

CURRICULUM VITAE

PERSONAL INFORMATION

Name Sławomir JĘDRZEJCZYK
Phone
E-mail
Date of birth May1969
Citizenship Polish



EXPERIENCE

- Period **2008 – 2017; three full 3-year terms**
 - Company **PKN Orlen S.A., Warsaw, Poland**
 - Type of activity Refining, petrochemical, mining and retail sectors; with over 100 Polish and foreign subsidiaries; > 20 thousand employees; ~ PLN 100 bln in revenues; ~ PLN 50 bln of the market cap on the Warsaw Stock Exchange
 - Position **Vice-Chairman of the Management Board, CFO**
 - Responsibility
 - Responsible for planning and reporting, business controlling, supply chain management, finance, capital investments, investor relations, taxes and IT,
 - Vice-Chairman of the Supervisory Board of Unipetrol (CzechRepublic), Member of the Board of Orlen Lietuva (Lithuania), Member of the Board of Directors of Orlen Upstream Canada (Canada),
 - Chairman of the Investment Committee, Financial Risk Committee and Supply Chain Management Committee,
 - Vice-Chairman of the Strategy Committee and the Human Capital Committee,
 - Created and implemented the Company's strategy focused on three pillars: Value Creation, Financial Strength and People.
- Key achievements:**
- **32.4 bln PLN - market cap increase** on the Warsaw Stock Exchange, the share price increased from 39.2 PLN in June 2008 to 115 PLN in June 2017,
 - **15.9 bln PLN - sales revenue increase**, from 79.5 bln PLN in 2008 to 95.4 bln PLN in 2017,
 - **13.1 bln PLN - reduction of net debt**, from over 14.3 bln PLN in Q1 2009 to 1.2 bln PLN in Q2 2017,
 - **7.6 bln PLN - EBIDTA increase**, from 2.7 bln PLN in 2008 to 10.3 bln PLN in 2017,
 - **4.6 bln PLN - capex program increase** to 4.6 bln PLN in 2016 and 2017,
 - **4.1 bln PLN - dividend paid out** in 2013-2017,
 - Excellent relations and ratings from investors after quarterly conferences, IR Magazine award in 2010 for the company with the best investor relations in Poland,
 - The most valuable company on the Warsaw Stock Exchange in 2015,
 - **Created, managed and was part of the team that achieved all of this.**

- Period **2005 – 2008**
- Company **TPEmiTel (TPE) - Telecom Poland Group (TP) (currently Orange), Warsaw, Poland**
- Type of activity Television and radio broadcasting; telecommunication sector; ~ 1 thousand employees; PLN 300 mln revenues; 100% shareholder - TP, a company of the France Telecom Group (FT)
- Position **Chairman of the Board; CEO**
- Responsibility
 - Transformed TPE from a technical, monopolistic organization into an innovative, competitive service company,
 - Implemented a new corporate culture supporting the change process,
 - Created a strategy that supported clients' multimedia aspirations based on innovative technologies ensuring sustainable revenue growth,
 - Responsible for sales relations with all major public and private broadcasters, mobile operators and telecommunications companies,
 - Prepared the company to successfully compete with alternative operators,
 - Launched the first tests of mobile TV (DVBH) and terrestrial television (DVBT in MPEG 4), the IPTV platform (Videostrada), WiMax and CDMA networks in Poland.

Considerably improved the quality of service and customer satisfaction as well as financial results; operating margin before depreciation increased by 8 pp to over 50%; steady increase in revenues and maintenance of market share on the regulated, competitive telecommunications market; constant implementation of budgetary targets.

- Period **2003 – 2005**
- Company **Telecom Poland Group (TP) (currently Orange), Warsaw, Poland**
- Type of activity Telecommunication; listed company; ~ 36000 employees; ~ PLN 18 bln consolidated revenues; ~ PLN 30 bln market cap; strategic investor France Telecom (FT)
- Position **Director of the TP Group Controlling Division** reporting to the CFO, Member of the TP Group Management Board.
A member of TOP30 (the key management of the TP Group) and the Entrepreneur Group (the key management of the FT Group)
- Responsibility
 - Responsible for creating business controlling, including investment approval and supervision over TP Group subsidiaries, as well as for strategic planning and budgeting, management accounting and reporting and management information systems,
 - Participated in the implementation of the ERP system (Oracle) and building an accounting center (Shared Service Center),
 - Implemented strict cost control,
 - Member of the TP Group Investment Committee, increased the role of controlling in the investment process, dealt with all major projects in the TP Group
 - Prepared reporting for a strategic investor listed on the Paris Stock Exchange.

Significantly improved the efficiency of resource allocation, which allowed the TP Group to operate effectively on the competitive telecommunication market.

- Period **2002 – 2003**
- Company **ORFE Group, Warsaw, Poland**
- Type of activity Pharmaceutical industry, holding company, listed on the Warsaw Stock Exchange until 2006; ~ 2,000 employees; > PLN 1.5 bln consolidated revenues; ~ PLN 200 mln market cap; strategic investor - OPG from the Netherlands
- Position **CFO ORFE S.A.**
Member of the Board of Cefarm Śląski S.A. - a subsidiary of ORFE S.A.
- Responsibility
 - Managing the Finance Division,
 - Restructuring the Group taking into account financial and legal aspects as well as tax optimization,
 - Creating strategies, reporting on the Warsaw and London Stock Exchanges and for the needs of a Dutch shareholder, as well as assessing new acquisitions of pharmacies.

- Period **1997-2002**
- Company **IMPEXMETAL S.A. , Warsaw, Poland**
- Type of activity Steel and non-ferrous metals sector, holding company, 50 domestic and foreign companies in the Group including commercial companies and producer; ,> 7000 employees; ~ PLN 3 bln consolidated revenues; ~ PLN 400 mln market cap on the Warsaw Stock Exchange.
- Position **Member of the Board, CFO**
Chairman and Member of the Supervisory Boards of the Group companies in Poland, Europe, Singapore and the United States
- Responsibility
 - Created and implemented the Group's restructuring program taking into account efficient structure, development of the aluminum and copper industries and reduction of investments in non-strategic companies, drastic cost reduction and increase in shareholder value,
 - Built and maintained good relationships with investors, analysts and banks,
 - Reorganised the Finance Division by:
 - changing structures by introducing controlling and treasury functions,
 - implementation of the integrated SAP system, streamlining processes and simplifying the flow of documents and information,
 - improving consolidated reports according to Polish and international standards for investors and the Warsaw Stock Exchange
 - carried out collective redundancies by more than 50%, reduced general and administrative costs by over 30%.

Restructuring actions resulted in the recovery of financial liquidity, a significant improvement in the quality, correctness and transparency of financial and management information, as well as strict control of costs and receivables.

- Period **1994 – 1997**
- Company **PRICE WATERHOUSE Warsaw, Poland**
- Type of activity Audit and Business Advisory
- Position **Managerial position in the Audit and Business Advisory Department**
- Responsibility
 - RP Telekom S.A. (currently Netia S.A.) - preparation of information for the offer on the New York Stock Exchange and obtaining financing from the European Bank for Restructuring and Development, audits and quarterly reviews in accordance with International Accounting Standards for the needs of the Israel Stock Exchange, including 16 subsidiaries,
 - Investment Bank - due diligence Impexmetal S.A. during the IPO,
 - Multiple audits in industrial and commercial companies.

- Period **1994**
- Company **ASEA BROWN BOVERI Lodz, Poland**
- Type of activity Energy and transport.
- Position **Specialist**
- Responsibility
 - Took part in the construction of apparatus for the energy and transport industries

- Period **1992 – 1994**
- Company **TELEBUD Lodz, Poland**
- Type of activity Telecommunication
- Position **Telecommunication networks designer**
- Responsibility
 - Designed and implemented many analog and digital networks for Telecom Poland S.A. (currently Orange)

EDUCATION

- Period **2015**
- Organisation **LONDON BUSINESS SCHOOL, London, GB**
- Type of course Senior Executive Program

- Period **1995 – 1997**
- Organisation **THE ASSOCIATION OF CHARTERED CERTIFIED ACCOUNTANT, London**
- Type of course/Title British Chartered Accountant

- Period **1993 – 1994**
- Organisation **Entrepreneurship Development Foundation Lodz**
- Type of course Postgraduate economic course for managers led by lecturers from the University of Lodz

- Period **1987 – 1992**
- Organisation **Technology University of Lodz**
- Type of course Specialisation - telecommunication
- Title Master's degree in Electronics
- Awarded the best student of the year

Native Language **Polish**

Other Languages **ENGLISH** **RUSSIAN**
Fluent Basic

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