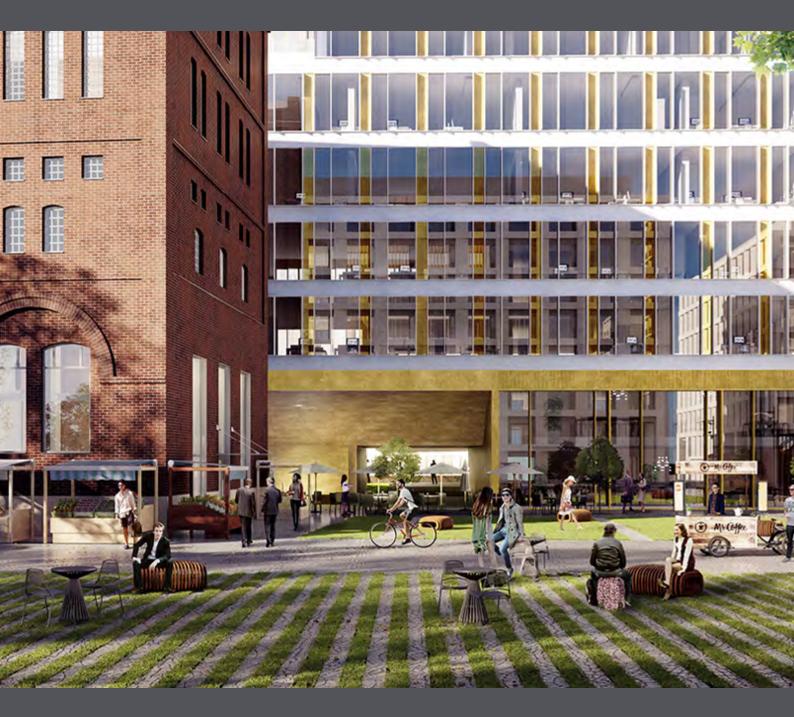
FINANCIAL REPORT OF ECHO INVESTMENT

Q3 2019





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Dear Shareholders, Partners and Clients,

it is with great pleasure that I present Echo Investment's financial report for the third quarter of 2019, highlighting our financial standing, explaining targets to be achieved until the end of the year and our ambitious expansion plans for coming years.

We are happy that the results for Q3 2019 were higher than the market expectations. The obtained net profit of PLN 49 million results from 515 apartments handed over to clients, increase in the value of office projects under construction, such as two buildings of Warsaw Brewery and Face2Face complex in Katowice, as well as the sale of O3 Business Campus III in Kraków.

In October, the main shareholders informed Echo Investment on their intention to sell all shares they possess to the Hungarian real estate company Wing. The transaction is subject to approval by the Polish antimonopoly authority. I am glad to share with you that Noah Steinberg, CEO of Wing, stated that they are happy with Echo Investment's strategy, management and development plans.

Multifunctional 'destination' projects

I am excited about the progress of Warsaw Brewery that will be finished and put into full operation next year. We devote a lot of attention to the squares, restaurants in the historical cellars creating a food hall and the greenery that will not only invite people to meet there but will also create a central point of Warsaw's Wola district. The news that historical malthouse in the centre of the project will turn into a restaurant was very well received, as Robert Lewandowski, a great football player and an internationally renowned ambassador of today's Poland is one of the restaurant's investors. I assure you that we have in our pipeline many more interesting news on the District of Meetings and Flavors that we are creating here. I warmly encourage you to visit the place already next year.

Construction works at Łódź-based Fuzja are proceeding according to the schedule. Its apartments' offer met with big interest from clients. In recent days we have received the building permit for the first office building in this complex and we intend to start the construction works already next year. Last summer, we started to revitalize the facade of the historic power plant which is the most precious heritage building of the whole area and will be the heart of this project.

Residential

The achievement of this year's company targets, meaning sales of 1,300 apartments and handovers of 1,250 apartments is close as until the end of October we sold 1,089 and handed over 841 units. In Q3 2019 Echo Investment sold 295 apartments which was over 80% more than in Q3 2018. We also handed over 515 to clients in this period – over two times more than in Q3 2018. It's worth emphasizing that at the same time we continue to keep a healthy margin on our projects. Higher sales comparing to the previous year are caused by regular extension of the offer. Since the beginning of the year, Echo Investment has launched nine projects with nearly 2,000 apartments.

To develop our residential business, since the beginning of 2019 Echo Investment has purchased land in Kraków, Wrocław, Poznań, Łódź and Warsaw, where about 2,000 apartments can be developed. One of them was a very attractive plot in Warsaw, near Kabaty metro station. A significant part of plots secured with preliminary agreements (mainly in Warsaw and Kraków) is also intended for residential project – we can build on them c.a. 2,500 units. They include, among others, a plot near Domaniewska, Wołoska and Postępu streets in Warsaw. The large scale of acquisitions shows our determination to strengthen even more our position on the market.

Resi4Rent

Our residential-for-rent platform made a breakthrough in Q3: the first project Rychtalska in Wrocław was granted an occupancy permit in September and in October another project - Wodna in Łódź - was also finished. Both projects are now in the process of leasing and enjoy great interest of prospective clients. At the beginning of 2020 the platform will receive an occupancy permit for the Kępa Mieszczańska project in Wrocław. After this Resi4Rent will manage over 790 ready units in those three locations.

The platform is growing and expanding its reach. From the beginning of the year, the company started construction of four projects with 1,063 units in total. The strategic goal of Resi4Rent is to develop a platform of 7,500 apartments for rent by 2024.

Office

At the end of the third quarter of 2019, Echo Investment had seven office buildings under construction with a total leasable area of 140,000 sqm. From the beginning of 2019, the company's Office Department has signed lease agreements for 60,000 sqm. The annual target of leasing amounts to c.a. 100,000 sqm and to fulfil the target, we have very negotiations with prospective tenants ongoing.

The construction works on the first phase of Face-2Face Business Campus in Katowice are on the final stage and in January 2020 the first tenants will move into the building. Echo Investment has signed lease agreements with such companies as Medicover Polska, DAZN, Perform Stats and Honeywell, and the building is leased in almost 93%. The construction of the second building of the complex are carried according to the schedule and the building is commercialized in 50%. Advanced negotiations with potential tenants to lease out all remaining space are very promising.

Retail and entertainment

The most important and notable success of Echo Investment's retail property department in Q3 2019 was to enter into a lease agreement on the historic Malthouse building in Warsaw Brewery. Robert Lewandowski, the captain of the Polish national football team and his business partners will soon open a restaurant here. The interest of other potential tenants for remaining retail space of Warsaw Brewery is huge and we are in advanced discussions on all premises in this fantastic project.

The third quarter of 2019 was full of good news for clients of Galeria Młociny. The international retail chain Primark also confirmed in July its presence in Galeria Młociny and their store in our scheme will be their first location in Poland. Moreover, 40 new brands extended Galeria Młociny's offer in stores opened in August and September. The project is 97% leased which proves its value and potential.

Financial standing

Echo Investment enjoys a very stable financial situation and a low net asset-to-debt ratio, which as at 30 September 2019, was at 25%. The Group maintains a high cash balance: over PLN 500 million at the end of Q3.

The value of our projects under construction increased over the last four quarters by 18%, while increase of residential assets amounted to as much as 53%. This is in line with our strategy to increase the exposure to the residential market and to obtain a better diversification of the company's portfolio.

Thanks to the strong liquidity, we are able to enlarge our land bank to secure our future growth. Since the beginning of the year Echo Investment has acquired plots for over 170,000 sqm of the usable space at the value of almost 70 million EUR.

I encourage you to study in detail our financial report for the third quarter of 2019.

Yours sincerely

(|;

Nicklas Lindberg CEO of Echo Investment

CHAPTER 1

MANAGEMENT REPORT



General information about the Company and its Group

1996

Incorporation of Echo Investment



Echo Investment Group's core activity consists in the construction, lease and sale of office and retail buildings, construction and sale of residential buildings as well as trade in real estate.

The parent company Echo Investment S.A., with its office in Kielce, al. Solidarności 36, was registered in Kielce on 23 July 1992. Echo is a Joint Stock Company entered in the National Court Register under no. 0000007025 by the District Court in Kielce, 10th Economic Division of the National Court Register.

Since 5 March 1996, the Company's shares are listed at the Warsaw Stock Exchange on the regulated market, sector - WIG - Real Estate. The Company was established for an indefinite period of time.

The Management Board of Echo Investment S.A

President of the Board, CEO

Nicklas Lindberg



Maciej Drozd Vice-President of the Board, CFO



Rafał Mazurczak Member of the Board



Artur Langner Vice-President of the Board



Waldemar Olbryk
Member of the Board



Marcin Materny Member of the Board



Małgorzata Turek Member of the Board



The Supervisory Board of Echo Investment S.A.

Karim Khairallach Chairman of the Supervisory Board



Laurent Luccioni Deputy Chairman of the Supervisory Board



Mark Abramson Independent Supervisory Board Member Deputy Chairman of the Audit Committee



Maciej Dyjas Supervisory Board Member



Stefan Kawalec Independent Supervisory Board Member Chairman of the Audit Committee



Nebil Senman Supervisory Board Member Audit Committee Member



Sebastian Zilles Supervisory Board Member



Strategy of Echo Investment Group

In 2016, the Management Board of Echo Investment with the approval of the Supervisory Board developed and implemented "The strategy of profitable growth". According to its assumptions, Echo Investment will accelerate the capital turnover and therefore generate higher returns for its shareholders. The Company intends to share profit in the form of regular dividends.

STRATEGY OF ECHO INVESTMENT



POLAND



LEADERSHIP



FOCUS ON DEVELOPMENT

It is the strongest economy and real estate market in the Central and Eastern Europe. Echo Investment, which has been operating on this market for two decades, knows perfectly its potential, background and principles of functioning. This is why the Company will focus on running projects in the most important Polish cities, which are at the same time the most attractive and liquid real estate markets: Warsaw, Tricity, Poznań, Katowice, Wrocław, Cracow and Łódź.

Echo Investment is one of the biggest real estate development companies operating in Poland. The Company is active in three sectors: office, retail and residential. In accordance with the strategy of profitable growth, Echo Investment is going to be one of the leaders in each of the three sectors. This is going to translate into optimum use of resources and adequately large scale of activity.

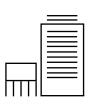
The focus of the adopted strategy model is on development activities, which include land acquisition, construction, lease, active management to increase the market value and then sale of finished project in optimal time for the possible return ratio, capital management, market expectations and trends. Commercial and residential properties under construction constitute majority of the group's assets.



STRATEGIC COOPERATION WITH RELIABLE PARTNERS

Echo Investment values long-term business relations with reliable partners, that created synergies for both sides. Development activities of Echo Investment are complementary to these entities. Such cooperation facilitates expanding Echo's scale of operation, accelerates speed of projects implementation and limits risks. Echo Investment assumes entering into joint-ventures for projects requiring

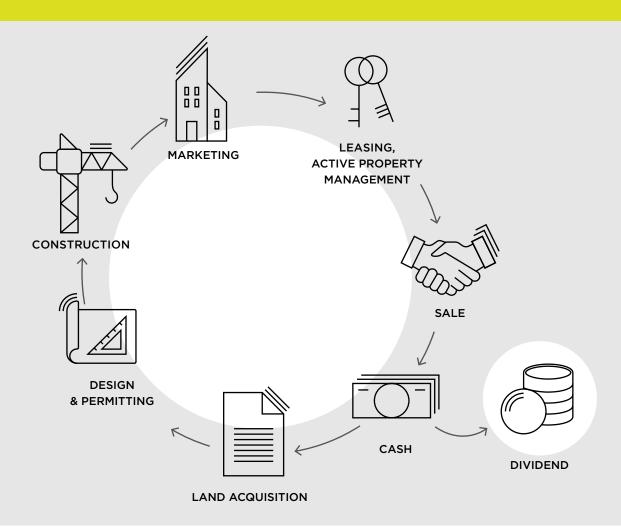
significant capital expenditures, providing its partners with services such as development, planning, leasing, accounting etc. Partners may also be offered by Echo with priority to acquire ready projects on market conditions. Material agreements between Echo Investment and its partners need to be discussed and approved by the Supervisory Board.



DESTINATION PROJECTS

Many years of experience in three real estate sectors gives Echo Investment a competitive advantage resulting from skills to develop large, multi-functional and destination projects. This is why, the Company can buy larger lands where unit price is lower and competition among purchasers is much lower. Combining functions allows to Company to complete a project earlier and design a complex city space.

Business model



Echo Investment Group runs the entire investment process in-house, starting with acquisition of property, through obtaining administrative permits, financing and oversight of construction, to leasing, completion, active property management to increase its

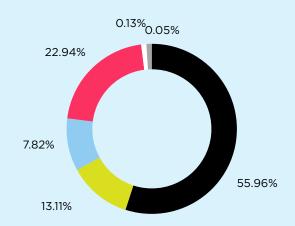
value, taking decision of sale and execution of this decision in optimal moment from return, cash management, expectation and market trends. These steps are taken in most cases through the special purpose vehicles (SPV). The core business of Echo Investment

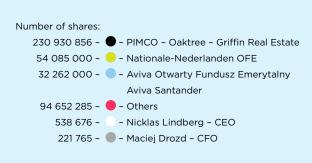
Group falls into the following categories:

- construction, lease, active property management to increase its value and sale of office buildings,
- 2. construction, lease, active property management to
- increase its value and sale of retail buildings,
- 3. construction and sale of residential apartments
- 4. provision of services (general contractor, managing contractor, leasing, consulting etc.).

Ownership structure of Echo Investment S.A. and description of shares

SHAREHOLDERS OF ECHO INVESTMENT S.A. HOLDING MORE THAN 5% OF THE SHARE CAPITAL AS AT THE BALANCE SHEET DAY





4.1 Description of shares

The share capital of Echo Investment S.A. is divided into 412,690,582 ordinary bearer shares of A, B, C, D, E and F series. None of the shares has limited rights. The Company's share capital, i.e. the nominal value of all the shares, amounts to PLN 20,635, and it was paid in cash. The nominal value of one share is PLN 0.05. The number of shares equals the

number of votes at the General Meeting of Shareholders. The securities issued by Echo Investment S.A. do not provide their owners with any special controlling powers. Echo Investment S.A. does not have any information on limitations in exercising the voting right or transferring ownership rights by owners of its securities.

4.2 Shareholding structure

The PIMCO - Oaktree - Griffin Real Estate consortium remains the major shareholder of Echo Investment S.A. through Lisala sp. z o.o. which is an entity directly controlled by Echo Partners B.V.

Echo Investment S.A. received notification from Echo Partners B.V. and WING IHC Zrt, that on 16 October 2019, entities entered into a preliminary share purchase agreement relating to the acquisition of 100% of the shares in Lisala sp. z o.o., which holds 230,930,856 shares in the Company constituting 55.96% of the share capital of the Company. Pursuant to the

notification, the completion of the Transaction is conditional on the obtainment of a decision of the President of the Office of Competition and Consumer Protection (Prezes Urzędu Ochrony Konkurencji i Konsumentów) granting consent to the carrying out of the concentration consisting of the Transaction

Data concerning the shareholding structure as at the balance sheet day result from information on shareholders participating in the Ordinary General Meeting of Echo Investment S.A. of 25 June 2019 and notifications sent to the Company by members of the Management Board.

4.3 Volume of the Company's shares held by managing and supervising persons

To the best of the Company's knowledge, among the persons in charge of Echo Investment S.A. management or supervisory functions, the shareholders of the Company are only Nicklas Lindberg, CEO and Maciej Drozd, CFO.

To the best of the Company's knowledge, none of the other members of the Management Board or the Supervisory Board is a shareholder of the Company directly or indirectly as at the date of publication of the report, none of them was a shareholder on 30 September 2019, as at the balance sheet day and since the begining of 2019, and none of them concluded any transactions for shares in the Company.

VOLUME OF SHARES OF ECHO INVESTMENT S.A. HELD BY MEMBERS OF THE MANAGEMENT BOARD AND THE SUPERVISORY BOARD

| Surname | Position in the company | Number of shares held | Share in the capital and votes at GMS |
|------------------|-------------------------------------|--------------------------|---|
| Nicklas Lindberg | President of the Board, CEO | 538 676 | 0.13% |
| Maciej Drozd | Vice-President of the Board, CFO | 221 765 | 0.05% |

Major events in Q1-Q3 2019



Fuzja Project in Łodź

5.1 Starting the multifunctional project Fuzja on Tymienieckiego street in Łódź

Echo Investment has started construction of the new multifunctional project Fuzja in Łódź on Tymienieckiego street. It will be carried out at 7.7 hectares of land occupying the former textile factory of Karol Scheibler in Księży Młyn, which the company purchased in 2017. The city adopted a spatial development plan for this area in 2018, whereas a building permit for the first investment phase - two buildings with approx. 270 apartments became effective on January 2019. Their construction and sale started in April and until the end of November, Echo Investment has sold over 100 units in the project, what confirms its great potential. The first residents will be able to move in at the beginning of 2021. Simultaneously with the completion of the first phase, a public square will be built in front of the power plant and access from Tymienieckiego street. The heart of this area will be the building of the former heat and power plant, which will be adapted to new functions. The reconstruction works on this historical building started this summer.

The project on Tymienieckiego street has the potential to develop around 90,000 sqm of residential, office and service space. The investment will be carried out in several stages. The entire

complex will consist of 20 buildings, 14 of which are historical buildings, under conservation protection. The development plan precisely specifies conservation requirements, and at the same time it leaves great flexibility as to the future functions of the buildings. As part of the investment, there will also be city squares, common spaces and green areas, the total area of which will be almost 4 ha. Users of this area will have access to amenities such as parking spaces adapted to car sharing services, bicycle paths, bike service stations, parcel machines or publicly available electric loaders. The architectural design is being created in the Medusa Group studio. Fuzja project on Tymienieckiego street is another multifunctional investment after Warsaw Brewery and Moje Miejsce in Warsaw, in which Echo Investment can use experience in various sectors of the real estate market.



5.2 Issuance of PLN 33.8 mln worth of bonds for individual investors

The Company placed 188,315 J-series bonds and 150,000 J2-series bonds, which were issued on the basis of the Prospectus approved by the Polish Financial Supervision Authority on 16 April 2018. The total issue value of the placed bonds was PLN 33,831,500. The subscription for J-series bonds lasted from 18 February to 1 March 2019, while J2-series bonds from 18 February to 25 February 2019. The allocation of the bonds took place on 5 March 2019. The interest rate on J-series and J2-series bonds is based on the WIBOR 6M rate increased by a 3.4% margin. The bonds have a 4.5-year maturity. The offering was organized by Dom Maklerski PKO Banku Polskiego and the consortium of Noble Securities S.A., Michael / Ström Dom Maklerski S.A. and Dom Maklerski Bank Ochrony Środowiska S.A.

5.3 Completion of the sale of Gatehouse Offices - the first office building of the Warsaw Brewery complex

On 29 March 2019, GLL Real Estate Partners signed an agreement with Echo Investment for the purchase of Gatehouse Offices - the first office building of Warsaw Brewery. The final sale price of the office building will amount to EUR 76.8 million, after meeting certain conditions. According to the agreement, the sale price is to be paid in two tranches. The first tranche in the amount of EUR 38.6 million net was paid immediately after the conclusion of the agreement, while the remaining part of the price - after meeting the conditions set by the parties - on 3 July 2019. Together with the first tranche, the purchaser paid the amount of VAT on the entire sale price. Along with the sale agreement, the parties entered into agreements for quality guarantee of the building and rent guarantee, according to which the purchaser is compensated for the loss of operating income resulting from incentives for tenants. The Gatehouse office building received the occupancy permit in the fourth quarter of 2018. It offers 15,700 sqm of space, occupied mainly by L'Oréal Polska, EPAM Poland and WeWork.

Warsaw Brewery is an area between Grzybowska, Wronia, Chłodna and Krochmalna streets, which Echo Investment will reweave into the urban fabric. It will be a new urban quarter, open to all, formed by a potpourri of residential buildings, office buildings and public squares, rest and recreation places, cafes, restaurants and shops.

76.8 mln

The target amount of the sale transaction of Gatehouse Offices

5.4 Issuance of bonds for institutional investors

As part of the Bond Issuance Programme of up to PLN 1 bln of 2011, which was signed with mBank, Echo Investment issued coupon bonds with a total value of PLN 100 mln on 11 April 2019. The nominal value and the issue price of one bond was PLN 10,000. The bonds were issued for the period ending on 11 April 2023. The interest rate on the bonds was determined based on the variable WIBOR 6M rate plus a margin for investors. The redemption of the bonds on the redemption date will be at the nominal value of the bonds. The interest will be paid semi-annually. The issued bonds are not secured. At the same time, the Company acquired 1,000 own bonds marked with the ISIN code PLECHPS00159 for redemption.

100 min

The value of bonds placed for institutional investors in the second quarter of 2019

5.5 Obtaining the loan of EUR 87 mln for the construction of two office buildings at Warsaw Brewery

Bank Pekao has granted Echo Investment a loan of EUR 87 mln for the construction of Villa Offices and Malthouse Offices - two office buildings being developed at the Warsaw Brewery complex at Grzybowska street in Warsaw. According to the agreement signed on 25 April 2019, the loan is divided into two tranches. The first one amounts to EUR 54.8 mln of a construction loan and PLN 10 mln of a VAT loan, while the second one - to EUR 32.6 mln of a construction loan and PLN 7 mln of a VAT loan. The loan was granted for a period of 24 months from the date of commissioning, but no longer than until 31 December 2022. The construction loan, after completing the construction of projects, will be transformed into an investment loan of the same amount. It will be granted for 5 years from commissioning, however not longer than until 31 December 2027. Investment and construction loan amounts bear interest at a variable EURIBOR rate, increased by a margin, while a VAT loan - at a variable WIBOR interest rate plus a margin. The agreement provides for an obligation to meet conditions suspending a payment of loans, including establishing collateral that are standard in this type of transactions.

Villa Offices and Malthouse Offices, being financed by Bank Pekao, have a total of 46,000 sqm of leasable space, their construction started last year and their completion is scheduled for 2020.



5.6 Loan agreement for the construction of West 4 Business Hub in Wrocław

Bank Millennium has concluded an investment loan agreement with Echo Investment in the amount of more than EUR 20 million for the construction of the West 4 Business Hub office building in Wrocław. West 4 Business Hub will be the continuation of West Gate and West Link office buildings that have already been developed at Na Ostatnim Groszu street and successfully leased and sold. The construction of the first office building of the West 4 complex was launched at the end of 2018. The new project West 4 will offer over 80,000 sqm of office space. The first building will have over 15,500 sqm of space. Its construction is in line with the schedule.

The first West 4 building is planned for use in the third quarter of 2020. The architectural office Maćków Pracownia Projektowa is responsible for the design. Echo Investment in Wrocław has been present for 12 years. The developer has built, leased and sold five office buildings here: Aquarius, Sagittarius, Nobilis, West Gate and West Link.



Grand opening of Galeria Młociny in Warsaw

5.7 Opening of Galeria Młociny in Warsaw

After three years of construction, on 23 May 2019, Echo Investment and EPP opened Galeria Młociny at Zgrupowania AK "Kampinos" street in Warsaw. The project has nearly 85,000 sqm of leasable space, of which 76,000 sqm for retail and gastronomy, and 6,000 sqm of office space that was leased by Inter Cars. The architectural design of Galeria Młociny was developed by two architectural design studios - Kuryłowicz & Associates and Chapman Taylor. The general contractor was Erbud, while the financing was provided by a consortium of banks Santander, PKO Bank Polski, mBank and Bank Gospodarstwa Krajowego. The complex includes 220 stores and nearly 50 restaurants and cafes, a medical centre and the first multiplex cinema in Bielany. Among renowned brands present in Galeria Młociny, it is worth mentioning Inditex group (Zara, Zara Home, Oysha, Massimo Duti, Bershka, Stradivarius, Pull & Bear), H&M, Van Graff, TK Maxx, C & A, CCC, Media Markt and RTV Euro AGD. Brands such as Gagliardi, Sloggi or Mayoral Premiere stores also will open their stores. The international retail chain Primark also confirmed in July its presence in Galeria Młociny. The store at Galeria Młociny will be the first location in Poland. The chain has leased 5,700 sqm (of which 3,700 to be retail space).

Galeria Młociny was developed right next to the Młociny transport interchange – within easy reach of Warsaw, with direct access to the metro station, several tram lines, city, suburban and country bus lines, a bicycle station and a P&R car park. It is the most important transport hub of the northern part of the city and neighbouring towns that is used by over 24 mln passengers every year. Galeria Młociny's investors are EPP (70% of shares) and Echo Investment (30% of shares). EPP manages the newly-opened complex, while Echo Investment was fully responsible for the development and lease process.



5.8 Ordinary General Meeting of Shareholders

The Ordinary General Meeting of Shareholders (OGMS) of Echo Investment S.A. took place on 25 June 2019 in Warsaw. It was attended by shareholders holding in total 77.9% of shares and votes.

The agenda of the Ordinary General Meeting of Shareholders included the following items:

- 1. 1Review and approval of the Management Board Report on Operations of Echo Investment S.A. and its Group in 2018;
- 2. Review and approval of the financial statements for the financial year 2018;
- 3. Review and approval of the consolidated financial statements for the financial year 2018;
- 4. Decision on the allocation of the undistributed financial result (profit) from previous years;
- 5. Decision on the distribution of the profit for 2018;
- 6. Granting discharge to members of the Management Board and the Supervisory Board;
- 7. Determining the number of members of the Supervisory Board of the Company for the new term;
- 8. Appointment of the Supervisory Board.

In accordance with the proposed resolutions, the shareholders reviewed and approved the Management Report on the Operation of Echo Investment S.A. and its Group in 2018, the financial statements for the financial year 2018 and the consolidated financial statements for the financial year 2018.

The undivided financial result (profit) from previous years in the amount of PLN 2,243,582, resulting from the change in the accounting policy applied by the Company, was allocated by the Ordinary General Meeting of Shareholders to the Dividend Fund.

The net profit achieved in the completed financial year 2018 in the amount of PLN 42,431,650.15 was allocated to distribute among all shareholders on the following principles:

- 1. The profit allocated for distribution increased by PLN 163,913,640.85 from the Dividend Fund (PLN 206,345,291 in total) was allocated for distribution among all shareholders of the Company as the dividend.
- 2. The amount of PLN 206,345,291 paid by the Company on 19 December 2018 as an advance for dividend for the financial year was included on the dividend basis.

As the dividend corresponded to the amount of the dividend advance payment, the shareholders decided that the Company would not pay any additional funds from the profit for the financial year 2018.

The Ordinary General Meeting of Shareholders granted discharge to all members of the Management Board and Supervisory Board and then determined the number of members of the Supervisory Board of the new term to be seven and appointed all members of the Supervisory Board of the previous term of office for the new term of office.

5.9 The loan for the construction of the Face2Face Business Campus office complex in Katowice

On 3 July 2019, Bank Pekao granted Echo Investment nearly EUR 65 million in construction and investment loans and PLN 18 million in VAT loans. Pursuant to the agreement, the total financing period ends on 31 December 2023. Amounts of the investment and construction loans bear interest according to the variable EURIBOR interest rate, while the VAT loan amount bears interest according to the variable WIBOR interest rate.

The construction work at the Face2Face Business Campus office complex in Katowice at Grundmann street is carried out in line with the work schedule. In July, the first building reached its maximum height and its leasing comes to the end. Tenants will move into the first Face2Face building in the fourth quarter of 2019. The advancement of the lease and the interest of companies decided that in the fourth quarter of 2018 Echo Investment began the construction of the second phase, which will be ready a year in Q4 2020. Ultimately, around 5,000 people will work in both buildings of the complex.

Face2Face Business Campus is another - after A4 Business Park - the Echo Investment's office complex, which is being built in Katowice. It consists of two office buildings - a 7-storey building with an area of 20,000 sqm and a 15-storey tower with an area of 26,000 sqm. The distinguishing feature of this project is the multifunctional and customised development of outdoor areas, where there will be, among others, a basketball court, a dinner zone or a relaxation zone.

Construction of Face2Face
Business Campus office complex
in Katowice





5.10. The loan for the construction of the first React office building in Łódź

On 31 July 2019, Echo Investment obtained a loan for the construction of the first office building of the React complex, which is being built in Łódź at the corner of Piłsudskiego avenue and Kilińskiego street. The project is financed by BNP Paribas Bank Polska.

Pursuant to the loan agreement signed, the bank granted Echo Investment a EUR 19.2 million construction loan as well as a PLN 4 million VAT loan. The total financing period ends 1 December 2022.

The construction of the first phase of the React office complex at the corner of Kilińskiego street and Piłsudskiego avenue in Łódź, with an area of nearly 15,000 sqm, was started this spring. The entire office complex will offer nearly 50,000 sqm, and the first employees will start working in new offices in the second half of 2020.



5.11 Implementation of Risk Management Policy

As part of improving corporate governance standards, in July 2019, the Echo Investment Group implemented a Risk Management Policy. The policy describes the objectives of risk management, its place within the management system, and the responsibility and the rights of people involved in the process. The Management Board of Echo Investment S.A. is responsible for the overall risk management, in cooperation with the Supervisory Board and the Audit Committee.

The main goal of the Risk Management Policy is to provide sustainable and stable economic growth of the Group and to promote a proactive approach to reporting, estimating and managing risks related to the Group's operations. The Risk Management Policy formalises and presents in a structured manner the approach to risk management in the Echo Investment Group expected by the Management Board.

Works related to updating the existing risk management procedures in the Echo Investment Group to the guidelines of the Risk Management Policy were started in the second quarter of 2019 and will be continued in 2019 and 2020. Currently, the Group is working on updating IT management systems to expand the functionality of existing systems reporting and assessing risks being identified connected to the implementation of development projects.

5.12 Conditional real estate purchase agreement in Warsaw

On 14 August 2019, Echo Investment signed preliminary contracts for the purchase of perpetual usufruct rights to land and ownership of buildings, constituting a separate object of ownership, located in Warsaw near Domaniewska, Wołoska and Postępu streets. The properties are dedicated to residential development. MBP 1 Sp. z o.o. and MBP 2 Sp. z o.o., which

are part of the Immofinanz group are the sellers. The total area of land properties that are the subject of the transaction is about 50,000 sqm. The total net price will be at least PLN 208 million. The conclusion of promised agreements should take place no later than in 2020 and 2021, after meeting the conditions reserved in the preliminary contracts.

5.13 Sale of O3 Business Campus III office building in Kraków

EPP and Henderson Park on 11 September 2019, have purchased from Echo Investment the third building of O3 Business Campus located in Krakow and are now the owner of the whole complex. The joint venture paid for the building EUR 40,3 mln upon closing. Targeted selling price will amount to EUR 47,2 mln (increased by VAT), and will reflect a reduction by the value of certain fit-out works remaining to be completed within the tenants' areas as stated in the signed lease agreements, the value of technical defects, and the value of transaction costs. Echo Investment may obtain additional payments related to the completion of fit-out works within the tenants' areas and with the removal of technical defects in the total amount of nearly EUR 7 million plus VAT.

O3 Business Campus III occupies an area of 18.9 thousand square meters. Its office space is occupied by the Polish operator of serviced offices City Space, the Lux Med medical centre, EPAM Systems Poland, Danish Crown and Mota Engil. Talks about additional rentals are in the advanced stage.

The sale of the O3 Business Campus III office location is the result of a preliminary agreement signed in 2016 in which EPP purchased 7 office buildings from Echo Investment with a total lease area of 112 thousand square meters. Two of the three buildings in the O3 Business Campus became part of EPP's portfolio in 2016 and 2017. In June 2019 they became part of a portfolio owned by a joint venture between Henderson Park and EPP.

EUR 47,2 mln

Targeted value of O3 Business Campus III sale transaction

O3 Business Campus complex in Kraków





5.14 Advanced dividend from the 2019 profit

The Management Board of Echo Investment adopted on 11 September 2019 a resolution on conditional payment of the advance payment for the dividend for the accounting year 2019 to its shareholders. The total amount of the advance dividend amounts to PLN 206.3 million, i.e. PLN 0.5 per share. It did not exceed half of the Company's profit generated after the end of the previous financial year, as published in the financial report dated 30 June 2019, increased by a reserve capital created in order to pay dividend or an advance payment towards the dividend and reduced by uncovered losses and value of own shares. The advance dividend was paid on 21 October 2019 to those shareholders who held shares on 14 October 2019, i.e. 7 days before the payment date.

0,50 PLN

Value of advanced dividend paid per share from the 2019 profit.

Major events after the balance sheet day

Preliminary sale agreement of majority stake in Echo Investment to the Hungarian company Wing

The Management Board of Echo Investment S.A. announced that on 14 March 2019, it was notified by its majority direct and indirect shareholder, Lisala sp. z o.o. and Echo Partners B.V. that both entities have decided to undertake a review of the potential strategic options in relation to their investment in the Company and the further development of the Company's business. On 16 October, 2019, owners of Lisala informed Echo Investment on the signing of the preliminary agreement to sale Lisala's shares to the Hungarian developer Wing.

Wing is Hungary's leading real estate company, a long-term regional strategic

investor that sees great potential in Echo Investment. The new investor intends to continue growing the business consistent with the Strategy of Profitable Growth established in 2016. This strategy has been executed by Echo Investment management team with whom the new shareholder Wing will work with the goal of continuing to develop the company and its properties. The transaction is subject to approval by the Polish antimonopoly authority.

Wing is one of the largest privately owned Hungarian real estate companies and a leading Hungarian developer and investor. Wing has developed over 1 million square meters of buildings in Hungary in the 20 years since it was founded. Currently the company owns a large development and investment portfolio as well as subsidiaries specialising in asset management, property & facility management and architectural design. The company was established in 1999 and today has a development pipeline of approximately 325,000 sqm and owns a standing portfolio of 740,000 sqm. The company is active in all segments of the real estate market including office, retail, industrial, hotel and residential. Wing was the first real estate company which bonds are listed on Budapest stock exchange.

Residential segment - market outlook and Echo Investment business activities

Perspectives of each market sectors in comming 12 months:

- ↑ Very optimistic
- Optimistic
- → Neutral
- Pesimistic
- - Very pesimistic

7.1 Residential market in Poland

Residential market on even-keel

In Q3 2019, the take-up for apartments in the six largest residential markets in Poland exceeded the number of apartments marketed. While this situation is repeated, there is still little difference between supply and take-up. JLL's analysts describe the situation as stable. From July to September 2019, developers marketed 14,500 new apartments. The number of units sold exceeded the number of units put on sale by about 1600 units. The mentioned difference was the main factor of further increase in prices of apartments. In the third quarter of this year, prices increased by approximately 2.1% compared to prices recorded in Q2.

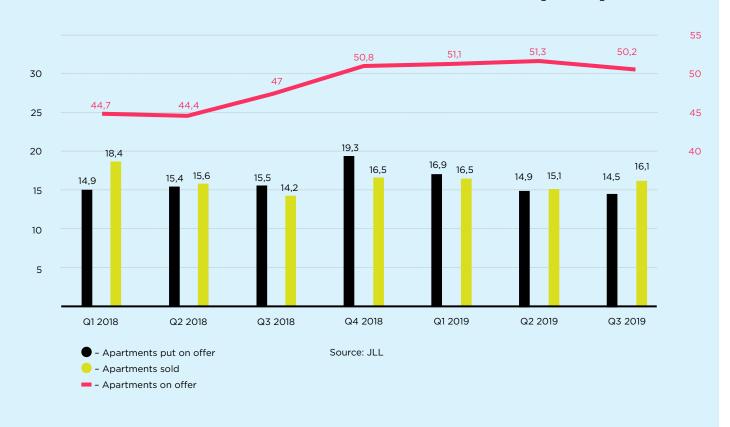
Between July and September, 14,500 apartments were added to the portfolio, i.e. 3% less than in the last quarter. It is worth noting, although this has been the lowest number of apartments marketed quarterly since 2016, that the number of apartments put on sale within 12 months is higher than the number of apartment sold. As a result, a range of apartments in major Polish cities decreased by 2% quarter-on-quarter and grew by 7.1% year-on-year. At the end of September, 50,200 residential units were available on the market. In contrast to the second quarter of this year, the number of new residential premises marketed in Wrocław and Łódź slowed down. After the last outstanding guarter, when increases in the number of newly marketed apartments reached about 35% in both markets, in summer nearly 50% less was put into service in Wrocław and nearly 20% less in Łódź. A reverse trend was noted in Poznań and Kraków. Both cities were characterized by a very small number of

apartments marketed in the first half of the year, but they positively surprised in the third quarter (quarterly growth by nearly 60% in Kraków and 40% in Poznań). In total, in the last four quarters, the supply in the six largest Polish cities amounted to 65,700 apartments and was 1,400 higher than the take-up.

All the markets recorded increases in prices of available apartments. The average growth remained at the same level as in the last quarter, i.e. around 2.1%. The highest quarterly increases were recorded in Kraków (3.7%), as in the previous quarter. In the same period, the growth slowed down in the Tri-City and amounted to approximately 2.3% (compared to 3.4% growth in Q2 / Q1 2019). Lower growth than in the Tri-City were recorded in Wrocław (2%), Warsaw (1.5%) and Poznań (1%). Kraków was also characterized by the highest growth dynamics (14.5%) on an annual basis. In the Tri-City, Poznań and Wrocław, annual growth rates ranged from 10.3% to 11.4%, while in Łódź and Poznań amounted to 6.3% and 3.4%, respectively.

After the weaker second quarter of 2019, when sales amounted to 15,100 apartments, the third quarter recorded a 6.3% increase. Sales growth was observed in all markets except Wrocław. The most dynamic increase in a volume of transactions compared to the previous quarter was recorded in Poznań (23.9%) and Kraków (22.1%). In the Tri-City and Warsaw, sales were almost the same and increased only by 1.8% and 1.3%. In total, in the last four quarters developers sold 64,300 apartments in the six largest agglomerations.

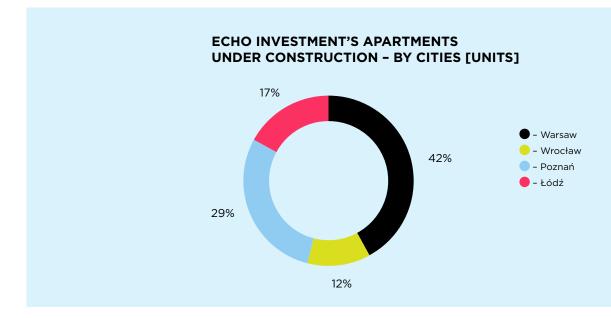
APARTMENTS SOLD AND PUT UP FOR SALE AND OFFER SIZE [THOUS.]



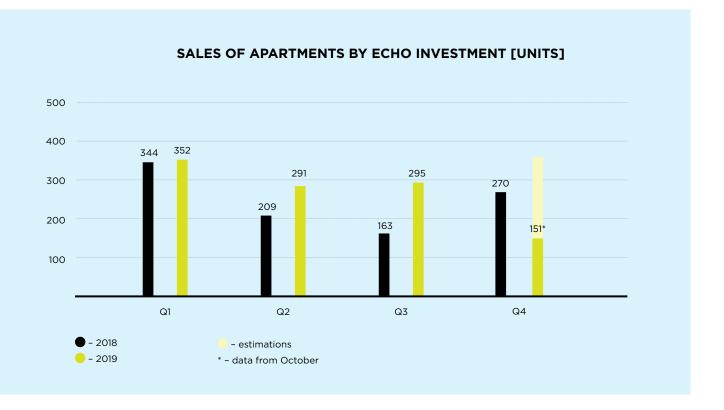
7.2 Echo Investment's activities connected with apartments for sale

The achievement of this year's company targets, sales of 1,300 apartments and handovers of 1,250 apartments, seems to be easily reachable. After Oc-

tober, the first target was achieved in 84% and the second one in 67%.

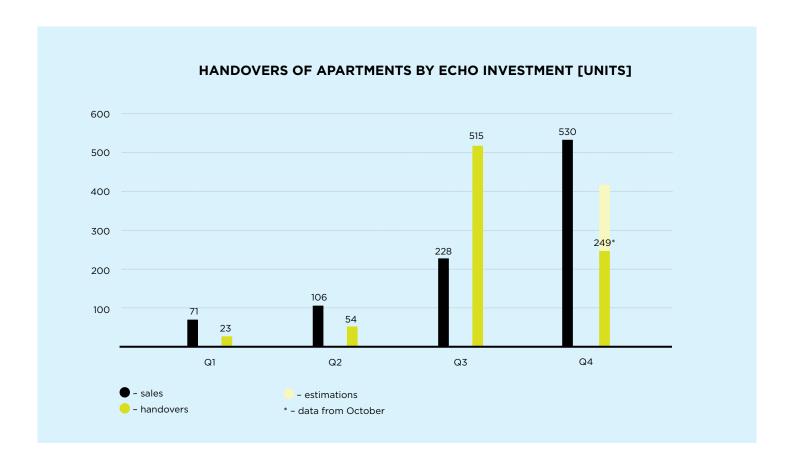


Echo Investment sold 295 apartments and handed over 515 to clients in Q3. Higher sales comparing to the previous year are caused by regular updating of the portfolio. Since the beginning of the year, Echo Investment has launched nine projects with nearly 2,000 apartments.



From the beginning of the year to the end of October, Echo Investment handed over 841 apartments to its clients, which means over 60% growth compared to the same period of 2018. Echo Investment handed over keys to 515 apartments to its clients in Q3. Due to the specific nature of the construction industry, obtaining occupancy permits and residential handovers are accumulated in the second half of the year, which requires high organizational efficiency.

As planned, the company has already obtained occupancy permits for all projects which were scheduled to complete in 2019 and apartments are being handed over to clients at present, mainly in Rydla 32 in Kraków, Browary Warszawskie and Osiedle Reset in Warsaw.



To develop the residential business, Echo Investment has purchased land intended for this segment in Kraków, Wrocław, Poznań, Łódź and Warsaw since the beginning of 2019, where about 105,000 sqm of apartments can be developed. A significant part of

plots secured with preliminary agreements (mainly in Warsaw and Kraków) is also to be used as residential properties. They include, among others, a plot near Domaniewska, Wołoska and Postępu Streets in Warsaw, which is purchased from the Immofinanz Group.

7.3 Echo Investment's activities in the sector of apartments for rent

At the beginning of 2020 the platform will also receive an occupancy permit for the project in Wrocław - Kępa Mieszczańska at Dmowskiego street, where 269 residential units will be offered.

The Resi4Rent residential for rent platform is growing and expanding its reach. From the beginning of the year, the company started construction of four projects with 1,063 units in total: buildings located on Taśmowa and Woronicza street in Warsaw, Szczepanowskiego street in Poznań and Kołobrzeska street in Gdańsk.

On 26 June 2019, a bank consortium of Santander Bank Polska and Helaba (Landesbank Hessen-Thüringen) granted Resi4Rent PLN 198 million of a construction loan for four projects, which together will offer approximately 1,060 apartments for rent. They are located in Poznań at Szczepanowskiego street, Warsaw at Taśmowa street and Woronicza street as well as in Gdańsk at Kolobrzeska street. The construction loan will be converted into an investment loan of up

to PLN 230 million after the projects are completed and settled. Projects financed by Santander Bank Polska and Helaba will be ready by the end of 2020 and in 2021. Last year, the financing of the first four Resi4Rent projects located in Warsaw, Wrocław and Łódź was provided by a consortium headed by Bank Pekao.

Resi4Rent is an institutional platform of mid-market apartments, dedicated exclusively to long-term rental, that offers finished premises, equipped with basic furniture and appliances, or completely furnished as requested. The platform was established in 2018. It is a joint venture of Echo Investment, which owns 30% of shares, and one of the leading international fund management companies, which controls 70%. Echo Investment is a project developer for Resi4Rent and provides services for the platform, such as site search and acquisition. The strategic goal of Resi4Rent is to develop a platform of 7,500 apartments by 2024.



Recently handed over project in Łódź

Office segment - market outlook and Echo Investment business activities

Perspectives of each market sectors in comming 12 months:

- ↑ Very optimistic
- Optimistic
- → Neutral
- Pesimistic
- - Very pesimistic

8.1. Office market in Poland



In the first three quarters of 2019, the cumulative take-up reached its highest level ever amounting to 689,000 sqm. The third quarter resulted in 284,000 sqm was also characterized by the best results compared to the same quarters of the last 5 years. Nearly two thirds of the space was leased in non-central zones.

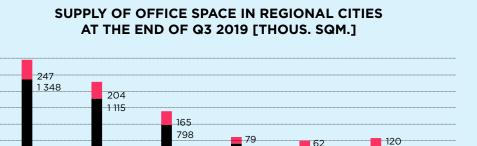
The largest lease agreements include 45,600 sqm leased by mBank and renegotiations of the lease agreement with Orange (approx. 45,000 sqm). With the record-breaking quarter, the vacancy rate in Warsaw fell to 8.2%. The level of vacant space in the city centre remained similar, i.e. 5.5%. The Warsaw market recorded slight increases in prime rents and a reduction in incentives for tenants. Rents vary between EUR 23.5 - 24 per sqm in the central district, while in non-central districts they do not exceed EUR 16.

Developers put nearly 62,000 sqm of office space into use in Q3. Since the beginning of the year, approximately 142,000 sqm of office space has been provided in 15 office projects. By the end of the year, approximately 89,000 sqm is to be put into use. Currently, 709,000 sqm of office space is under construction. Between 2020 and 2021 a record supply is expected, which is most likely to exceed 800,000 sqm.

• Regional markets

In Q3 2019, approximately 76,000 sqm was put into service in 13 projects. In total 315,000 sqm was commisioned since the beginning of the year. The regional market featured by the largest supply was Wrocław, where 4 office projects with a total area of 43,400 sqm were put into use, with the largest project constituting less than 50% of the total supply. A slightly larger area is still under construction than in Warsaw, i.e. 801,000 sqm.

The take-up for office space in regional cities turned out to be very high. During three months, about 197,000 sqm. of office space was leased. It is worth noting that nearly 50% of the result is generated by lease agreements signed in Kraków. Among the largest contracts concluded in this city there are agreements with UBS (19,300 sqm) and Sabre (16,000 sqm). Among regional cities, the lowest vacancy rate was noted in Tri-City (4.9%) at the end of the third quarter and the highest in Łódź (12.1%). At the same time, the average vacancy rate in the largest Polish cities amounts to 9%. Small increases in rents were recorded, which vary between EUR 10 and 15.5 per sqm per month depending on a city and a location.



555

Poznań

62

531

Katowice

518

Łódź

Source: Cushman & Wakfield & CBRE

Space under

construction

- Supply

1600

1400

1200

1000

800

600

400

200

8.2 Echo Investment's activities in the office sector

Kraków

Wrocław

Tri-city

At the end of the third quarter of 2019, Echo Investment held office buildings under construction with a total leasable area of 140,000 sqm. In May, the construction of the first office building of Moje Miejsce in Warsaw was completed (it was the largest building put into service in the second quarter in Warsaw) and the construction of the second phase of this complex was started. Tenants, including Havas Media, are already working in the first building. The construction of the React office building in Łódź started in the same month.

The construction works on the first phase of Face-2Face Business Campus in Katowice are on the final stage and in January 2020 the first tenants will move into the building. Echo Investment has signed lease agreements with such companies as Medicover Polska, DAZN, Perform Stats and Honeywell, and the building is almost 93% leased. The construction of the second phase of the Face2Face complex are carried according to the schedule and the building is 50% leased. Negotiations with potential tenants are very promising.

From the beginning of 2019, Echo Investment's Office Department has signed lease agreement for c.a. 60,000 sqm. In the third quarter of 2019, a big transaction in Warsaw Brewery was signed: Żywiec, one of the largest beer producer in Poland, will move its headquarter to 4,400 sqm in Malthouse Offices building. Another building of the complex - Villa House Offices - reached its target 16-storey height in the summer. The building is undergoing fit-out works. Talks with potential tenants for office space in Warsaw Brewery are very promising.

Further office buildings developed by Echo Investment are gaining the trust of banks. In the third quarter of 2019, BNP Paribas Bank Polska granted Echo Investment over EUR 19 million in loan for the construction of the React office building in Łódź. Previously, in April, Bank Pekao signed a loan agreement amounting to EUR 87 million for the construction of the Villahouse Offices and the Malthouse Offices and Bank Millennium granted over EUR 20 million in loan for the construction of West 4 Business Hub in Wrocław. These contracts confirm the quality of Echo Investment's projects and the trust of the investor.

Construction of Midpoint 71 in Wrocław and the office building in Gdańsk at Nowomiejska street is planned to start by the end of the year.

Retail segment - market outlook and Echo Investment business activities

Perspectives of each market sectors in comming 12 months:

- 1 Very optimistic
- Optimistic
- → Neutral
- Pesimistic
- - Very pesimistic

9.1 Retail real estate market in Poland

After the prosperous first half of the year, when 237,000 sqm of retail space was delivered, in the third quarter only 54,000 sqm was added to this amount due to three new projects and three extensions. The retail space total supply in Poland comes to 14.5 million sqm. According to JLL analysts, the Polish retail market is already mature, which means that the number of new shopping centres in major agglomerations in Poland is relatively limited. It should be convenience noted, that it is not applicable to facilities in convinience centres and projects offering an exceptionally wide range of catering and entertainment.

JLL analysts have provided the results of Statistica analyses, which show that an e-commerce share will increase to 5.5% by 2022. It is worth also noting, that the growth will go together with the increase in the retail sales volume. What is more, the most recent research shows that the average volume of visitors to 120 shopping centres in Poland increased by 0.5% YoY and the turnover in these facilities increased by 1% in the same period.

Several new brands started their activities in Poland in Q3. New stores were opened by 10Days from the Netherlands and LG Brand store from Korea. Italian premium brands, i.e. Corneliani and Fabiana Filipii, also developed their presence. Both monobrands were opened at Trzech Krzyży Square in Warsaw. The H&M Group also decided to further develop the Moni brand in Poland by opening a new store in Kraków. Vacant spaces in the largest Polish cities increased slightly compared to last year and amounts to 3.8%. The highest rate was recorded in Poznań (6.7%) and the lowest in Warsaw (below 3%).

Rents in retail premises remain at a very similar level. Depending on the city size and the popularity of shopping centres, rents vary from EUR 40 in regional cities to EUR 130 in the best shopping centres in Warsaw.

9.2 Echo Investment's activities in the retail sector

The third quarter of 2019 was full of good news for clients of Galeria Młociny. The international retail chain Primark also confirmed in July its presence in Galeria Młociny. The store at Galeria Młociny will be the first location in Poland. The chain has leased 5,700 sqm (of which 3,700 to be retail space), the premises has already been taken over by the tenant. Moreover, 40 news brands extended Galeria Młociny's offer in new stores opened in August and September.

Galeria Młociny was opened on 23 May and that was the most important event on the Polish retail market. This is confirmed by a number of awards received, such as the Best Retail Project and Green Building of the Year by Property Forum or the Best Retail Project in CiJ Awards 2019 competition. The facility has gathered more than 220 stores and service outlets, comfortable offices, a medical centre, children's play areas, a fitness club and nearly 50 restaurants, cafes and dining spots, as well as the first multi-screen cinema in Bielany. In line with trends in the retail space sector, approximately 20% of space of the centre has been dedicated to a non-commercial offer - services,

entertainment and food court. The restaurant and entertainment space - occupying the entire +2 level and connected to the green roof garden - was designed by architects from the renowned Broadway Malyan studio. The centre was developed just next to the Młociny transport hub - in one of the best transit locations in Warsaw, with easy access to the metro station, numerous tram lines and city, suburban and country bus lines, a bicycle station and a P&R car park. It is the most important transport interchange of the northern part of the city and neighbouring towns, that is used by over 24 million passengers every year. Galeria Młociny's investors are EPP (70% of shares) and Echo Investment (30% of shares). While the former manages the newly opened complex, the latter was fully responsible for the development process and leasing. Among renowned brands present in Galeria Młociny, it is worth mentioning Inditex group (Zara, Zara Home, Oysha, Massimo Duti, Bershka, Stradivarius, Pull & Bear), H&M, Van Graff, TK Maxx, C & A, CCC, Media Markt and RTV Euro AGD. Brands such as Gagliardi, Sloggi or Mayoral Premiere stores also will open their stores.



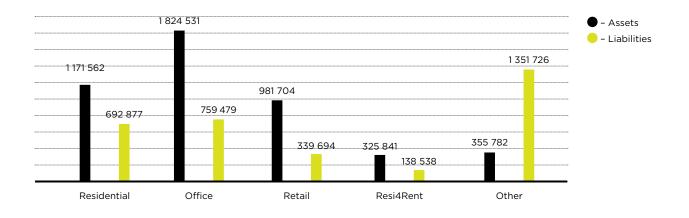
In few months Malthouse will receive a new life and will become an important destination in Warsaw.

In the spring, the first cut of the spade took place on the site of the former Karol Scheibler factory at ul. Tymienieckiego in Łódź, and thus construction of Fuzja was started - another city-forming project carried out by Echo Investment. The retail department is working on the concept of commercialisation of service and restaurant spaces of this project.



The Groups segments - financial structure

ASSIGNMENT OF ASSETS AND LIABILITIES TO SEGMENTS AS AT 30.09.2019 ['000 PLN]



ASSIGNMENT OF ASSETS TO SEGMENTS ['000 PLN]

| | 30.09.2019 | 30.09.2018 |
|-------------|------------|------------|
| Residential | 1 171 562 | 1 074 601 |
| Office | 1 824 531 | 1 140 859 |
| Retail | 981 704 | 840 304 |
| Resi4Rent | 325 841 | - |
| Other | 355 782 | 737 644 |
| Total | 4 659 421 | 3 793 408 |

PLN 4 659 min

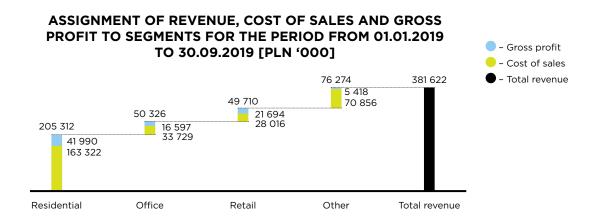
Total value of assets as at 30.09.2019

PLN 3 282 mln

Total value of liabilities as at 30.09.2019

ASSIGNMENT OF LIABILITIES TO SEGMENTS ['000 PLN]

| | 30.09.2019 | 30.09.2018 |
|-------------|------------|------------|
| Residential | 692 877 | 385 740 |
| Office | 759 479 | 389 684 |
| Retail | 339 694 | 222 129 |
| Resi4Rent | 138 538 | - |
| Other | 1 351 726 | 1 240 572 |
| Total | 3 282 314 | 2 238 125 |



PLN **85.7** mln

Gross profit for Q1-Q3 2019

ASSIGNMENT OF REVENUE, COST OF SALES AND GROSS PROFIT TO SEGMENTS FOR THE PERIOD FROM 01.01.2019 TO 30.09.2019 [PLN '000]

| | Revenues | Cost of sales | Gross profit |
|-------------|----------|---------------|--------------|
| Residential | 205 312 | 163 322 | 41 990 |
| Office | 50 326 | 33 729 | 16 597 |
| Retail | 49 710 | 28 016 | 21 694 |
| Other | 76 274 | 70 856 | 5 418 |
| Total | 381 622 | 295 923 | 85 699 |

RESIDENTIAL SEGMENT [PLN '000]

| | Revenues | Cost of sales | Gross profit |
|--|----------|---------------|--------------|
| Sales | 203 433 | 159 415 | 44 018 |
| Rents | 676 | 353 | 323 |
| Maintenance of the project in preparation and construction | 1 203 | 1 217 | (14) |
| Costs of projects completed in previous years | - | 2 337 | (2 337) |
| Total | 205 312 | 163 322 | 41 990 |

OFFICE SEGMENT [PLN '000]

| | Revenues | Cost of sales | Gross profit |
|--|----------|---------------|--------------|
| Rents | 25 049 | 13 347 | 11 702 |
| Services (fit-outs) | 24 768 | 19 181 | 5 587 |
| Maintenance of the project in preparation and construction | 509 | 1 201 | (692) |
| Total | 50 326 | 33 729 | 16 597 |

RETAIL SEGMENT [PLN '000]

| | Revenues | Cost of sales | Gross profit |
|--|----------|---------------|--------------|
| Sales | 6 692 | 5 153 | 1 539 |
| Rents | 37 715 | 18 380 | 19 335 |
| Services (development) | 5 115 | 3 747 | 1 368 |
| Maintenance of the project in preparation and construction | 188 | 736 | (548) |
| Total | 49 710 | 28 016 | 21 694 |

OTHER [PLN '000]

| | Revenues | Cost of sales | Gross profit |
|----------|----------|---------------|--------------|
| Sales | 68 295 | 65 908 | 2 387 |
| Rents | 674 | 737 | (63) |
| Services | 7 305 | 4 211 | 3 094 |
| Total | 76 274 | 70 856 | 5 418 |

Portfolio of properties

11.1 Residential

Definitions:

Sales level - the item exclusively concerns preliminary contracts An estimated budget includes the value of land, cost of design, construction and external supervision. It does not include the cost of supply maintenance, interest costs or activated financial

costs, marketing and total personnel costs related to the project. The Company estimates additional costs to equal on average 6% of the targeted budget.

RESIDENTIAL PROJECTS UNDER CONSTRUCTION

| Project / address | Sales area [sqm] | Number of units | Sales level [% of units] | Targeted revenues [PLN mln] | Targeted budget [PLN mln] | Expenditure incurred [%] | Start | Targeted completion |
|---|---------------------|-----------------|-----------------------------|-----------------------------------|---------------------------------|--------------------------------|---------|---------------------|
| Osiedle Jarzębinowe VI Łódź, ul. Okopowa | 3 300 | 52 | 69% | 20,0 | 15,7 | 69% | Q4 2018 | Q1 2020 |
| Osiedle Jarzębinowe VII Łódź, ul. Okopowa | 6 100 | 105 | 34% | 35,6 | 28,4 | 21% | Q2 2019 | Q4 2020 |
| Fuzja I Łódź, ul. Tymienieckiego | 14 200 | 282 | 36% | 104,7 | 80,9 | 25% | Q1 2019 | Q4 2020 |
| Osiedle Jaśminowe IV Poznań, ul. Sielawy | 5 300 | 103 | 100% | 32,5 | 24,4 | 68% | Q2 2018 | Q1 2020 |
| Apartamenty Esencja I Poznań, ul. Grabary | 12 500 | 260 | 46% | 114,9 | 86,6 | 29% | Q1 2019 | Q4 2020 |
| Osiedle Perspektywa III Poznań, ul. Sielawy | 5 600 | 105 | 100% | 30,9 | 25,4 | 74% | Q4 2017 | Q4 2019 |
| Nasze Jeżyce I Poznań, ul. Szczepanowskiego | 7 500 | 142 | 58% | 57,7 | 44,4 | 30% | Q2 2019 | Q1 2021 |
| Nasze Jeżyce II Poznań, ul. Szczepanowskiego | 8 200 | 162 | 5% | 63,7 | 48,9 | 17% | Q3 2019 | Q2 2021 |
| Widoki Mokotów Warsaw, ul. Puławska | 4 800 | 79 | 51% | 69,3 | 50,3 | 71% | Q4 2017 | Q2 2020 |
| Warsaw Brewery B Warsaw, ul. Grzybowska | 10 500 | 190 | 99% | 125,6 | 78,2 | 89% | Q4 2017 | Q3 2019 |

RESIDENTIAL PROJECTS UNDER CONSTRUCTION

| Project / address | Sales area [sqm] | Number of units | Sales level [% of units] | Targeted revenues [PLN mln] | Targeted budget [PLN mln] | Expenditure incurred [%] | Start | Targeted completion |
|--|---------------------|-----------------|-----------------------------|-----------------------------------|---------------------------------|--------------------------------|---------|---------------------|
| Warsaw Brewery C Warsaw, ul. Grzybowska | 6 900 | 114 | 100% | 91,9 | 51,6 | 94% | Q4 2017 | Q3 2019 |
| Warsaw Brewery E Warsaw, ul. Grzybowska | 5 700 | 81 | 57% | 113,4 | 72,1 | 41% | Q4 2018 | Q4 2020 |
| Osiedle Reset I Warsaw, ul. Taśmowa | 7 300 | 159 | 93% | 66,6 | 55,3 | 84% | Q4 2017 | Q4 2019 |
| Osiedle Reset II Warsaw, ul. Taśmowa | 12 200 | 255 | 80% | 118,1 | 95,9 | 56% | Q4 2018 | Q4 2020 |
| Moje Miejsce Warsaw, ul. Beethovena | 13 300 | 251 | 75% | 131,2 | 96,5 | 62% | Q3 2018 | Q2 2020 |
| Grota - Roweckiego 111 etap III Wrocław, ul. Grota-Roweckiego | 2 600 | 53 | 96% | 16,2 | 12,7 | 77% | Q4 2018 | Q4 2019 |
| Ogrody Graua Wrocław, ul. Gdańska | 4 000 | 57 | 65% | 44,4 | 32,5 | 52% | Q4 2018 | Q2 2020 |
| Stacja 3.0 Wrocław, ul. Mińska | 12 000 | 204 | 0% | 96,6 | 70,6 | 20% | Q2 2019 | Q4 2020 |
| Total | 142 000 | 2 654 | | 1 333 | 970 | | | |

RESIDENTIAL PROJECTS UNDER PREPARATION

| Project / address | Sales area [sqm] | Number of units | Targeted revenues [PLN mln] | Targeted budget [PLN mln] | Expenditure incurred [%] | Start | Targeted completion |
|--|---------------------|--------------------|-----------------------------------|---------------------------------|--------------------------|---------|---------------------|
| Wita Stwosza I Kraków, ul. Wita Stwosza | 13 700 | 217 | 132,2 | 82,6 | 18% | Q1 2021 | Q4 2022 |
| Wita Stwosza II Kraków, ul. Wita Stwosza | 12 400 | 196 | 121,7 | 73,9 | 18% | Q1 2021 | Q4 2022 |
| Osiedle ZAM I (Rydlówka I) Kraków, ul. Rydlówka | 6 200 | 115 | 58,6 | 44,9 | 24% | Q1 2020 | Q3 2021 |
| Osiedle ZAM I (Rydlówka II) Kraków, ul. Rydlówka | 6 000 | 119 | 56,5 | 42,1 | 26% | Q4 2020 | Q2 2022 |
| Osiedle Krk I Kraków, ul. Zapolskiej | 9 800 | 218 | 89,0 | 66,4 | 40% | Q4 2019 | Q2 2021 |
| Osiedle Krk II Kraków, ul. Zapolskiej | 9 700 | 211 | 89,4 | 68,1 | 29% | Q2 2020 | Q4 2021 |
| Osiedle Jarzębinowe VIII Łódź, ul. Okopowa | 6 100 | 101 | 36,2 | 28,9 | 12% | Q2 2020 | Q4 2021 |
| Fuzja II Łódź, ul. Tymienieckiego | 12 400 | 240 | 95,3 | 69,4 | 9% | Q3 2020 | Q1 2022 |
| Fuzja III Łódź, ul. Tymienieckiego | 8 600 | 149 | 70,4 | 48,8 | 9% | Q1 2021 | Q3 2022 |
| Apartamenty Esencja II Poznań, ul. Garbary | 6 300 | 136 | 60,5 | 46,7 | 23% | Q3 2020 | Q1 2022 |
| Osiedle Enter I Poznań, ul. Sielawy | 12 400 | 222 | 79,2 | 59,1 | 5% | Q1 2020 | Q3 2021 |
| Osiedle Enter II Poznań, ul. Sielawy | 8 500 | 153 | 55,0 | 40,3 | 4% | Q3 2020 | Q1 2022 |

RESIDENTIAL PROJECTS UNDER PREPARATION

| Project / address | | Sales area [sqm] | Number of units | Targeted revenues [PLN mln] | Targeted budget [PLN mln] | Expenditure incurred [%] | Start | Targeted completion |
|--|-------|---------------------|--------------------|-----------------------------------|---------------------------------|--------------------------|---------|---------------------|
| Osiedle Enter III Poznań, ul. Sielawy | | 9 600 | 159 | 62,2 | 45,3 | 4% | Q3 2021 | Q1 2023 |
| Stacja Wola I Warsaw, ul. Ordona | | 20 100 | 387 | 193,9 | 139,8 | 27% | Q4 2019 | Q3 2021 |
| Stacja Wola II Warsaw, ul. Ordona | | 28 800 | 535 | 283,3 | 199,4 | 26% | Q2 2020 | Q2 2023 |
| | Total | 170 600 | 3 158 | 1 484 | 1 056 | | | |

11.2 Residential projects for rental platform Resi4Rent

Definitions:

An estimated budget of Resi4Rent projects includes the value of land, cost of design, construction and external supervision, development

services and financial costs. It does not include the cost of the platform operation, such as marketing.

RESIDENTIAL PROJECTS FOR RENTAL PLATFORM RESI4RENT UNDER CONSTRUCTION

| Project / address | Leasing area [sqm] | Number of units | Targeted annual rental revenues [PLN mln] | Targeted budget [PLN mln] | Start | Targeted completion | Comments |
|---|--------------------------|--------------------|--|---------------------------------|---------|---------------------|--|
| Rychtalska Wrocław, ul. Zakładowa | 11 400 | 302 | 8,4 | 76,8 | Q4 2017 | Q3 2019 | Preliminary sale agreement of the building from Echo Invest- ment to Resi4Rent |
| Warsaw Brewery Warsaw, ul. Grzybowska | 19 000 | 450 | 16,6 | 187,6 | Q4 2017 | Q3 2020 | Preliminary sale agreement of the building from Echo Invest- ment to Resi4Rent |
| Wodna Łódź, ul. Wodna | 7 900 | 219 | 4,9 | 52,4 | Q4 2017 | Q4 2019 | Preliminary sale agreement of the building from Echo Invest- ment to Resi4Rent |
| Kępa Mieszczańska Wrocław, ul. Dmowskiego | 9 300 | 269 | 6,8 | 76,3 | Q2 2018 | Q1 2020 | Preliminary sale agreement of the building from Echo Invest- ment to Resi4Rent |
| Taśmowa Warsaw, ul. Taśmowa | 13 000 | 372 | 10,9 | 113,4 | Q1 2019 | Q4 2020 | Plot owned by Resi4Rent |
| Woronicza Warsaw, ul. Woronicza | 7 900 | 229 | 6,3 | 61,8 | Q2 2019 | Q1 2021 | Plot owned by Resi4Rent |
| Szczepanowskiego Poznań, ul. Szczepanowskiego | 5 000 | 160 | 3,8 | 42,9 | Q3 2019 | Q3 2021 | Plot owned by Resi4Rent |
| Kołobrzeska Gdańsk, ul. Kołobrzeska | 10 200 | 302 | 8,8 | 90,3 | Q3 2019 | Q3 2021 | Plot owned by Resi4Rent |
| Total | 83 700 | 2 303 | 67 | 702 | | | |

RESIDENTIAL PROJECTS FOR RENTAL PLATFORM RESI4RENT IN PREPARATION

| Project / address 3- Maja Kraków, ul. 3- Maja | | [sqm] 12 192 | of units 387 | [PLN mln] 9,5 | [PLN mln] 108,5 | Q3 2020 | completion Q1 2022 | Plot owned by Resi4Rent |
|--|-------|-----------------|-----------------|------------------|--------------------|---------|-----------------------|-------------------------|
| | Total | 12 192 | 387 | 10 | 109 | | | |

11.3 Office

Definitions:

GLA - gross leasable area

NOI - net operating income with the assumption of full rental and the average market rent rates

ROFO - (right of first offer)

Due to 25% of capital participation in the project, ROFO partner is entitled to 25% of profit after sale of project.

Completion – date of commissioning permit. Significant part of fit-out works to be done after this date.

An estimated budget includes the value of land, cost of design, construction and external supervision. It does not include the personnel costs related to the project, cost of marketing, leasing and financing, which are estimated by the Company to equal on average 7% the

targeted budget. In addition, it does not include costs reducing sales revenue (price), such as master lease, profit share and costs of projects sale. Fair value includes currency differences on investment loans

The recognised fair value gain is reduced by the profit share obligation and the provision to secure rent-free periods (master lease).

OFFICE BUILDING IN OPERATION

| Project / address Moje Miejsce I Warszawa, ul. Beethovena | [sqm] 18 700 | 70% | [EUR mln] | [PLN mln] 150,1 | 92% | [PLN mln] 39 | Q2 2019 | ROFO agreement with Globalworth Poland |
|---|-----------------|-----|-----------|--------------------|-----|-----------------|---------|--|
| Total | 18 700 | | 3,4 | 150,1 | | 39 | | |

OFFICE BUILDINGS UNDER CONSTRUCTION

| Total | 140 200 | | 27,6 | 1 204,8 | | 281,3 | | | |
|---|--------------|----------------|------------------|---------------------------------|-------------------------------------|---|---------|---------------------|--|
| React I Łódź, al. Piłsudskiego | 15 000 | 14% | 2,6 | 102,4 | 18% | - | Q2 2019 | Q3 2020 | |
| Moje Miejsce II Warsaw, ul. Beethovena | 16 900 | 0% | 3,0 | 134,0 | 31% | - | Q2 2019 | Q4 2020 | ROFO agreement with Globalworth Poland |
| Face 2 Face II Katowice, ul. Grundmanna | 26 400 | 48% | 4,7 | 199,1 | 17% | 11,4 | Q4 2018 | Q4 2020 | |
| West 4 Business Hub I Wrocław, ul. Na Ostatnim Groszu | 15 600 | 0% | 2,6 | 112,8 | 33% | - | Q4 2018 | Q3 2020 | |
| Villahouse Offices and Malthouse Offices (War- saw Brewery K, GH) Warsaw, ul. Grzybowska | 45 900 | 50% | 11,1 | 504,3 | 34% | 240,9 | Q3 2018 | Q3 2020 | |
| Face 2 Face I Katowice, ul. Grundmanna | 20 400 | 79% | 3,7 | 152,2 | 57% | 29 | Q2 2018 | Q4 2019 | |
| Project / address | GLA [sqm] | Leasing [%] | NOI [EUR mln] | Targeted budget [PLN mln] | Expen- diture incurred [%] | Recogni- zed fair value gain [PLN mln] | Start | Targeted completion | Comments |

OFFICE BUILDINGS IN PREPARATION

| Project / address | GLA [sqm] | NOI [EUR mln] | Targeted budget [PLN mln] | Expenditure incurred [%] | Targeted start | Targeted completion |
|--|--------------|------------------|---------------------------------|--------------------------|-------------------|---------------------|
| | 27 400 | 4,7 | 201,4 | 11% | Q4 2019 | Q4 2021 |
| Midpoint 71 Wrocław, ul. Powstańców Śląskich | 36 100 | 6,7 | 292,3 | 18% | Q4 2019 | Q3 2021 |
| Wita Stwosza Kraków, ul. Wita Stwosza | 29 600 | 5,2 | 234,8 | 13% | Q3 2020 | Q2 2022 |
| Al. Pokoju (etap I i II) Kraków, ul. Fabryczna / Al. Pokoju | 45 600 | 8,2 | 390,8 | 20% | Q2 2020 | Q1 2022 |
| Swobodna Wrocław, ul. Swobodna | 33 100 | 5,6 | 289,4 | 16% | Q2 2021 | Q2 2023 |
| React II Łódź, al. Kilińskiego / Piłsudskiego | 26 600 | 4,5 | 180,4 | 6% | Q2 2020 | Q4 2021 |
| React III Łódź, al. Kilińskiego / Piłsudskiego | 12 700 | 2,2 | 91,5 | 5% | Q4 2021 | Q1 2023 |
| Fuzja C i D Łódź, ul. Tymienieckiego | 19 900 | 3,4 | 153,2 | 8% | Q2 2020 | Q4 2021 |
| Piotra Skargi Katowice, ul. P. Skargi | 26 600 | 4,5 | 181,5 | 6% | Q2 2020 | Q1 2022 |
| West 4 Business Hub II Wrocław, ul. Na Ostatnim Groszu | 22 400 | 3,8 | 150,2 | 12% | Q3 2020 | Q1 2022 |
| West 4 Business Hub III Wrocław, ul. Na Ostatnim Groszu | 33 300 | 5,6 | 218,3 | 13% | Q3 2021 | Q1 2023 |
| West 4 Business Hub IV Wrocław, ul. Na Ostatnim Groszu | 11 500 | 2,0 | 84,6 | 11% | Q2 2023 | Q3 2024 |
| Total | 324 800 | 56,2 | 2 468,2 | | | |

11.4 Retail

Definitions:

GLA - gross leaseable area

NOI - net operating income with the assumption of full rental and the average market rent rates

ROFO - right of first offer

Due to 25% of capital participation in the project, ROFO partner is entitled to 25% of profit after sale of project.

Completion – date of commissioning permit. Significant part of fit-out works to be done after this date.

An estimated budget includes the value of land, cost of design, construction and external supervision. It does not include the personnel costs related to the project, cost of marketing, leasing and financing, which are estimated by the Company to equal on average 7% the

targeted budget. In addition, it does not include costs reducing sales revenue (price), such as master lease, profit share and costs of projects sale. Fair value includes currency differences on investment loans

The recognised fair value gain is reduced by the profit share obligation and the provision to secure rent-free periods (master lease).

RETAIL PROJECT IN OPERATION

| Project / address | GLA [sqm] | Leasing [%] | NOI [EUR mln] | Targeted budget [PLN mln] | Expen- diture incurred [%] | Recogni- zed fair value gain [PLN mln] | Com- pletion | Comments |
|---|--------------|----------------|------------------|---------------------------------|-------------------------------------|---|-----------------|--------------------------------|
| Libero Katowice, ul. Kościuszki | 44 900 | 99% | 9,3 | 385,9 | 100% | 178,4 | Q4 2018 | ROFO agreement with EPP |
| Galeria Młociny Warsaw, ul. Zgrupowania AK "Kampinos" | 84 300 | 97% | 22,1 | 1 276,2 | 97% | 74,7 | Q2 2019 | 30% JV with EPP holding 70% |
| Total | 129 200 | | 31,4 | 1 662,0 | | 253,1 | | |

11.5 Towarowa 22

Definitions:

GLA - gross leaseable area

Joint-venture with EPP. Echo Investment Group will own 30% shares in the project. Start of construction is expected in 2021/2022.

TOWAROWA 22, WARSAW

| Function | | Usable space [sqm] | NOI [EUR mln] | Targeted budget [PLN mln] | Expenditure incurred [%] |
|------------------------------------|-------|-----------------------|------------------|------------------------------|--------------------------|
| Retail, services and entertainment | | 116 500 | 39,1 | 1 933,1 | 16% |
| Office | | 60 700 | 14,7 | 780,7 | 14% |
| Hotel | | 18 900 | 5,1 | 288,6 | 12% |
| | Total | 196 100 | 58,9 | 3 002,4 | |

TOWAROWA 22, WARSAW

| Function | | Usable space [sqm] | Number of apartments | Targeted revenues [PLN mln] | revenues | Targeted budget [PLN mln] | Expenditure incurred [%] |
|----------------------|-------|--------------------------|----------------------|-----------------------------------|----------|---------------------------------|--------------------------------|
| Apartments for sale | | 18 400 | 261 | 324,5 | - | 216,5 | 13% |
| Apartments for lease | | 16 300 | 444 | - | 14,7 | 144,5 | 18% |
| | Total | 34 700 | 705 | 324,5 | 14,7 | 361,0 | |

11.6 Land Bank

EARLY STAGE PROJECTS

| Project / address | | Plot area [sgm] | Potential of le- asing/sales area [sqm] | Comments |
|----------------------------|-------|-----------------|---|---------------------------------|
| | | | | |
| Łódź, ul. Tymienieckiego | | 32 100 | 37 400 | Plot for office and services |
| Warsaw, ul. Chłodna/Wronia | | 600 | 1 100 | Plot for residential |
| Poznań, ul. Hetmańska | | 65 300 | 80 000 | Plot for office and residential |
| Kraków, Al. Pokoju | | 4 000 | 18 500 | Plot for hotel |
| Poznań, Naramowice | | 58 100 | 49 700 | Plot for residential |
| Warsaw, ul. Antoniewska | | 14 100 | 10 000 | Plot for residential |
| Katowice, ul. Jankego | | 26 200 | 22 800 | Plot for residential |
| | Total | 200 400 | 219 500 | |

INVESTMENT PROPERTIES

| Property | Plot area [sqm] | Comments |
|-------------------------------|-----------------|---|
| Poznań, Pamiątkowo | 874 200 | Preliminary sale agreement for part of the plot |
| Poznań, Naramowice | 55 300 | |
| Koszalin, ul. Krakusa i Wandy | 39 300 | Preliminary sale agreement for part of the plot |
| Poznań, Sołacz | 17 300 | |
| Zabrze, ul. Miarki | 8 100 | |
| Warsaw, ul. Konstruktorska | 7 200 | |
| Radom, Beliny | 6 300 | |
| Warsaw, ul. Woronicza | 5 100 | Plot for the Student House dormitory |
| | Total 1 012 800 | |
| | | |

Main investments in Q1-Q3 2019 - acquisition of properties

PROPERTIES ACQUIRED BY ECHO INVESTMENT IN 2019

| Date of transaction | Address | Legal form | Area | Capacity |
|---------------------|-------------------------|--------------------|------------|--|
| Q1 2019 | Wrocław, ul. Swobodna | perpetual usufruct | 7,900 sqm | 33,100 sqm of office and services space |
| Q1 2019 | Wrocław, ul. Mińska | ownership | 8,900 sqm | 11,000 sqm of residential space |
| Q1 2019 | Kraków, ul. Rydlówka | ownership | 9,100 sqm | 12,000 sqm of residential space |
| Q1 2019 | Kraków, Al. Pokoju 2 | perpetual usufruct | 4,000 sqm | 18,500 sqm of residential space |
| Q2 2019 | Poznań, ul. Garbary | perpetual usufruct | 2,900 sqm | 5,000 sqm of residential space |
| Q2 2019 | Kraków, Krowodrza | perpetual usufruct | 7,800 sqm | 19,300 sqm of residential space |
| Q2 2019 | Warsaw ul. Antoniewska | ownership | 14,400 sqm | 10,200 sqm of residential space |
| Q4 2019 | Warsaw, Al. KEN | ownership | 40,100 sqm | 49,200 sqm of residential and commercial space |
| Q4 2019 | Gdansk, ul. Kołobrzeska | ownership | 5,900 sqm | 12,200 sqm of residential space |

PROPERTIES ACQUIRED BY R4R IN 2019

| Date of transaction | Address | Legal form | Area | Capacity |
|------------------------|---------------------|------------|-----------|---------------------------------|
| Q3 2019 | Krakow, 3 maja | ownership | 8,700 sqm | 12,200 sqm of residential space |
| Q3 2019 | Gdańsk, Kołobrzeska | ownership | 7,200 sqm | 10,300 sqm of residential space |

1.723

Average land price in 1 sqm of leasable or sellable space possible to build on plots acquired in 2019 (excl. R4R).

In first three quarters of 2019 and in Q4 until result report publication Echo Investment has acquired land properties for approximately 170,600 sqm of residential and office space. The total value of this transactions amounted to PLN 293,3 mln. In addition, plots for 209,800 sqm of residential, residential for rent, office and retail space has been secured by preliminary agreements. Within the same period Resi4Rent has acquired two plots for ca. 22,500 sqm of residential area for rent.

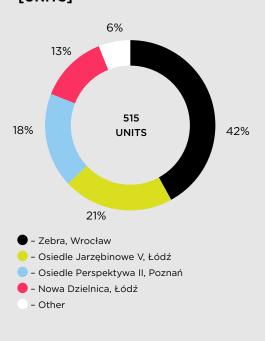
The potential of purchased real properties is estimated based on planning documents and guidelines valid at the date of purchase. Ultimately, the use of each property is determined at a later stage of project preparation, taking into account current planning documents, arrangements, market potential and finally accepted project concept.

Factors which influenced the Group's financial results in Q3 2019

Factors which influenced the Group's financial results in Q3 2019

a. Revenue resulting from hand overs of 515 housing units.

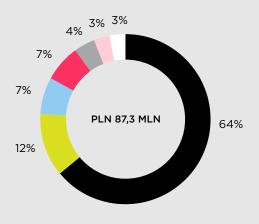
RESIDENTIAL PROJECTS SHARES IN THE TOTAL NUMBER OF FINAL CONTRACTS [UNITS]



- a. Costs of sales and overheads.
- b. Valuation of liabilities related to of bonds and loans in accordance with amortised cost principle.
- c. Cash and loans valuation on resulting from of currency exchange fluctuations.

b. Profit on investment property amounting to PLN 87,3 mln.

PROFIT ON INVESTMENT PROPERTY BY ASSETS [MLN PLN]



- Villahouse Offices and Malthouse Offices (Warsaw Brewery K, GH), Warsaw
- Face2Face I, Katowice
- Face2Face II, Katowice
- 🛑 O3 Business Campus III, Kraków
- Libero, Katowice
- Moje Miejsce I, Warsaw
- Other
- d. Measurement and settlement of FX hedging instruments.
- e. Interest on deposits and borrowings granted.

Factors which will influence the results of the Company and its Group in the perspective of at least the following quarter

Factors which will influence the results of the Company and its Group in the perspective of at least the following quarter

- a. Revenues from hand overs of apartments, mainly in the projects:
 - Dom pod Wilgą III and Rydla 32 in Kraków;
 - Osiedle Jarzębinowe V and Nowa Dzielnica in Łódź:
 - Osiedle Perspektywa II and III in Poznań;
 - Warsaw Brewery B and C, Reset I in Warsaw;
 - Zebra in Wrocław.
- b. Revaluation of the fair value of the properties owned by the Group, which are in the course of leasing and construction:
 - Face 2 Face I & II in Katowice;
 - Villa Offices and Malthouse Offices (Warsaw Brewery KGH) in Warsaw.
- c. The first valuations to the fair value of the office buildings under construction:
 - React I in Łódź;
 - Moje Miejsce II in Warsaw;
 - West 4 Business Hub I in Wrocław;
 - Mid Point 71 in Wrocław.
- d. Valuation and sale of completed projects:
 - Moje Miejsce I in Warsaw,
 - Libero in Katowice.

- e. Valuation of interests entities accounted for using the equity method:
 - Galeria Młociny in Warsaw;
 - Towarowa 22 in Warsaw;
 - Resi 4 Rent.
- f. Sale and administrative costs.
- g. Valuation of liabilities on account of bonds and loans, at amortized cost.
- h. Valuation of loans and cash on account of changes in exchange rates of foreign currencies.
- i. Valuation and implementation of hedging financial instruments for foreign currencies.
- j. Interest on deposits and loans granted.
- k. Discounts and interest on credits, bonds and loans.

Seasonal or cyclical nature of operations

The Group's activity covers several segments of the real estate market. Accounting revenues from sale of housing developments depends on the commissioned residential buildings and revenue on these operations is generated in every quarter but it varies in terms of stability. Revenue and results from general investment

contractor services, sales of commercial investments and trade in property may be irregular. Due to seasonal nature of construction process, completion of vast majority of residential projects is scheduled for the second half of a given year. Due to this fact Echo Investment hands over ready apartments to clients and also

recognizes revenue and profit earned on them in third and fourth quarters, and in H1 number of apartments hand over is relatively low.

The Management Board cannot exclude other one-off events which may influence results generated in a given period.

Information on dividend

16.1 The dividend policy

On 26 April, 2017 the Management Board of Echo Investment adopted a resolution on the Company's dividend policy. The adopted dividend policy states that from the profit in 2018 and subsequent years the Management Board will be recommending the payment of the dividend up to amount of 70% of the consolidated net profit of the Capital Group attributable to shareholders of the parent company. When recommending the dividend payment the Management Board will take into consideration the current and expected condition of the Company and the Cap-

ital Group as well as their development strategy, in particular:

- safe and the most effective management of debt and liquidity in the Group;
- investment plans resulting from the development strategy, purchase of land in particular

Assumptions of the dividend policy were based on predictions concerning future profits from the Group's property development operations.

"The dividend policy states that from the profit in 2018 and subsequent years the Management Board recommends the payment of the dividend up to amount of 70% of the consolidated net profit"

16.2 Advance dividend from the 2018 profit

The Management Board of Echo Investment adopted on November 8, 2018 a resolution on conditional payment of the advance payment for the dividend for the accounting year 2018 to its shareholders. The total amount for the payment of the advance dividend amounted to PLN 206.3 mln, i.e. PLN 0.5 per share. The amount of the dividend payment did not exceed half of the Company's net profit from the end of the previous accounting year, increased by the reserve capital created for the purpose of further payment of dividend or advances for dividend andreduced by uncovered losses and own shares. The advance dividend was to be paid on December 19, 2018 to those shareholders who hold shares on December 12, 2018, i.e. 7 days before the payment date. The advance dividend was paid subject to the approval of the Supervisory Board (obtained on November 15, 2018) and confirmation by the audit of the financial statements of Echo Investment S.A. for the period from January 1, 2018 to June 30, 2018, by an expert auditor of Ernst & Young Audyt Polska, in which the assumed net profit of the Company achieved from the end of the previous accounting year (the condition fulfilled on November 16, 2018).

Pursuant to the resolution of the Ordinary General Meeting of Shareholders of Echo Investment S.A. of 25 June 2019, the net profit achieved by the company

0,50_{pln}

Amount of advanced dividend paid for one share from 2018 profit

in the completed financial year 2018 in the amount of PLN 42,431,650.15 was allocated for distribution to all shareholders on the following principles:

- 1. The profit increased by the amount of PLN 163,913,640.85 from the Dividend Fund (in total PLN 206,345,291) was allocated for distribution to all shareholders of the company as the dividend.
- 2. The amount of PLN 206,345,291 paid on 19 December 2018 as an advance for dividend for the financial year was credited to the dividend.

Because the dividend corresponded to the amount of dividend advance paid, the shareholders decided that the company would not pay additional funds from the profit for the financial year 2018.

The shareholders also decided that the undistributed financial result (profit) from previous years in the amount of PLN 2,243,582, created in connection with the change of the accounting policy applied by the company, the Ordinary General Meeting of Shareholders allocated to the Dividend Fund.

16.3 Advanced dividend from the 2019 profit

The Management Board of Echo Investment adopted on 11 September 2019 a resolution on conditional payment of the advance payment for the dividend for the accounting year 2019 to its shareholders. The total amount of the advance dividend amounts to PLN 206.3 million, i.e. PLN 0.5 per share. It did not exceed half of the Company's profit generated after the end of the previous financial year, as published

in the financial report dated 30 June 2019, increased by a reserve capital created in order to pay dividend or an advance payment towards the dividend and reduced by uncovered losses and value of own shares. The advance dividend was paid on 21 October 2019 to those shareholders who held shares on 14 October 2019, i.e. 7 days before the payment date.

0,50_{PLN}

Amount of advanced dividend paid from 2019 profit

Financial liabilities of the Company and its Group

17.1 Bonds

COMPANY'S LIABILITIES DUE TO BONDS ISSUED AS AT 30.09.2019 [PLN '000]

| Series | ISIN code | Bank | Nominal value | Maturity | Interest rate | Guarantees / securities | Quotation market |
|--------------------|----------------------|--|----------------------|------------|----------------------------|-------------------------|------------------------------|
| Bonds for | institutional invest | ors | | | | | |
| 1/2016 | PLECHPS00209 | mBank S.A. | 100 000 | 18.11.2020 | WIBOR 6M + margin 3,0% | - | ASO CATALYST |
| 1/2017 | PLECHPS00225 | mBank S.A. | 155 000 | 31.03.2021 | WIBOR 6M + margin 2,9% | - | ASO CATALYST |
| 2/2017 | PLECHPS00258 | mBank S.A. | 150 000 | 30.11.2021 | WIBOR 6M + margin 2,9% | - | ASO CATALYST |
| 1/2018 | PLECHPS00282 | mBank S.A. | 140 000 2 | 25.04.2022 | WIBOR 6M + margin 2,9% | - | ASO CATALYST |
| 1/2019 | PLECHPS00308 | mBank S.A. | 100 000 | 11.04.2023 | WIBOR 6M + margin 4,25% | - | ASO CATALYST |
| | | Total | 645 000 | | | | |
| Bonds for | individual investors | S | | | | | |
| E-series | PLECHPS00217 | DM PKO BP S.A. | 100 000 | 06.07.2021 | WIBOR 6M + margin 2,9% | - | regulated market |
| F-series | PLECHPS00233 | DM PKO BP S.A. | 125 000 | 11.10.2022 | WIBOR 6M + margin 2,9% | - | regulated market CATALYST |
| G-series | PLECHPS00241 | DM PKO BP S.A. | 75 000 | 27.10.2022 | WIBOR 6M + margin 2,9% | - | regulated market CATALYST |
| H-series | PLECHPS00266 | DM PKO BP S.A. | 50 000 2 | 22.05.2022 | WIBOR 6M + margin 2,8% | - | regulated market CATALYST |
| I-series | PLECHPS00274 | Consortium: DM PKO Banku Polskiego S.A., Noble Securities S.A. and Cen- tralny Dom Maklerski Pekao S.A. | 50 000 | 08.11.2023 | WIBOR 6M + margin 3,4% | - | regulated market CATALYST |
| J and J2-series | PLECHPS00290 | J-series: consortium Noble Securities S.A., Michael / Ström Dom Maklerski S.A., Dom Maklerski Banku Ochrony Środowiska S.A. | 33 832 | 21.09.2023 | WIBOR 6M + margin 3,4% | - | regulated market CATALYST |
| | | J2-series: DM PKO Banku Polskiego S.A. | | | | | |
| | | Total | 433 832 | | | | |
| | | Total Total bonds | 433 832 1 078 832 | | | | |

17.2 Kredyty

INVESTMENT LOANS OF ECHO INVESTMENT GROUP AS AT 30.09.2019 ['000]

| Project | Borrower | Bank | Contractual amount of loan | Outstanding loan amount | Interest rate | Repayment deadline |
|-----------------------------------|--|----------------------------------|----------------------------|----------------------------|------------------------|-----------------------|
| Libero | Galeria Libero - Projekt Echo 120 Sp. z. o.o. Sp. K. | | 67 566 EUR | 57 778 EUR | Margin + EURIBOR 3M | 10.04.2026 |
| | | S.A. | 12 000 PLN | O PLN | Margin + WIBOR 1M | 10.07.2021 |
| Galeria Młociny | Berea Sp. z o.o.* | | | 53 735 EUR | Margin + EURIBOR 3M | 30.04.2025 |
| | | Bank Gospodarstwa Krajo- wego | 10 350 PLN | 6 987 PLN | Margin + WIBOR 1M | 30.04.2020 |
| Moje Miejsce I and II | Projekt Beethovena - Projekt Echo - 122 | PKO BP S.A. | 50 280 EUR | 22 369 EUR | Margin + EURIBOR 3M | 30.09.2023 |
| | Sp. z o.o. SKA | | 16 000 PLN | O PLN | Margin + WIBOR 1M | 31.03.2021 |
| | Dellia Investments - Projekt Echo 115 Sp. z o.o. Sp.K. | Bank Polska Kasa Opieki S.A. | 87 386 EUR | 957 EUR | Margin + EURIBOR 3M | 31.12.2027 |
| Offices (Warsaw Brewery K, GH) | | | 17 000 PLN | O PLN | Margin + WIBOR 1M | 31.12.2022 |
| West 4 Business Hub I | Projekt 17 - Grupa Echo Sp. z o.o. SKA | Bank Millennium S.A. | 20 630 EUR | 0 EUR | Margin + EURIBOR 3M | 30.06.2023 |
| | | | 4 000 PLN | 0 PLN | Margin + WIBOR 1M | 30.06.2021 |
| Face 2 Face I and II | Face2Face - Stranraer Sp. z o.o. SKA | Bank Polska Kasa Opieki S.A. | 64 997 EUR | 4 246 EUR | Margin + EURIBOR 3M | 31.12.2023 |
| | | | 18 000 PLN | O PLN | Margin + WIBOR 1M | 31.12.2021 |
| React I | React - Dagnall Sp. z o.o. SKA | BNP Paribas Bank Polska S.A. | 19 200 EUR | 0 EUR | Margin + EURIBOR 3M | 01.12.2022 |
| | | | 4 000 PLN | 0 PLN | Margin + WIBOR 1M | 01.12.2022 |
| | | Total | 366 159 EUR | 139 085 EUR | | |
| | | | 81 350 PLN | 6 987 PLN | | |

 $^{^{\}ast}$ Echo Investment owns 30% of shares in Berea Sp. z o.o. and presents 30% of credit value.

Security for the loans listed above: mortgages, registered and financial pledges, authorisation to bank account, subordination agreement, submission to enforcement proceedings, transfer of rights and claims of selected agreements.

^{**} After fulfilment specified conditions the construction loan will be converted into an investment loan of a value of EUR 56.7 million.

CREDIT FACILITIES OF ECHO INVESTMENT S.A. AS AT 30.09.2019 ['000]

| Bank | | ontractual mount of loan | Outstanding loan amount | Interest rate | Repayment deadline | Security |
|------------------------------------|-------|--------------------------------|----------------------------|----------------------|-----------------------|---|
| PKO BP S.A.* | | 75 000 | - | WIBOR 1M + margin | 30.10.2020 | Authorisation to bank account, statement on submission to enforcement proceedings |
| Alior Bank S.A. | | 75 000 | - | WIBOR 3M + margin | 15.12.2019 | Authorisation to bank account, statement on submission to enforcement proceedings |
| Santander S.A.** | | 100 000 | - | WIBOR 1M + margin | 30.11.2020 | Authorisation to bank account, statement on submission to enforcement proceedings |
| BNP Paribas Bank Polska S.A.*** | | 62 000 | - | WIBOR 1M + margin | 16.12.2019 | Authorisation to bank account, statement on submission to enforcement proceedings |
| - | Total | 312 000 | - | | | |

^{*}The available loan amount as on 30 September 2019 is decreased by the guarantees issued and amounts to PLN 66.3 million

^{**} Under the credit limit of PLN 100 million, the Company has been granted a sublimit for current loan up to PLN 75 million and a sublimit up to PLN 25 million for guarantees. As at 30 September 2019, the limit for guarantees was used in the amount of PLN 24.2 million.

^{***}On 30 September 2019, the available loan amount is reduced by the issued guarantees and amounts to nearly PLN 60 million.

Off balance sheet liabilities

18.1 Guarantee agreements

GUARANTEES ISSUED BY ECHO INVESTMENT GROUP AS AT 30.09.2019

| Issuer | For | Value ['000 PLN] | Validity | Description |
|--|---|---------------------|---|--|
| Echo Investment S.A. | Horta Sp. z o.o. | 21 868 | until 02.07.2020 | Performance bond for the final sale agreement of the Aquarius Business House I office building in Wrocław. Issued in EUR. |
| Echo Investment S.A. | Skua Sp. z o.o. | 26 242 | until 30.07.2021 | Performance bond for the final sale agreement of the Aquarius Business House I office building in Wrocław. Issued in EUR. |
| Echo Investment S.A. | IREEF - Stryków Propco Sp. z o.o. | 420 000 | until 15.12.2019 | Construction work quality guarantee related to the Q22 office building in Warsaw. |
| PKO BP S.A. com- | IREEF - Stryków | 1 024 | until 31.08.2019 | Guarantee securing the execution of liabilities |
| missioned by Echo Investment S.A. | Propco Sp. z o.o. | | | of Echo Investment S.A. resulting from the lease agreement of 24.10.2016. Issued in EUR. |
| Echo Investment S.A. | Santander Bank Polska S.A. and BNP Paribas Bank Polska S.A. | 57 928 | until 22.11.2019 | Surety bond for costs overrun of the project of Libero in Katowice. Issued in EUR. |
| Echo Investment S.A. | Santander Bank | 40 674 | to the date of | Surety bond for costs overrun of the project |
| | Polska S.A., PKO BP S.A., Bank Gospodar- stwa Krajowego and mBank S.A. | | construction loan conversion into investment loan | of Galeria Młociny in Warsaw and liabilities of Berea Sp. z o.o. resulting from the agreement on 17.10.2017. Issued in EUR. |
| Echo Investment S.A. | Nobilis - Projekt Echo - 117 Sp. z o.o. Sp. K. | 40 000 | until 31.10.2026 | Construction work quality guarantee related to the Nobilis office building in Wrocław. |
| PKO BP S.A. com- missioned by Echo Investment S.A. | Novaform Polska Sp. z o.o. | 4 616 | until 28.02.2020 | Guarantee securing the execution of liabilities of Duże Naramowice – Projekt Echo – 111 Sp. z o.o. S.K.A. resulting from the agreement of 8.01.2018. |
| Echo Investment S.A. and PKO BP S.A. commissioned by Echo Investment S.A. | IB 14 FIZAN | 89 846 | until 24.05.2024 | Performance bond for liabilities resulting from the final sale agreement of the West Link office building in Wrocław. Issued in EUR. |
| Echo Investment S.A. | A 19 Sp. z o.o. | 26 242 | until termination of the agreement con- cluded on 4.07.2018 | Guarantee securing the execution of liabilities of Projekt 22 Grupa Echo Sp. z o.o. SKA, resulting from the agreement concluded on 4.07.2018. Issued in EUR. |
| Echo Investment S.A. | PeKao S.A. | 14 147 | until 30.06.2029 | Guarantee securing costs overrun of the residential projects for Dellia Investments - Projekt Echo - 115 Sp. z o.o. Sp. K. |
| Echo Investment S.A. | R4R Wroclaw Kępa Sp. z o.o./SO SPV 103 Sp. z o.o./R4R Warszawa Browary Sp. z o.o. | 151 895 | until 31.07.2021 | Guarantee of deposit refund. |

GUARANTEES ISSUED BY ECHO INVESTMENT GROUP AS AT 30.09.2019

| Issuer | For | Value ['000 PLN] | Validity | Description |
|---|---|---------------------|---|---|
| Echo Investment S.A. | IB 6 FIZAN / GPF 3 | 136 321 | until 31.10.2021 | Guarantee securing the execution of liabilities |
| | FIZAN | | | of Rosehill Investments Sp. z o.o., resulting from framework agreement concluded on 31.08.2017. Issued in EUR. |
| Echo Investment S.A. | Tryton Business Park Sp. z o.o. | 554 | until 31.01.2020 | Guarantee securing the execution of liabilities of Tryton City Space - GP Sp. z o.o. Sp.k. resulting from the lease agreement of 12.06.2018. Issued in EUR |
| Echo Investment S.A. | DH Supersam Kato- wice Sp. z o.o. Sp.k. | 369 | until 31.01.2020 | Guarantee securing the execution of liabilities of Supersam City Space - GP Sp. z o.o. Sp.k. resulting from the lease agreement of 28.02.2017. Issued in EUR. |
| Santander Bank Pols- ka S.A. commissioned by Echo Investment S.A. | City of Katowice | 758 | until 15.01.2020 | Performance bond for liabilities of Galeria Libero - Projekt Echo - 120 Sp. z o.o. Sp.K. resulting from the agreement of 16.06.2016 on a road construction project. |
| Echo Investment S.A. | PKO BP S.A. | 36 000 | until 30.06.2023 | Cost overrun guarantee agreement regarding Moje Miejsce office project in Warsaw. |
| PKO BP S.A. com- missioned by Echo Investment S.A. | LUX Europa III S.a.r.l. | 6 450 | until 25.03.2020 | Guarantee securing the execution of liabilities of Dellia Investments - Projekt Echo - 115 Sp z o.o. Sp.k. resulting from quality guarantee agreement on 27.03.2019. |
| Echo Investment S.A. | LUX Europa III S.a.r.l. | 95 957 | till 31.12.2024 | Performance bond for liabilities of Dellia Investments - Projekt Echo - 115 Sp. z o.o. Sp.K. resulting from the sale agreement of Gatehouse Offices, one of office buildings of Warsaw Brewery complex in Warsaw. Partially issued in EUR. |
| Echo Investment S.A. | LUX Europa III S.a.r.l. | 15 027 | till 30.06.2029 | Performance bond for liabilities of Dellia Investments - Projekt Echo - 115 Sp. z o.o. Sp.K. resulting from the sale agreement of Gatehouse Offices, one of office buildings of Warsaw Brewery complex in Warsaw. Partially issued in EUR. |
| Echo Investment S.A. | LUX Europa III S.a.r.l. | 163 550 | till 30.06.2030 | Performance bond for liabilities of Dellia Investments - Projekt Echo - 115 Sp. z o.o. Sp.K. resulting from the sale agreement of Gatehouse Offices, one of office buildings of Warsaw Brewery complex in Warsaw. Partially issued in EUR. |
| Echo Investment S.A. | LUX Europa III S.a.r.l. | 48 110 | till 03.03.2027 | Performance bond for liabilities of Dellia Investments - Projekt Echo - 115 Sp. z o.o. Sp.K. resulting from the sale agreement of Gatehouse Offices, one of office buildings of Warsaw Brewery complex in Warsaw. Partially issued in EUR. |
| PKO BP SA commissioned Echo Investment S.A. | LUX Europa III S.a.r.l. | 376 | till 30.06.2020 | Performance bond for liabilities of Dellia Investments - Projekt Echo - 115 sp. Z.o. Sp.k. resulting from master lease agreement. |
| Echo - Aurus Sp. z o.o. | Echo - Park Rozwoju Sp. z o.o. Sp.K. | 773 | until 28.02.2027 | Performance bond for liabilities of Projekt 133 – City Space GP Sp. z o.o. Sp.K., resulting from lease agreement concluded on 4.11.2016. Issued in EUR. |
| Echo - Aurus Sp. z o.o. | Nobilis - Projekt Echo 117 Sp. z o.o. Sp.K. | 774 | until 31.07.2027 | Performance bond for liabilities of Projekt 137 - City Space GP Sp. z o.o. Sp.K., resulting from lease agreement concluded on 28.02.2017. Issued in EUR. |
| Echo - Aurus Sp. z o.o. | Ventry Investments Sp. z o.o. Sp.K. | 1 216 | until 09.04.2027 | Performance bond for liabilities of City Space - GP Sp. z o.o., resulting from lease agreement concluded on 12.10.2016. Issued in EUR. |
| Raiffeisen Bank S.A. | Agentia Nationala de Administrare Fiscala | 2 158 | until 02.09.2019 | Performance bond for liabilities of S.C. Echo Investment Project 1 S.R.L. Issued in RON. |
| Echo - Aurus Sp. z o.o. | Sagittarius - Projekt Echo 113 Sp. z o.o. Sp.K. | 51 | until 31.01.2024 | Performance bond for liabilities of Echo Investment S.A., resulting from lease agreement concluded on 22.06.2018. Issued in EUR. |
| Sagittarius-Projek Echo - 113 Sp.z o.o. Sp.k./Echo - SPV 7 Sp. z o.o./Echo - Aurus Sp. z o.o. | Warburg-HiH Invest Real Estate GmbH | 211 704 | until 31.10.2028 | Construction work quality guarantee related to the Sagittarius office building in Wrocław. Partially issued in EUR. |
| Echo-SPV 7 Sp. z o.o. | Ventry Investments Sp. z o.o. Sp.K. | 43 | until 90 days after lease agreement expiry | Performance bond for liabilities of Echo Investment S.A., resulting from lease agreement concluded on 24.11.2017. Issued in EUR. |
| Echo Investment S.A. | PKO BP S.A. | 69 884 | to the date of construction loan conversion into investment loan | Cost overrun guarantee agreement related to the office project in Warsaw Brewery complex in Warsaw. Issued in EUR. |

GUARANTEES ISSUED BY ECHO INVESTMENT GROUP AS AT 30.09.2019

| Issuer | For | Value [′000 PLN] | Validity | Description |
|---|--|---------------------|---|---|
| Echo Investment S.A. | Bank Millenium S.A. | 8 045 | to the date of construction loan conversion into investment loan | Cost overrun guarantee agreement related to the office project West 4 Business Hub in Wrocław. |
| Echo Investment S.A. | Bank Millenium S.A. | 4 680 | to the date of construction loan conversion into investment loan | Guarantee securing rental income during construction of West 4 Business Hub in Wrocław. Issued in EUR. |
| Echo Investment S.A. | Echo-Opolska Busi- ness Park Sp. z o.o. Sp.k. | 1 035 | until 30.06.2020 | Performance bond for liabilities of 132 - City Space - GP Sp. z o.o. Sp.K. resulting from leasing agreement signed on 4.06.2019. Issued in EUR. |
| Echo Investment S.A. | PeKaO S.A. | 70 000 | unitl 29.12.2023 | Performance bond for liabilities of Face2Face - Stranraer Sp. z o.o. Sp.k. resulting from loan agreement. Issued in PLN. |
| Echo Investment S.A. | BNP Paribas Bank Polska S.A. | 10 499 | until 1.12.2022 | Cost overrun guarantee agreement regarding React office project in Lodz. |
| Echo Investment S.A. | EPP Development 6 Sp. z o.o. | 35 281 | until 9.08.2028 | Performance bond for liabilities of Echo-Opolska Business Park sp. z o.o. sp.k. resulting from construction guarantee. |
| PKO BP SA commissioned Echo Investment S.A. | Director of the Tax Administration Chamber in Kielce | 873 | until 10.02.2021 | Lottery guarantee for Galeria Libero - Projekt Echo - 120 Sp. z o.o. SK |
| Echo Investment S.A. | Flaxton Investments Sp. z o.o. | 16 698 | until 27.07.2021 | Construction guarantee related to sale of the Symetris phase II in Lodz. Issued in EUR. |
| Total | | 1 831 667 | | |

The total value of current guarantee agreements in force received by the Group as at 30 September 2019 is as follows:

- under lease agreements concluded: PLN 2 120 158, EUR 3 405 195,73;
- on account of project implementation: PLN 87 281
 026,58, EUR 2 486 530,56, USD 22 107,80.

Due to the fact, that provisions for liabilities on rent free period are already presented in the consolidated balance sheet, liabilities for that item are not presented above

CHANGES IN GUARANTEE AGREEMENTS ISSUED BY ECHO INVESTMENT GROUP IN Q3 2019

| Change | Issuer | For | Date of change | Value ['000 PLN] | Description |
|-----------------------------------|---|--|----------------|---------------------|--|
| Expiry | PKO BP | Warburg-HiH Invest Real Estate GmbH | 20.08.2019 | 8 000 | Guarantee for the liabilities related to con- struction work quality of Sagittarius office building in Wrocław |
| Expiry | Echo Investment S.A. | PKO BP | 28.08.2019 | 107 418 | Performance bond for liabilities of Echo-Opol- ska Business Park sp. z o.o. sp.k. resulting from loan agreement. Issued in EUR |
| Issue | Echo Investment S.A. | EPP Development 6 Sp. z o.o. | 11.09.2019 | 35 281 | Guarantee securing execution of liabilities of Echo-Opolska Business Park Sp. z o.o.Sp.K. resulting from construction agreement |
| Issue | Echo Investment S.A. | Bank Polska Kasa Opieki SA | 03.07.2019 | 70 000 | Performance bond for liabilities of Face2Face - Stranraer Sp. z o.o. Sp.k. resulting from loan agreement.Issued in PLN. |
| Issue | Echo Investment S.A. | BNP Paribas Bank Polska S.A. | 31.07.2019 | 10 499 | Cost overrun guarantee agreement regarding React office project in Lodz. |
| Issue | PKO BP SA commissioned Echo Investment S.A. | LUX Europa III S.a.r.l. | 03.07.2019 | 376 | Performance bond for liabilities of Dellia Investments - Projekt Echo - 115 sp. Z.o. Sp.k. resulting from master lease agreement. |
| Issue | PKO BP SA commissioned Echo Investment S.A. | Director of the Tax Administration Chamber in Kielce | 05.09.2019 | 873 | Lottery guarantee for Galeria Libero - Projekt Echo - 120 Sp. z o.o. SK |
| Prolongation/ change in amount | PKO BP SA commissioned Echo Investment S.A. | IREEF - Stryków Propco Sp. z o.o. | 30.07.2019 | 1 024 | Guarantee securing the execution of liabilities of Echo Investment S.A. resulting from the lease agreement of 24.10.2016. Issued in EUR. |
| Prolongation | Raiffeisen Bank S.A. | Agentia Nationala de Administrare Fiscala | 28.08.2019 | 2 158 | Performance bond for liabilities of S.C. Echo Investment Project 1 S.R.L. Issued in RON. |

18.2 Surety agreements

SURETY AGREEMENTS ISSUED BY ECHO INVESTMENT GROUP AS AT 30.09.2019 [PLN '000]

| Issuer | For | Value ['000 PLN] | Validity | Description |
|-----------------------|------------------------------------|---------------------|--|---|
| Echo Investment S.A. | Bletwood Investments Sp. z o.o. | 1 471 | Entire validity period of the lease and three months fol- lowing its termination date | Surety for liabilities of Cogl II Poland Limited Sp. z o.o. as a collateral of liabilities resulting from the lease agreement of 06.11.2015. Issued in EUR. |
| Echo Investment S.A. | HPO AEP Sp. z o.o. Sp. J. | 10 934 | Until the date of issuance of the occupancy permit for the projects but no later than 07.12.2031. | Surety for liabilities of Echo – Browary Warszawskie Sp. z o.o. Sp.K. and Dellia Investments – Projekt Echo – 115 Sp. z o.o. Sp. K. j as a collateral of liabilities resulting from the lease agreement of 07.12.2016. Mutual surety issued in EUR. |
| Echo Investment S.A. | Human Office Polska Sp. z o.o. | 100 | Until the expiry of obliga- tions under leasing agree- ment | Surety for liabilities of Sagittarius - Projekt Echo - 113 Sp. z o.o. Sp.K. resulting from the leasing agreemen |
| Echo-Aurus Sp. z o.o. | Human Office Polska Sp. z o.o. | 340 | until 27.09.2021 | Surety for liabilities of Projekt 137 - City Space - GP Sp. z o.o Sp.K. resulting from leasing agreement of 27.09.2017. |
| Echo-Aurus Sp. z o.o. | PKO Leasing S.A. | 312 | until 06.12.2020 | Surety for liabilities of Projekt 137 - City Space - SPV 1 Sp. z o.o resulting from leasing agreement of 06.12.2017 |
| Echo-Aurus Sp. z o.o. | Grenkeleasing Sp. z o.o. | 297 | until 22.11.2022 | Surety for liabilities of Echo Innovations - City Space - GB Sp. z o.o. resulting from leasing agree- ment of 22.11.2018. |
| Echo-Aurus Sp. z o.o. | PEAC (Poland) Sp. z o.o. | 513 | until 05.02.2024 | Surety for liabilities of Aquarius - City Space - GP Sp. z o.o. Sp.K. resulting from leasing agreement of 5.02.2019. |
| Total | | 13 967 | | |

The total value of current guarantee agreements in force received by the Group as at 30 June 2019 is as follows:

- under lease agreements concluded: PLN 2,688,352, EUR 3,433,414;
- on account of project implementation: PLN 95,310,457, EUR 1,391,687, USD 22,108.:
- under lease agreements concluded: PLN 1 109 635,37, EUR 319 447 943,68, USD 300 000
- on account of project implementation: EUR 8 500 000.
- others: PLN 15 000 000

Due to the fact, that the loan liabilities are already presented in the consolidated balance sheet, off-balance sheet commitments related to the loans (that would be duplicated) are not included above.

Influence of the results disclosed in the report for Q3 2019 on fulfilment of result forecasts

Echo Investment S.A. did not publish any forecasts of financial results.

20

Court, arbitration or public administration proceedings

Between 1 January and 30 September 2019, there were no proceedings pending in court, a competent arbitration authority or a public administration authority concerning liabilities or claims of Echo Investment S.A. or its subsidiary the value, of which equaled at least 10% of the Company's equity.

Material transactions concluded by the Company or its subsidiary with related parties on terms other than market terms

In the period of Q1-Q3 2019,, no material transactions were concluded between Echo Investment S.A. and its subsidiaries, and related parties on terms other than market terms.

FINANCIAL STATEMENTS



CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENT AS OF AND FOR THE PERIOD ENDED 30 SEPTEMBER 2019



CONDENSED INTERIM CONSOLIDATED STATEMENT OF FINANCIAL POSITION [PLN '000]

| | As at 30.09.2019 - end of quarter | As at 31.12.2018 - end of previous year | As at 30.09.2018 - end of quarter |
|--|--------------------------------------|---|--------------------------------------|
| ASSETS | | | |
| Non-current assets | | | |
| Intangible assets | 3 144 | 2 468 | 1 610 |
| Property, plant and equipment | 18 520 | 8 938 | 8 339 |
| Investment property | 848 243 | 1 007 716 | 152 595 |
| Investment property under construction | 1 290 833 | 940 427 | 1 328 323 |
| Investment in associates and joint ventures valued using the equity method | 262 990 | 258 531 | 254 755 |
| Long-term financial assets | 158 536 | 84 590 | 75 911 |
| Deferred tax asset | 54 688 | 52 493 | 60 194 |
| | 2 636 954 | 2 355 163 | 1 881 727 |
| Current assets | | | |
| Inventory | 1 199 730 | 771 836 | 784 375 |
| Current tax assets | 519 | 3 381 | 1 537 |
| Other taxes receivable | 45 799 | 87 177 | 50 322 |
| Trade and other receivables | 119 508 | 211 142 | 281 978 |
| Short-term financial assets | 21 222 | 42 190 | 58 552 |
| Other restricted financial assets | 100 839 | 54 719 | 116 008 |
| Cash and cash equivalents | 515 833 | 439 532 | 521 519 |
| | 2 003 450 | 1 609 977 | 1 814 291 |
| Assets held for sale | 19 017 | 13 500 | 13 500 |
| | | | |
| Financial assets held for sale | - | - | 83 890 |
| Total assets | 4 659 421 | 3 978 640 | 3 793 408 |

CONDENSED INTERIM CONSOLIDATED STATEMENT OF FINANCIAL POSITION CONT. [PLN '000]

| | As at 30.09.2019 - end of quarter | As at 31.12.2018 - end of previous year | As at 30.09.2018 - end of quarter |
|---|--------------------------------------|---|--------------------------------------|
| EQUITY AND LIABILITIES | | | |
| Equity | | | |
| Equity attributable to equity holders of the parent | 1 377 229 | 1 495 573 | 1 555 393 |
| Share capital | 20 635 | 20 635 | 20 635 |
| Supplementary capital | 1 259 252 | 1 420 922 | 1 420 922 |
| Revaluation capital | - | - | (4 357) |
| Retained earnings | 96 469 | 45 543 | 125 091 |
| Foreign currency translation reserve | 873 | 8 473 | (6 898) |
| Non-controlling interest | (121) | (114) | (110) |
| | 1 377 108 | 1 495 459 | 1 555 283 |
| Provisions | | | |
| Long-term provisions | 152 368 | 125 559 | 71 194 |
| Short-term provisions | 125 530 | 135 988 | 154 751 |
| Deferred tax liabilities | 107 231 | 111 303 | 77 690 |
| | 385 129 | 372 850 | 303 635 |
| Long-term liabilities | | | |
| Debt liabilities | 1 479 874 | 1149 693 | 1 011 716 |
| Leasing and perpetual usufruct conversion fee liabilities | 117 476 | - | - |
| Other liabilities | 14 648 | 28 089 | 73 917 |
| Deferred income | 108 357 | 57 851 | - |
| | 1 720 355 | 1 235 633 | 1 085 633 |
| Short-term liabilities | | | |
| Debt liabilities | 57 493 | 280 729 | 277 007 |
| Derivative financial instruments | 14 504 | 8 859 | 1 005 |
| Income tax payable | 39 509 | 8 400 | 4 443 |
| Other taxes liabilities | 173 428 | 234 623 | 175 592 |
| Dividend payable | 206 345 | - | - |
| Leasing and perpetual usufruct conversion fee liabilities | 53 850 | - | - |
| Other liabilities | 110 566 | 78 590 | 158 270 |
| Deferred income | 521 134 | 263 497 | 232 540 |
| | 1 176 829 | 874 698 | 848 857 |
| Total equity and liabilities | 4 659 421 | 3 978 640 | 3 793 408 |
| Book value | 1 377 229 | 1 495 573 | 1 555 393 |
| Number of shares | 412 690 582 | 412 690 582 | 412 690 582 |
| Book value per one share (in PLN) | 3,34 | 3,62 | 3,77 |

CONDESED INTERIM CONSOLIDATED PROFIT AND LOSS ACCOUNT [PLN '000]

| | 3 quarters - from 01.01.2019 - to 30.09.2019 | 3 quarters - from 01.01.2018 to 30.09.2018 | Quarter - from 01.07.2019 to 30.09.2019 | Quarter - from 01.07.2018 to 30.09.2018 |
|---|--|--|---|---|
| Revenues | 381 622 | 439 431 | 250 821 | 248 667 |
| Cost of sales | (295 923) | (374 763) | (202 684) | (219 517) |
| Gross profit | 85 699 | 64 668 | 48 137 | 29 150 |
| Profit (loss) on investment property | 218 072 | 259 826 | 87 268 | 73 883 |
| Administrative costs associated with project implementation | (17 779) | (27 738) | (7 449) | (7 411) |
| Selling expenses | (15 433) | (20 186) | (6 823) | (8 488) |
| General and administrative expenses | (70 662) | (73 747) | (21 097) | (24 173) |
| Other operating income | 29 383 | 27 006 | 5 047 | 7 802 |
| Other operating expenses | (36 454) | (28 500) | (17 052) | (1 288) |
| Operating profit | 192 826 | 201 329 | 88 031 | 69 475 |
| Financial income | 21 210 | 28 658 | 5 077 | 2 854 |
| Financial cost | (49 273) | (47 392) | (15 022) | (12 172) |
| Profit (loss) on FX derivatives | 899 | (2 621) | (196) | (171) |
| Foreign exchange gains (losses) | (4 864) | 11 037 | (8 722) | (826) |
| Share of profit (loss) of associates and joint ventures accounted for the equity method | (394) | 36 512 | 1 606 | (5 839) |
| Profit before tax | 160 404 | 227 523 | 70 774 | 53 321 |
| Income tax | (43 408) | (69 769) | (21 677) | (22 054) |
| - current tax | (47 208) | (37 282) | (16 286) | (27 165) |
| - deferred tax | 3 800 | (32 487) | (5 391) | 5 111 |
| Net profit (loss), including: | 116 996 | 157 754 | 49 097 | 31 267 |
| Profit attributable to equity holders of the parent | 117 003 | 157 757 | 49 099 | 31 268 |
| Loss of non-controlling interest | (7) | (3) | (2) | (1) |
| Profit attributable to equity holders of the parent | 117 003 | 157 757 | 49 099 | 31 268 |
| Weighted average number of ordinary shares (in '000) without shares held | 412 691 | 412 691 | 412 691 | 412 691 |
| Profit (loss) per one ordinary share (in PLN) | 0,28 | 0,38 | | |
| Diluted profit (loss) per one ordinary share (PLN) | 0,28 | 0,38 | | |

CONDESED INTERIM CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME [PLN '000]

| | 3 quarters - from 01.01.2019 - to 30.09.2019 | 3 quarters - from 01.01.2018 to 30.09.2018 | Quarter - from 01.07.2019 to 30.09.2019 | Quarter - from 01.07.2018 to 30.09.2018 |
|--|--|--|---|---|
| Profit for the year | 116 996 | 157 754 | 49 097 | 31 267 |
| Components of other comprehensive income that may be reclassified to profit or loss in later periods | | | | |
| - exchange differences on translation of foreign operations | (7 600) | 3 578 | 107 | (3 704) |
| - revaluation gains | - | 10 393 | - | 12 650 |
| Other comprehensive income for the year, net of tax | (7 600) | 13 971 | 107 | 8 946 |
| Total comprehensive income for the year, including: | 109 396 | 171 725 | 49 204 | 40 213 |
| Comprehensive income attributable to shareholders of the parent company | 109 403 | 171 728 | 49 206 | 40 214 |
| Comprehensive income attributable to non-controlling interest | (7) | (3) | (2) | (1) |

CONSOLIDATED INTERIM STATEMENT OF CHANGES IN EQUITY [PLN '000]

| | Share Capital | Supple- mentary- capital | Reva- luation capital | Accumula- ted retained earnings | Currency translation differences | Equity attributable to equity holders of the parent | Capital of non-contro- lling interests | Equity total |
|---|------------------|--------------------------------|-----------------------------|---------------------------------------|--|---|---|-----------------|
| For the period from 1 January 2019 to 30 September 2019 | | | , | | | | | |
| Opening balance | 20 635 | 1 420 922 | - | 45 543 | 8 473 | 1 495 573 | (114) | 1 495 459 |
| Impact of implementation MSSF 16 on 1st January 2019 | | | | (21 402) | | (21 402) | | (21 402) |
| Opening balance, with restated figures | 20 635 | 1 420 922 | - | 24 141 | 8 473 | 1 474 171 | (114) | 1 474 057 |
| Distribution of previous years' profit/loss | - | 44 675 | - | (44 675) | - | - | - | - |
| Dividend approved for payment | - | (206 345) | - | - | - | (206 345) | - | (206 345) |
| Other comprehensive income | - | - | - | - | (7 600) | (7 600) | - | (7 600) |
| Profit (loss) for the period | - | - | | 117 003 | - | 117 003 | (7) | 116 996 |
| Closing balance | 20 635 | 1 259 252 | - | 96 469 | 873 | 1 377 229 | (121) | 1 377 108 |
| For the period from 1 January 2018 to 30 September 2018 | | | | | | | | |
| Opening balance | 20 635 | 1 192 117 | (49 676) | 435 150 | (10 476) | 1 587 750 | (107) | 1 587 643 |
| Changes in accounting principles | | | | 2 260 | | 2 260 | | 2 260 |
| Opening balance, with restated figures | 20 635 | 1 192 117 | (49 676) | 437 410 | (10 476) | 1 590 010 | (107) | 1 589 903 |
| Distribution of previous years' profit/loss | - | 228 805 | - | (228 805) | - | - | - | - |
| Dividend paid | - | - | - | (206 345) | - | (206 345) | - | (206 345) |
| Other comprehensive net income | - | - | - | - | 3 578 | 3 578 | - | 3 578 |
| Results of financial investment's reva- luation (EPP shares) | - | - | 10 393 | - | - | 10 393 | - | 10 393 |
| Results of financial investment's saler (EPP shares) | - | - | 34 926 | (34 926) | - | - | - | - |
| Net profit (loss) for the period | - | - | | 157 757 | - | 157 757 | (3) | 157 754 |
| Closing balance | 20 635 | 1 420 922 | (4 357) | 125 091 | (6 898) | 1 555 393 | (110) | 1 555 283 |

INTERIM CONDENSED CONSOLIDATED CASH FLOW STATEMENT [PLN '000]

3 quarters 3 quarters - from 01.01.2019 - from 01.01.2018 to 30.09.2019 to 30.09.2018

| | 10 30.03.2013 | 10 30.03.2010 |
|--|---------------|---------------|
| A. Operating cash flow - indirect method | | |
| I. Profit (loss) before tax | 160 403 | 227 523 |
| II. Total adjustments | | |
| Share in net (profit) loss of associates and joint ventures recognized using the equity method | 395 | (36 512) |
| Depreciation of PP&E | 7 155 | 2 744 |
| Foreign exchange (gains) losses | (5 264) | 616 |
| - result on the liquidation of Echo Prime Asstes BV | (7 210) | - |
| Interest and profit sharing (dividends) | 24 966 | 21 922 |
| (Profit) loss on revaluation of assets and liabilities | (244 924) | (276 731) |
| (Profit) loss on revaluation of assets and liabilities | - | (136) |
| | (217 672) | (288 097) |
| III. Changes in working capital | | |
| Change in provisions | 16 351 | (1 047) |
| Change in inventories | (329 196) | (126 862) |
| Change in receivables | 134 217 | 20 583 |
| Change in short-term liabilities, except for loans and borrowings | 211 290 | 249 812 |
| Change in restricted cash | (46 121) | (61 241) |
| | (13 459) | 81 245 |
| IV. Net cash generated from operating activities (I+II+III) | (70 728) | 20 671 |
| Income tax paid | (38 700) | (41 889) |
| V. Net cash generated from operating activities | (109 428) | (21 218) |
| B. Cash flows from investing activities | | |
| I. Inflows | | |
| Disposal of intangible assets and tangible fixed assets | 879 | 757 |
| Sale of investments in property | 579 669 | 346 014 |
| From borrowings and financial investments | 8 174 | 129 363 |
| Sale of investments | - | 163 614 |
| | 588 722 | 639 748 |
| II. Outflows | | |
| Purchase of intangible assets and PP&E | (7 400) | (2 453) |
| Investment in property | (404 048) | (426 864) |
| On loans and financial investments | (55 137) | (80 363) |
| | (466 585) | (509 680) |
| III. Net cash flow from investing activities (I+II) | 122 137 | 130 068 |

INTERIM CONDENSED CONSOLIDATED CASH FLOW STATEMENT CONT. [PLN '000]

3 quarters 3 quarters - from 01.01.2019 - from 01.01.2018 to 30.09.2019 to 30.09.2018

| | 10 30.09.2019 | 10 30.09.2018 |
|--|---------------|---------------|
| C. Cash flow from financing activities | | |
| I. Inflows | | |
| Loans and borrowings | 218 085 | 408 099 |
| Issue of debt securities | 133 832 | 190 000 |
| Other financial inflows | 899 | 136 |
| | 352 816 | 598 235 |
| II. Outflows | | |
| Dividends and other payments to equity holders | - | (206 345) |
| Repayment of loans and borrowings | (84 543) | (212 019) |
| Redemption of debt securities | (170 500) | (402 900) |
| Interest paid | (34 181) | (40 636) |
| | (289 224) | (861 900) |
| III. Net cash flow from financing activities (I+II) | 63 592 | (263 665) |
| D. Total net cash flows (A.III+B.III+C.III) | 76 301 | (154 815) |
| E. Change in the balance of cash in consolidated statement of financial position, including: | 76 301 | (154 815) |
| - incl. change in cash due to foreign exchange gains/losses | | - |
| F. Cash and cash equivalents at the beginning of the period | 439 532 | 676 334 |
| G. Cash and cash equivalents at the end of the period (F+D) | 515 833 | 521 519 |

OFF-BALANCE SHEET ITEMS [PLN '000]

| Total | 1 845 634 | 1 231 418 | 1 350 037 | |
|-------------------------------|--------------------------------------|---|--------------------------------------|--|
| Off-balance sheet liabilities | 1 845 634 | 1 231 418 | 1 350 037 | |
| | As at 30.09.2019 - end of quarter | As at 31.12.2018 - end of previous year | As at 30.09.2018 - end of quarter | |

INFORMATION ON FINANCIAL STATEMENTS OF ECHO INVESTMENT GROUP

Accounting principles adopted in drawing up the financial report of Echo Investment Group

The condensed interim consolidated financial statements of the Echo Investment Group for the period of 9 months ended on 30 September 2019 and comparative data for the period of 9 months ended on 30 September 2018.

Unless indicated otherwise, all financial data in the Company's financial statements has been presented in thousand PLN. The financial statements have been drawn up in accordance with the historical cost principle with the exception of investment property, which was measured at fair value.

As at 30 September 2019 the Capital Group consisted of 137 entities consolidated according to the full method, and 18 entities consolidated according to the equity method.

DECLARATION OF CONFORMITY

The statements have been prepared in compliance with the International Financial Reporting Standards (IFRS), as adopted by the European Commission.

ASSUMPTION OF CONTINUITY IN OPERATIONS

The Groups' consolidated financial statements for Q3 2019 have been drawn up according to the going concern principle as there are no circumstances indicating a threat to continued activity by the Group's companies.

APPROVAL OF THE FINANCIAL STATEMENTS

These consolidated financial statements were approved for publication by the Management Board on 27 November 2019.

Echo Investment Group

2.1 Composition of the Group

Echo Investment S.A. plays the most important role in the structure of the Group, which it supervises, co-executes and provides financial resources for the implementation of development projects. The vast majority of companies being part of the Group were established or purchased in order to execute specific

investment tasks, including those resulting from the construction process of a concrete development project. As at 30 September 2019 the Capital Group included 137 subsidiaries consolidated according to the full method and 18 jointly controlled companies consolidated according to the equity method.

SUBSIDIARIES

| No Subsidiary | Registered office | % of capital held | Parent entity |
|--|----------------------|-------------------|----------------------------------|
| 1 53 - Grupa Echo Sp. z o.o. S.k.a. | Kielce | 100% | Echo Investment S.A. |
| 2 Avatar - Projekt Echo - 119 Sp. z o.o. S.k.a. | Kielce | 100% | Echo Investment S.A. |
| 3 Babka Tower - Projekt Echo - 93 Sp. z o.o. Sp. k. | Kielce | 100% | Perth Sp. z o.o. |
| 4 Bełchatów - Grupa Echo Sp. z o.o. S.k.a. | Kielce | 100% | Echo Investment S.A. |
| 5 City Space - GP Sp. z o.o. | Warsaw | 100% | Echo Investment S.A. |
| 6 Supersam City Space - GP Sp. z o.o. Sp. k. | Warsaw | 100% | City Space Management Sp. z o.o. |
| 7 Rondo 1 City Space - GP Sp. z o.o. Sp. k. | Warsaw | 100% | City Space Management Sp. z o.o. |
| 8 Plac Unii City Space - GP Sp. z o.o. Sp. k. | Warsaw | 100% | City Space Management Sp. z o.o. |
| 9 City Space Management Sp. z o.o. | Warsaw | 100% | Echo Investment S.A. |
| 10 Cornwall Investments Sp. z o.o. | Warsaw | 100% | Echo Investment S.A. |
| 11 React - City Space - GP Sp. z o.o. Sp. k. | Warsaw | 100% | City Space Management Sp. z o.o. |
| 12 Dagnall Sp. z o.o. | Warsaw | 100% | Echo Investment S.A. |
| 13 Dellia Investments - Projekt Echo - 115 sp. z o.o. Sp. k. | Kielce | 100% | Pudsey Sp z o.o. |
| 14 Doxent Investments Sp. z o.o. | Warsaw | 100% | Echo Investment S.A. |
| 15 Duże Naramowice - Projekt Echo - 111 Sp. z o.o. S.k.a. | Kielce | 100% | 60 FIZ Forum |
| 16 Echo - Advisory Services Sp. z o.o. | Kielce | 100% | Echo Investment S.A. |
| 17 Echo - Arena Sp. z o.o. | Kielce | 100% | Echo Investment S.A. |
| 18 Echo - Aurus Sp. z o.o. | Kielce | 100% | Echo Investment S.A. |
| | | | |

SUBSIDIARIES

| No Subsidiary | Registered office | % of capital held | Parent entity |
|--|-------------------|-------------------|----------------------------------|
| 19 Echo - Babka Tower Sp. z o.o. | Kielce | 100% | Echo Investment S.A. |
| 20 Echo - Babka Tower Sp. z o.o. Sp. k. | Kielce | 100% | Gleann Sp. z o.o. |
| 21 Echo - Browary Warszawskie Sp. z o.o. | Kielce | 100% | Echo Investment S.A. |
| 22 Echo - Browary Warszawskie Sp. z o.o. Sp. k. | Kielce | 100% | Echo Investment S.A. |
| 23 Echo - Galaxy Sp. z o.o. | Kielce | 100% | Echo Investment S.A. |
| 24 Echo - Galaxy Sp. z o.o. S.k.a. | Kielce | 100% | Echo Investment S.A. |
| 25 Echo - Nowy Mokotów Sp. z o.o. | Kielce | 100% | Echo Investment S.A. |
| 26 Echo - Nowy Mokotów Sp. z o.o. Sp. k. | Kielce | 100% | Echo Investment S.A. |
| 27 Echo - Opolska Business Park Sp. z o.o. | Kielce | 100% | Echo Investment S.A. |
| 28 Echo - Opolska Business Park Sp. z o.o. Sp. k. | Warsaw | 100% | Perth Sp. z o.o. |
| 29 Echo - Property Poznań 1 Sp. z o.o. | Kielce | 100% | Echo Investment S.A. |
| 30 Echo - SPV 7 Sp. z o.o. | Kielce | 100% | Echo Investment S.A. |
| 31 Tryton - City Space GP Sp. z o.o. Sp. k. | Warsaw | 100% | City Space Management Sp. z o.o. |
| 32 Echo Investment ACC - Grupa Echo Sp. z o.o. Sp. k. | Kielce | 100% | Echo Investment S.A. |
| 33 Echo Investment Project 1 S.R.L. | Brasov | 100% | Echo - Aurus Sp. z o.o. |
| 34 Echo Investment Project Management S.R.L. | Brasov | 100% | Echo Investment S.A. |
| 35 Elektrownia RE Sp. z o.o. | Kielce | 100% | Echo Investment S.A. |
| 36 Fianar Investments Sp. z o.o. | Warsaw | 100% | Echo Investment S.A. |
| 37 Galeria Libero - Projekt Echo 120 Sp. z o.o. Sp. k. | Kielce | 100% | Fianar Investments Sp. z o.o. |
| 38 Galeria Nova - Grupa Echo Sp. z o.o. S.k.a. | Kielce | 100% | Echo Investment S.A. |
| 39 Galeria Tarnów - Grupa Echo Sp. z o.o. S.k.a. | Kielce | 100% | Echo Investment S.A. |
| 40 Gleann Sp. z o.o. | Warsaw | 100% | Echo Investment S.A. |
| 41 Gosford Investments Sp. z o.o. | Warsaw | 100% | Echo Investment S.A. |
| 42 GRO Nieruchomości Sp. z o.o. | Kraków | 100% | Echo Investment S.A. |
| 43 Grupa Echo Sp. z o.o. | Kielce | 100% | Echo Investment S.A. |
| 44 Kasztanowa Aleja - Grupa Echo Sp. z o.o. Sp. k. | Kielce | 100% | Echo Investment S.A. |
| 45 Kielce - Grupa Echo Sp. z o.o. S.k.a. | Kielce | 100% | Echo Investment S.A. |
| 46 Klimt House - Grupa Echo Sp. z o.o. Sp. k. | Kielce | 100% | Echo Investment S.A. |
| 47 Malta Office Park - Grupa Echo Sp. z o.o. S.k.a. | Kielce | 100% | Echo Investment S.A. |
| 48 Metropolis - Projekt Echo 121 Sp. z o.o. S.k.a. | Kielce | 100% | 60 FIZ Forum |
| 49 Oxygen - Grupa Echo Sp. z o.o. S.k.a. | Kielce | 100% | Echo Investment S.A. |
| 50 Park Postępu - Grupa Echo Sp. z o.o. S.k.a. | Kielce | 100% | Echo Investment S.A. |
| 51 Park Rozwoju III - Projekt Echo - 112 Sp. z o.o. Sp. k. | Kielce | 100% | Perth Sp. z o.o. |
| 52 Perth Sp. z o.o. | Warsaw | 100% | Echo Investment S.A. |
| 53 PHS - Projekt CS Sp. z o.o. Sp.k. | Warsaw | 100% | Perth Sp. z o.o. |
| 54 Pod Klonami - Grupa Echo Sp. z o.o. Sp. k. | Kielce | 100% | Echo Investment S.A. |
| 55 Potton Sp. z o.o. | Warsaw | 100% | Echo Investment S.A. |
| 56 PPR - Grupa Echo Sp. z o.o. S.k.a. | Kielce | 100% | Echo Investment S.A. |
| 57 Princess Investment Sp. z o.o. | Kielce | 100% | Echo Investment S.A. |
| 58 Projekt - Pamiątkowo Sp. z o.o. | Kielce | 100% | Echo - SPV 7 Sp. z o.o. |
| | | | |

SUBSIDIARIES

| No Subsidiary | Registered office | % of capital held | Parent entity |
|--|-------------------|-------------------|--------------------------------------|
| 59 Projekt 1 - Grupa Echo Sp. z o.o. S.k.a. | Kielce | 100% | Echo Investment S.A. |
| 60 Projekt 12 - Grupa Echo Sp. z o.o. S.k.a. | Kielce | 100% | Echo Investment S.A. |
| 61 Projekt 13 - Grupa Echo Sp. z o.o. S.k.a. | Kielce | 100% | Echo Investment S.A. |
| 62 Projekt 132 - City Space - GP Sp. z o.o. Sp. k. | Warsaw | 100% | City Space Management Sp. z o.o. |
| 63 Projekt 133 - City Space - GP Sp. z o.o. Sp. k. | Warsaw | 100% | City Space Management Sp. z o.o. |
| 64 Nobilis - City Space GP Sp. z o.o. Sp. k. | Warsaw | 100% | City Space Management Sp. z o.o. |
| 65 Projekt 14 - Grupa Echo Sp. z o.o. S.k.a. | Kielce | 100% | Echo Investment S.A. |
| 66 React - Dagnall Sp. z o.o. S.k.a. | Kielce | 100% | Echo Investment S.A. |
| 67 Projekt 16 - Grupa Echo Sp. z o.o. S.k.a. | Kielce | 100% | Echo Investment S.A. |
| 68 Projekt 17 - Grupa Echo Sp. z o.o. S.k.a. | Kielce | 100% | Echo Investment S.A. |
| 69 Projekt 18 - Grupa Echo Sp. z o.o. S.k.a. | Kielce | 100% | Echo Investment S.A. |
| 70 Cinema Asset Manager - Grupa Echo sp. z o.o. S.k.a. | Kielce | 100% | Echo Investment S.A. |
| 71 Face2Face - Stranraer Sp. z o.o. S.k.a. | Kielce | 100% | Echo Investment S.A. |
| 72 Projekt 21 - Grupa Echo Sp. z o.o. S.k.a. | Kielce | 100% | Echo Investment S.A. |
| 73 Projekt 22 - Grupa Echo Sp. z o.o. S.k.a. | Kielce | 100% | Echo Investment S.A. |
| 74 Projekt 5 - Grupa Echo Sp. z o.o. S.k.a. | Szczecin | 100% | Echo Investment S.A. |
| 75 Projekt Beethovena - Projekt Echo - 122 Sp. z o.o. S.k.a. | Kielce | 100% | Echo Investment S.A. |
| 76 Projekt CS Sp. z o.o. | Kielce | 100% | Echo Investment S.A. |
| 77 Projekt Echo - 104 Sp. z o.o. | Kielce | 100% | Echo Investment S.A. |
| 78 Projekt Echo - 108 Sp. z o.o. | Kielce | 100% | Echo Investment S.A. |
| 79 Projekt Echo - 111 Sp. z o.o. | Kielce | 100% | Echo Investment S.A. |
| 80 Projekt Echo - 112 Sp. z o.o. | Kielce | 100% | Echo Investment S.A. |
| 81 Projekt Echo - 113 Sp. z o.o. | Kielce | 100% | Echo Investment S.A. |
| 82 Projekt Echo - 115 Sp. z o.o. | Kielce | 100% | Echo Investment S.A. |
| 83 Projekt Echo - 116 Sp. z o.o. | Kielce | 100% | Echo Investment S.A. |
| 84 Projekt Echo - 119 Sp. z o.o. | Kielce | 100% | Echo Investment S.A. |
| 85 Projekt Echo - 120 Sp. z o.o. | Kielce | 100% | Echo Investment S.A. |
| 86 Projekt Echo - 121 Sp. z o.o. | Kielce | 100% | Echo Investment S.A. |
| 87 Projekt Echo - 122 Sp. z o.o. | Kielce | 100% | Echo Investment S.A. |
| 88 Projekt Echo - 123 Sp. z o.o. | Kielce | 100% | Echo Investment S.A. |
| 89 Projekt Echo - 127 Sp. z o.o. | Kielce | 100% | Echo Investment S.A. |
| 90 Projekt Echo - 128 Sp. z o.o. | Kielce | 100% | Echo Investment S.A. |
| 91 Projekt Echo - 129 Sp. z o.o. | Kielce | 100% | Selmer Investments Sp. z o.o. Sp. k. |
| 92 Projekt Echo - 130 Sp. z o.o. | Kielce | 100% | Echo Investment S.A. |
| 93 Projekt Echo - 131 Sp. z o.o. | Kielce | 100% | Echo Investment S.A. |
| 94 Projekt Echo - 132 Sp. z o.o. | Kielce | 100% | Echo Investment S.A. |
| 95 Projekt Echo - 135 Sp. z o.o. | Kielce | 100% | Echo Investment S.A. |
| 96 Projekt Echo - 135 Sp. z o.o. Sp. k. | Kielce | 100% | Perth Sp. z o.o. |
| 97 Projekt Echo - 136 Sp. z o.o. | Kielce | 100% | Echo Investment S.A. |
| 98 Projekt Echo - 136 Sp. z o.o. Sp. k. | Kielce | 100% | Echo Investment S.A. |



SUBSIDIARIES

| No | Subsidiary | Registered office | % of capital held | Parent entity |
|-----|---|----------------------|-------------------|--|
| 99 | Projekt Echo - 137 Sp. z o.o. | Kielce | 100% | Echo Investment S.A. |
| 100 | Projekt 139 - Grupa Echo Sp. z o.o. Sp. k. | Kielce | 100% | Perth Sp. z o.o. |
| 101 | Projekt 140 - Grupa Echo Sp. z o.o. Sp. k. | Kielce | 100% | Echo Investment S.A. |
| 102 | Aquarius - City Space - GP Sp. z o.o. Sp. k. | Warsaw | 100% | City Space Management Sp. z o.o. |
| 103 | 142 - City Space - GP Sp. z o.o. Sp. k. | Warsaw | 100% | City Space Management Sp. z o.o. |
| 104 | Beethovena - City Space - GP Sp. z o.o. Sp. k. | Warsaw | 100% | City Space Management Sp. z o.o. |
| 105 | Projekt 144 - Grupa Echo Sp. z o.o. Sp. k. | Kielce | 100% | Echo - Arena Sp. z o.o. |
| 106 | Projekt 145 - City Space - GP Sp. z o.o. Sp. k. | Kielce | 100% | City Space Management Sp. z o.o. |
| 107 | Projekt 146 - City Space - GP Sp. z o.o. Sp. k. | Kielce | 100% | City Space Management Sp. z o.o. |
| 108 | Projekt 147 - Grupa Echo Sp. z o.o. Sp. k. | Kielce | 100% | Echo Investment S.A. |
| 109 | Projekt 148 - Grupa Echo Sp. z o.o. Sp. k. | Kielce | 100% | Echo Investment S.A. |
| 110 | Projekt Echo - 93 Sp. z o.o. | Kielce | 100% | Echo Investment S.A. |
| 111 | Projekt Echo - 99 Sp. z o.o. | Kielce | 100% | Echo Investment S.A. |
| 112 | Projekt K-6 - Grupa Echo Sp. z o.o. S.k.a. | Kielce | 100% | Echo Investment S.A. |
| 113 | Projekt Naramowice - Grupa Echo Sp. z o.o. S.k.a. | Kielce | 100% | Echo Investment S.A. |
| 114 | Projekt Saska Sp. z o.o. | Kielce | 95% | Echo Investment S.A. |
| 115 | Pudsey Sp. z o.o. | Warsaw | 100% | Echo Investment S.A. |
| 116 | Pure Systems Sp. z o.o. | Kraków | 100% | Echo Investment S.A. |
| 117 | Q22 - Projekt Echo - 128 Sp. z o.o. Sp. k. | Kielce | 100% | Potton Sp z o.o. |
| 118 | Sagittarius - Projekt Echo - 113 Sp. z o.o. Sp. k. | Kielce | 100% | Doxent Investments Sp. z o.o. |
| 119 | Seaford Sp. z o.o. | Warsaw | 100% | Echo Investment S.A. |
| 120 | Selmer Investments Sp. z o.o. | Warsaw | 100% | Echo Investment S.A. |
| 121 | Selmer Investments Sp. z o.o. Sp. k. | Warsaw | 100% | Echo Investment S.A. |
| 122 | Senja 2 Sp. z o.o. | Warsaw | 100% | Echo - Browary Warszawskie Sp. z o.o. |
| 123 | Shanklin Sp. z o.o. | Warsaw | 100% | Echo Investment S.A. |
| 124 | Stranraer Sp. z o.o. | Warsaw | 100% | Echo Investment S.A. |
| 125 | Strood Sp. z o.o. | Warsaw | 100% | Echo Investment S.A. |
| 126 | Swanage Sp. z o.o. | Warsaw | 100% | Echo Investment S.A. |
| 127 | Symetris - Projekt Echo - 131 Sp. z o.o. Sp. k. | Warsaw | 100% | Gosford Investments Sp. z o.o. |
| 128 | Taśmowa - Projekt Echo - 116 Sp. z o.o. S.k.a. | Kielce | 100% | Echo Investment S.A. |
| 129 | ZAM - Projekt Echo - 127 Sp. z o.o. Sp. k. | Warsaw | 100% | Perth Sp. z o.o. |
| 130 | Villea Investments Sp. z o.o. | Warsaw | 100% | Echo Investment S.A. |
| 131 | Bowen Sp. z o.o. | Warsaw | 100% | Echo - Browary Warszawskie Sp. z o.o. S.K. |
| 132 | RPGZ IX Sp. z o.o. | Kraków | 100% | Echo Investment S.A. |
| 133 | Projekt 150 - Projekt 12 - Grupa Echo SP. z o.o. SKA SK | Kielce | 100% | Echo Investment S.A. |
| 134 | Projekt 151 - Projekt 13 - Grupa Echo Sp. z o.o SKA SK | Kielce | 100% | Echo Investment S.A. |
| 135 | Projekt 152 - Projekt 14 - Grupa Echo Sp. z o.o SKA SK | Kielce | 100% | Echo Investment S.A. |
| 136 | Projekt 153 - Projekt 21 - Grupa Echo Sp. z o.o SKA SK | Kielce | 100% | Echo Investment S.A. |
| 137 | Projekt 154 - Projekt K-6 - Grupa Echo Sp. z o.o SKA SK | Kielce | 100% | Echo Investment S.A. |
| | | | | |

All certificates issued by 60 FIZ Forum are in possession of the Echo Investment S.A.



JOINT-VENTURES

| No | Joint-venture | Registered office | % of capital held | Parent entity | Project |
|----|--|-------------------|-------------------|---------------------------------|-----------------|
| 1 | Rosehill Investments Sp. z o.o. | Warsaw | 30% | Echo Investment S.A. | Galeria Młociny |
| 2 | Berea Sp. z o.o. | Warsaw | 30% | Rosehill Investments Sp. z o.o. | Galeria Młociny |
| 3 | Projekt Echo - 138 Sp. z o.o. Sp.K. | Warsaw | 45,26% | Strood Sp. z o.o. | Towarowa 22 |
| 4 | Projekt Echo - 138 Sp. z o.o. | Warsaw | 30% | Echo Investment S.A. | Towarowa 22 |
| 5 | R4R Poland Sp. z o.o. | Warsaw | 30% | Echo Investment S.A. | Resi4Rent |
| 6 | R4R Łódź Wodna Sp. z o.o. | Warsaw | 30% | R4R Poland Sp. z o.o. | Resi4Rent |
| 7 | R4R Wrocław Kępa Sp. z o.o. | Warsaw | 30% | R4R Poland Sp. z o.o. | Resi4Rent |
| 8 | R4R Wrocław Rychtalska Sp. z o.o. | Warsaw | 30% | R4R Poland Sp. z o.o. | Resi4Rent |
| 9 | R4R Warszawa Browary Sp. z o.o. | Warsaw | 30% | R4R Poland Sp. z o.o. | Resi4Rent |
| 10 | R4R Leasing Sp. z o.o. | Warsaw | 30% | R4R Poland Sp. z o.o. | Resi4Rent |
| 11 | R4R Poznań Szczepanowskiego Sp. z o.o. | Warsaw | 30% | R4R Poland Sp. z o.o. | Resi4Rent |
| 12 | R4R Warszawa Taśmowa Sp. z o.o. | Warsaw | 30% | R4R Poland Sp. z o.o. | Resi4Rent |
| 13 | R4R Warszawa Woronicza Sp. z o.o. | Warsaw | 30% | R4R Poland Sp. z o.o. | Resi4Rent |
| 14 | R4R Gdańsk Kołobrzeska Sp. z o.o. | Warsaw | 30% | R4R Poland Sp. z o.o. | Resi4Rent |
| 15 | R4R RE Sp. z o.o. | Warsaw | 30% | R4R Poland Sp. z o.o. | Resi4Rent |
| 16 | R4R Kraków 3 Maja Sp. z o.o. | Warsaw | 30% | R4R Poland Sp. z o.o. | Resi4Rent |
| 17 | R4R Warszawa Wilanowska Sp. z o.o. | Warsaw | 30% | R4R Poland Sp. z o.o. | Resi4Rent |
| 18 | R4R RE Wave 3 Sp. z o.o. | Warsaw | 30% | R4R Poland Sp. z o.o. | Resi4Rent |

2.2 Changes in the structure of the capital group in Q3 2019

INCREASE OF THE GROUP

| No Entity | Action | Date | Share capital |
|---|--|------------|---------------|
| 1 PROJEKT 153 - Projekt 21 - Grupa Echo Sp. z o.o SKA SK | Registration by the Regional Court in Kielce | 14.08.2019 | 5 000 PLN |
| 2 PROJEKT 154 - Projekt K-6 - Grupa Echo Sp. z o.o SKA SK | Registration by the Regional Court in Kielce | 14.08.2019 | 5 000 PLN |
| 3 PROJEKT 150 - Projekt 12 - Grupa Echo SP. z o.o. SKA SK | Registration by the Regional Court in Kielce | 14.08.2019 | 5 000 PLN |
| 4 PROJEKT 151 - Projekt 13 - Grupa Echo Sp. z o.o SKA SK | Registration by the Regional Court in Kielce | 23.08.2019 | 5 000 PLN |
| 5 PROJEKT 152 - Projekt 14 - Grupa Echo Sp. z o.o SKA SK | Registration by the Regional Court in Kielce | 23.08.2019 | 5 000 PLN |

OTHER CHANGES

| Entity | Action | Date |
|--|--|---|
| Projekt 145 - Grupa Echo Sp. z o.o. Sp. K | Zmiana firmy spółki na Projekt 145 - City Space - GP Sp. z o.o. Sp. k. | 02.07.2019 |
| Projekt 146 - Grupa Echo Sp. z o.o Sp. K | Zmiana firmy spółki na Projekt 146 - City Space - GP Sp. z o. o. Sp. k. | 04.07.2019 |
| Projekt 15 - Grupa Echo Sp. z o.o. S.k.a. | Zmiana firmy spółki na React - Dagnall Spółka z ograniczoną odpowiedzialnością - Spółka komandytowo - akcyjna | 30.07.2019 |
| Projekt 20 - Grupa Echo Sp. z o.o. Sp.K.A. | Zmiana firmy spółki na Face2Face - Stranraer Spółka z ograniczoną odpowiedzialnością - Spółka komandytowo - akcyjna | 31.07.2019 |
| Projekt 22 - Grupa Echo Sp. z o.o. Sp.K.A. | Zmiana komplementariusza – zbycie praw i obowiązków w spółce z Grupa Echo Sp. z o.o. na Cornwall Investments Sp. z o.o. z siedzibą w Warszawie | 31.07.2019 |
| Cornwall Investments Sp. z o.o. SK | Zmiana firmy spółki na React - City Space - GP spółka z ograniczoną odpowiedzialnością spółka komandytowa | 06.08.2019 |
| Projekt 12 - Grupa Echo Sp. z o.o. S.K.A. | Zmiana komplementariusza – zbycie praw i obowiązków w spółce Projekt 150 – Projekt 12 - Grupa Echo Sp. z o.o. Sp. K.A Sp. Komandytowa na Shanklin Sp. z o.o. z siedzibą w Warszawie | 20.08.2019 |
| Projekt Echo 129 Sp. z o.o. | Umowa sprzedaży udziałów w spółce Echo Investment S.A. na Selmer Investments Sp. z o.o. SP. K. z siedzibą w Warszawie | 20.08.2019 |
| Tryton - Projekt Echo - 127 Sp. z o.o. SK | Zmiana firmy spółki na ZAM - Projekt Echo - 127 Spółka z ograniczoną odpowiedzialnością - spółka komandytowa | 26.09.2019 |
| | Entity Projekt 145 - Grupa Echo Sp. z o.o. Sp. K Projekt 146 - Grupa Echo Sp. z o.o Sp. K Projekt 15 - Grupa Echo Sp. z o.o. S.k.a. Projekt 20 - Grupa Echo Sp. z o.o. Sp.K.A. Projekt 22 - Grupa Echo Sp. z o.o. Sp.K.A. Cornwall Investments Sp. z o.o. SK Projekt 12 - Grupa Echo Sp. z o.o. S.K.A. Projekt 12 - Grupa Echo Sp. z o.o. S.K.A. | Projekt 145 - Grupa Echo Sp. z o.o. Sp. K Zmiana firmy spółki na Projekt 145 - City Space - GP Sp. z o.o. Sp. k. Projekt 146 - Grupa Echo Sp. z o.o Sp. K Zmiana firmy spółki na Projekt 146 - City Space - GP Sp. z o.o. Sp. k. Projekt 15 - Grupa Echo Sp. z o.o. Sk.a. Zmiana firmy spółki na React - Dagnall Spółka z ograniczoną odpowiedzialnością - Spółka komandytowo - akcyjna Projekt 20 - Grupa Echo Sp. z o.o. Sp.K.A. Zmiana firmy spółki na Face2Face - Stranraer Spółka z ograniczoną odpowiedzialnością - Spółka komandytowo - akcyjna Projekt 22 - Grupa Echo Sp. z o.o. Sp.K.A. Zmiana komplementariusza - zbycie praw i obowiązków w spółce z Grupa Echo Sp. z o.o. na Cornwall Investments Sp. z o.o. z siedzibą w Warszawie Cornwall Investments Sp. z o.o. SK Zmiana firmy spółki na React - City Space - GP spółka z ograniczoną odpowiedzialnością spółka komandytowa Projekt 12 - Grupa Echo Sp. z o.o. S.K.A. Zmiana komplementariusza - zbycie praw i obowiązków w spółce Projekt 150 - Projekt 12 - Grupa Echo Sp. z o.o. Sp. K.A Sp. Komandytowa na Shanklin Sp. z o.o. z siedzibą w Warszawie Projekt Echo 129 Sp. z o.o. Umowa sprzedaży udziałów w spółce Echo Investment S.A. na Selmer Investments Sp. z o.o. SP. K. z siedzibą w Warszawie Tryton - Projekt Echo - 127 Sp. z o.o. SK |

Application of new and amended standards and interpretations issued by the IFRS Interpretations Committee

The following standards and changes in standards became effective on 1 January 2019:

IFRIC 23 Uncertainty related to income tax recognition

The interpretation explains how to recognise and measure income tax in accordance with IAS 12 if there is uncertainty about its recognition. It does not apply to taxes or fees that do not fall within the scope of IAS 12, or it does not cover interest and penalty requirements related to the uncertain recognition of income tax. The interpretation applies in particular to:

- separate consideration of uncertain tax treatment by the entity;
- assumptions made by the entity concerning the inspection of tax treatment by tax authorities;
- how the entity determines taxable income (tax loss), the tax base, unused tax losses, unused tax credits and tax rates;
- how the entity the entity reflects changes in facts and circumstances.

The entity must determine whether it considers each uncertain tax treatment separately or in combination with one or more other uncertain tax treatment. The approach, which better provides for resolution of uncertainty, should be followed. The interpretation has no significant impact on the interim condensed financial statements of the Company and its Group

Amendments to IFRS 9 Contracts with prepayment features with negative compensation

In accordance with IFRS 9, a debt instrument may be measured at amortized cost or at fair value through other total income, provided that contractual cash flows are only the principal repayments and interest on the outstanding principal amount (the SPPI criterion) and the instrument is held under the appropriate

business model for this classification. Amendments to IFRS 9 specify that a financial asset meets the SPPI criterion regardless of any event or circumstance that cause early termination of the contract and regardless of which party pays or receives reasonable compensation for early termination.

The amendments do not have a significant impact on the interim condensed financial statements of the Company and its Group.

Amendments to IAS 19 Plan amendments, curtailments, and settlements

The amendments to IAS 19 specify that in the event of the plan amendment, curtailment or settlement in the annual reporting period, the entity is obligated to determine current service cost for the remainder of the period after the plan amendment, curtailment or settlement, using actuarial assumptions used to remeasure the net defined benefit liability (asset) that reflects the plan benefits and the plan assets after the event.

The entity is also obligated to determine net interest for the remainder of the period following the plan amendment, curtailment or settlement using the defined benefit obligation (asset) reflecting the plan benefits and the plan assets after that event, and the discount rate used for remeasurement of net liability (asset) for the defined benefits.

The amendments do not have a significant impact on the interim condensed financial statements of the Company and its Group.

Amendments to IAS 28 Long-term interests in associates and joint ventures

The amendments specify that the entity applies IFRS 9 to long-term interests in an associate or joint ven-

ture to which the equity method is not applied, but as a rule they form part of the entity's net investment in the associate or joint venture (long-term interests). This explanation is important because it suggests that the expected credit loss model in IFRS 9 is applied to such long-term interests.

The amendments also specify that when applying IFRS 9, an entity does not take into account losses of an associate or joint venture or any losses due to impairment of net investment in the associate or joint venture that result from the application of IAS 28 Investments in associates.

The amendments do not have a significant impact on the interim condensed financial statements of the Company and the Group.

Amendments resulting from the review of IFRS 2015-2017:

IFRS 3 Business combinations

The amendments explain that when an entity gains control over the entity that is a joint operation, it applies the requirements for a business combination in stages, including to re-measure previously owned interests in the joint operation at fair value. In this way, the acquirer reassesses all previously held interests in the joint operation.

The amendments do not have a significant impact on the interim condensed financial statements of the Company and its Group.

IFRS 11 Joint arrangements

The amendments specify that a party that participates in a joint operation but does not exercise joint control over it may obtain joint control over the joint operation in which the activities of the joint operation is a business as defined in IFRS 3. In such cases, previously held interests in the joint operation are not subject to revaluation.

The amendments do not have a significant impact on the interim condensed financial statements of the Company and its Group.

IAS 12 Income tax

The amendments specify that the tax consequences of dividend payments are more directly related to past transactions or events that led to distributable profits than to payments to owners. Therefore, the entity recognises the tax consequences of dividend payments in profit or loss, other total income or equity, depending on where the entity recognised these past transactions or events.

The amendments do not have a significant impact on the interim condensed financial statements of the Company and its Group.

IAS 23 Borrowing costs

The amendments specify that the entity treats all loans originally contracted to produce a qualifying asset as part of general loans when, in principle, all activities necessary to prepare the asset for its intended use or sale are completed.

The amendments do not have a significant impact on the interim condensed financial statements of the Company and its Group.

The Company has not decided to apply earlier any standard, interpretation or amendment that was published but has not yet entered into force in the light of European Union regulations.

All these amendments introduced were analysed by the Group's Management Board. In addition to introducing changes resulting from the application of IFRS 16 Leases (explained below), which the Group has applied since 1 January 2019, the Management Board of the Group believes that other amendments do not have a material impact on the financial position, results of operations of the Group or the scope of information presented in to these interim condensed consolidated financial statements.

Changes to the Group's accounting policy introduced as a result of the adaption of IFRS 16

In order for a contract to be classified as a leasing agreement, the following conditions must be met:

- the contract must relate to an identified asset for which the supplier does not have a significant converting right
- the contract should give the beneficiary the right to control the use of the identified asset for a specified period of time. This means that the user has the right to take advantage of the economic benefits of using a given component and the right to decide on its use
- the contract must be payable.

The Group applies the following simplifications, based on not including the lease liability:

- short-term lease a short-term lease agreement is a contract with no option to purchase an asset, concluded for a period shorter than 12 months from the beginning of the contract
- low-value lease the basis for the assessment of the "low" value should be the value of the new asset. The Management Board of the Group has decided that this applies to lease agreements regarding assets whose value did not exceed PLN 15,000 (when new), which can be treated as the upper limit of recognition as a low value item.

If lease and non-lease components are identified in a contract, the Group chooses a practical solution according to which it recognises each lease component and any accompanying non-lease components as a single lease component. In addition, in the case of a portfolio of leases with similar characteristics, the Group applies the standard to the entire portfolio when it reasonably expects that the impact that the application of this standard to the portfolio will have on the financial statements will not be significantly different from the impact of applying it to individual leases under this portfolio.

The duration of a lease contract is defined as the irrevocable duration of the lease contract including also possible periods of renewal of the lease contract if the lessee is reasonably certain that the lessee will use this option and possible periods of notice for the lease contract if the lessee is reasonably sure that this option will not be used.

At the time of the first recognition, the Group recognises the lease liability measured at the current value of lease payments due to the lessor over the lease period discounted at the marginal lending rate typical for a given asset. Lease payments include:

- fixed payments less any incentives due;
- variable lease payments, that depend on the index or the rate, initially priced using the index or the rate effective as at the starting date of the contract;
- amounts whose payment by the lessee is expected within the guaranteed residual value;
- the exercise price of the purchase option, if it can be assumed with sufficient certainty that the lessee will use this option;
- penalty payments for termination of the lease, if the lease terms stipulate that the lessee may use the option of termination of the lease.

At the same time, the Group recognises an asset for the right to use in the same amount as a liability, adjusted for all lease payments paid on or before the start date, less any lease incentives received and increased by any initial direct costs incurred by the lessee.

After initial recognition, the Group recognises a lease liability by:

- increasing the carrying amount to reflect interest on a lease liability,
- reducing the carrying amount to reflect lease payments paid, and
- updating the valuation of the carrying amount to take account of any reassessment or change in the lease or to account for substantially constant lease payments.

After the date of commencement of the lease, the asset under the right of use is measured at cost less

total depreciation and (amortization) and total impairment losses as well as the lease liability adjusted for any revaluation. Depreciation is calculated using the straight-line method over the estimated useful life. If a lease agreement transfers to the Group the title of a given component before the end of a lease period or when the cost of the asset due to the right of use reflects the fact that the Group will exercise the option to buy the residual value of the leased asset, the Group depreciates the asset due to the right to use from the commencement of the lease contract until the end of the estimated useful life of the asset. In other cases, the Group depreciates assets due to the right of use from the date of commencement of the contract to the earlier of the two dates: the end date of the economic life of the asset or end date of the lease. For lease contracts, the subject of which is an asset that, in accordance with the Group's accounting policies, is measured at fair value, the Group does not depreciate such assets due to the right to use, but measures them at fair value. For an asset under the right to use regarding the right of perpetual usufruct, which is measured at fair value in accordance with the Group's accounting policies, this value at each balance sheet date is equal to the value of the lease liability.

Published standards and interpretations which are not effective yet and have not been adopted by the company

IFRS 14 Regulatory Deferral Accounts

 effective for financial years beginning on or after 1 January 2016 (issued on 30 January 2014). The European Commission has decided not to launch the endorsement process of this interim stand-ard and to wait for the final standard. Not yet endorsed by EU at the date of approval of these financial statements:

Amendments to IFRS 10 and IAS 28 Sale or Contribution of Assets Between an Investor and its Associate or Joint Venture

 (issued on 11 September 2014). The endorsement process of these Amendments has been postponed by EU. The effective date was deferred indefinitely by IASB;

IFRS 17 Insurance Contracts

effective for financial years beginning on or after
 1 January 2021 (issued on 18 May 2017). Not yet endorsed by EU at the date of approval of these financial statements:

Amendments to the Conceptual Framework References contained in the International Financial Reporting Standards

applicable to annual periods beginning on or after
 1 January 2020 (issued on 29 March 2018). Until the date of approval of these financial statements, not approved by the EU;

Amendment to IFRS 3 Business combinations

applicable to annual periods beginning on or after
 1 January 2020 (issued on 22 October 2018). Until the date of approval of these financial statements, it has not been approved by the EU;

Amendments to IAS 1 and IAS 8 Definition of Materiality

applicable to annual periods beginning on or after
 1 January 2020 (issued on 31 October 2018). Until the date of approval of these financial statements, not approved by the EU.

Amendments to IFRS 9 "Financial Instruments", IAS 39 "Financial Instruments: Recognition and Measurement" and IFRS 7 "Financial Instruments: Disclosures" - Reforma referencyjnej stopy procentowe

effective for annual periods beginning on or after
 1 January 2020.

The effective dates are set out in the standards issued by the International Financial Reporting Interpretations Committee. The dates of application of the standards in the European Union may differ from the dates of application resulting from the content of the standards and are announced at the moment of the approval for application by the European Union.

The Group is in the process of analysing the impact of the above standards on the financial statements.

Effects of changing the principles of accounting used

Change of accounting policy

Interim condensed consolidated financial statements were prepared in accordance with IAS 34 Interim Financial Reporting.

The accounting policies applied by the Group in these Interim Condensed Consolidated Financial Statements are the same as those applied by the Group in its consolidated financial statements for the year ended 31 December 2018, except the application of the new standards, changes to the standards and amendments which became effective as of 1 January 2019.

Application of IFRS 16 Leases for the first time

The Group has implemented IFRS 16 Leases since 1 January 2019. The standard introduced one model of lease recognition in the lessee's accounting books - in general, IFRS 16 assumes recognition of all lease agreements in a model similar to the financial leasing approach in line with IAS 17. The new IFRS 16 standard Leases replaces IAS 17, as well as interpretations IFRIC 4, SIC 15 and SIC 27. The Group applied IFRS 16 retrospectively, with reference to the cumulative effect of the first application of this standard, as an adjustment to the opening balance of retained earnings as at 1 January 2019. In accordance with IFRS 16, a contract is a lease or it includes a lease if it delegates the right to control an identified asset for a given period in exchange for remuneration. As at the date of transition to IFRS 16, the Group recognised the asset due to the right of use and the lease liability. The Company separately recognises the cost of interest and depreciation.

When applying this standard retrospectively, the Company made use of the following exemptions:

- The Group does not apply this Standard to contracts that have not previously been identified as leasing agreements in accordance with IAS 17 and IFRIC 4;
- The Group will apply a single discount rate to the portfolio of leases of a similar nature;
- Operating lease agreements, with the remaining leasing period shorter than 12 months on 1 January 2019, were treated as short-term leases and thus recognition of these contracts will not change;
- Operating lease agreements for which the underlying asset is of low value (e.g. office equipment) have not been recalculated and their recognition has not changed;
- The Company did not separate lease and non-lease components.

On 1 January 2019, the Group, as the lessee, recognised lease liabilities measured at the current value of other lease payments, discounted according to marginal Group interest rates, and recognised assets due to the right of use in the amount equal to lease liabilities.

The Group decided to present assets under the right of use under the same item, in which the relevant underlying assets would be represented if they were the property of the Group (the lessee).

As a real estate developer, the Group presents leasing liabilities:

- related to the inventory item short-term liabilities,
- related to investment property, office space and cars - long-term liabilities.

The Group classifies assets related to rights to use, resulting from agreements signed and decisions issued, to the following balance sheet items and applies appropriate accounting policies for certain items:

| Office space lease agreements: | | |
|--|--|-----|
| - investment properties, or | Fair value measurement | Yes |
| - fixed assets | Depreciation | Yes |
| Lease agreements on means of transport: | | |
| - fixed assets | Depreciation | Yes |
| Perpetual usufruct of land: | | |
| - investment properties, or | Fair value measurement * | Yes |
| - investment properties under construction, not measured at fair value, or | Depreciation with simultaneous capitalisation of depreciation costs in the value of investment property under construction | No |
| - fixed assets, or | Depreciation | Yes |
| - inventory | Depreciation with simultaneous capitalisation of depreciation costs in inventory | No |

^{*} Fair value of the asset due to the right to use, resulting from the right of perpetual usufruct of land, is determined in the amount of the lease liability calculated as at the given balance sheet date.

Lease liabilities are covered by IFRS 9 with respect to determining when these liabilities meet the criteria for removing them from the balance sheet. In accordance with IFRS 9 paragraph B.3.31 - B.3.34, the liability is removed from the balance sheet when it is settled, expired or the debtor was legally released from debt, for example by transferring the debt to another party. A special case is the right of perpetual usufruct of land, in relation to which the Group is legally released from debt resulting from obligations to pay fees for perpetual usufruct or conversion fees only at the time of legal (notarial) transfer to the buyer of a share in the land belonging to the premises sold. Therefore, until the transfer of the above land ownership, lease liabilities as well as corresponding assets due to the right to use land in perpetual usufruct, remain included in the balance sheet, despite the fact that, in accordance with the policies described in the section "Methods for determining the financial result", revenues from the sale of residential premises and services are recognised when the property is handed over to the buyer.

For this reason, when the premises is handed over to the buyer (which is also the moment when the proceeds from the sale of the premises are recognised), a part of the lease asset related to the premises is transferred from inventory to receivables from the buyer, in the amount corresponding to the recognised lease liability on a given land. Until the transfer (notarial) to the purchaser of the property, both the receivable and the liability are presented as short-term, because they will be settled by transfer to the buyer during the "operating cycle". On the date of the transfer of ownership to the buyer, the land lease liability and the receivable from the purchaser of the premises are derecognised through the cost of sales.

The impact of the implementation of IFRS 16 on 1 January 2019 resulted in recognition of an asset due to the right of use in the amount of PLN 177 495 thousand and lease liabilities in the amount of PLN 204 904 thousand, of which PLN 69 572 thousand relates to inventories, PLN 56 877 thousand to investment property, PLN 71 883 thousand to office space, and PLN 6 572 thousand to cars.

The Group recognised deferred tax assets in the amount of PLN 27 980 thousand and a provision for deferred tax in the amount of PLN 25 513 thousand. After offsetting, the Group disclosed in the Financial Statements the asset for deferred tax in the amount of PLN 2 467 thousand. The impact of the application of IFRS 16 for the first time on the result of previous years amounted to PLN 21 402 thousand.

IMPACT OF THE IMPLEMENTATION OF IFRS 16 AS AT 1 JANUARY 2019 [PLN '000]

Approved financial report 31 December

| | report 31 December 2018 | IFRS 16 adjustments | 1 January 2019 |
|--|-------------------------|---------------------|----------------|
| Assets | | | |
| Non-current assets | 2 355 163 | 104 871 | 2 465 552 |
| Fixed assets | 8 938 | 14 651 | 23 589 |
| Investment property | 1 007 716 | 51 398 | 1 044 109 |
| Investment property under construction | 940 427 | 36 355 | 997 304 |
| Deferred tax asset | 52 493 | 2 467 | 54 960 |
| Current assets | 1 609 977 | 69 573 | 1 679 550 |
| Inventory | 771 836 | 69 573 | 841 409 |
| Assets held for sale | 13 500 | 5 518 | 19 018 |
| Total assets | 3 978 640 | 179 962 | 4 158 602 |
| Equity and liabilities | | | |
| Equity | 1 495 459 | (21 402) | 1 474 057 |
| Retained earnings | 45 543 | (21 402) | 24 141 |
| Provisions | 372 850 | (3 540) | 369 310 |
| Long-term provisions | 125 559 | (2 909) | 122 650 |
| Short-term provisions | 135 988 | (631) | 135 357 |
| Long-term liabilities | 1 235 633 | 135 332 | 1 370 965 |
| Other liabilities | 28 089 | 135 332 | 163 421 |
| Short-term liabilities | 874 698 | 69 572 | 944 270 |
| Other liabilities | 78 590 | 69 572 | 148 162 |
| Total equity and liabilities | 3 978 640 | 179 962 | 4 158 602 |
| | | | |

CONDENSED INTERIM STANDALONE FINANCIAL STATEMENT OF ECHO INVESTMENT S.A. AS OF AND FOR THE PERIOD ENDED 30 SEPTEMBER 2019



CONDENSED INTERIM STANDALONE STATEMENT OF FINANCIAL POSITION [PLN '000]

| | As at 30.09.2019 - end of quarter | As at 31.12.2018 - end of previous year | As at 30.09.2018 - end of quarter |
|---|---|---|---|
| Assets | | | |
| Non-current assets | | | |
| Intangible assets | 3 110 | 2 445 | 1574 |
| Property, plant and equipment | 14 716 | 5 284 | 5 015 |
| Investment property | 2 212 | 2 212 | 2 212 |
| Investments in subsidiaries, jointly controlled entities and associates | 866 517 | 975 449 | 953 623 |
| Long-term financial assets | 788 621 | 796 125 | 1 155 122 |
| Loans granted | 343 796 | 221 504 | 137 391 |
| Deferred tax assets | - | - | 11 172 |
| | 2 018 972 | 2 003 019 | 2 266 109 |
| Current assets | | | |
| Inventory | 242 219 | 201 445 | 201 713 |
| Current tax assets | 58 | - | |
| Other taxes receivable | 1 114 | 248 | 2 962 |
| Trade and other receivables | 107 616 | 109 224 | 135 050 |
| Loans granted | 332 604 | 265 621 | 283 878 |
| Other restricted financial assets | 11 635 | 7 389 | 25 564 |
| Cash and cash equivalents | 90 740 | 181 977 | 178 744 |
| | 785 986 | 765 904 | 827 911 |
| Total assets | 2 804 958 | 2 768 923 | 3 094 020 |

CONDENSED INTERIM STANDALONE STATEMENT OF FINANCIAL POSITION CONT. [PLN '000]

| | As at 30.09.2019 - end of quarter | As at 31.12.2018 - end of previous year | As at 30.09.2018 - end of quarter |
|---------------------------------------|---|---|---|
| Equity and liabilities | | | |
| Equity | | | |
| Share capital | 20 635 | 20 635 | 20 635 |
| Supplementary capital | 1 054 295 | 1 054 295 | 1 054 295 |
| Dividend fund | 164 639 | 326 309 | 532 654 |
| Accumulated profit | 39 539 | 44 675 | 26 578 |
| | 1 279 108 | 1 445 914 | 1 634 162 |
| Provisions | | | |
| Provisions for short-term liabilities | 11 442 | 17 317 | 23 610 |
| Deferred tax provision - long-term | 5 212 | 1 468 | - |
| | 16 654 | 18 785 | 23 610 |
| Long-term liabilities | | | |
| Loans, borrowings and bonds | 1 037 924 | 903 448 | 862 322 |
| Leasing | 10 686 | - | - |
| Deposits and advances received | 733 | 746 | 870 |
| | 1 049 343 | 904 194 | 863 192 |
| Short-term liabilities | | | |
| Loans, borrowings and bonds | 52 583 | 267 725 | 448 875 |
| - from subsidiaries: | - | - | 182 844 |
| Income tax payable | 58 | 1 219 | 702 |
| Other taxes liabilities | 2 086 | 1 678 | 1 498 |
| Trade payable | 27 555 | 32 595 | 32 241 |
| Deposits and advances received | 131 630 | 74 795 | 49 421 |
| Other liabilities | 245 940 | 22 018 | 40 319 |
| - including dividend payable | 206 345 | - | - |
| | 459 853 | 400 030 | 573 056 |
| Total equity and liabilities | 2 804 958 | 2 768 923 | 3 094 020 |
| Book value | 1 279 108 | 1 445 914 | 1 634 162 |
| Number of shares | 412 690 582 | 412 690 582 | 412 690 582 |
| Book value per share (in PLN) | 3,10 | 3,50 | 3,96 |
| | | | |

OFF-BALANCE SHEET ITEMS [PLN '000]

| | As at 30.09.2019 - end of quarter | As at 31.12.2018 - end of previous year | As at 30.06.2018 - end of quarter |
|-------------------------------|---|---|---|
| Off-balance sheet receivables | - | - | - |
| Off-balance sheet liabilities | 2 576 670 | 1 215 751 | 1 065 950 |
| Total | 2 576 670 | 1 215 751 | 1 065 950 |

CONDENSED INTERIM STANDALONE PROFIT AND LOSS ACCOUNT [PLN '000]

| | Quarter - from 01.07.2019 to 30.09.2019 | Quarter - from 01.07.2018 to 30.09.2018 | 3 quarters - from 01.01.2019 - to 30.09.2019 | 3 quarters - from 01.01.2018 - to 30.09.2018 |
|---|---|---|--|--|
| Revenues | 95 728 | 208 856 | 192 343 | 357 525 |
| Cost of sales | (69 832) | (165 452) | (124 146) | (258 394) |
| Gross profit | 25 896 | 43 404 | 68 197 | 99 131 |
| Profit / (loss) on investment property | - | - | - | - |
| Administrative costs associated with project implementation | (2 358) | (4 221) | (4 133) | (9 976) |
| Selling expenses | (5 762) | (4 839) | (12 994) | (13 579) |
| General and administrative expenses | (20 360) | (18 999) | (66 326) | (64 596) |
| Other operating income | 2 591 | 36 539 | 91 185 | 110 013 |
| Other operating expenses | (5 378) | (18 838) | (8 754) | (28 131) |
| Operating profit | (5 371) | 33 046 | 67 175 | 92 862 |
| Financial income | 20 009 | 74 779 | 24 511 | 78 130 |
| Financial cost | (9 143) | (99 445) | (46 929) | (136 602) |
| Profit before tax | 5 495 | 8 380 | 44 757 | 34 390 |
| Income tax | (2 962) | (1 213) | (5 218) | (10 055) |
| Net profit | 2 533 | 7 167 | 39 539 | 24 335 |
| Net profit (annualised) | | | 647 700 | 603 829 |
| Weighted average number of ordinary shares | | | 412 690 582 | 412 690 582 |
| Profit per one ordinary share (in PLN) | | | 1,57 | 1,46 |
| Diluted weighted average number of ordinary shares | | | 412 690 582 | 412 690 582 |
| Diluted profit per one ordinary share (PLN) | | | 1,57 | 1,46 |

CONDENSED INTERIM STANDALONE STATEMENT OF CHANGES IN EQUITY [PLN '000]

| | Share Capital | Supplementary capital | Dividend fund | Accumulated profit (loss) | Total equity |
|--|------------------|-----------------------|---------------|---------------------------|--------------|
| For 3 quarters (current year) Period from 01.01.2019 to 30.09.2019 | | | | | |
| As of beginning of the period, after reconciliation with comparable data | 20 635 | 1 054 295 | 326 309 | 44 675 | 1 445 914 |
| Changes in the period: | | | | | |
| Distribution of previous years' profit/loss | - | - | 44 675 | (44 675) | - |
| Dividend paid | - | - | (206 345) | - | (206 345) |
| Profit (loss) for the period | - | - | - | 39 539 | 39 539 |
| Total changes | - | - | (161 670) | (5 136) | (166 806) |
| As of the end of the period | 20 635 | 1 054 295 | 164 639 | 39 539 | 1 279 108 |
| For the previous year Period from 1.01.2018 to 31.12.2018 | | | | | |
| As of beginning of the period | 20 635 | 839 054 | 319 579 | 634 661 | 1 813 929 |
| Changes in accounting principles | - | - | | 2 243 | 2 243 |
| As of beginning of the period, after reconciliation with comparable data | 20 635 | 839 054 | 319 579 | 636 904 | 1 816 172 |
| Changes in the period: | | | | | |
| Distribution of previous years' profit/loss | - | 215 241 | 213 075 | (428 316) | - |
| Dividend paid | - | - | (206 345) | (206 345) | (412 690) |
| Dividend approved | - | - | - | | - |
| Profit (loss) for the period | - | - | - | 42 432 | 42 432 |
| Total changes | - | 215 241 | 6 730 | (592 229) | (370 258) |
| As of end of the period | 20 635 | 1 054 295 | 326 309 | 44 675 | 1 445 914 |
| For 3 quarters (previous year) Period from 01.01.2018 to 30.09.2018 | | | | | |
| As of beginning of the period | 20 635 | 839 054 | 319 579 | 634 661 | 1 813 929 |
| Adjustments to previous years' profit/loss | - | - | - | 2 243 | 2 243 |
| As of beginning of the period, after reconciliation with comparable data | 20 635 | 839 054 | 319 579 | 636 904 | 1 816 172 |
| Changes in the period: | | | | | |
| Distribution of | - | 215 241 | 213 075 | (428 316) | - |
| Dividend paid | - | - | - | (206 345) | (206 345) |
| Dividend approved | - | - | - | - | - |
| Profit for the period | - | - | - | 24 335 | 24 335 |
| Total changes | - | 215 241 | 213 075 | (610 326) | (182 010) |
| As of end of the period | 20 635 | 1 054 295 | 532 654 | 26 578 | 1 634 162 |

CONDENSED INTERIM STANDALONE CASH FLOW STATEMENT [PLN '000]

3 quarters 3 quarters - from 01.01.2019 - from 01.01.2018 - to 30.09.2019 - to 30.09.2018

| | - 10 30.09.2019 | - 10 30.09.2016 |
|---|-----------------|-----------------|
| A. Operating cash flow - indirect method | | |
| I. Profit before tax | 44 757 | 34 390 |
| II. Adjustments | (63 012) | 23 409 |
| Depreciation | 6 085 | 1 823 |
| Foreign exchange gains / (losses) | (3 842) | 612 |
| Interest and profit sharing (dividends) | (59 728) | 17 384 |
| Profit / (loss) on revaluation of assets and liabilities | (3 556) | 3 350 |
| Profit (loss) on sale of fixed assets and investment properties | (1 971) | 240 |
| III. Changes in working capital | 34 484 | 32 680 |
| Change in provisions | (5 875) | (21 061) |
| Change in Inventory | (40 774) | 16 274 |
| Change in receivables | 16 759 | 66 739 |
| Change in short-term liabilities, except for loans and borrowings | 68 620 | (24 479) |
| Change in restricted cash | (4 246) | (4 793) |
| IV. Net cash generated from operating activities (I +/- II +/- III) | 16 229 | 90 479 |
| V. Income tax paid | (2 695) | (6 689) |
| VI. Net cash generated from operating activities (I +/- II) | 13 534 | 83 790 |
| B. Cash flows from investing activities | | |
| I. Inflows | | |
| Disposal of intangible assets and tangible fixed assets | 626 | - |
| Sale of investments in property and intangible assets | - | - |
| From financial assets | 208 433 | 918 430 |
| Other inflows from financial assets | - | - |
| | 209 059 | 918 430 |
| II. Outflows | | |
| Purchase of intangible assets and PP&E | (2 747) | (2 551) |
| Investment in property and intangible assets | (1) | - |
| On financial assets | (313 245) | (768 122) |
| Other investment outflows | (495) | (243) |
| | (316 488) | (770 916) |
| III. Net cash flow from investment activities | (107 429) | 147 514 |

CONDENSED INTERIM STANDALONE CASH FLOW STATEMENT CONT. [PLN '000]

3 quarters 3 quarters - from 01.01.2019 - from 01.01.2018 - to 30.09.2019 - to 30.09.2018 C. Net cash flow from financing activities (I - II) I. Inflows Loans and borrowings 159 936 381 675 Issue of debt securities 133 832 190 000 293 768 571 675 II. Outflows Dividends and other payments to equity holders (206345)Repayment of loans and borrowings $(80\ 000)$ (200 000) Redemption of debt securities (170 500) (402 900) Payments of liabilities under leasing agreements (3 965) Interests (34 326) (42 338) Other investment outflows (2 319) (730) (291 110) (852 313) III. Net cash flow from financing activities (I - II) 2 658 (280 638) D. Total net cash flows (A.VI +/- B.III +/- C.III) (91 237) (49 335) Balance sheet change in cash, including (91 237) (49 335) - change in cash due to foreign exchange gains/losses (612) F. Cash and cash equivalents at the beginning of the period 181 977 228 079

G. Cash and cash equivalents at the end of the period

178 744

90 740

INFORMATION ON FINANCIAL STATEMENTS OF ECHO INVESTMENT S.A.

Effects of adopted changes in accounting principles

Change of accounting policy

Interim condensed standalone financial statements were prepared in accordance with IAS 34 Interim Financial Reporting.

The accounting policies applied by the Company in these Interim Condensed Standalone Financial Statements are the same as those applied by the Company in its separated financial statements for the year ended 31 December 2018, except the application of the new standards, changes to the standards and amendments which became effective as of 1 January 2019.

Application of IFRS 16 Leases for the first time

The Company has implemented IFRS 16 Leases since 1 January 2019. The standard introduced one model of lease recognition in the lessee's accounting books - in general, IFRS 16 assumes recognition of all lease agreements in a model similar to the financial leasing approach in line with IAS 17. The new IFRS 16 standard Leases replaces IAS 17, as well as interpretations IFRIC 4, SIC 15 and SIC 27. In accordance with IFRS 16, a contract is a lease, or it includes a lease if it delegates the right to control an identified asset for a given period in exchange for remuneration. As at the date of transition to IFRS 16, the Group recognised the asset due to the right of use and the lease liability. The Company separately recognises the cost of interest and depreciation. When applying this standard retrospectively, the Company made use of the following exemptions:

 The Company does not apply this standard to contracts that have not previously been identified as leasing agreements in accordance with IAS 17 and IFRIC 4;

- The Company will apply a single discount rate to the portfolio of leases of a similar nature;
- Operating lease agreements, with the remaining leasing period shorter than 12 months on 1 January 2019, were treated as short-term leases and thus recognition of these contracts will not change;
- Operating lease agreements for which the underlying asset is of low value (e.g. office equipment)
 have not been recalculated and their recognition
 has not changed;

The Company did not separate lease and non-lease components.

On 1 January 2019, the Group, as the lessee, recognised lease liabilities measured at the current value of other lease payments, discounted according to marginal Group interest rates, and recognised assets due to the right of use in the amount equal to lease liabilities. The Group decided to present assets under the right of use under the same item, where the relevant underlying assets would be presented if they were the property of the Group (the lessee). The impact of the implementation of IFRS 16 on 1 January 2019 resulted in recognition assets due to the right of use and lease liabilities in the amount of PLN 23 891 thousand, of which PLN 7 894 thousand relates to inventories, PLN 6 439 thousand to office space, and PLN 6 439 thousand to cars.

The application of IFRS 16 for the first time did not affect the result from previous years of the Company.

IMPACT OF THE IMPLEMENTATION OF IFRS 16 ON THE STANDALONE FINANCIAL STATE-MENT AS AT 1 JANUARY 2019 [PLN '000]

| | Approved financial re- port 31 December 2018 I | | 1 January 2019 | |
|------------------------|---|--------|----------------|--|
| Assets | | | | |
| Fixed assets | 5 284 | 14 333 | 19 617 | |
| Inventory | 201 445 | 9 558 | 211 003 | |
| Total assets | | 23 891 | | |
| Long-term liabilities | | | | |
| Leasing liabilities | - | 14 333 | 14 333 | |
| Short-term liabilities | | | | |
| Other liabilities | 22 018 | 9 558 | 31 576 | |
| Total liabilities | | 23 891 | | |

The document is signed with qualified electronic signature

Nicklas LindbergMaciej DrozdArtur LangnerPresident of the Board, CEOVice-President of the Board, CFOVice-President of the Board

Marcin MaternyRafał MazurczakWaldemar OlbrykMałgorzata TurekMember of the BoardMember of the BoardMember of the BoardMember of the Board

Anna Gabryszewska-Wybraniec

Chief Accountant

Kielce, 27 November 2019

Contact

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