Share-based payments expenses	(3 412)	(9 677)	(4 257)	(14 082)
Total	(479 962)	(1 435 352)	(474 510)	(1 435 318)

Other administrative expenses

	III QUARTER 2014	3 QUARTERS 2014	III QUARTER 2013	3 QUARTERS 2013
General expenses	(253 303)	(750 679)	(274 334)	(833 366)
Taxes and charges	(10 744)	(33 499)	(10 437)	(31 161)
Bank Guarantee Fund fee	(34 477)	(103 322)	(24 240)	(73 091)
Financial supervision authority fee (KNF)	62	(16 320)	145	(15 606)
Total	(298 462)	(903 820)	(308 866)	(953 224)
Total administrative expenses	(778 424)	(2 339 172)	(783 376)	(2 388 542)

#### 14. Depreciation and amortization

	III QUARTER 2014	3 QUARTERS 2014	III QUARTER 2013	3 QUARTERS 2013
Property, plant and equipment	(49 142)	(144 770)	(47 471)	(151 856)
Investment property	(431)	(2 509)	(1 223)	(1 844)
Intangible assets	(32 690)	(97 978)	(35 970)	(106 338)
Total	(82 263)	(245 257)	(84 664)	(260 038)

#### **15. Net other operating income and expenses**

Other operating income

	III QUARTER 2014	3 QUARTERS 2014	III QUARTER 2013	3 QUARTERS 2013
Rental income	5 963	17 936	8 627	23 290
Miscellaneous income	5 302	12 207	12 325	28 900
Credit insurance income	4 776	16 498	7 898	19 889
Recovery of debt collection costs	2 898	13 214	5 314	15 989
Excess payments, repayments	6 431	23 068	13 487	15 747
Compensation, penalty fees and fines received (including received compensations from damages in relation to fixed assets)	5 780	39 001	1 964	5 433
Revenues from sale of products, goods and services	891	5 594	2 544	7 553
Revenues from leasing activity	(128)	353	(25)	3 932
Refunding of administrative expenses	529	2 336	1 593	3 718
Income from written off liabilities	228	435	299	1 446
Releases of impairment allowances for litigation and other assets	391	634	70	1 027
Gains on sale of leasing assets for third party and other assets	(77)	509	-	-
Other	653	3 087	1 027	7 507
Total	33 637	134 872	55 123	134 431

#### Other operating expenses

	III QUARTER 2014	3 QUARTERS 2014	III QUARTER 2013	3 QUARTERS 2013
Costs related to leasing activity	(427)	(8 616)	(1 523)	(5 878)
Credit insurance expenses	(6 782)	(20 676)	(6 908)	(20 487)
Reimbursement and deficiencies	(262)	(5 164)	(1 619)	(8 731)
Sundry expenses	(3 752)	(10 751)	(1 459)	(6 360)
Cost from sale of products, goods and services	(359)	(1 843)	(1 090)	(1 766)
Customers complaints expenses	(692)	(2 121)	(969)	(2 266)
Impairment allowance for litigations and other assets	(5 203)	(6 690)	(926)	(1 484)
Costs of litigation and claims	(623)	(1 561)	(492)	(2 111)
Compensation, penalty fees and fines paid	(61)	(313)	123	(1 320)
Losses on disposal of leasing assets for third party and other assets	-	-	(162)	(403)
Other	(2 799)	(7 886)	(3 007)	(8 802)
Total	(20 960)	(65 621)	(18 032)	(59 608)
Net other operating income and expenses	12 677	69 251	37 091	74 823

(in PLN thousand)

#### 16. Net impairment losses on financial assets and off-balance sheet commitments

		INCREASE	S		DECREASES			
3 QUARTERS 2014	OPENING BALANCE	IMPAIRMENT CHARGES	OTHER (*)	WRITE-OFFS OF ASSETS FROM THE BALANCE SHEET	RELEASE OF IMPAIRMENT CHARGES	OTHER (*)	CLOSING BALANCE	IMPACT ON INCOME STATEMENT (**)
Impairment of financial assets and off-balance sheet commitments								
Loans and advances to banks measured at amortized cost	25 721	644	763	-	(349)	(209)	26 570	(295)
Loans and advances to customers measured at amortized cost	5 028 177	935 241	20 460	(139 428)	(487 903)	(79 830)	5 276 717	(447 338)
Receivables from financial leases	175 111	26 458	9	(4)	(15 712)	-	185 862	(10 746)
Financial assets available for sale	123	-	-	-	-	(1)	122	-
Off-balance sheet commitments	113 932	44 963	295	-	(74 058)	-	85 132	29 095
Total financial assets and off-balance sheet commitments	5 343 064	1 007 306	21 527	(139 432)	(578 022)	(80 040)	5 574 403	(429 284)
Impairment of other assets								
Investments in associates	60	-	-	-	-	-	60	-
Intangible assets	10 961	-	-	-	-	-	10 961	-
Property, plant and equipment	6 830	-	-	(127)	-	-	6 703	-
Investment properties	3 080	-	6 152	-	-	(550)	8 682	-
Other	65 544	6 690	1 794	(1 307)	(634)	(561)	71 526	(6 056)
Total impairment of other assets	86 475	6 690	7 946	(1 434)	(634)	(1 111)	97 932	(6 056)
Total	5 429 539	1 013 996	29 473	(140 866)	(578 656)	(81 151)	5 672 335	(435 340)

(\*) Including foreign exchange differences and transfers between positions.

(\*\*) 'Impairment of financial assets and off-balance sheet commitments' balance includes net impairment in the amount of PLN minus 429 284 thousand and proceeds from recovered bad debt in the amount of PLN 4 922 thousand, totaling PLN minus 424 362 thousand.

(in PLN thousand)

		INCREASE	ES		DECREASES			
3 QUARTERS 2013	OPENING BALANCE	IMPAIRMENT CHARGES	OTHER (*)	WRITE-OFFS OF ASSETS FROM THE BALANCE SHEET	RELEASE OF IMPAIRMENT CHARGES	OTHER (*)	CLOSING BALANCE	IMPACT ON INCOME STATEMENT (**)
Impairment of financial assets and off-balance sheet commitments								
Loans and advances to banks measured at amortized cost	70 132	19	683	-	(43 689)	(633)	26 512	43 670
Loans and advances to customers measured at amortized cost	4 665 033	1 052 319	81 302	(108 879)	(563 667)	(56 121)	5 069 987	(488 652)
Receivables from financial leasing	192 685	26 008	-	(1 261)	(15 353)	(765)	201 314	(10 655)
Financial assets available for sale	123	-	-	-	-	-	123	-
Impairment of off-balance sheet commitments	106 406	92 276	164	-	(54 009)	-	144 837	(38 267)
Total financial assets and off-balance sheet commitments	5 034 379	1 170 622	82 149	(110 140)	(676 718)	(57 519)	5 442 773	(493 904)
Impairment of other assets								
Investments in subsidiaries and associates	60	-	-	-	-	-	60	-
Intangible assets	11 399	-	-	(438)	-	-	10 961	-
Property, plant and equipment	7 638	1 357	-	(2 012)	(2)	-	6 981	(1 355)
Investment properties	2 154	926	-	-	-	-	3 080	(926)
Other	74 647	1 484	216	-	(205)	(435)	75 707	(1 279)
Total impairment of other assets	95 898	3 767	216	(2 450)	(207)	(435)	96 789	(3 560)
Total	5 130 277	1 174 389	82 365	(112 590)	(676 925)	(57 954)	5 539 562	(497 464)

(\*) Including foreign exchange differences and transfers between positions.

(\*\*) 'Impairment of financial assets and off-balance sheet commitments' balance includes net impairment in the amount of PLN minus 493 904 thousand, net impairment concerning discontinued operations in the amount of PLN minus 5 215 thousand and proceeds from recovered bad debt in the amount of PLN 4 717 thousand, the total is PLN minus 494 402 thousand.

### 17. Gains (losses) on subsidiaries and associates

III QUARTER 2014	3 QUARTERS 2014	III QUARTER 2013	3 QUARTERS 2013
359	817	238	394
12 149	41 037	11 279	34 504
2 812	8 159	2 291	6 599
15 320	50 013	13 808	41 497
-	-	-	-
15 320	50 013	13 808	41 497
	359 12 149 2 812 <b>15 320</b>	359         817           12 149         41 037           2 812         8 159           15 320         50 013	359         817         238           12 149         41 037         11 279           2 812         8 159         2 291           15 320         50 013         13 808

# 18. Gains (losses) on disposal of property, plant and equipment, and intangible assets

	III QUARTER 2014	3 QUARTERS 2014	III QUARTER 2013	3 QUARTERS 2013
Gains (losses) on disposal of property, plant and equipment classified as assets held for sale	-	-	2 283	19 688
Gains (losses) on de-recognition of property, plant and equipment and intangible assets other than classified as assets held for sale	122	(421)	(378)	(766)
Total gains (losses) on disposal of property, plant and equipment, and intangible assets	122	(421)	1 905	18 922

# **19. Basic components of income tax charge in the income statement and equity**

	III QUARTER 2014	3 QUARTERS 2014	III QUARTER 2013	3 QUARTERS 2013
INCOME STATEMENT				
Current tax	(216 274)	(562 963)	(91 156)	(460 108)
Current tax charge in the income statement	(215 394)	(567 825)	(90 338)	(456 529)
Adjustments related to the current tax from previous years	-	7 433	(69)	903
Other taxes (e.g. withholding tax, income tax relating to foreign branches)	(880)	(2 571)	(749)	(4 482)
Deferred tax	50 820	96 706	(63 151)	(31 316)
Occurrence and reversal of temporary differences	50 820	96 706	(63 151)	(31 316)
Tax charge in the income statement	(165 454)	(466 257)	(154 307)	(491 424)
EQUITY				
Deferred tax	(38 381)	(126 082)	9 428	98 924
Income and costs disclosed in other comprehensive income:	-	-	-	-
revaluation of financial instruments - cash flows hedges	(14 227)	(33 554)	(13 251)	(7 328)
revaluation of available for sale financial assets - debt securities	(24 174)	(92 592)	22 459	111 124
revaluation of available for sale financial assets – equity securities	20	64	-	14
Foreign currency translation differences	-	-	220	(4 886)
Tax charge in other comprehensive income	(38 381)	(126 082)	9 428	98 924
Total charge	(203 835)	(592 339)	(144 879)	(392 500)

(in PLN thousand)

# **20.** Earnings per share for continued and discontinued operations

#### Basic earnings per share

Basic earnings per share are calculated by dividing the net profit attributable to equity holders of the Bank by the weighted average number of the ordinary shares outstanding during the period.

	III QUARTER 2014	3 QUARTERS 2014	III QUARTER 2013	3 QUARTERS 2013
Net profit for the period	704 370	2 023 691	648 866	2 049 196
Weighted average number of ordinary shares in the period	262 470 034	262 470 034	262 470 034	262 470 034
Earnings per share (in PLN per share)	2.68	7.71	2.47	7.81

#### Diluted earnings per share

Diluted earnings per share are calculated by dividing the net profit attributable to equity holders of the Bank by the weighted average number of the ordinary shares outstanding during the given period adjusted for all potential dilution of ordinary shares.

As at 30 September 2014 there were no diluting instruments in the form of convertible bonds in the Group.

	III QUARTER 2014	3 QUARTERS 2014	III QUARTER 2013	3 QUARTERS 2013
Net profit for the period	704 370	2 023 691	648 866	2 049 196
Weighted average number of ordinary shares in the period	262 470 034	262 470 034	262 470 034	262 470 034
Weighted average number of ordinary shares for the purpose of calculation of diluted earnings per share	262 470 034	262 470 034	262 470 034	262 470 034
Diluted earnings per share (in PLN per share)	2.68	7.71	2.47	7.81

### 21. Dividend payment

The dividends and other payments to shareholders are recognized directly in equity. The dividend payable is not recognized until the entity has no obligation to pay dividends that is until the payment is approved by the General Meeting.

On 12 June 2014 the Ordinary General Meeting of Bank Pekao S.A. made the resolution regarding the dividend payment for year 2013. The dividend to the shareholders contributed an amount of PLN 2 614 201 538.64, wherein the value of the dividend per one share was PLN 9.96. The dividend's day was fixed for 18 June 2014.

The payment of the dividend was on 4 July 2014.

(in PLN thousand)

### 22. Cash and balances with Central Bank

Cash and due from Central Bank	30.09.2014	31.12.2013	30.09.2013
Cash	2 389 905	2 104 608	2 101 267
Current account at Central Bank	1 506 999	2 086 608	5 053 529
Placements	-	-	-
Other	12	13	13
Total	3 896 916	4 191 229	7 154 809
Amounts due to Central Bank	30.09.2014	31.12.2013	30.09.2013
Term deposits	965	985	975
Total	965	985	975

#### Cash and balances with Central Bank by currency

30.09.2014	ASSETS	LIABILITIES
PLN	3 003 494	965
EUR	363 128	-
USD	298 673	-
CHF	39 159	-
Other currencies	192 462	-
Total	3 896 916	965

31.12.2013	ASSETS	LIABILITIES
PLN	3 637 608	985
EUR	271 158	-
USD	162 712	-
CHF	33 382	-
Other currencies	86 369	-
Total	4 191 229	985

30.09.2013	ASSETS	LIABILITIES
PLN	6 396 091	975
EUR	382 587	-
USD	227 179	-
CHF	26 586	-
Other currencies	122 366	-
Total	7 154 809	975

### 23. Loans and advances to banks

Loans and advances to banks by product type

	30.09.2014	31.12.2013	30.09.2013
Current accounts and overnight placements	2 136 232	1 566 990	3 057 197
Interbank placements	977 333	1 356 616	122 977
Loans and advances	146 345	122 357	505 794
Cash collaterals	1 214 060	1 094 355	1 769 521
Reverse repo transactions	1 992 520	3 119 010	1 918 189
Debt securities	-	-	-
Cash in transit	22 913	314 178	167 230
Total gross amount	6 489 403	7 573 506	7 540 908
Impairment allowances	(26 570)	(25 721)	(26 512)
Total net amount	6 462 833	7 547 785	7 514 396

#### Loans and advances to banks by quality

	30.09.2014	31.12.2013	30.09.2013
Loans and advances to banks, including:			
non impaired (gross)	6 463 206	7 539 755	7 506 942
impaired (gross)	26 197	33 751	33 966
individual impairment allowances	(16 397)	(9 788)	(10 345)
collective impairment allowances (*)	(10 173)	(15 933)	(16 167)
Total	6 462 833	7 547 785	7 514 396

(\*) Including estimated impairment allowances for losses incurred but not reported (IBNR).

#### Loans and advances to banks by contractual maturity

	30.09.2014	31.12.2013	30.09.2013
Loans and advances to banks, including:			
up to 1 month	5 591 878	6 554 525	6 495 489
between 1 and 3 months	53 379	185 922	125 462
between 3 months and 1 year	463 034	392 700	459 835
between 1 and 5 years	340 351	352 332	364 481
over 5 years	14 387	54 105	45 710
past due	26 374	33 922	49 931
Total gross amount	6 489 403	7 573 506	7 540 908
Impairment allowances	(26 570)	(25 721)	(26 512)
Total net amount	6 462 833	7 547 785	7 514 396

Loans and advances to banks by currency

	30.09.2014	31.12.2013	30.09.2013
PLN	3 134 481	3 884 267	3 191 110
CHF	4 597	23 506	5 524
EUR	2 131 804	2 254 636	2 852 918
USD	1 046 589	1 199 699	1 258 244
Other currencies	145 362	185 677	206 600
Total	6 462 833	7 547 785	7 514 396

Changes in impairment allowances in the period from 1 January to 30 September 2014 and in the period from 1 January to 30 September 2013 are presented in the Note 16.

### 24. Financial assets and liabilities held for trading

Financial assets and liabilities held for trading by product type

30.09.2014	ASSETS	LIABILITIES
Securities issued by State Treasury	462 719	238 874
T- bills	-	-
T- bonds	462 719	238 874
Securities issued by banks	21 337	-
Securities issued by business entities	45 189	-
Total	529 245	238 874

31.12.2013	ASSETS	LIABILITIES
Securities issued by State Treasury	188 377	309 742
T- bills	-	-
T- bonds	188 377	309 742
Securities issued by banks	-	-
Securities issued by business entities	-	-
Total	188 377	309 742

30.09.2013	ASSETS	LIABILITIES
Securities issued by State Treasury	1 346 976	467 064
T- bills	-	-
T- bonds	1 346 976	467 064
Securities issued by banks	-	-
Securities issued by business entities	-	-
Total	1 346 976	467 064

(in PLN thousand)

Financial assets and liabilities held for trading by maturity

30.09.2014	ASSETS	LIABILITIES
Debt securities, including:		
up to 1 month	4 190	-
between 1 and 3 months	2 045	-
between 3 months and 1 year	135 698	-
between 1 and 5 years	364 333	135 768
over 5 years	22 979	103 106
Total	529 245	238 874

31.12.2013	ASSETS	LIABILITIES
Debt securities, including:		
up to 1 month	76 898	-
between 1 and 3 months	1 993	-
between 3 months and 1 year	-	163 892
between 1 and 5 years	55 544	93 692
over 5 years	53 942	52 158
Total	188 377	309 742

30.09.2013	ASSETS	LIABILITIES
Debt securities, including:		
up to 1 month	18 261	-
between 1 and 3 months	-	-
between 3 months and 1 year	729 438	11 068
between 1 and 5 years	208 045	245 944
over 5 years	391 232	210 052
Total	1 346 976	467 064

Assets and financial liabilities held for trading by currency

30.09.2014	ASSETS	LIABILITIES
PLN	518 300	238 874
EUR	8 100	-
USD	2 845	-
Total	529 245	238 874

31.12.2013	ASSETS	LIABILITIES
PLN	141 482	309 742
EUR	8 349	-
USD	38 546	-
Total	188 377	309 742

30.09.2013	ASSETS	LIABILITIES
PLN	1 271 577	467 064
EUR	36 714	-
USD	38 685	-
Total	1 346 976	467 064

### 25. Derivative financial instruments (held for trading)

#### Fair value of trading derivatives

30.09.2014	ASSETS	LIABILITIES
Interest rate transactions		
Interest Rate Swaps (IRS)	3 224 152	3 219 635
Forward Rate Agreements (FRA)	3 631	5 294
Options	13 083	12 882
Other	697	1 085
Foreign currency and gold transactions		
Cross-Currency Interest Rate Swaps (CIRS)	33 591	38 653
Currency Forward Agreements	57 243	72 823
Currency Swaps (fx-swap)	63 391	54 511
Options for currency and gold	12 505	9 976
Transactions based on equity securities		
Options	5 450	5 468
Swaps	24 131	22 409
Total	3 437 874	3 442 736
31.12.2013	ASSETS	LIABILITIES
Interest rate transactions	A33E13	LIADILITIES
Interest Rate Swaps (IRS)	1 694 485	1 738 511
Forward Rate Agreements (FRA)	12 574	10 365
Options	16 742	16 359
Other	724	863
Foreign currency and gold transactions	124	005
Cross-Currency Interest Rate Swaps (CIRS)	14 258	34 061
Currency Forward Agreements	56 872	100 451
Currency Swaps (fx-swap)	122 157	72 206
Options for currency and gold	58 259	58 287
Transactions based on equity securities	50 2 55	50 201
Options	5 817	5 818
Swaps	15 046	14 580
Total	1 996 934	2 051 501
1000	1000004	2 001 001
30.09.2013	ASSETS	LIABILITIES
Interest rate transactions		
Interest Rate Swaps (IRS)	1 823 537	1 824 215
Forward Rate Agreements (FRA)	21 594	15 706
Options	19 845	19 845
Other	1 514	1 704
Foreign currency and gold transactions		
Cross-Currency Interest Rate Swaps (CIRS)	9 502	29 496
Currency Forward Agreements	37 426	69 784
Currency Swaps (fx-swap)	100 189	69 267
Options for currency and gold	55 453	54 766
Transactions based on equity securities		
Options	2 725	2 726
Swaps	6 271	5 851
Total	2 078 056	2 093 360

### 26. Loans and advances to customers

Loans and advances to customers by product type

	30.09.2014	31.12.2013	30.09.2013
Mortgage loans	39 736 853	37 094 691	35 865 330
Current accounts	11 581 716	10 868 100	12 101 212
Operating loans	14 359 201	13 364 851	13 119 991
Investment loans	19 585 462	19 233 353	19 057 567
Payment cards receivables	800 128	778 736	774 149
Purchased debt receivables	2 798 320	2 892 760	2 571 753
Other loans and advances	9 575 320	9 682 090	9 442 179
Debt securities	10 475 726	9 473 835	7 132 617
Reverse repo transactions	3 775 483	2 581 676	3 313 413
Cash in transit	115 027	70 600	44 688
Total gross amount	112 803 236	106 040 692	103 422 899
Impairment allowances	(5 276 717)	(5 028 177)	(5 069 987)
Total net amount	107 526 519	101 012 515	98 352 912

Loans and advances to customers by customer type

	30.09.2014	31.12.2013	30.09.2013
Corporate	53 629 130	49 865 877	49 791 169
Individuals	47 800 367	44 592 881	43 258 741
Budget entities	11 373 739	11 581 934	10 372 989
Total gross amount	112 803 236	106 040 692	103 422 899
Impairment allowances	(5 276 717)	(5 028 177)	(5 069 987)
Total net amount	107 526 519	101 012 515	98 352 912

Loans and advances to customers by quality

	30.09.2014	31.12.2013	30.09.2013
Loans and advances to customers, including:			
non impaired (gross)	105 065 262	98 334 335	95 884 570
impaired (gross)	7 737 974	7 706 357	7 538 329
individual impairment allowances	(2 917 045)	(2 677 820)	(2 538 801)
collective impairment allowances (*)	(2 359 672)	(2 350 357)	(2 531 186)
Total	107 526 519	101 012 515	98 352 912

(\*) Including estimated impairment allowances for losses incurred but not reported (IBNR).

(in PLN thousand)

Loans and advances to customers by contractual maturity

	30.09.2014	31.12.2013	30.09.2013
Loans and advances to customers, including:			
up to 1 month	17 619 199	14 620 744	16 490 262
between 1 and 3 months	4 278 344	2 902 893	3 622 309
between 3 months and 1 year	9 274 380	10 315 304	9 483 219
between 1 and 5 years	34 442 337	33 406 176	31 782 547
over 5 years	41 365 197	39 629 626	36 748 461
past due	5 823 779	5 165 949	5 296 101
Total gross amount	112 803 236	106 040 692	103 422 899
Impairment allowances	(5 276 717)	(5 028 177)	(5 069 987)
Total net amount	107 526 519	101 012 515	98 352 912

#### Loans and advances to customers by currency

	30.09.2014	31.12.2013	30.09.2013
PLN	88 574 620	82 906 418	80 235 186
CHF	4 956 791	5 208 473	5 558 270
EUR	10 900 021	10 861 533	11 078 469
USD	2 994 564	1 986 642	1 452 345
Other currencies	100 523	49 449	28 642
Total	107 526 519	101 012 515	98 352 912

Changes in impairment allowances in the period from 1 January to 30 September 2014 and in the period from 1 January to 30 September 2013 are presented in the Note 16.

(in PLN thousand)

### 27. Receivables from financial leases

The Group conducts leasing operations through its subsidiary Pekao Leasing Sp. z o.o.

The value of gross lease investments and minimum lease payments are follows as:

30.09.2014	GROSS LEASING INVESTMENT	PRESENT VALUE OF MINIMUM LEASE PAYMENTS
Up to 1 year	1 391 134	1 261 216
Between 1 and 5 years	1 870 057	1 720 302
Over 5 years	250 874	214 103
Total	3 512 065	3 195 621
Unearned finance income	(316 444)	
Net leasing investment	3 195 621	
Unguaranteed residual values accruing to the benefit of the lessor	-	
Present value of minimum lease payments	3 195 621	
Impairment allowances	(185 862)	
Balance sheet value	3 009 759	

31.12.2013	GROSS LEASING INVESTMENT	PRESENT VALUE OF MINIMUM LEASE PAYMENTS
Up to 1 year	1 311 189	1 179 567
Between 1 and 5 years	1 861 633	1 704 660
Over 5 years	284 419	222 132
Total	3 457 241	3 106 359
Unearned finance income	(350 882)	
Net leasing investment	3 106 359	
Unguaranteed residual values accruing to the benefit of the lessor	-	
Present value of minimum lease payments	3 106 359	
Impairment allowances	(175 111)	
Balance sheet value	2 931 248	

30.09.2013	GROSS LEASING INVESTMENT	PRESENT VALUE OF MINIMUM LEASE PAYMENTS
Up to 1 year	1 324 613	1 202 405
Between 1 and 5 years	1 742 904	1 616 409
Over 5 years	105 455	97 994
Total	3 172 972	2 916 808
Unearned finance income	(256 164)	
Net leasing investment	2 916 808	
Unguaranteed residual values accruing to the benefit of the lessor	-	
Present value of minimum lease payments	2 916 808	
Impairment allowances	(201 314)	
Balance sheet value	2 715 494	

The Group is acting as a lessor in financial leases mainly for transport vehicles, machines and equipment.

Moreover, when the Group is a lessee in a financial lease contract among the Group entities, the inter-company transactions relating to the financial leases are eliminated in the consolidated financial statements.

#### Receivables from financial leases from banks by quality

	30.09.2014	31.12.2013	30.09.2013
Receivables from financial leases from banks, including:			
non impaired (gross)	6 131	6 770	4 283
impaired (gross)	-	-	-
individual impairment allowances	(33)	(28)	(28)
collective impairment allowances (*)	-	(1)	(1)
Total	6 098	6 741	4 254

(\*) Including estimated impairment allowances for losses incurred but not reported (IBNR).

#### Receivables from financial leases from clients by quality

	30.09.2014	31.12.2013	30.09.2013
Receivables from financial leases from clients, including:			
non impaired (gross)	2 940 438	2 859 194	2 633 850
impaired (gross)	249 052	240 395	278 675
individual impairment allowances	(41 014)	(40 991)	(43 157)
collective impairment allowances (*)	(144 815)	(134 091)	(158 128)
Total	3 003 661	2 924 507	2 711 240

(\*) Including estimated impairment allowances for losses incurred but not reported (IBNR).

#### Receivables from financial leases by currency

	30.09.2014	31.12.2013	30.09.2013
PLN	1 965 759	1 995 032	2 001 368
CHF	4 037	5 752	7 575
EUR	1 034 277	922 159	697 544
USD	5 686	8 305	9 007
Total	3 009 759	2 931 248	2 715 494

### 28. Hedge accounting

As at 30 September 2014 the Group applies fair value hedge accounting and cash flow hedge accounting.

In the period from 1 January to 30 September 2014 the Group continued to apply the following hedge accounting:

- fair value hedge accounting for fixed coupon debt securities classified as available-for-sale (AFS) hedged with interest rate swap (IRS) transactions,
- cash flow hedge accounting for floating-rate financial assets and liabilities hedged with cross-currency interest rate swap (CIRS) transactions,
- cash flow hedge accounting for floating-rate financial assets hedged with interest rate swap (IRS) transactions,
- cash flow hedge accounting for a denominated in EUR floating coupon deposits portfolio, hedged with interest rate swap (IRS) transactions,
- cash flow hedge accounting for variable portfolio of loans in EUR and USD hedged with fx-swap instruments.

In the period from 1<sup>st</sup> January till to 30<sup>th</sup> September of 2014 the Group:

- designated to the hedge accounting the hedging relationship cash flow hedge accounting for highly probable cash flow denominated in EUR (short position in EUR for the Group) hedged with foreign exchange forward transactions (a series of fx-spot and fx-swap transactions),
- completed the designation of fair value hedge accounting for the portfolio of deposits denominated in EUR against interest rate risk hedged with cross-currency interest rate swap (CIRS) transactions. Completion of the application resulted from maturity of transactions included in the hedging relationship.

The table below presents the fair value of hedging derivatives

30.09.2014	ASSETS	LIABILITIES
Fair value hedge accounting		
Interest rate swaps (IRS)	17	254 221
Cross-currency interest rate swap (CIRS)	-	-
Cash flow hedge accounting		
Interest rate swaps (IRS)	327 120	15 265
Cross-currency interest rate swap (CIRS)	63 470	920 127
FX-swaps	16 541	40 597
Total	407 148	1 230 210
31.12.2013	ASSETS	LIABILITIES
Fair value hedge accounting		
	4 400	450.050

Total	250 186	1 007 884
FX-swaps	88 383	-
Cross-currency interest rate swap (CIRS)	24 183	834 556
Interest rate swaps (IRS)	51 928	14 472
Cash flow hedge accounting		
Cross-currency interest rate swap (CIRS)	84 232	-
Interest rate swaps (IRS)	1 460	158 856

(in PLN thousand)

30.09.2013	ASSETS	LIABILITIES
Fair value hedge accounting		
Interest rate swaps (IRS)	52	189 521
Cross-currency interest rate swap (CIRS)	109 179	-
Cash flow hedge accounting		
Interest rate swaps (IRS)	55 197	54 400
Cross-currency interest rate swap (CIRS)	27 873	956 783
FX-swaps	52 448	568
Total	244 749	1 201 272

The table below presents the amounts recognized in the income statement and in the revaluation reserves due to cash flow hedge accounting

	3 QUARTERS 2014	3 QUARTERS 2013
Revaluation reserves (deferral of fair value changes of hedging instruments related to the portions recognized as effective hedge - gross value)	147 112	(25 751)
Net interest income on hedging derivatives	131 044	163 905
Ineffective portions of changes in the fair value of hedging transactions recognized in the income statement	480	193

The table below presents changes in the revaluation reserves during the period due to cash flow hedge accounting

	3 QUARTERS 2014	3 QUARTERS 2013
Opening balance	(29 487)	(64 318)
Deferral of fair value changes of hedging instruments related to the portion recognized as effective hedge	176 560	38 528
Amount of the deferral of fair value changes of hedging instruments of the effective hedge removed from the revaluation reserves and presented in net profit or loss	39	39
Closing balance	147 112	(25 751)

The table below presents the amounts recognized in the income statement due to the fair value hedge accounting

TYPE OF GAINS/LOSSES	3 QUARTERS 2014	3 QUARTERS 2013
Gains/losses from revaluation of hedging instruments to fair value	(118 083)	43 189
Gains/losses from revaluation of hedged item associated with hedged risk to fair value	102 369	(54 544)
Result on fair value hedge accounting	(15 714)	(11 355)
Net interest income on hedging derivatives	(29 392)	(37 398)

(in PLN thousand)

### 29. Investment (placement) securities

	30.09.2014	31.12.2013	30.09.2013
Debt securities available for sale (AFS)	31 063 996	33 015 387	23 884 490
Equity securities available for sale (AFS)	18 247	18 580	18 282
Debt securities held to maturity (HTM)	1 578 911	1 961 770	2 266 637
Total	32 661 154	34 995 737	26 169 409

#### Debt securities available for sale (AFS)

	30.09.2014	31.12.2013	30.09.2013
Securities issued by State Treasury	17 061 304	17 929 548	16 571 736
T-bills	-	-	-
T-bonds	17 061 304	17 929 548	16 571 736
Securities issued by Central Banks	13 070 509	14 159 186	6 397 210
Securities issued by business entities	251 581	248 865	251 243
Securities issued by local governments	680 602	677 788	664 301
Total	31 063 996	33 015 387	23 884 490
including impairment of assets	-	-	-

#### Equity securities available for sale (AFS)

	30.09.2014	31.12.2013	30.09.2013
Shares	18 247	18 580	18 282
Total	18 247	18 580	18 282
including impairment of assets	(122)	(123)	(123)

#### Debt securities held to maturity (HTM)

	30.09.2014	31.12.2013	30.09.2013
	50.09.2014	31.12.2013	30.09.2013
Securities issued by State Treasury	743 485	1 124 015	1 465 769
T- bills	-	-	-
T- bonds	743 485	1 124 015	1 465 769
Securities issued by Central Banks	835 426	837 755	800 868
Total	1 578 911	1 961 770	2 266 637
including impairment of assets	-	-	-

#### Investment debt securities according to contractual maturity

	30.09.2014	31.12.2013	30.09.2013
Debt securities, including:			
up to 1 month	13 905 935	15 476 130	7 208 555
between 1 and 3 months	-	-	-
between 3 months and 1 year	52 044	461 915	1 560 974
between 1 and 5 years	14 208 291	12 787 788	12 068 535
over 5 years	4 476 637	6 251 324	5 313 063
Total	32 642 907	34 977 157	26 151 127

(in PLN thousand)

Investment debt securities by currency

	30.09.2014	31.12.2013	30.09.2013
PLN	28 567 799	31 932 448	23 408 686
EUR	1 963 925	1 725 017	1 489 029
USD	2 111 183	1 319 692	1 253 412
Total	32 642 907	34 977 157	26 151 127

# **30. Assets and liabilities held for sale and discontinued operations**

According to IFRS 5 'Non-current Assets Held for Sale and Discontinued Operations' the Group identified non-current assets meeting requirements of IFRS 5 (concerning classification of non-current assets as held for sale) in the item 'Assets held for sale'.

As at 30 September 2014 non-current assets classified as held for sale are as follows:

- real estate,
- other property, plant and equipment.

Assets held for sale and liabilities associated with assets held for sale are presented below:

	30.09.2014	31.12.2013	30.09.2013
ASSETS HELD FOR SALE			
Assets of PJSC UniCredit Bank	-	-	-
Property, plant and equipment	10 169	23 349	39 915
Other assets	22 515	22 515	22 515
Total assets	32 684	45 864	62 430
LIABILITIES ASSOCIATED WITH ASSETS HELD FOR SALE			
Liabilities of PJSC UniCredit Bank	-	-	-
Total liabilities	-	-	-

In comparison to 31 December 2013 the Group has ceased to classify the investment property as held for sale due to the fact that the classification criteria are not longer met.

In 2013 the Bank sold its all shares in subsidiary PJSC UniCredit Bank to UniCredit S.p.A. (Parent Entity of the Bank). The details of transaction were presented in the consolidated financial statements of Bank Pekao S.A. Capital Group for the year ended 31 December 2013.

Effect of disposal of net assets of PJSC UniCredit Bank recognized in the equity of the Group:

	3 QUARTERS 2014	2013	3 QUARTERS 2013
Sales proceeds	-	671 287	671 287
Net carrying amount of disposed assets (including sale costs)	-	(531 286)	(531 286)
Gain/loss on sale before income tax	-	140 001	140 001
Income tax expense	-	(26 600)	(26 600)
Net result on sale	-	113 401	113 401

The effect of disposal of other assets is as follows:

	3 QUARTERS 2014	2013	3 QUARTERS 2013
Sales revenues	-	90 827	69 434
Net carrying amount of disposed assets (including sale costs)	-	67 932	49 746
Profit/loss on sale before income tax	•	22 895	19 688

### 31. Intangible assets

	30.09.2014	31.12.2013	30.09.2013
Intangible assets, including:	551 335	572 011	564 628
research and development expenditures	11 418	12 031	12 980
licenses and patents	427 926	447 917	432 162
other	6 547	1 035	1 373
assets under construction	105 444	111 028	118 113
Goodwill	54 560	54 560	54 560
Total	605 895	626 571	619 188

In the period from 1 January to 30 September 2014 the Group acquired intangible assets in the amount of PLN 77 605 thousand (in 2013 – PLN 101 969 thousand).

In the period from 1 January to 30 September 2014 and in 2013 there have been no intangible assets whose title is restricted and pledged as security for liabilities.

#### **Contractual commitments**

As at 30 September 2014 the contractual commitments for the acquisition of intangible assets amounted to PLN 79 493 thousand, whereas as at 31 December 2013 - PLN 21 501 thousand.

### 32. Property, plant and equipment

	30.09.2014	31.12.2013	30.09.2013
Non-current assets, including:	1 455 908	1 496 630	1 584 530
land and buildings	1 115 514	1 131 656	1 205 673
machinery and equipment	258 049	291 519	301 814
transport vehicles	38 531	35 999	39 222
other	43 814	37 456	37 821
Non-current assets under construction and prepayments	85 328	93 006	62 371
Total	1 541 236	1 589 636	1 646 901

In the period from 1 January to 30 September 2014 the Group acquired property, plant and equipment in the amount of PLN 86 054 thousand (in 2013 - PLN 198 208 thousand), while the value of property, plant and equipment sold amounted to PLN 2 510 thousand (in 2013 - PLN 4 861 thousand).

In the period from 1 January to 30 September 2014 and in 2013 there have been no property, plant and equipment whose title is restricted and pledged as security for liabilities.

#### **Contractual commitments**

As at 30 September 2014 the contractual commitments for the acquisition of property, plant and equipment amounted to PLN 20 838 thousand, whereas as at 31 December 2013 - PLN 68 267 thousand.

(in PLN thousand)

### 33. Assets pledged as security for liabilities

As at 30 September 2014 the Group held the following financial assets pledged as security for liabilities

TYPE OF TRANSACTION	SECURITY	CARRYING VALUE OF ASSETS PLEDGED AS SECURITY FOR LIABILITIES	NOMINAL VALUE OF ASSETS PLEDGED AS SECURITY FOR LIABILITIES	VALUE OF LIABILITIES SUBJECT TO SECURITY
Repo transactions	bonds	3 676 008	3 376 396	3 660 052
Coverage of Fund for protection of guaranteed assets to the benefit of the Bank Guarantee Fund	bonds	665 205	605 200	-
Lombard and technical loan	bonds	5 279 296	5 010 714	-
Other loans	bonds, leases encumbrances	918 004	913 727	717 739
Issue of mortgage bonds	receivables backed by mortgage, bonds	1 398 227	1 403 662	1 010 383
Coverage of the Guarantee Fund for the Settlement of Stock Exchange Transactions to Central Securities Depository (KDPW)	bonds, cash deposits	45 924	44 570	-
Derivatives	bonds	33 616	30 098	18 536

As at 31 December 2013 the Group held the following financial assets pledged as security for liabilities

TYPE OF TRANSACTION	SECURITY	CARRYING VALUE OF ASSETS PLEDGED AS SECURITY FOR LIABILITIES	NOMINAL VALUE OF ASSETS PLEDGED AS SECURITY FOR LIABILITIES	VALUE OF LIABILITIES SUBJECT TO SECURITY
Repo transaction	bonds	4 553 357	4 251 825	4 563 231
Coverage of Fund for protection of guaranteed assets to the benefit of the Bank Guarantee Fund	bonds	603 467	575 120	-
Lombard and technical loan	bonds	5 379 355	5 271 118	-
Other loans	bonds, leases encumbrances	1 045 089	1 057 224	918 812
Deposits	bonds	216 628	206 450	205 894
Issue of mortgage bonds	receivables backed by mortgage, bonds	1 213 544	1 221 631	823 285
Coverage of the Gurantee Fund for the Settlement of Stock Exchange Transactions to Central Securities Depository (KDPW)	bonds, cash deposit	38 343	38 069	-

(in PLN thousand)

As at 30 September 2013 the Group held the following financial assets pledged as security for liabilities

TYPE OF TRANSACTION	SECURITY	CARRYING VALUE OF ASSETS PLEDGED AS SECURITY FOR LIABILITIES	NOMINAL VALUE OF ASSETS PLEDGED AS SECURITY FOR LIABILITIES	VALUE OF LIABILITIES SUBJECT TO SECURITY
Repo transactions	bonds	3 859 206	3 629 423	3 878 387
Coverage of Fund for protection of guaranteed assets to the benefit of the Bank Guarantee Fund	bonds	611 663	565 120	-
Lombard and technical loan	bonds, bills	4 098 765	4 011 107	-
Other loans	bonds, leases encumbrances	992 257	981 460	867 963
Deposits	bonds	211 423	213 150	204 390
Issue of mortgage bonds	receivables backed by mortgage, bonds	1 262 203	1 275 326	822 841
Coverage of the Guarantee Fund for the Settlement of Stock Exchange	bonds, cash deposits	51 985	50 963	-

### 34. Amounts due to other banks

Amounts due to other banks by product type

	30.09.2014	31.12.2013	30.09.2013
Current accounts and overnight deposits	2 059 349	1 160 683	2 056 906
Interbank deposits and other liabilities	518 937	1 282 795	601 459
Loans and advances received	2 978 714	3 048 343	2 784 149
Repo transactions	2 806 240	905 238	3 607 273
Cash in transit	28 691	20 598	26 779
Total	8 391 931	6 417 657	9 076 566

Amounts due to other banks by currency

	30.09.2014	31.12.2013	30.09.2013
PLN	4 109 331	3 058 551	4 657 738
CHF	722 610	814 849	830 640
EUR	2 795 288	2 410 773	3 336 354
USD	702 830	69 488	151 508
Other currencies	61 872	63 996	100 326
Total	8 391 931	6 417 657	9 076 566

(in PLN thousand)

### 35. Amounts due to customers

Amounts due to customers by entity and product type

	30.09.2014	31.12.2013	30.09.2013
Amounts due to corporate, including:	53 271 085	59 214 508	51 610 922
current accounts and overnight deposits	26 966 105	22 708 969	26 020 711
term deposits and other liabilities	26 304 980	36 505 539	25 590 211
Amounts due to budget entities, including:	7 707 929	5 822 211	6 975 781
current accounts and overnight deposits	5 631 795	4 893 773	5 131 032
term deposits and other liabilities	2 076 134	928 438	1 844 749
Amounts due to individuals, including:	53 877 692	50 912 985	48 700 135
current accounts and overnight deposits	28 750 481	27 993 266	28 236 434
term deposits and other liabilities	25 127 211	22 919 719	20 463 701
Repo transactions	5 140 432	3 668 011	3 034 231
Cash in transit	284 071	178 991	216 404
Total	120 281 209	119 796 706	110 537 473

#### Amounts due to customers by currency

	30.09.2014	31.12.2013	30.09.2013
PLN	100 863 154	101 473 042	93 865 975
CHF	178 910	173 571	172 452
EUR	12 442 032	10 434 337	9 984 185
USD	6 127 289	7 078 537	5 859 626
Other currencies	669 824	637 219	655 235
Total	120 281 209	119 796 706	110 537 473

(in PLN thousand)

### 36. Debt securities issued

#### Debt securities issued by type

	30.09.2014	31.12.2013	30.09.2013
Certificates of deposit	3 094 758	2 240 452	1 788 946
Mortgage bonds	1 010 383	823 285	822 841
Total	4 105 141	3 063 737	2 611 787

The Group redeems its own debt securities issued on a timely basis.

Debt securities issued by currency

	30.09.2014	31.12.2013	30.09.2013
PLN	3 932 371	3 003 425	2 550 607
EUR	172 770	60 312	61 180
USD	-	-	-
Total	4 105 141	3 063 737	2 611 787

#### Changes in debt securities issued

	3 QUARTERS 2014	2013	3 QUARTERS 2013
Opening balance	3 063 737	4 758 736	4 758 736
Increase (issuance)	4 799 673	3 667 197	2 082 273
Decrease (redemption)	(3 891 026)	(4 300 519)	(3 749 886)
Decrease (partial redemption)	(1 034)	(1 022 028)	(445 281)
Foreign currency exchange differences	378	2 344	2 601
Sale	136 141	-	-
Other changes	(2 728)	(41 993)	(36 656)
Closing balance	4 105 141	3 063 737	2 611 787

### **37. Provisions**

Changes in provisions in the reporting period

3 QUARTERS 2014	PROVISIONS FOR LITIGATION AND CLAIMS	PROVISONS FOR DEFINED BENEFIT PLANS	PROVISIONS FOR UNDRAWN CREDIT FACILITIES AND GUARANTEES ISSUED	OTHER PROVISIONS	TOTAL
Opening balance	34 986	207 297	113 932	37 322	393 537
Provision charges/revaluation	3 930	17 265	44 963	9 705	75 863
Provision utilization	(1 955)	(5 482)	-	(13 196)	(20 633)
Provision releases	(879)	-	(74 058)	-	(74 937)
Foreign currency exchange differences	-	-	294	33	327
Other changes	(1)	-	-	364	363
Closing balance	36 081	219 080	85 131	34 228	374 520
Short term	5 852	5 553	38 071	4 513	53 989
Long term	30 229	213 527	47 060	29 715	320 531

2013	PROVISIONS FOR LITIGATION AND CLAIMS	PROVISONS FOR DEFINED BENEFIT PLANS	PROVISIONS FOR UNDRAWN CREDIT FACILITIES AND GUARANTEES ISSUED	OTHER PROVISIONS	TOTAL
Opening balance	56 795	154 281	106 406	42 024	359 506
Provision charges/revaluation	8 057	16 727	74 688	15 587	115 059
Provision utilization	(8 305)	(5 919)	-	(20 454)	(34 678)
Provision releases	(21 346)	-	(67 152)	(379)	(88 877)
Foreign currency exchange differences	(275)	-	(10)	87	(198)
Other changes	60	42 208	-	457	42 725
Closing balance	34 986	207 297	113 932	37 322	393 537
Short term	7 277	11 029	63 713	9 713	91 732
Long term	27 709	196 268	50 219	27 609	301 805

3 QUARTERS 2013	PROVISIONS FOR LITIGATION AND CLAIMS	PROVISONS FOR DEFINED BENEFIT PLANS	PROVISIONS FOR UNDRAWN CREDIT FACILITIES AND GUARANTEES ISSUED	OTHER PROVISIONS	TOTAL
Opening balance	56 795	154 281	106 406	42 024	359 506
Provision charges/revaluation	6 498	14 015	92 276	9 781	122 570
Provision utilization	(7 854)	(6 747)	-	(18 964)	(33 565)
Provision releases	(3 121)	-	(54 009)	-	(57 130)
Foreign currency exchange differences	8	-	164	186	358
Other changes	-	-	-	419	419
Closing balance	52 326	161 549	144 837	33 446	392 158
Short term	25 080	63	45 069	10 654	80 866
Long term	27 246	161 486	99 768	22 792	311 292

(in PLN thousand)

#### Provisions for litigation and claims

Provisions for litigation and claims include court, administrative and other legal proceedings. The provisions were estimated in the amount of expected outflow of resources embodying economic benefits.

#### Provisions for defined benefits plans

Provisions for defined benefits plans consist of provisions for retirement benefits and death-in-service benefits. The present value of such obligations is measured by an independent actuary using the projected unit credit method.

#### Other provisions

Other provisions include in particular provisions for other employee benefits and provision for employment restructuring concerning planned liquidation of the Branch in Paris.

### 38. Contingent commitments

#### Litigation

As at 30 September 2014 the total value of the litigation subject in the ongoing court proceedings against the Group was PLN 1 122 642 thousand (in three quarters of 2013 it was PLN 19 037 716 thousand).

As at 30 September 2014 there were no proceedings before the court or state administration bodies related to the receivables or payables of the Bank and its subsidiaries in which the pursued claim value (amount to be paid) is at least 10% of the Group's equity.

The most significant court litigation against the Group, per its value, ongoing as at 30 September 2014, is the litigation brought via the plaint of private individuals against the Bank and the Central Brokerage House Pekao S.A. for the payment of PLN 306 622 thousand as compensation for the damage arising from the purchase of stocks and the injury resulting from the execution process. In the opinion of the defendant, the plaint is groundless.

Other litigations against the Group currently ongoing:

- proceedings instigated in the second quarter of 2014 as a result of the plaint brought by a guarantee beneficiary for the payment of PLN 55 996 thousand as the bank guarantee realisation,
- proceedings instigated in 2013 as a result of the plaint brought by a guarantee beneficiary for the payment of PLN 43 760 thousand as the bank guarantee realisation,
- proceedings instigated in the first quarter of 2014 as a result of the plaint brought by guarantee beneficiaries for the payment of PLN 32 750 thousand as the bank guarantee realisation.

Given the analysis of facts and legal aspects, the Group evaluates the risk of outflow of funds in these three lawsuits as possible.

Subject to still ongoing court dispute is the litigation – already presented in the financial statements for the three quarters of 2013 - resulting from the Bank's minority shareholder lawsuit to repeal resolutions 8 and 24 of the Ordinary General Shareholder Meeting of 19 April 2011 on the approval of the consolidated financial statements for 2010 and granting the vote of approval to the Management Board Member. Compliant to the legally valid decision of the Circuit Court in Warsaw of 4 November 2013, the present value of the proceedings is PLN 692, instead of the amount of PLN 18 000 000 thousand quoted by the plaintiff.

As at 30 September 2014, the Group created provisions for litigations against the Group entities which, according to the legal opinion, are connected with a risk of the funds outflow resulting from the fulfillment of the obligation. The value of the above provisions as at 30 September 2014 is PLN 36 081 thousand (PLN 34 986 thousand as at 31 December 2013).

(in PLN thousand)

#### Financial commitments granted

Financial commitments granted by entity

	30.09.2014	31.12.2013	30.09.2013
Financial commitments granted to:			
financial entities	1 412 665	2 497 373	2 905 116
non - financial entities	22 898 150	23 208 164	22 079 139
budget entities	1 391 494	1 392 162	1 600 244
Total	25 702 309	27 097 699	26 584 499

#### **Guarantees issued**

Guarantees issued by entity

	30.09.2014	31.12.2013	30.09.2013
Issued to financial entities:	852 438	832 166	770 561
guarantees	814 240	785 796	728 251
sureties	36 192	43 754	38 778
confirmed export letters of credit	2 006	2 616	3 532
Issued to non-financial entities	11 762 606	10 145 187	9 008 682
guarantees	6 385 284	4 938 747	4 381 670
securities' underwriting guarantees	5 377 322	5 146 660	4 625 127
sureties	-	59 780	1 885
Issued to budget entities:	511 984	99 950	494 866
guarantees	11 879	17 740	21 026
securities' underwriting guarantees	500 105	82 210	473 840
Total	13 127 028	11 077 303	10 274 109

#### Off-balance sheet commitments received

Off-balance sheet commitments received by entity

	30.09.2014	31.12.2013	30.09.2013
Financial received from:	2 318 818	111 792	636 441
financial entities	2 233 596	111 792	636 441
non - financial entities	85 222	-	-
budget entities	-	-	-
Guarantees received from:	12 148 509	9 124 950	8 707 373
financial entities	1 392 652	1 113 604	804 883
non - financial entities	10 020 148	7 302 774	7 172 843
budget entities	735 709	708 572	729 647
Total	14 467 327	9 236 742	9 343 814

Moreover, the Group has the ability to obtain financing from National Bank of Poland secured by government securities.

(in PLN thousand)

### 39. Related party transactions

The transactions between the Bank and related parties are typical transactions arising from current operating activities conducted by the Bank. Such transactions mainly include loans, deposits, foreign currency transactions and guarantees.

#### The credit granting process applicable to the Bank's management and entities related to the Bank

According to the Banking Act, credit transactions with Members of the Bank's Management Board and Supervisory Board, persons holding managerial positions at the Bank, with the entities related financially or organizationally therewith, shall be effected according to Regulation adopted by the Supervisory Board of the Bank.

The Regulation provides detailed decision-making procedures, applicable to transactions with such persons and entities, also defining the decision-making levels authorized to take decisions. In particular, the transactions with the Members of the Bank's Management Board or Supervisory Board or with an entity related therewith financially or organizationally, are subject to decisions taken by the Bank's Management Board and Supervisory Board.

Members of the Bank's Management Board and entities related therewith financially or organizationally may take advantage of credit products offered by the Bank on standard terms and conditions of the Bank. In particular, the Bank may not offer more advantageous credit interest rates to such persons or entities.

Credit risk assessment is performed using the methodology applied by the Bank, tailored to the client's segment and type of transaction.

In case of entities related to the Bank, the standard credit procedures are applied, with transaction-related decisions taken exclusively at level of the Bank's Head Office.

(in PLN thousand)

#### **Related party transactions**

Related party transactions as at 30 September 2014

NAME OF ENTITY	RECEIVABLES FROM LOANS AND PLACEMENTS	RECEIVABLES FROM REVALUATION OF DERIVATIVES	OTHER RECEIVABLES	LIABILITIES FROM LOANS AND DEPOSITS	LIABILITIES FROM REVALUATION OF DERIVATIVES	OTHER LIABILITIES
UniCredit S.p.A. – the Bank 's parent entity	5 255	-	10	56 318	-	577
Entities of UniCredit Group excluding the Bank Pekao S.A. Group entities	1 470 746	411 292	424	1 038 132	891 293	672
Associates of Bank Pekao S.A. Group						
Dom Inwestycyjny Xelion Sp. z o.o.	-	-	46	32 064	-	62
Pioneer Pekao Investment Management S.A.	-	-	-	149 176	-	5
Pioneer Pekao TFI S.A. (PPIM S.A. subsidiary)	-	-	14 897	116 764	-	6
Krajowa Izba Rozliczeniowa S.A.	-	-	-	9 314	-	-
Total Associates of Bank Pekao S.A. Group	-	-	14 943	307 318	-	73
Key management personnel of the Bank and UniCredit S.p.A.	6 449	-	-	41 425	-	-
Total	1 482 450	411 292	15 377	1 443 193	891 293	1 322

(in PLN thousand)

#### Receivables from loans and placements by contractual maturity

30.09.2014	CURRENT (*)	UP TO 1 MONTH	BETWEEN 1AND 3 MONTHS	BETWEEN 3 MONTHS AND 1 YEAR	BETWEEN 1 AND 5 YEARS	OVER 5 YEARS	TOTAL
UniCredit S.p.A. – the Bank 's parent entity	5 255	-	-	-	-	-	5 255
Entities of UniCredit Group excluding the Bank Pekao S.A. Group entities	492 439	265 842	103	372 120	340 242	-	1 470 746
Associates of Bank Pekao S.A Group	-	-	-	-	-	-	-
Key management personnel of the Bank and UniCredit S.p.A.	2	-	-	6 031	75	341	6 449
Total	497 696	265 842	103	378 151	340 317	341	1 482 450

(\*) Current receivables include Nostro account and cash collaterals.

#### Liabilities from loans and deposits by contractual maturity

30.09.2014	CURRENT (*)	UP TO 1 MONTH	BETWEEN 1AND 3 MONTHS	BETWEEN 3 MONTHS AND 1 YEAR	BETWEEN 1 AND 5 YEARS	OVER 5 YEARS	TOTAL
UniCredit S.p.A. – the Bank 's parent entity	56 318	-	-	-	-	-	56 318
Entities of UniCredit Group excluding the Bank Pekao S.A. Group entities	106 501	557 285	12 868	1 233	7 355	352 890	1 038 132
Associates of Bank Pekao S.A Group	25 325	48 406	233 587	-	-	-	307 318
Key management personnel of the Bank and UniCredit S.p.A	5 379	25 064	6 622	4 260	100	-	41 425
Total	193 523	630 755	253 077	5 493	7 455	352 890	1 443 193

(\*) Current liabilities include Loro account and cash collaterals.

(in PLN thousand)

#### Receivables from loans and placements by currency

30.09.2014	EUR	USD	CHF	PLN	OTHER	TOTAL
UniCredit S.p.A. – the Bank's parent entity	2 847	2 408	-	-	-	5 255
Entities of UniCredit Group excluding the Bank Pekao S.A. Group entities	528 715	670 911	6	233 038	38 076	1 470 746
Associates of Bank Pekao S.A Group	-	-	-	-	-	-
Key management personnel of the Bank and UniCredit S.p.A.	-	-	-	6 449		6 449
Total	531 562	673 319	6	239 487	38 076	1 482 450

#### Liabilities from loans and deposits by currency

30.09.2014	EUR	USD	CHF	PLN	OTHER	TOTAL
UniCredit S.p.A. – the Bank's parent entity	-	-	-	56 318	-	56 318
Entities of UniCredit Group excluding the Bank Pekao S.A. Group entities	443 445	-	328 700	265 633	354	1 038 132
Associates of Bank Pekao S.A Group	-	-	-	307 318	-	307 318
Key management personnel of the Bank and UniCredit S.p.A.	4 343	940	-	29 408	6 734	41 425
Total	447 788	940	328 700	658 677	7 088	1 443 193

(in PLN thousand)

Related party transactions as at 31 December 2013

NAME OF ENTITY	RECEIVABLES FROM LOANS AND PLACEMENTS	RECEIVABLES FROM REVALUATION OF DERIVATIVES	OTHER RECEIVABLES	LIABILITIES FROM LOANS AND DEPOSITS	LIABILITIES FROM REVALUATION OF DERIVATIVES	OTHER LIABILITIES
UniCredit S.p.A. – the Bank's parent entity	4 812	-	29	52 758	-	830
Entities of UniCredit Group excluding the Bank Pekao S.A. Group entities	1 151 416	303 574	4 177	1 620 185	772 939	1 954
Associates of Bank Pekao S.A Group						
Dom Inwestycyjny Xelion Sp. z o.o.	-	-	3	22 905	-	8
Pioneer Pekao Investment Management S.A.	-	-	-	148 571	-	3
Pioneer Pekao TFI S.A. (PPIM S.A. subsidiary)	-	-	16 145	133 659	-	22
Krajowa Izba Rozliczeniowa S.A.	-	-	3	13 176	-	-
Total Associates of Bank Pekao S.A. Group	-	-	16 151	318 311	-	33
Key management personnel of the Bank and UniCredit S.p.A.	6 924	-	-	22 990	-	-
Total	1 163 152	303 574	20 357	2 014 244	772 939	2 817

(in PLN thousand)

31.12.2013	CURRENT (*)	UP TO 1 MONTH	BETWEEN 1AND 3 MONTHS	BETWEEN 3 MONTHS AND 1 YEAR	BETWEEN 1 AND 5 YEARS	OVER 5 YEARS	TOTAL
UniCredit S.p.A. – the Bank's parent entity	4 812	-	-	-	-	-	4 812
Entities of UniCredit Group excluding the Bank Pekao S.A. Group entities	481 281	14 171	953	302 393	352 618	-	1 151 416
Associates of Bank Pekao S.A Group	-	-	-	-	-	-	-
Key management personnel of the Bank and UniCredit S.p.A.	2	6 514	-	-	54	354	6 924
Total	486 095	20 685	953	302 393	352 672	354	1 163 152

#### Receivables from loans and deposits by contractual maturity

(\*) Current receivables include Nostro account and cash collaterals.

#### Liabilities from loans and deposits by contractual maturity

31.12.2013	CURRENT (*)	UP TO 1 MONTH	BETWEEN 1AND 3 MONTHS	BETWEEN 3 MONTHS AND 1 YEAR	BETWEEN 1 AND 5 YEARS	OVER 5 YEARS	TOTAL
UniCredit S.p.A. – the Bank's parent entity	52 758	-	-	-	-	-	52 758
Entities of UniCredit Group excluding the Bank Pekao S.A. Group entities	281 448	357 478	469 833	21 502	75 687	414 237	1 620 185
Associates of Bank Pekao S.A Group	20 132	36 011	126 286	135 882	-	-	318 311
Key management personnel of the Bank and UniCredit S.p.A.	1 409	18 316	2 565	600	100	-	22 990
Total	355 747	411 805	598 684	157 984	75 787	414 237	2 014 244

(\*) Current liabilities include Loro account and cash collaterals.

(in PLN thousand)

#### Receivables from loans and deposits by currency

31.12.2013	EUR	USD	CHF	PLN	OTHER	TOTAL
UniCredit S.p.A. – the Bank's parent entity	3 521	1 291	-	-	-	4 812
Entities of UniCredit Group excluding the Bank Pekao S.A. Group entities	517 811	614 246	6	-	19 353	1 151 416
Associates of Bank Pekao S.A Group	-	-	-	-	-	-
Key management personnel of the Bank and UniCredit S.p.A.	-	-	-	6 924	-	6 924
Total	521 332	615 537	6	6 924	19 353	1 163 152

#### Liabilities from loans and deposits by currency

31.12.2013	EUR	USD	CHF	PLN	OTHER	TOTAL
UniCredit S.p.A. – the Bank's parent entity	169	-	-	52 589	-	52 758
Entities of UniCredit Group excluding the Bank Pekao S.A. Group entities	583 161	5 240	422 910	600 684	8 190	1 620 185
Associates of Bank Pekao S.A Group	-	-	-	318 311	-	318 311
Key management personnel of the Bank and UniCredit S.p.A.	2 447	500	-	13 456	6 587	22 990
Total	585 777	5 740	422 910	985 040	14 777	2 014 244

(in PLN thousand)

Income and expenses from transactions with related parties for the period from 1 January to 30 September 2014

NAME OF ENTITY	INTEREST INCOME	INTEREST EXPENSE	FEE AND COMMISSION INCOME	FEE AND COMMISSION EXPENSE	POSITIVE VALUATION OF DERIVATIVES AND OTHER INCOME	NEGATIVE VALUATION OF DERIVATIVES AND OTHER EXPENSES
UniCredit S.p.A. – the Bank's parent entity	8	(8)	249	(2 212)	985	(7 104)
Entities of UniCredit Group excluding the Bank Pekao S.A. Group entities	38 234	(12 368)	5 984	(167)	5 577	(23 696)
Associates of Bank Pekao S.A Group						
Dom Inwestycyjny Xelion Sp. z o.o.	-	(440)	54	(20)	239	-
Pioneer Pekao Investment Management S.A.	-	(2 952)	362	-	20	-
Pioneer Pekao TFI S.A. (PPIM S.A. subsidiary)	-	(2 495)	169 908	-	-	(1)
Krajowa Izba Rozliczeniowa S.A.	-	(109)	110	-	-	(7 945)
Total Associates of Bank Pekao S.A. Group	-	(5 996)	170 434	(20)	259	(7 946)
Key management personnel of the Bank and UniCredit S.p.A.	203	(467)	11	-	-	-
Total	38 445	(18 839)	176 678	(2 399)	6 821	(38 746)

Income and expenses from transactions with related parties for the period from 1 January to 30 September 2013

NAME OF ENTITY	INTEREST INCOME	INTEREST EXPENSE	FEE AND COMMISSION INCOME	FEE AND COMMISSION EXPENSE	POSITIVE VALUATION OF DERIVATIVES AND OTHER INCOME	NEGATIVE VALUATION OF DERIVATIVES AND OTHER EXPENSES
UniCredit S.p.A. – the Bank's parent entity	83	(135)	819	(2 085)	1 431	(8 253)
Entities of UniCredit Group excluding the Bank Pekao S.A. Group entities	75 570	(30 120)	6 968	(1 332)	28 291	(6 888)
Associates of Bank Pekao S.A Group						
Dom Inwestycyjny Xelion Sp. z o.o.	-	(250)	31	(20)	165	-
Pioneer Pekao Investment Management S.A.	-	(3 773)	405	-	63	-
Pioneer Pekao TFI S.A. (PPIM S.A. subsidiary)	-	(3 141)	178 978	-	-	-
Krajowa Izba Rozliczeniowa S.A.	-	(147)	60	-	-	(7 109)
Total Associates of Bank Pekao S.A. Group	-	(7 311)	179 474	(20)	228	(7 109)
Key management personnel of the Bank and UniCredit S.p.A.	234	(460)	6	-	-	-
Total	75 887	(38 026)	187 267	(3 437)	29 950	(22 250)

(in PLN thousand)

#### Off-balance sheet financial commitments and guarantees as at 30 September 2014

NAME OF ENTITY	GR	ANTED	RECEIVED		
	FINANCIAL	GUARANTEES	FINANCIAL	GUARANTEES	
UniCredit S.p.A. – the Bank's parent entity	38 336	229 376	-	28 511	
Entities of UniCredit Group excluding the Bank Pekao S.A. Group entities	91 562	427 100	9 401	52 723	
Associates of Bank Pekao S.A Group					
Dom Inwestycyjny Xelion Sp. z o.o.	10 030	-	-	-	
Pioneer Pekao Investment Management S.A.	15	-	-	-	
Pioneer Pekao TFI S.A. (PPIM S.A. subsidiary)	51	-	-	-	
Krajowa Izba Rozliczeniowa S.A.	-	500	-	-	
Total Associates of Bank Pekao S.A. Group	10 096	500	-	-	
Key management personnel of the Bank and UniCredit S.p.A.	814	-	-	-	
Total	140 808	656 976	9 401	81 234	

(in PLN thousand)

Off-balance sheet financial commitments and guarantees granted by contractual maturity

30.09.2014	CURRENT	UP TO 1 MONTH	BETWEEN 1 AND 3 MONTHS	BETWEEN 3 MONTHS AND 1 YEAR	BETWEEN 1 AND 5 YEARS	OVER 5 YEARS	TOTAL
FINANCIAL COMMITMENTS GRANTED							
UniCredit S.p.A. – the Bank's parent entity	-	-	-	-	38 336	-	38 336
Entities of UniCredit Group excluding the Bank Pekao S.A. Group entities	-	-	-	-	91 562	-	91 562
Associates of Bank Pekao S.A Group	-	-	-	10 000	96	-	10 096
Key management personnel of the Bank and UniCredit S.p.A.	20	-	-	539	245	10	814
Total	20	-	-	10 539	130 239	10	140 808
GUARANTEES ISSUED							
UniCredit S.p.A. – the Bank's parent entity	-	12 000	4 356	90 987	20 384	101 649	229 376
Entities of UniCredit Group excluding the Bank Pekao S.A. Group entities	-	9 996	73	33 196	195 013	188 822	427 100
Associates of Bank Pekao S.A Group	-	-	-	500	-	-	500
Total	-	21 996	4 429	124 683	215 397	290 471	656 976
FINANCIAL COMMITMENTS RECEIVED							
Entities of UniCredit Group excluding the Bank Pekao S.A. Group entities	9 401	-	-		-	-	9 401
Total	9 401	-	-	-	-	-	9 401
GUARANTEES RECEIVED							
UniCredit S.p.A. – the Bank's parent entity	-	1 550	710	18 228	6 562	1 461	28 511
Entities of UniCredit Group excluding the Bank Pekao S.A. Group entities	-	2 200	8 000	7 660	32 759	2 104	52 723
Total	-	3 750	8 710	25 888	39 321	3 565	81 234

#### Off-balance sheet financial commitments and guarantees granted by currency

30.09.2014	EUR	USD	CHF	PLN	INNE	TOTAL
FINANCIAL COMMITMENTS GRANTED						
UniCredit S.p.A. – the Bank's parent entity	38 336	-	-	-	-	38 336
Entities of UniCredit Group excluding the Bank Pekao S.A. Group entities	30 064	-	-	61 498	-	91 562
Associates of Bank Pekao S.A Group	-	-	-	10 096	-	10 096
Key management personnel of the Bank and UniCredit S.p.A.	-	-	-	814	-	814
Total	68 400	-	-	72 408	-	140 808
GUARANTEES ISSUED						
UniCredit S.p.A. – the Bank's parent entity	8 990	-	-	220 386	-	229 376
Entities of UniCredit Group excluding the Bank Pekao S.A. Group entities	29 272	-	-	397 828	-	427 100
Associates of Bank Pekao S.A Group	-	-	-	500	-	500
Total	38 262	-	-	618 714	-	656 976
FINANCIAL COMMITMENTS RECEIVED						
Entities of UniCredit Group excluding the Bank Pekao S.A. Group entities	-	-	-	8 959	442	9 401
Total	-	-	-	8 959	442	9 401
GUARANTEES RECEIVED						
UniCredit S.p.A. – the Bank's parent entity	22 750	-	-	5 761	-	28 511
Entities of UniCredit Group excluding the Bank Pekao S.A. Group entities	18 213	-	-	34 510	-	52 723
Total	40 963	•	-	40 271	•	81 234

(in PLN thousand)

Off-balance sheet financial commitments and guarantees as at 31 December 2013

NAME OF ENTITY -	GR	ANTED	RECEIVED
	FINANCIAL	GUARANTEES	GUARANTEES
UniCredit S.p.A. – the Bank's parent entity	62 569	353 654	48 345
Entities of UniCredit Group excluding the Bank Pekao S.A. Group entities	732 287	273 410	113 807
Associates of Bank Pekao S.A Group			
Dom Inwestycyjny Xelion Sp. z o.o.	30	-	-
Pioneer Pekao Investment Management S.A.	15	-	-
Pioneer Pekao TFI S.A. (PPIM S.A. subsidiary)	61	-	-
Krajowa Izba Rozliczeniowa S.A.	-	500	-
Total Associates of Bank Pekao S.A. Group	106	500	-
Key management personnel of the Bank and UniCredit S.p.A.	261	-	-
Total	795 223	627 564	162 152

As at 31 December 2013, the Group did not have off-balance sheet financial commitments received from related parties.

(in PLN thousand)

Off-balance sheet financial commitments and guarantees issued by contractual maturity

31.12.2013	CURRENT	UP TO 1 MONTH	BETWEEN 1 AND 3 MONTHS	BETWEEN 3 MONTHS AND 1 YEAR	BETWEEN 1 AND 5 YEARS	OVER 5 YEARS	TOTAL
FINANCIAL COMMITMENTS GRANTED							
UniCredit S.p.A. – the Bank's parent entity	24 000	-	-	38 569	-	-	62 569
Entities of UniCredit Group excluding the Bank Pekao S.A. Group entities	362 120	180 829	-	189 123	215	-	732 287
Associates of Bank Pekao S.A Group	-	-	-	-	106	-	106
Key management personnel of the Bank and UniCredit S.p.A.	20	-	5	-	226	10	261
Total	386 140	180 829	5	227 692	547	10	795 223
GUARANTEES ISSUED							
UniCredit S.p.A. – the Bank's parent entity	67 076	76 743	-	-	99 139	110 696	353 654
Entities of UniCredit Group excluding the Bank Pekao S.A. Group entities	-	641	-	44 397	37 951	190 421	273 410
Associates of Bank Pekao S.A Group	-	-	-	500	-	-	500
Total	67 076	77 384	-	44 897	137 090	301 117	627 564
GUARANTEES RECEIVED							
UniCredit S.p.A. – the Bank's parent entity	3 000	-	-	13 904	11 742	19 699	48 345
Entities of UniCredit Group excluding the Bank Pekao S.A. Group entities	29 967	463	980	65 182	14 768	2 447	113 807
Total	32 967	463	980	79 086	26 510	22 146	162 152

(in PLN thousand)

#### Off-balance sheet financial commitments and guarantees issued by currency

31.12.2013	EUR	USD	CHF	PLN	OTHER	TOTAL
FINANCIAL COMMITMENTS GRANTED						
UniCredit S.p.A. – the Bank's parent entity	38 569	-	-	24 000	-	62 569
Entities of UniCredit Group excluding the Bank Pekao S.A. Group entities	29 652	-	-	702 635	-	732 287
Associates of Bank Pekao S.A Group	-	-	-	106	-	106
Key management personnel of the Bank and UniCredit S.p.A.	-	-	-	261	-	261
Total	68 221	-	-	727 002	-	795 223
GUARANTEES ISSUED						
UniCredit S.p.A. – the Bank's parent entity	11 872	-	-	341 782	-	353 654
Entities of UniCredit Group excluding the Bank Pekao S.A. Group entities	15 342	-	-	258 068	-	273 410
Associates of Bank Pekao S.A Group	-	-	-	500	-	500
Total	27 214	-	-	600 350	-	627 564
GUARANTEES RECEIVED						
UniCredit S.p.A. – the Bank's parent entity	44 895	-	-	3 450	-	48 345
Entities of UniCredit Group excluding the Bank Pekao S.A. Group entities	20 728	-	-	86 510	6 569	113 807
Total	65 623	-	-	89 960	6 569	162 152

٧.

#### Remuneration of the Bank's Management Board and Supervisory Board Members

	VALUE OF E	BENEFITS
	3 QUARTERS 2014	3 QUARTERS 2013
Management Board of the Bank		
Short-term employee benefits (*)	11 780	10 473
Long-term benefits(**)	1 749	1 627
Share-based payments (***)	5 576	5 372
Total	19 105	17 472
Supervisory Board of the Bank		
Short-term employee benefits (*)	695	612
Total	695	612

(\*) Short-term employee benefits include: base salary, bonuses and other benefits due in next 12 months from the balance sheet date.

(\*\*) The item 'Long-term benefit' includes: provisions for a long-term motivation program and deferred bonus payments. (\*\*\*) The value of share-based payments is a part of Personnel Expenses, recognized according to IFRS 2 during the reporting period in the income statement, representing the settlement of fair value of share options and shares, including phantom shares, granted to the Members of the Bank's Management Board.

The Bank's Management Board and Supervisory Board Members did not receive any remuneration from subsidiaries and associates in the period from 1 January to 30 September 2014 and in the period from 1 January to 30 September 2013.

#### Remuneration of Supervisory Boards and Management Boards of subsidiaries

	VALUE OF I	BENEFITS
	3 QUARTERS 2014	3 QUARTERS 2013
Companies' Management Boards		
Short-term employee benefits	10 722	9 470
Long-term benefits	-	219
Share-based payments	-	95
Total	10 722	9 784
Companies' Supervisory Boards		
Short-term employee benefits	29	29
Total	29	29

### 40. Subsequent events

There have been no significant subsequent events.

# Signatures of the Management Board Members

07.11.2014	Luigi Lovaglio	President of the Management Board, CEO	
Date	Name/Surname	Position/Function	Signature
07.11.2014	Diego Biondo	Vice-President of the Management Board	
Date	Name/Surname	Position/Function	Signature
07.11.2014	Andrzej Kopyrski	Vice-President of the Management Board	
Date	Name/Surname	Position/Function	Signature
07.11.2014	Grzegorz Piwowar	Vice-President of the Management	
07.11.2014	Gizegoiz i iwowai	Board	
Date	Name/Surname	Position/Function	Signature
07.11.2014	Stefano Santini	Vice-President of the Management Board	
Date	Name/Surname	Position/Function	Signature
07.11.2014	Marian Ważyński	Vice-President of the Management Board	
Date	Name/Surname	Position/Function	Signature

### Annexes to the financial statements

The accompanying notes to the financial statements constitute an integral part of the consolidated financial statements

#### Annex 1

# New standards, interpretations and amendments to published standards that have been approved and published by the European Union and are effective from 1 January 2014

#### • IFRS 10 'Consolidated Financial Statements'

The standard establishes principles for the presentation and preparation of consolidated financial statements when an entity controls one or more other entities. The IFRS 10 supersedes IAS 27 'Consolidated and Separate Financial Statements' and SIC-12 'Consolidation - Special Purpose Entities'. The IFRS 10 defines the principle of control established the basis for determining which entities are to be consolidated. The IFRS presents the additional guidelines useful in determining the existence of the control when it is hard to define.

The Group claims that the new standard had no material impact on its financial statements in the period of its first application, except for the change in accounting policy in respect to consolidation.

#### • IFRS 11 'Joint Arrangements'

The standard establishes more realistic reflection of joint arrangements, concentrating on rights and obligations resulting from those arrangements, and not on its legal form. The standard addresses inconsistencies in financial reporting of joint arrangements by introduction of homogenous method of accounting of interest in jointly controlled entities.

IFRS 11 requires accounting of interests in joint arrangements only under the equity method, thus eliminating the proportionate consolidation. The existence of an independent legal entity is not a fundamental classification condition. Transitional provisions vary depending on the method of classification of joint arrangements under IAS 31.

The Group claims that the new standard had no material impact on its financial statements in the period of its first application.

• IFRS 12 'Disclosure of Interests in Other Entities'

The standard establishes new and complex principles for disclosure of entity's interests in other entities, including subsidiaries, joint ventures, associates and other entities that are not consolidated.

The Group claims that the new standard had no material impact on its financial statements in the period of its first application, except for extending the scope of disclosures.

• IAS 27 'Separate Financial Statements'

The standard establishes principles for the presentation and disclosures to be applied in accounting for investments in subsidiaries, associates and joint ventures. The standard supersedes the previous version of IAS 27 'Consolidated and Separate Financial Statements'.

The Group claims that the new standard had no material impact on its financial statements in the period of its first application.

IAS 28 'Investments in Associates and Joint Ventures'

The new standard refers to accounting for investments in associates and establishes the requirements for the application of the equity method for investments in associates and joint ventures. The standard will supersede the previous version of IAS 28 'Investments in Associates'.

The Group claims that the new standard had no material impact on its financial statements in the period of its first application.

• IAS 32 (amendment) 'Financial Instruments: Presentation'

The aim of this Standard is to address inconsistencies in requirements concerning the offsetting criteria for financial assets and financial liabilities.

The Group claims that the standard's amendment, except for extending the scope of disclosures, had no material impact on its financial statements in the period of its first application.

• IAS 36 (amendment) 'Impairment of Assets'

When developing IFRS 13 'Fair Value Measurement', the IASB decided to amend IAS 36 to require disclosures about the recoverable amount of impaired assets.

The amendments clarify the IASB's original intention: the scope of those disclosures is limited to the recoverable amount of impaired assets that is based on fair value less costs to sell.

The Group claims that the standard's amendment had no material impact on its financial statements in the period of its first application.

• IAS 39 (amendment) 'Financial Instruments: Recognition and Measurement'

The amendment allows to continuously apply hedge accounting in a situation where a derivative, which has been designated as a hedging instrument, is novated to effect clearing with a central counterparty as a result of laws or regulation, if specific conditions are met.

The Group claims that the standard's amendment had no material impact on its financial statements in the period of its first application.

#### Annex 2

New standards, interpretations and amendments to published standards that have been approved and published by the European Union but are effective from the date after the balance sheet date.

• IFRIC 21 'Levies'

Date of application: the first financial year beginning after 13 June 2014.

IFRIC 21 is an interpretation of IAS 37 'Provisions, Contingent Liabilities and Contingent Assets'. The interpretation clarifies what is an event giving rise to the obligation to pay a levy.

The impact of the initial application of the Interpretation will depend on the specific levies imposed, applicable at the date of initial application. The Group does not expect the Interpretation to have a material impact on the annual consolidated financial statements. However, it may have a material impact on the interim financial statements. The Group has been analysing the impact the Interpretation will have on the interim financial statements.

#### Annex 3

# New standards, interpretations and amendments to published standards that have been published by the International Accounting Standards Board (IASB) and not yet approved by the European Union.

• IFRS 9 'Financial Instruments'

Date of application: the first financial year beginning after 1 January 2018.

New regulations compose a part of changes superseding IAS 39 'Financial Instruments: Recognition and Measurement'.

Main changes resulting from the new standard include:

- New categorisation of financial assets,
- · New criteria of assets classification to the group of financial assets measured at amortized cost,
- · New principles on recognition of changes in fair value measurement of investments in equity instruments,
- Elimination of the need to separate embedded derivatives from financial assets.

Most requirements of IAS 39 relating to financial liabilities classification and valuation were transferred to IFRS 9 unchanged.

The standard was extended by parts concerning principles of measurement at amortized cost as well as principles of hedge accounting application.

The Group is currently assessing the impact of the IFRS 9 application on its financial statement, however due to the nature of the Bank, it is expected that these changes will have a significant impact on the Bank's financial instruments valuation and presentation.

• IFRS 14 'Regulatory deferral accounts'

Date of application: the first financial year beginning after 1 January 2016.

The aim of this standard is to enhance the comparability of financial reporting by entities that are engaged in rate-regulated activities.

The Group claims that the new standard will not have a material impact on its financial statements in the period of its first application.

• IFRS 15 'Revenue from Contracts with Customers'

Date of application: the first financial year beginning after 1 January 2017.

The Standard will improve the financial reporting of revenue and improve comparability of the top line in financial statements globally.

The core principle of the new Standard is to recognize revenue to depict the transfer of goods or services to customers in amounts that reflect the consideration (that is, payment) to which the company expects to be entitled in exchange for those goods or services. In accordance with new IFRS 15, the revenue is recognized when the control over the goods or services is transferred to the customer.

The Group is currently assessing the impact of the IFRS 15 application on its financial statements.

#### • IAS 19 (amendment) 'Employee benefits'

Date of application: the first financial year beginning after 1 July 2014.

The amendment applies to contributions from employees or third parties to defined benefit plans. The aim of the amendments is to simplify the accounting for contributions that are independent of the number of years of employee service, for example, employee contributions that are calculated according to a fixed percentage of remuneration.

The Group claims that the standard's amendment will not have a material impact on its financial statements in the period of its first application.

• IAS 16 (amendment) 'Property, Plant and Equipment' and IAS 38 (amendment) 'Intangible Assets'

Date of application: the first financial year beginning after 1 January 2016.

The IASB has clarified that the use of revenue-based methods to calculate the depreciation of an asset is not appropriate because revenue generated by an activity that includes the use of an asset generally reflects factors other than the consumption of the economic benefits embodied in the asset.

The IASB also clarified that revenue is generally presumed to be an inappropriate basis for measuring the consumption of the economic benefits embodied in an intangible asset. This presumption, however, can be rebutted in certain limited circumstances.

The Group claims that the standards amendments will not have a material impact on its financial statements in the period of its first application.

IAS 16 (amendment) 'Property, Plant and Equipment' and IAS 41 (amendment) 'Agriculture'

Date of application: the first financial year beginning after 1 January 2016.

IAS 41 'Agriculture' currently requires all biological assets related to agricultural activity to be measured at fair value less costs to sell. This is based on the principle that the biological transformation that these assets undergo during their lifespan is best reflected by fair value measurement. However, there is a subset of biological assets, known as bearer plants, which are used solely to grow produce over several periods. At the end of their productive lives they are usually scrapped. Once a bearer plant is mature, apart from bearing produce, its biological transformation is no longer significant in generating future economic benefits.

The IASB decided that bearer plants should be accounted for in the same way as property, plant and equipment in IAS 16 'Property, Plant and Equipment', because their operation is similar to that of manufacturing.

The Group claims that the standard's amendments will not have a material impact on its financial statements in the period of its first application.

IFRS 11 (amendment) 'Joint Arrangements'

Date of application: the first financial year beginning after 1 January 2016.

The amendments add new guidance on how to account for the acquisition of an interest in a joint operation that constitutes a business. The amendments specify the appropriate accounting treatment for such acquisitions.

The Group claims that the standard's amendment will not have a material impact on its financial statements in the period of its first application.

#### Improvements to IFRS 2010-2012

Date of application: the first financial year beginning after 1 July 2014.

The annual improvements to IFRS 2010-2012 principally aim to solve inconsistencies and specify vocabulary.

The Group claims that the improvements will not have a material impact on its financial statements in the period of its first application.

#### • Improvements to IFRS 2011-2013

Date of application: the first financial year beginning after 1 July 2014.

The annual improvements to IFRS 2011-2013 principally aim to solve inconsistencies and specify vocabulary.

The Group claims that the improvements will not have a material impact on its financial statements in the period of its first application.

#### Improvements to IFRS 2012-2014

Date of application: the first financial year beginning after 1 January 2016.

The annual improvements to IFRS 2012-2014 principally aim to solve inconsistencies and specify vocabulary.

The Group claims that the improvements will not have a material impact on its financial statements in the period of its first application.

 IFRS 10 (amendment) 'Consolidated Financial Statements' and IAS 28 (amendment) 'Investments in Associates and Joint Ventures'

Date of application: the first financial year beginning after 1 January 2016.

The amendments concern the sale or contribution of assets between the investor and the associate or joint venture. The main consequence of the amendments is that a full gain or loss is recognized when a transaction involves a business (whether it is housed in a subsidiary or not). A partial gain or loss is recognized when a transaction involves assets that do not constitute a business, even if these assets are housed in a subsidiary.

The Group claims that the standard's amendments will not have a material impact on its financial statements in the period of its first application.

IAS 27 (amendment) 'Separate Financial Statements'

Date of application: the first financial year beginning after 1 January 2016.

The amendments to IAS 27 will allow entities to use the equity method to account for investments in subsidiaries, joint ventures and associates in their separate financial statements.

The Group claims that the standard's amendments will not have a material impact on its financial statements in the period of its first application.

#### Annex 4

#### Glossary

**IFRS** – International Financial Reporting Standards – the standards, interpretations and their structure adopted by the International Accounting Standards Board (IASB.)

IAS - International Accounting Standards - previous name of the standards forming part of the current IFRS.

**IFRIC** – International Financial Reporting Interpretations Committee – the committee operating under the International Accounting Standards Board publishing interpretations of IFRS.

**CIRS** – Currency Interest Rate Swap – the transaction exchange of principal amounts and interest payments in different currencies between two counterparties.

**IRS** – Interest Rate Swap – the agreement between two counterparties, under which the counterparties pay each other (at specified intervals during the contract life) interest on contractual principal of the contract, charged at a different interest rate.

**FRA** – Forward Rate Agreement – the contract under which two counterparties fix the interest rate that will apply in the future for a specified amount expressed in currency of the transaction for a predetermined period.

**CAP** – the financial agreement, which limits the risk borne by lender on a variable interest rate, exposed to the potential loss as a result of increase in interest rates. Cap option is a series of call options on interest rates, in which the issuer guarantees the buyer the compensation of the additional interest costs, that the buyer must pay if the interest rate on loan increases above the fixed interest rate.

**FLOOR** –the financial agreement, which limits the risk of incurring losses resulting from decrease in interest rates by the lender providing the loan at a variable interest rate. Floor option is a series of put options on interest rates, in which the issuer guarantees the interest to be paid on the loan if the interest rate on the loan decreases below the fixed interest rate.

**IBNR** – Incurred but Not Reported losses.

**PD** – Probability Default – the parameter used in Internal Ratings-Based Approach which determines the likelihood that the debtor will be unable to meet its obligation. PD is a financial term describing the likelihood of a default over an one year time horizon.

LGD - Loss Given Default - the percentage of loss over the total exposure when bank's counterparty goes to default.

EAD - Exposure at Default.

EL – Expected Loss.

CCF - Credit Conversion Factor.

**A-IRB** – Advanced Internal Ratings-Based Approach – advanced method where all parameters of risk (PD, LGD, EAD) are estimated by the bank using its own quantitative model for calculating the risk weighted assets (RWA).

**VaR** – Value at Risk – the risk measure by which the market value of an asset or portfolio may be reduced for a given assumptions, probability and time horizon.

**EaR** – Earnings at Risk – the maximum decrease of earnings, relative to specific goal, which might occur due to impact of market risk on specific risk factors for the given time horizon and confidence level.

ICAAP - Internal Capital Adequacy Assessment Process - the process of assessing internal capital adequacy.